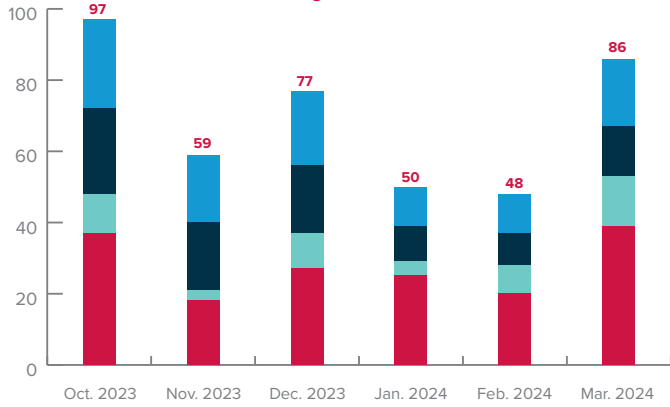
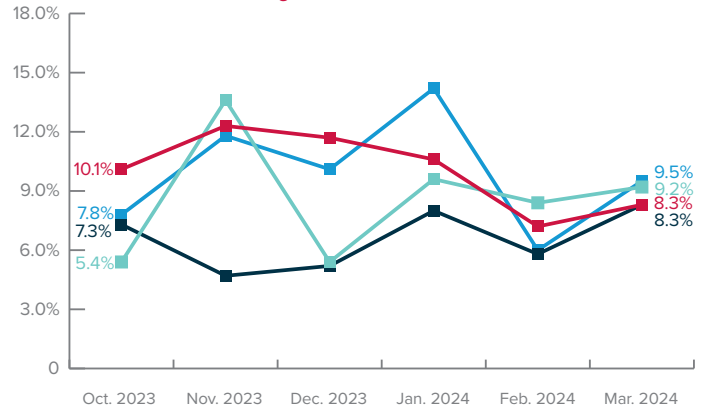


All Lease
of Listings Rate Reductions



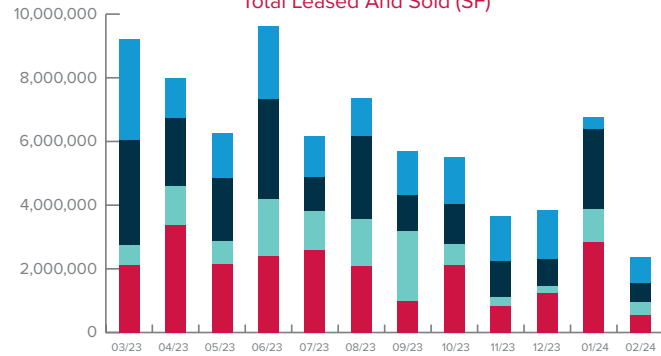
LA Central Mid-Countries San Gabriel Valley South Bay

All Lease
Average Reduction From Previous Rate



LA Central Mid-Countries San Gabriel Valley South Bay

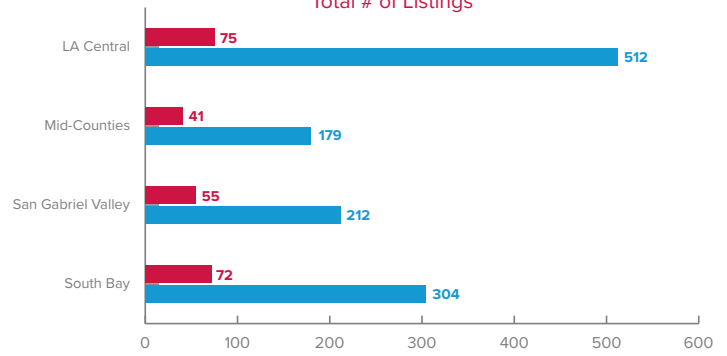
Total Leased And Sold (SF)



LA Central Total: 23,278,789 Mid-Countries Total: 11,782,800
San Gabriel Valley Total: 21,763,464 South Bay Total: 17,634,194

Grand Total: 74,459,247 SF

Total # of Listings



Sublease Direct

INSIGHT

insights from our lease rate reduction report reveal a growing number of listings reducing rates, along with larger reductions in the rates themselves. This trend aligns with the limited number of transaction and gross absorption figures observed in February. It's indicative of the expected downward movement in lease rates as the market approaches equilibrium. With numerous options available for tenants, landlords are adjusting their rates in response to market conditions, aiming to attract tenants and fill vacancies.

This ongoing trend aligns with the anticipated stairstep decline in lease rates as the market moves towards equilibrium. With abundant options available for tenants, landlords should promptly adjust their rates to match market conditions. The expectation is that unless significant changes occur, the movement towards lease rate equilibrium will follow a trajectory more aligned with inflation rather than the disruptions caused by the Covid-related supply chain issues. Therefore, landlords would be wise to make adjustments swiftly to stay competitive in the market.



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