

Method for Assigning Scores



Attendance Percentage*

- < 65% last 6 month
- < 75% last 6 month
- < 85% last 6 month
- < 95% last 6 month
- >= 95% last 6 month

*Attendance = $(P + S + (L \times 75\%)) / (P + A + L + S)$



Scoring

- 0
- 5
- 10
- 15
- 20



Chapter Education Units per week Scoring

- < 0.25 CEU per week
- < 0.50 CEU per week
- < 0.75 CEU per week
- < 1.00 CEU per week
- >= 1.00 CEU per week



- 0
- 5
- 10
- 15
- 20



Referrals per Week

- < 0.25 referrals per week
- < 0.50 referrals per week
- < 0.75 referrals per week
- < 1.00 referrals per week
- >= 1.00 referrals per week



Scoring

- 0
- 5
- 10
- 15
- 20



Average Visitors per month

- < 0.25 visitors per month
- < 0.50 visitors per month
- < 0.75 visitors per month
- < 1.00 visitors per month
- >= 1.00 visitors per month



Scoring

- 0
- 5
- 10
- 15
- 20



One to Ones per week

- < 0.25 one to ones per week
- < 0.50 one to ones per week
- < 0.75 one to ones per week
- < 1.00 one to ones per week
- >= 1.00 one to ones per week



Scoring

- 0
- 5
- 10
- 15
- 20

% Members by rank

52.0%
36.0%
12.0%
0.0%