



**ENVIRONMENTAL
SOLUTIONS LTD**

www.bestenvironmental.co.uk

**Best Environmental Solutions Ltd
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To whom it may concern,

I highly recommend James Moyies and the team at Lead Ignition for their exceptional services and the positive impact they've had on our business.

When we approached James and Alex, we had no centralised system and relied on dozens of spreadsheets and files to store data. They suggested their powerful CRM system, which has transformed how we operate. Their system has help automate processes, which has optimised sales operations for growth.

Their proposal was professional and well-presented, including a tailored brochure demonstrating their services and how the CRM would improve our systems. The cost was competitive, and the results were immediate – we started converting more leads and now store all information in one centralised system.

James and Alex spent a full day training our team and returned later to provide additional support as we adapted to the new system. Their hands-on approach was invaluable during this significant change.

The great thing about the CRM is that it's customised to our needs, and we are excited to pilot digital paperwork on-site in the coming weeks.

I cannot recommend Lead Ignition enough for their outstanding service and support.

Sam Hunkin
Director
Best Environmental Solutions Ltd