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OBJECTIVE

Strategic **AI Solutions Architect** and **PMP-certified Product Lead** with a proven track record of architecting **scalable, agentic workflows** and driving **enterprise-wide AI adoption**. Expert in the **AI-SDLC**, specializing in translating complex executive visions into resilient technical infrastructure and high-ROI **automation roadmaps**.

CORE COMPETENCIES

- **AI Architecture & Engineering:** Agentic Workflows, RAG (Retrieval-Augmented Generation), Multi-Agent Loops, Vector Databases (Pinecone), Prompt Engineering (GPT-4o/Claude).
- **Automation & DevOps:** n8n (Expert/Self-hosted), Docker, REST APIs, Webhooks, Python (Scripting), JavaScript (n8n Function Nodes), Power Automate.
- **Project & Product Governance:** Agile/Scrum, SAFe Framework, Requirement Architecture (BRD/FRD), SDLC Management, UAT/SIT, Roadmap Planning.
- **Strategy & Transformation:** AI Readiness Assessment, Stakeholder Discovery, Change Management, ROI Modeling.

PROFESSIONAL EXPERIENCE

AI Champion / Product Lead

November 2025 - Present

NextEra Energy | West Palm Beach, FL

- **Strategic Advisory:** Lead firm-wide AI acclimation; conduct stakeholder discovery interviews across departments to identify and prioritize high-impact AI use cases.
- **Change Management:** Spearhead the 2026 AI Kickoff, developing a roadmap for enterprise-wide AI literacy to transition staff from legacy workflows to AI-augmented processes.
- **Content Strategy:** Founded a company-wide AI newsletter to drive cultural adoption, scaling from a pilot to a critical internal publication with 90%+ executive engagement.

Business Analyst (AI & Digital Transformation)

August 2023 - Present

NextEra Energy | West Palm Beach, FL

- **Process Discovery:** Authored BRDs and Functional Specs, translating high-level business pain points into structured technical requirements for automated solutions.
- **Stakeholder Management:** Acted as the primary liaison between executive leadership and engineering teams to ensure digital products remained aligned with corporate KPIs.
- **Governance & QA:** Developed Test Plans and managed UAT to ensure 100% logic compliance, ensuring that AI implementations maintained enterprise security and accuracy standards.

Inside Sales Representative

October 2021 - August 2023

NextEra Energy | West Palm Beach, FL

- **Strategic Solution Design:** Educated residential and commercial customers on complex product lines, utilizing a consultative approach to map business needs to technical solutions.
- **Revenue Leadership:** Generated **\$500K+ in annual revenue**, achieving 120–140% of targets across three distinct product lines while maintaining a high volume of daily activity and professional phone presence.
- **Product Strategy & Validation:** Selected as a key contributor for multiple pilot projects to evaluate the market validity of new products, providing data-driven feedback for technical iterations.

PROJECTS

Enterprise AI Knowledge Vault (RAG Architecture)

- **Advisory Goal:** Solve the challenge of fragmented internal knowledge and "Information Silos" for a massive workforce.
- **Solution:** Architected a **Retrieval-Augmented Generation (RAG)** system using **n8n** and **Pinecone**, anchoring AI responses to verified company SOPs.
- **Result:** Eliminated AI hallucinations and reduced manual search time by 75%, providing an "Internal Source of Truth" for staff.

Autonomous Multi-Agent BDR Pipeline

- **Advisory Goal:** Reduce customer acquisition costs (CAC) by automating the high-friction "Lead Research" phase for the sales team.
- **Solution:** Developed an agentic workflow in **n8n** that utilizes autonomous agents to conduct real-time market research via **Perplexity API** and draft hyper-personalized outreach.
- **Result:** Replaced manual prospect research with an autonomous agentic loop, increasing outbound volume by 300% while maintaining a "Human-in-the-Loop".

Lead Lifecycle & Validation Engine (n8n & Docker)

- **Advisory Goal:** Eliminate lead leakage and data fragmentation in the sales pipeline for high-growth business units.
- **Solution:** Orchestrated a multi-stage validation engine using **n8n** and **REST APIs** to automate lead scraping, cleaning, and CRM ingestion.
- **Result:** Achieved 100% data integrity through logic-based cleaning nodes and automated the delivery of high-intent leads into GoHighLevel, removing manual entry bottlenecks.

EDUCATION

Project Management Professional Certification , PMI	February 2025
SAFe 6 SCRUM Master Certification , SAFe 6	February 2025
Six Sigma Yellow Belt	November 2024
ChatGPT and Midjourney Certification , Degreed	May 2023