### Rocky Mountain SER/Jobs For Progress, Inc

# Financial Statements For The Year Ended June 30, 2011

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#### INDEPENDENT AUDITORS' REPORT

The Board of Directors and Finance Committee Rocky Mountain SER/ Jobs for Progress, Inc. Denver, Colorado

We have audited the accompanying statement of financial position of Rocky Mountain SER/ Jobs for Progress, Inc. (a nonprofit organization) as of June 30, 2011 and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Rocky Mountain SER/ Jobs for Progress, Inc. as of June 30, 2011 and the change in its net assets and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with Government Auditing Standards, we have also issued our report dated December 20, 2011, on our consideration of Rocky Mountain SER/ Jobs for Progress, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the financial statements. The schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Denver, Colorado December 20, 2011

PROFESSIONAL CORPORATION

#### STATEMENTS OF FINANCIAL POSITION JUNE 30, 2011 AND 2010

		(Memo Only)
ASSETS:	2011	2010
Cash	\$ 358,602	\$ 231,791
Grant receivables	604,884	•
Other receivables	•	667,234
Work in process	57,298 51,607	00.005
Prepaid expenses	51,697	99,805
Total Current Assets	1 072 491	95,942
	1,072,481	1,094,772
PROPERTY AND EQUIPMENT, at cost:	5 544 400	
Buildings	5,514,199	5,694,541
Leasehold improvements	2,935,875	2,949,569
Land	2,192,173	2,129,774
Furniture, fixtures and equipment	2,097,230	1,403,078
Vehicles	<u>965,279</u>	<u>951,518</u>
	13,704,756	13,128,480
Less accumulated depreciation	<u>(6,768,394)</u>	(6,192,120)
Net Property and Equipment	6,936,362	<u>6,936,360</u>
OTHER ASSETS:		
Investment in RMCDC	100,000	-
Loan costs, net of accumulated amortization	9,335	15,558
Deposits	1,912	7,262
Total Other Assets	111,247	22,820
Total Assets	\$ 8,120,090	\$ 8,053,952
LIABILITIES AND NET ASSETS:	<u> </u>	
Accounts payable	\$ 140,201	\$ 354,647
Accrued expenses:	,,	,
Employee benefits	628,675	774,720
Wages	-	5,024
Line of Credit	•	25,000
Unearned Income	35,650	
Other payables	72,987	_
• •	189,381	181,289
Notes payable, financial institutions	1,066,894	1,340,680
Total Current Liabilities	• •	
Notes payable, financial institutions, net of current	<u>2,976,974</u>	3,173,973
Total Liabilities	<u>4,043,868</u>	<u>4,514,653</u>
NET ASSETS:	2 000 226	3 54 4 004
Unrestricted	2,980,236	2,514,891
Temporarily restricted	1,095,986	1,024,408
Total Net Assets	4,076,222	3,539,299
Total Liabilities and Net Assets	<u>\$ 8,120,090</u>	<u>\$ 8,053,952</u>

## STATEMENTS OF ACTIVITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2011 AND 2010

		2011		(Memo only)
				2010
	Unrestricted	Temporarily Restricted	Total	Total
REVENUES AND OTHER SUPPORT:				
Grant revenues	\$ 17,395,320	1,490,629	\$ 18,885,949	\$ 18,804,382
In-kind contributions	4,016,388	-	4,016,388	3,786,265
Contributions	227,411	-	227,411	225,799
Program Service fees	634,951	-	634,951	667,230
(Loss) Gain on disposal of fixed assets	-	-	-	(24,709)
Interest income	89		- 89	
Net assets released from restrictions	<u> 1,456,051</u>	(1,456,051)	<del>_</del>	<del>.</del>
Total Revenues and Other Support	23,730,210	<u>34,578</u>	23,764,788	23,458,967
PROGRAM SERVICES:				
Vocational education and training	1,780,120	-	1,780,120	2,725,009
Children's education and family support	<u>19,521,492</u>	<del></del>	<u>19,521,493</u>	<u> 18,183,582</u>
Total Program Services	21,301,612	<del>-</del>	21,301,613	20,908,591
SUPPORTING SERVICES:				
Management and general	<u>1,926,253</u>	<del></del>	1,926,252	<u>2,276,038</u>
Total Supporting Services	1,926,253	<del>-</del>	<u>1,926,252</u>	2,276,038
Total Expenses	23,227,865	<u>-</u>	23,227,865	23,184,629
CHANGE IN NET ASSETS	502,345	34,578	536,923	274,338
NET ASSETS, BEGINNING OF YEAR	2,514,891	1,024,408	3,539,299	3,264,961
PROPERTY AND EQUIPMENT RECLASS	(37,000)	37,000		
NET ASSETS, END OF YEAR	\$ 2,980,236	<u>\$ 1,095,986</u>	\$ 4,076,222	<u>\$ 3,539,299</u>

### STATEMENTS OF FUNCTIONAL EXPENSES FOR THE FISCAL YEARS ENDED JUNE 30, 2011 AND 2010

			2011			(Memo Only) 2010
		Program Services				
Personnel Costs:	Vocational Education And Training	Children's Education and Family Support	Total Program Services	Management and General	Total Expenses	Total Expenses
Salaries and wages	\$ 777,283	\$ 8,905,127	\$ 9,682,410	\$ 934,205	\$ 10,616,615	\$ 10,040,862
Payroll taxes and fringe benefits	176,981	1,914,267	2,091,248	228,601	2,319,849	2,686,707
Education and retention		544,016	<u>544,016</u>	27,781	571,797	220,601
Total Personnel Costs	<u>954,264</u>	11,363,411	12,317,674	1,190,587	13,508,261	12,948,170
Direct Participant Costs:						
Program supplies	16,011	1,272,933	1,288,944	•	1,288,944	1,387,002
Job training and tuition costs	399,084	-	399,084	-	399,084	690,887
Participant support	131,745	190,814	322,559		322,559	396,269
Total Direct Participant Costs	546,840	1,463,747	2,010,587	<del></del>	2,010,587	2,474,158
Other Operating Expenses:						
Rent and utilities	90,207	718,460	808,667	28,685	837,352	921,186
Contract services	4,965	248,931	253,896	61,671	315,567	406,323
Depreciation and amortization	•	308,855	308,855	278,185	587,040	616,329
Audit, insurance and other services	59,313	366,550	425,863	205,148	631,011	579,127
Travel	57,894	66,074	123,968	85,728	209,696	267,302
Equipment rental and maintenance	8,628	112,323	120,951	44,284	165,235	222,955
Communications	24,279	135,520	159,799	51,055	210,854	199,767
Office supplies	10,142	84,340	94,482	24,368	118,850	164,148
Building repairs and maintenance	152	569,287	569,439	33,024	602,463	210,175
Other expenses	17,518	21,627	39,145	183,230	222,375	96,856
Vehicle costs	5,914	<u>30,576</u>	<u>36,490</u>	5,203	41,693	<u>43,079</u>
Total Other Operating Expenses	279,012	2,662,543	2,941,555	1,000,581	3,942,136	3,727,247
Other Expenses:						
In-kind contributions	•	4,016,388	4,016,388	-	4,016,388	3,786,265
interest, taxes and penalties	4	15,404	15,408	234,727	250,135	187,945
Board expenses	•	-	•	46,740	46,740	53,709
Reclassification of temp fixed assets	-	-	-	(553,312)	(553,312)	-
Contributions	<del></del>			6,930	6,930	7,135
Total Other Expenses	4	4,031,792	<u>4,031,796</u>	(264,915)	<u>3,766,881</u>	4,035,054
Total Expenses	<u>\$ 1,780,120</u>	\$ 19,521,493	<u>\$ 21,301,613</u>	\$ 1,926,253	\$ 23,227,865	<u>\$ 23,184,629</u>

#### STATEMENTS OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2011 AND 2010

	2011	(Memo Only) 2010
CASH FLOWS PROVIDED BY (USED FOR) OPERATING ACTIVITIES:	·····	
Change in net assets	\$ 536,923	\$ 274,338
Adjustments to reconcile change in net cash from operating activities:		
Depreciation and amortization	582,497	616,329
Loss on sale/disposal of fixed assets	-	18,337
Non cash contributions		(58,500)
Net (increase) decrease in assets:		
Receivables	5,052	67,151
Work in process	48,108	(99,805)
Other receivables	•	(6,912)
Prepaid expenses	95,942	12,473
Deposits	5,350	•
Net Increase (decrease) in liabilities:		
Accounts payable	(214,446)	(262,724)
Accrued expenses	(78,083)	236,614
Deferred revenue	<u>35,650</u>	<del></del>
Net cash provided by operating activities	1,016,992	<u>797,301</u>
CASH FLOWS PROVIDED BY (USED FOR) INVESTING ACTIVITIES:		
Investment in RMCDC	(100,000)	-
Purchase of property and equipment	(576,274)	(142,654)
Proceeds from the sale of fixed assets	<u></u>	(457)
Net cash (used for) investing activities	(676,274)	(143,111)
CASH FLOWS PROVIDED BY (USED FOR) FINANCING ACTIVITIES:		
Principal payments on notes payable	(188,907)	(207,895)
Proceeds from line of credit	-	25,000
Principal payments on line of credit	(25,000)	(250,000)
Net cash (used for) financing activities	(213,907)	(432,895)
NET INCREASE IN CASH	126,810	221,295
CASH, BEGINNING OF YEAR	<u>231,791</u>	10,496
CASH, END OF YEAR	<u>\$ 358,602</u>	<u>\$ 231,791</u>
SUPPLEMENTAL CASH FLOW INFORMATION:		
Cash paid for interest	<u>\$ 157,126</u>	<u>\$ 167,775</u>
NON-CASH TRANSACTIONS:		

NOTES TO FINANCIAL STATEMENTS
FOR THE FISCAL YEAR ENDED JUNE 30, 2011

## Note 1 <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND NATURE</u> OF OPERATIONS

Rocky Mountain SER/Jobs for Progress, Inc. is a Colorado nonprofit corporation established in 1980. The Organization's primary function is to serve individuals residing in Colorado who have physical, social, emotional or economic needs by aiding in the development of self-sufficiency and growth. The Organization also serves as a resource to other community organizations that are working with those people. A primary goal of the Organization is to address the fundamental service needs of people while not duplicating the efforts of other agencies. Primary funding for such services is provided through grants and contracts with the State of Colorado, Office of Rural Job Training, the U.S. Department of Labor, and the U.S. Department of Health and Human Services. Additional funding is provided through grants from state and local government agencies and private donations.

The Organization's major activities and programs are described below:

#### **Programs:**

Vocational Education and Training: Adult and youth vocational education and training includes all costs associated with classroom vocational training as well as onsite job training and all necessary support structure costs including, but not limited to, the following: basic education, GED preparation, English as a second language (ESL), emergency transportation, child-care, tools and work clothes financial assistance.

Children's Education and Family Support: Programs for childhood education, health, and safety. This program includes all costs associated with pre-school programs, children's health and safety programs and family support programs designed to maximize childhood education, health and safety.

#### **Supporting Services:**

Management and General: Direct and indirect costs associated with the management and administration of the organization.

NOTES TO FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2011

## Note 1 <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND NATURE</u> OF OPERATIONS (Continued)

#### **Basis of Accounting:**

The Organization's financial statements are prepared on the accrual basis and accordingly reflect all significant receivables, payables and other liabilities.

#### **Basis of Presentation:**

The financial statements are presented in accordance with the requirements established under the Not-for-Profit Entities - Presentation of Financial Statements Topic of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). Under this topic, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. No permanently restricted assets where held during the fiscal year ended June 30, 2011 and accordingly these financials do not reflect any activity related to this class of net assets for the fiscal year ended June 30, 2011.

#### Cash and cash equivalents

For purpose of the Statement of Cash Flows, the Organization considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

#### **Property, Equipment and Depreciation**

The Organization records property and equipment at cost if purchased or fair value if contributed and charges depreciation over the estimated useful lives of the respective assets on a straight line basis. The estimated useful lives of assets range from three to thirty nine years relating to depreciable asset classes of Furniture, fixtures, and equipment; Vehicles; Buildings; and Leasehold Improvements.

The Organization's capitalization policy was established to be in conformity with federal requirements; these requirements dictate that all property and equipment purchased with federal funds in excess of \$5,000 be capitalized and depreciated. Purchases made with unrestricted funds in excess of \$1,000 are to be capitalized and depreciated.

#### **Restricted and Unrestricted Support**

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. Restricted net assets are reclassified to unrestricted net assets upon satisfaction of the time or purpose restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, the Organization reports the support as unrestricted.

NOTES TO FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2011

## Note 1 <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND NATURE</u> <u>OF OPERATIONS (Continued)</u>

#### **In-Kind Donations**

Facilities: Donated facilities are recorded as contribution at their estimated fair values at the date of donation. Donated facilities recorded at June 30, 2011 was \$632,191. The organization reports all In Kind facilities on a calendar year basis due to grant reporting requirements. Therefore the In Kind was reported as of calendar year 2010. The organization believes this appropriate and consistent with prior years and the net effects of the financial statements are immaterial.

Property and Equipment: Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. The Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Services: Volunteers assisting the Organization with specific assistance to programs and various committee assignments all performed donated services; these services meet the requirements for recognition under SFAS No. 116. Therefore, the financials reflect donated services as in-kind contributions under both revenue and expenses for the fiscal year ended June 30, 2011. These services are used by Vocational Education and Training and Children's Education Family Support. The total In Kind Services recorded for June 30, 2011 was \$2,862,094. These services include \$714,670 in Special Education; \$834,691 in Professional Services; \$1,084,399 in Parent Volunteers; \$183,472 in Community Volunteers; and \$508,309 in Supplemental Services.

All donated services have been recorded at their estimated fair market value. The organization reports all In Kind services on a calendar year basis due to grant reporting requirements. Therefore the In Kind was reported as of calendar year 2010. The organization believes this appropriate and consistent with prior years and the net effects of the financial statements are immaterial.

NOTES TO FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2011

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND NATURE OF OPERATIONS (Continued)

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. For significant estimates it is at least reasonably possible that the estimates will change within one year of the date of the financial statements due to one or more confirming events. Accordingly, actual results could differ from those estimates.

#### Fair Values of Financial Instruments

The organization has a number of financial instruments, consisting primarily of cash, accounts and note receivable, accounts and notes payable, accrued expenses, and the line of credit. None of the financial instruments are held for trading purposes. The Organization estimates that the fair value of all financial instruments at June 30, 2011 does not differ materially from the aggregate carrying values of its financial instruments recorded in the accompanying statement of financial position. The estimated value of the financial instruments was based upon the short-term nature of the financial instruments and the fact that the interest rate on the line of credit fluctuates with the prime interest rate.

#### **Functional Expense Allocation**

Whenever possible, the Organization charges expenses directly to the benefiting program or support service based upon reasonable and allocable bases, such as direct salaries and square footage. When this is difficult or impractical, costs are allocated to programs and support services based upon the Organization's indirect rate of 10.30%.

#### **Income Taxes**

The Organization is a 501(c)3 entity and is exempt from federal and state income taxes under the applicable provisions of the Internal Revenue Code and the Colorado Income Tax Act of 1964 (as amended). The Organization did not report any unrelated business income tax as of June 30, 2011. Information returns for fiscal years prior to 2007 are no longer subject to audit by taxing authorities.

NOTES TO FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2011

#### NOTE 2 <u>ACCOUNTS RECEIVABLE</u>

Accounts receivable represents monies due to the Organization at June 30, 2011 and are recording using the accrual basis of accounting. As of June 30, 2011 Receivables consisted of \$662,183. Receivables include \$57,299 in account receivables; and \$604,884 in grant receivables.

It is the policy of the Organization to maintain a reserve for uncollectible accounts receivable. At the end of each fiscal year, the allowance for doubtful accounts is adjusted based on an analysis of outstanding aged accounts receivables; historical collection and bad debt experience; and evaluations of specific accounts based on discussions with the department that originated the sale resulting in the receivable.

It is the policy of the Organization to ensure that all available means of collecting accounts receivable have been exhausted before write-off procedures are initiated. Write-offs are initiated by the department associated with the amount to be written off, in conjunction with the accounting department. If an account receivable is deemed uncollectible, the appropriate approvals by upper management are required.

#### NOTE 3 PREPAID EXPENSES

Prepaid expenses consist of advance payments made by the Organization as of June 30, 2011. With the passage of time, the advance payments will gradually expire and the expired portion will be expensed accordingly.

#### NOTE 4 PROPERTY AND EQUIPMENT

Property and equipment acquired with certain grant funds are recorded as temporarily restricted upon the purchase of the equipment. The Organization is subject to restrictions on sale or other disposition of the property as specified by the various grantor agencies. Also, should the grantor discontinue funding, all property acquired with the grant funds may be recovered by the grantor.

NOTES TO FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2011

#### NOTE 4 PROPERTY AND EQUIPMENT (Continued)

A summary of property and equipment follows:

Nondepreciable	<b>2:</b>	Unrestricted Fixed Assets	Res	porarily stricted d Assets	Total Fixed Assets
Total Nondepre	Land eciable:	\$ <u>2,129,774</u> 2,129,774	\$	<u>62,399</u> 62,399	\$ <u>2,192,173</u> 2,192,173
·				·	
Depreciable:					
	Buildings	5,260,051		254,148	5,514,199
	Leasehold Improvements	406,542	2	,529,333	2,935,875
	Furniture, fixtures and equipment	139,603	1	,957,627	2,097,230
	Vehicles	<u>355,831</u>	_	609,448	<u>965,279</u>
Total Deprecial	ole:	6,162,027	5	,350,556	11,512,583
	Less accumulated depreciation	( <u>2,345,998</u> )	<u>(4</u> ,	<u>,422,396</u> )	( <u>6,768,394</u> )
Total Net Depre	eciable	3,816,029	_	928,160	<u>4,744,189</u>
Total Property	and Equipment	\$5,945,80 <u>3</u>	<u>\$</u> _	990,559	<u>\$ 6,936,362</u>

Depreciation expense for the fiscal year ended June 30, 2011 was \$587,040.

#### NOTE 5 LOAN COSTS

Closing costs of \$31,116 were incurred and paid with unrestricted funds to secure financing with JP Morgan Chase Bank, NA (NOTES 7 and 8). The closing costs are amortized over the life of the loan of five years.

Amortization expense for the fiscal year ended June 30, 2010 was \$6,223.

#### NOTES TO FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2011

Outstanding Balance as of June 30, 2011

#### NOTE 6 LINE OF CREDIT, BANK

Line of credit to JPMorgan Chase Bank NA,
Principal balance of \$250,000 due April 2012,
interest rate equal to the LIBOR Rate plus 5.0%,
interest rate of 5.35088% at June 30, 2011.
The unused line of credit as of June 30, 2011 is \$250,000
The line of credit is collateralized by all the
Organization's business assets.

\$\_\_\_\_<u>.</u>

Total interest incurred and charged to expense for the fiscal year ended June 30, 2011 on the line of credit, bank was \$0.

Outstanding Balance as of June 30, 2011

#### NOTE 7 NOTES PAYABLE, FINANCIAL INSTITUTIONS

business assets.

Original amount of Note Payable was \$3,220,000 issued on January 2, 2008

Note payable to JPMorgan Chase Bank, NA due January 1, 2013, interest rate of 4.55% at June 30, 2011 (NOTE 8). Principal and interest of \$18,105 due monthly. The note is collateralized by all the Organization's business assets.

\$ 2,958,948

Original amount of Note Payable was \$299,000 issued on August 11, 2008.

Note payable to JPMorgan Chase Bank, NA due August 11, 2012, interest rate of 4.00% at June 30, 2011. Principal and interest of \$6,999 due monthly. The note is collateralized by all the Organization's

73,375

Original amount of Note Payable was \$42,770 issued on October 28, 2009.

Note payable to Ally Automotive Financing due November 2015, Interest at a rate of 9.99% at June 30, 2011. Principal and interest of \$795 due monthly. The note is collateralized by the vehicle that was financed by this note with a carrying value net of depreciation of \$38,944.

33,861

#### NOTES TO FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2011

#### **Outstanding Balance**

#### NOTE 7 NOTES PAYABLE, FINANCIAL INSTITUTIONS (Continued) as of June 30, 2011

Original amount of Note Payable was \$33,024 issued on June 8, 2010. Note payable to Ally Automotive Financing due June 2015, bearing interest at a rate of 0.00% at June 30, 2011. Principal and interest of \$550 due monthly. The note is collateralized by the vehicle that was financed by this note with a carrying value net of depreciation of \$28,345.

26,420

Original amount of Note Payable was \$33,200 issued on May 28, 2010. Note payable to Ally Automotive Financing due June 2015, bearing interest at a rate of 0.00% at June 30, 2011. Principal and interest of \$553 due monthly. The note is collateralized by the vehicle that was financed by this note with a carrying value net of depreciation of \$28,483.

26,560

Original amount of Note Payable was \$29,699 issued on November 20, 2009. Note payable to Ally Automotive Financing due December 2014,Interest at a rate of 10.79% at June 30, 2011. Principal and interest of \$645 due monthly.

The note is collateralized by the vehicle that was financed by this note with a carrying value net of depreciation of \$20,294.

22,483

Original amount of Note Payable was \$27,500 issued on January 9, 2010.

Note payable to Ally Automotive Financing due January 2015, interest at a rate of 9.99% at June 30, 2011. Principal and interest of \$587 due monthly. The note is collateralized by

the vehicle financed by this note with a carrying value net of depreciation of \$23,206.

20,959

Original amount of Note Payable was \$24,999 issued on February 21, 2007 Notes payable to Ford Credit due July 2012, bearing interest at a rate of 0.00% at June 30, 2011. Principal and interest of \$417 due monthly. The note is collateralized by a vehicle financed by this note with a carrying value net of depreciation of \$2,289.

<u>3,750</u>

Total

\$ 3,166,356

NOTES TO FINANCIAL STATEMENTS
FOR THE FISCAL YEAR ENDED JUNE 30, 2011

#### NOTE 7 NOTES PAYABLE, FINANCIAL INSTITUTIONS (Continued)

Total interest incurred and charged to expense for the fiscal year ended June 30, 2011 on the notes payable, financial institutions was \$149,859.

The interest effect for those notes payable with a 0% interest rate is considered immaterial to the financial statements.

The following are the maturities of notes payable, financial institutions for the next five years and thereafter:

June 30, 2012	\$ 189,381
June 30, 2013	115,112
June 30, 2014	2,826,089
June 30, 2015	27,826
June 30, 2016	<u>7,951</u>
Total	\$_3,166,356

#### NOTE 8 NOTE PAYABLE, JPMORGAN CHASE BANK, NA

The note payable, JPMorgan Chase Bank, NA (NOTE 7), is the result of the Colorado Housing and Finance Authority (CHGA) issuing a tax exempt obligation evidenced by an Issuer Note to JPMorgan Chase Bank, NA in the amount of \$3,220,000; the proceeds from the Issuer Note were used to make a loan to RMSER. At the completion of the financing, CHFA assigned all of its rights to JPMorgan Chase Bank, NA; therefore, the tax exempt obligation and note payable are non-recourse to CHFA.

#### NOTE 9 RESTRICTIONS ON NET ASSETS

Temporarily restricted net assets totaling \$1,095,986 consist of the net book value of temporarily restricted fixed assets of \$990,559 (NOTE 4) and unspent Child and Adult Care Food Program (CACFP) federal grant funds of \$105,426 as of June 30, 2011. During the year ended June 30, 2011, RMSER reclassified certain fixed assets previously included in Unrestricted Net Assets to Temporarily Restricted Net Assets. The net effect of this reclassification was \$37,000. The reclassification was a result of RMSER's analysis of the nature and amount of outstanding fixed asset restrictions.

NOTES TO FINANCIAL STATEMENTS
FOR THE FISCAL YEAR ENDED JUNE 30, 2011

#### NOTE 10 COMMITMENTS

The Organization has obligations under operating lease agreements for vehicles, office/classroom space and equipment. Rent incurred and charged to expense for the period of June 30, 2011 is \$649,460

The following are the Organization's minimum future lease payments under non-cancelable operating lease agreements:

June 30, 2012	\$ 328,038
June 30, 2013	207,406
June 30, 2014	156,706
June 30, 2015	138,337
June 30, 2016	117,981
Thereafter	<u>65,950</u>
Total	<u>\$ 1,014,417</u>

#### NOTE 11 EMPLOYEE BENEFIT PLAN

The organization has a qualified tax sheltered annuity plan for its employees established under Section 401 (k) of the Internal Revenue Codes. All employees are eligible to participate in the plan on the first day of each month only after 1,000 hours of service has been performed within a twelve-consecutive-month period of time and the employee is at least 21 years old. Eligible employees can contribute an amount between 1% and 15% of compensation as defined by the Plan, limited by the requirements of the Internal Revenue Code. The Organizations matching contributions are calculated at 3% of the employee's eligible compensation plus 1/2% for each additional 1% contributed by the employee up to 5% for a maximum employer matching contribution of 4%.

The Organization contributed \$113,067 to the plan during the fiscal year ended June 30, 2011.

The Organization may, at its discretion, make a Profit Sharing contribution to the plan. The Profit Sharing contribution will be allocated in proportion to the sum of eligible compensation plus eligible compensation in excess of 80% of the Social Security Taxable Wage Base. The Organization made no Profit Sharing contributions in the fiscal year ended June 30, 2011.

Participants are fully vested in their individual contributions and the earnings thereon. Participants are also fully vested in their Organization matching contribution and the earnings thereon after three or more years of service.

NOTES TO FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2011

#### NOTE 12 CONTINGENCIES

Management is aware that significant funding sources are contingent on compliance with Federal and State and Local grants. If noncompliance were to occur, expenditure funding could be revoked. As of June 30, 2011 management believes there are no noncompliance issues.

#### NOTE 13 SELF FUNDED HEALTH INSURANCE

The Organization funds its own health insurance plan which is administered through a third party. All health insurance claims incurred by covered employees and their families (when applicable) are paid by the Organization. Claims paid reduce the Organization's health insurance liability which has been established throughout the years from:

- Funds withheld from employee's paychecks representing the employee paid portion and
- An accrued expense representing the Organization's portion of health insurance provided to the employees

The third party administrator determines the Organization's terminal liability which is pre-set cost for claims that protects the Organization from claims that are incurred after termination. The liability reflected within the financial statements, represents the Organization's total terminal liability. As of June 30, 2011 the contingent liability is \$115,633.

#### NOTE 14 REIMBURSABLE EMPLOYER LIABILITY/STATE UNEMPLOYMENT TAX ACCRUAL

Previous to 2010, the Organization paid the state employment tax directly to the State of Colorado based on employee's gross wages and an unemployment rate established by the State. As a result, all unemployment claims were paid by the State on behalf of the Organization. However, beginning in 2010, the Organization elected an alternative method (eligible only for non-profits and political subdivisions) referred to as the reimbursable employer method. This method allows for the Organization to reimburse the Department of Labor (DOL) for unemployment claims awarded to former employees after the claims have been awarded.

The related liability has been estimated by the Organization based on the maximum unemployment benefits the Organization could be responsible for paying to each former employee. Unemployment taxes must be paid on the first \$10,000 in total Colorado gross taxable wages paid to each employee during each calendar year. Wages earned in a calendar year beyond the first \$10,000 are excess wages and are not taxed. As a reimbursable employer, the Organization could be liable for a maximum amount of

NOTES TO FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED JUNE 30, 2011

## NOTE 14 REIMBURSABLE EMPLOYER LIABILITY/STATE UNEMPLOYMENT TAX ACCRUAL (Continued)

\$11,000 per employee for unemployment claims. These claims are paid directly to the State of Colorado via quarterly invoices received from the DOL which detail benefits paid by the DOL on behalf of the Organization to former employees. As of June 30, 2011 the contingent liability is \$490,062.

#### NOTE 15 ECONOMIC DEPENDENCY

The Organization receives a substantial amount of its total revenues (directly and as pass-through contracts) from the U.S. Department of Health and Human Services. 68% of total revenue is earned from this Department. A significant reduction in the level of such support, if this were to occur, may have an adverse affect on the Organization's programs and activities.

#### NOTE 16 CONCENTRATIONS OF CREDIT RISK

As of June 30, 2011, a majority of grant related receivables are from two federal agencies (directly and as pass-through contracts); the U.S. Department of Health and Human Services and the Colorado Rural Workforce Consortium (CRWC). 12% of receivables are due from U.S. Department of Health and Human Services and 77% of total receivables are due from the CRWC.

Significant concentrations of credit risk exist arising from cash deposits in excess of federally insured limits. As of June 30, 2011 there were no cash deposits in excess of the Federal Deposit Insurance Corporation (FDIC). This is due the diversity of banks and the 2010 Dodd-Frank Wall Street Reform and Consumer Protection Act that provides unlimited insurance coverage of noninterest-bearing transaction accounts. This unlimited coverage began for periods ending December 31, 2010 through periods ending December 31, 2012. All noninterest bearing transaction accounts are fully insured regardless of the balance of the account at all FDIC-insured transactions.

The Organization does not currently have a deposit policy to address these credit risks.

#### NOTE 17 RELATED PARTY TRANSACTIONS

On June 29, 2011 the Organization paid the non-profit entity Rocky Mountain Community Development Corporation (RMCDC) \$100,000 thereby establishing an Investment in RMCDC as of June 30, 2011. The nature of the payment is assistance in starting up the new entity which is wholly-owned by the Organization.

NOTES TO FINANCIAL STATEMENTS
FOR THE FISCAL YEAR ENDED JUNE 30, 2011

#### NOTE 18 SUBSEQUENT EVENT

Management has evaluated the subsequent events for the period from June 30, 2011 through the issuance date of December 20, 2011 which is the date that the financial statements are available for issuance. The Organization received several material federal grants subsequent to year end which will be recognized as grant revenue in the June 30, 2012 year. The grants are a recurring source of funding for the Organization.

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE FISCAL YEAR ENDED JUNE 30, 2011

Federal Grantor/Pass-through CFDA Grantor/Program Title Number		Ex	Federal Expenditures		
U.S. DEPARTMENT OF LABOR					
Direct:					
Migrant and Seasonal Farmworkers Formula	17.264	\$	1,006,920		
Total Direct Funding			1,006,920		
Passed through State of Colorado Department of Labor and Employment:					
WIA Adult Program	17.258		418,817		
WIA Adult Program-ARRA	17.258		43,243		
Total WIA Adult Program	17.258		462,060		
WIA Discloated Workers	17.260		165,428		
WIA Discloated Workers-ARRA	17.260		14,098		
Total WIA Dislocated Workers	17.260		179,526		
Total WIA Youth Activities	17.259		301,903		
Total WIA Cluster			943,489		
Total Colorado Department of Labor & Employment			943,489		
Passed through National SER WIA-Older Workers Act Title V (Senior Community Service					
Employment Program)	17.235		16,548		
Total National SER	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		16,548		
Total Pass-through Funding			960,037		
TOTAL U.S. DEPARTMENT OF LABOR			1,966,957		
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES					
<u>Direct:</u> Total Head Start- ARRA	93.708		621,004		
Total Head Start	93.600		19,331,677		
Total Direct Funding			19,952,681		
TOTAL U. S. DEPARTMENT OF HEALTH AND HUMA	AN SERVICES		19,952,681		
U.S. DEPARTMENT OF AGRICULTURE					
Passed through Colorado Dept. of Public Health & Environr Child and Adult Care Food Program	<u>nent:</u> 10.558		871,325		
TOTAL U.S. DEPARTMENT OF AGRICULTURE			871,325		
TOTAL FEDERAL EXPENDITURES		\$	22,790,963		

NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE FISCAL YEAR ENDED JUNE 30, 2011

#### NOTE 1: <u>BASIS OF PRESENTATION</u>

The accompanying schedule of expenditures of federal awards includes the federal grant activity of Rocky Mountain SER/ Jobs of Progress and on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in the financial statements.

# REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Rocky Mountain SER/ Jobs for Progress, Inc.

We have audited the financial statements of Rocky Mountain SER/ Jobs for Progress, Inc. as of and for the year ended June 30, 2011, and have issued our report thereon dated December 20, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

#### Internal Control Over Financial Reporting

In planning and performing our audit, we considered Rocky Mountain SER/ Jobs for Progress, Inc.'s internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Rocky Mountain SER/Jobs for Progress, Inc.'s internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Rocky Mountain SER/Jobs for Progress, Inc.'s internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in the internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above. However we identified certain deficiencies in internal control over financial reporting, described in the accompanying schedule of findings and questioned costs that we consider to be significant deficiencies in internal control over financial reporting. (2011-1) A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention b chose charged with governance.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Rocky Mountain SER/ Jobs for Progress, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an object for our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain other matters that we reported to management of Rocky Mountain SER/ Jobs for Progress, Inc. in a separate letter dated December 20, 2011.

Rocky Mountain SER/ Jobs for Progress, Inc.'s responses to the findings identified in our audit is described in the accompanying schedule of findings and questioned costs. We did not audit Rocky Mountain SER/ Jobs for Progress, Inc.'s response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of the Board of Directors, Finance Committee, management, others within the entity, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Denver, Colorado December 20, 2011

PROFESSIONAL CORPORATION

## INDEPENDENT AUDITORS' REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

Board of Directors and Finance Committee Rocky Mountain SER/ Jobs for Progress, Inc.

#### Compliance

We have audited Rocky Mountain SER/Jobs for Progress, Inc.'s compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of Rocky Mountain SER/ Jobs for Progress, Inc.'s major federal programs for the year ended June 30, 2011. Rocky Mountain SER/ Jobs for Progress, Inc.'s major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major federal programs is the responsibility of Rocky Mountain SER/ Jobs for Progress, Inc.'s management. Our responsibility is to express an opinion on Rocky Mountain SER/ Jobs for Progress, Inc.'s compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United states; and OMB Circular A-133, *Audits of States, Local Government, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Rocky Mountain SER/ Jobs for Progress, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of Rocky Mountain SER/ Jobs for Progress, Inc.'s compliance with those requirements.

In our opinion, Rocky Mountain SER/ Jobs for Progress, Inc. complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2011.

#### Internal Control Over Compliance

Management of Rocky Mountain SER/ Jobs for Progress, Inc. is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered Rocky Mountain SER/ Jobs for Progress, Inc.'s internal control over compliance with the requirements that could have a direct and material effect on a major federal program to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Rocky Mountain SER/ Jobs for Progress, Inc.'s internal control over compliance.

A deficiency in internal control over compliance exist when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of the Board of Directors, Finance Committee, management, other within the entity, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Denver, Colorado December 20, 2011

PROFESSIONAL CORPORATION

## Rocky Mountain SER/ Jobs for Progress, Inc. SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended June 30, 2011

#### FINDINGS - FINANCIAL STATEMENT AUDIT

#### 2011-01 Grant Management

**Condition:** During our audit of Rocky Mountain SER/Jobs for Progress, Inc. we noted that the organization lacked several customary federal grant management procedures, including grant accounting procedures and reconciliations, recalculations, preparation of the Schedule of Expenditures of Federal Awards, and monitoring of temporarily restricted net assets.

Criteria: The OMB A-102 Common Rule and OMB Circular A-110 (2 CFR part 215) require that non-Federal entities receiving Federal awards establish and maintain internal controls designed to reasonably ensure compliance with Federal laws, regulations, and program compliance.

**Context:** An objective of internal control is to ensure that transactions are properly recorded and accounted for to permit the preparation of reliable financial statements.

*Effect:* The lack of certain grant management procedures resulted in the following adjustments and waived adjustments to the financial statements:

- Adjusting journal entries were proposed as a result of audit. These adjustments corrected the financial statement presentation of Federal Head Start grant revenue and Temporarily Restricted Federal CACFP grant revenue. These adjustments did not have a direct and material effect on compliance for the Single Audit
- We noted that Indirect Costs charged to Federal Grants are being calculated using a revenue base rather than adjusted direct costs as specified in the Indirect Cost Rate Agreement. The variance in this calculation was immaterial to the financial statements and the Single Audit for the current year.
- We noted an absence of periodic reconciliations of expenditures of federal awards to the general ledger.

Recommendation: We recommend that the Organization prepare a periodic interim Schedule of Expenditures of Federal Awards (SEFA) and reconcile federal reports to this SEFA and to the general ledger. We recommend making the adjustment for material amounts of unreimbursed federal expenditures (receivables) or reimbursements in excess of expenditures (temporary restricted net assets) as part of the month end closing process. We recommend an employee independent of the preparation process review all federal reports prior to submission to ensure completeness and accuracy. We recommend the Organization establish a procedure to ensure that indirect costs charged to grants do not differ materially from the requirements of the indirect cost agreement.

#### Rocky Mountain SER/ Jobs for Progress, Inc. SCHEDULE OF FINDINGS AND QUESTIONED COSTS June 30, 2011

Summary of Auditors' Results	
Financial Statements Type of auditors' report issued:	Unqualified
Internal control over financial reporting:	
Material weakness identified?	
	yesXno
Significant deficiencies identifies that are not considered to be material weaknesses?	X _yesnone reported
Noncompliance material to financial statements noted?	yesXno
Federal Awards Internal control over major programs:	
Material weaknesses identified?	yes <u>X</u> no
Significant deficiencies identified that are not considered to be material weaknesses?	yesXno
Type of auditors' report issued on compliance for major programs:	Unqualified
Any audit findings disclosed that are required to be reported in accordance with section 510(a) of OMB Circular A-133?	yes <u>X</u> no
Identification of major programs:	
93.600 Head Start	
Dollar threshold used to distinguish between type A and type B programs:	<b>\$562,770</b>
Auditee qualified as low-risk auditee?	Yes <u>X no</u>
Schedule of Brior Veer Audit Findings:	Inalisabet

# Rocky Mountain SER/ Jobs for Progress, Inc. SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS Year Ended June 30, 2011

#### 06-30-10-1 Internal Controls

During our review of internal controls we did not come across this unique transaction during the June 30, 2011 audit. We did not note any significant internal control issues related to the nature of this transaction. This appeared to be an isolated situation. We did review the Organization's Policy and Procedure Manual to see if the Grantee did follow-through with their response and we could not find updates addressing this issue. Grantee explained this change will be an addendum to the current Policy and Procedure Manual and are in the process of re-writing the manual to reflect this change.