Adding Contacts

The MY/NETWORK module helps you connect your social business growth (promotion & awareness) to conversion to paying customers. All of your contacts are available in one place within LEV/AI.

This article covers how to Add Contacts from the My Contacts page:

- 1. Log into the LEV/AI Marketing application at my.app.getlev.ai
- 2. On the left-hand menu bar, select the Manage Contacts icon, which resembles the outline of a person with a plus sign "+" to its right
- 3. Select the first option on the menu, "My Contacts"
- 4. Use the button in the upper right-hand corner to add contacts. Clicking the "Add Contacts" section will allow you to manually enter a contact. Clicking the "down arrow" will open a menu with several options:

Adding a Lead

A "Lead" is somebody for whom you have little information but that has shown interest in your business. This is not yet qualified and is considered a prospect. If you elect to purchase the Pro plan, leads from any capture forms on your website will be populated. To add a Lead:

- 1. Select "Add New Lead" from the drop-down menu
- 2. The easiest way to populate the lead is to upload a social screenshot. You may also use a business card photo. This will use AI to read your image and populate some of the fields.
- 3. You may also search existing contacts
- 4. Lastly, you may manually add the information you have about the Lead
- 5. Once you have populated the information you have, you will be directed to the Lead's contact profile

Adding a Contact Manually

A "Contact" is somebody for whom you have full sets of information that is actively engaged. This option allows you to populate more information, rather than the "quick add" option for adding a Lead. To add a Contact manually:

- 1. Select "Add contact" from the drop-down menu
- 2. Populate the contacts information. See Manage Contacts (My Contacts) for more information

Importing Contacts Via Linked Email

- 1. To add via email, select your email address after allowing permission for LEV/AI to access your contact data
- 2. If you have not linked an email address, click on Add an Email Account and refer to Connecting Your Email Account(s)

Next Page - Importing Contacts Via CSV File

Importing Contacts Via CSV File

- 1. To add via a CSV, drag and drop or select a CSV file from your computer.
- 2. Ensure your CSV follows this format, with columns labeled First Name, Last Name, Email, Phone, URL, Facebook, LinkedIn, Twitter, Instagram. Important: For any Social Media account included in the Import, please include the full URL, not just the user's social media handle (e.g. "instagram.com/getlevai" NOT just "getlevai")
- 3. You will then need to map each column in the CSV to a field in LEV/AI, then click "Next."
- 4. You may then review your import, and select which records to import using the check boxes.
- 5. Click on "Import" in the top right-hand side of the screen to complete the operation

Exporting Contacts

Clicking "Export Contacts" in the drop-down will download a spreadsheet of your contacts and all text fields saved for them.