

BRIAN MOSES

DELIVERING TRANSFORMATIONAL REAL ESTATE BREAKTHROUGHS

6 Brian Moses is one of the most talented inspirational speakers I have ever met! The impact his message had on me was life altering! I have attended seminars held by Tony Robbins, Jim Rohn, Brian Tracey and Zig Ziglar and Brian Moses is up there with the best! I highly recommend Brian to anyone looking to grow personally or professionally!

Matt Hennessy Las Vegas, NV

ABOUT BRIAN

Brian Moses has sold more than 3,500 homes in his career. He has been ranked in the Top 10 for a major Real Estate Franchise (from more than 140,000 agents, seven consecutive years) and twice ranking at #2 in the world. During his illustrious career, Brian sold more than 400 homes annually, producing sales volume in excess of \$100 million and making over \$3 million per year in commission income. In his best month, Brian recorded more than 60 sales and generated over \$400,000 in commission income. (Yes...you read that correctly, in a single month!)

Today, Brian is a sought after Speaker, Moderator, Panelist and Industry Expert throughout the US, Canada and Europe, delivering his message and distinctions with Agents and Industry Professionals to help accelerate their income and productivity.



EVIDENCE OF EXCELLENCE

"I've been selling homes 28 years. Last year I sold 186 homes. Brian blew my mind. If you are serious about growing your business, there is no one better than Brian!" - John Quinn, Memphis, TN



There are very few that are as skilled and inspiring as Brian Moses. If you are looking for your next keynote or professional speaker and desire someone with unparalleled real estate experience who can inspire an audience to raise their standards, engage them so they are fully interactive and will take action beyond your event, then look no further...

Brian is one of the best speakers
I've ever seen. His training is both
motivating and to the point. He has
a great way of connecting with each
person in the audience and providing
them with real-life examples of how
they can increase their business.
Brian changed my business and
my life. It was a turning point in my
career.

John Morgan, Nashville, TN

6 I just couldn't wait until our next coaching call! Thank you so much for helping me get back in rapport with what seemed to be a dead deal and have a chance to get this one sold!

Tami L Roberts, Gulf Shores, AL

I spent the last few days with one of the most giving, selfless leaders I have had the opportunity to spend time with. There have been a handful of people that have poured value into my life and he is one of the best. I'm extremely blessed to have Brian Moses in my life. The best part was being able to introduce him to my team this week. We are excited to see breakthroughs to success in the New Year!

Jeremy Mellick, Maple Valley, WA

Brian, your 'converting buyers / sellers script' is working like a beauty! The first home evaluation call I made with this script worked like a charm!!! Unreal!

Allan Rankin, Whitby, Ontario

KEYNOTE TOPICS

We realize that every organization is different when it comes to hiring a keynote speaker. Brian will work with you to customize his message and tailor his keynote presentation specifically for your desired outcome! Below are some excellent topics that have been well received by audiences across North America. Combining some topics for a more in-depth training is possible if your agenda and time allow.



DEFINING SUCCESS

- Mindset, Psychology
- Unveiling Your Limiting Beliefs What's preventing you from reaching your true potential?

23 WAYS TO INEXPENSIVELY GENERATE LEADS

BRANDING; HOW TO INSTANTLY DIFFERENTIATE YOURSELF FROM ANY COMPETITOR

 7 powerful phrases that will stop your prospect in their track and choose you over any competitor!

TALK TO FEWER PEOPLE, SELL MORE HOMES!

HANDLING MOST COMMON BUYER AND SELLER OBJECTIONS

 Turn the prospect into putty by knowing what to say and when to say it

GOAL SETTING. THERE IS A RIGHT WAY AND A <u>WRONG WAY...</u>

PROSPECTING BEST PRACTICES

NEGOTIATING HIGHER COMMISSIONS

- Articulating your Value Proposition
- Best Practices to set up the higher commission
- Handling the commission objection

CREATING THE PERFECT WEEK – TIME MANAGEMENT

- Do's and Don'ts
- Eat the Big Frog First
- Big Rock LIVE illustration

FORGET THE GOLDEN RULE! FOLLOW THE PLATINUM RULE... DO UNTO OTHERS AS THEE WISH TO BE DONE UNTO

Personality Profiling

FINANCIAL MASTERY

• 6 Steps to Financial Freedom

6 Our agents are reaching more buyers, meeting more buyers, signing up more buyers and CLOSING more buyers thanks to Brian's help! 9 9

Anthony Lamacchia, Lamacchia Realty

INDUSTRY LEADERS

6 Brian is unequivocally the best there is in the industry. The growth I've had in my business in just a short time (\$24 Million in volume last year) is astonishing. The sky is the limit with Brian!

Kathryn Early Real Estate Group Methuen, MA



Brian has inspired more than 10,000 Real Estate Agents and Industry Professionals across North America





























6 Brian made a big impact on us not just from a business stand point, but also personally. He provided us tools to help improve our business that can be qualified very easily and caused us to think outside the box. He's helped us generate several new and innovative revenue generating strategies and taught us the importance of setting standards and expectations for our team and how to improve our own leadership skills. We feel very connected to Brian...he is so skilled at dissecting our business and knows it so well! 9 9

Cathy Rocca & Tanya Rocca Top 10 - Royal LePage Realty



CONNECT WITH BRIAN

For information on having Brian Moses keynote your event, his coaching programs or on site business evaluations:

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FACEBOOK

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LINKEDIN
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66 Brian Moses is a master and genuinely one of the people that you meet in life and look back at that moment as the turning point.

Jay Kinder - CEO & Co-founder NAEA

