

How to Handle Objections to Motivate Sellers and Buyers in Today's Market

Scripts

-Buyer Agents-

[Is It A Good Time To Buy?](#)

[Waiting To See What Happens \[Sharp Shooter\]](#)

[Interest Rate Objection](#)

[The Ultimate Condo Buyer Presentation](#)

-Listing Agents-

[Selling Below Appraised Value \[Seller Credit\]](#)

[Motivating Sellers Locked Into Current Rate](#)

[Ideal Home Exercise](#)

[The Ultimate Listing Tool Playbook](#)