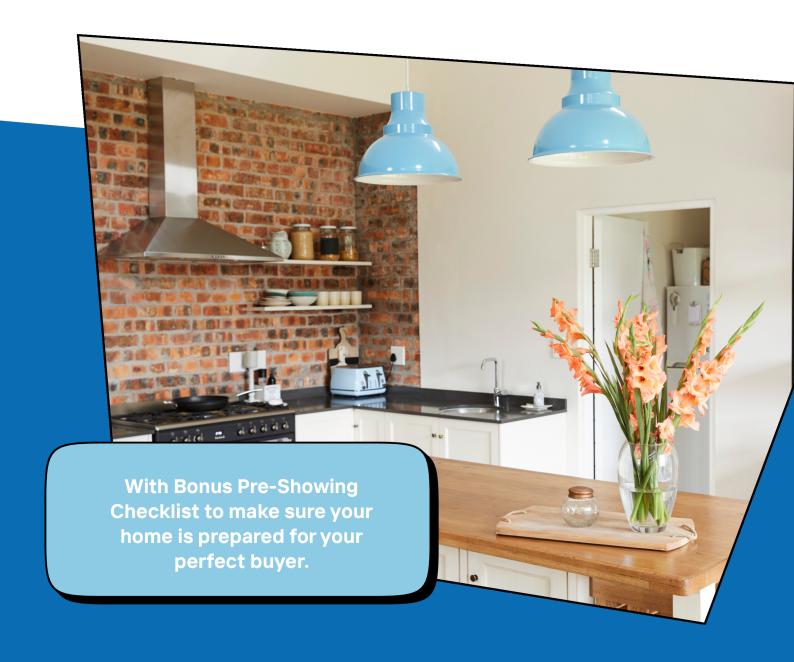
YOUR PRE-LISTING CHECKLIST FOR SELLING

Essential Steps to Prepare Your Home



PRELISTING CHECKLIST

GENERAL PREP

Declutter every room

Remove excess furniture, toys, personal items, and anything that makes spaces feel crowded.

Deep clean the entire home

Pay attention to floors, windows, baseboards, and bathrooms. Consider hiring professional cleaners.

Depersonalize

Take down family photos, personalized décor, and anything that could distract buyers from imagining themselves in the space.

Check lighting

Replace burnt-out bulbs, use bright, white light bulbs, and open curtains to let natural light in.

Repair minor issues

Fix leaky faucets, squeaky doors, cracked tiles, chipped paint, and other easy-to-address defects.

Secure valuables

Remove or lock up jewelry, medications, and sensitive paperwork before showings.

STAGING & INTERIOR TOUCH-UPS

Stick to simple, neutral colors and remove bold or dated decorations.

Rearrange furniture

Maximize flow and make rooms look spacious and functional.

Add inviting touches

Use fresh towels in bathrooms, clean linens on beds, and maybe a bowl of fruit or fresh flowers in the kitchen.

MAINTENANCE & SYSTEMS

Change HVAC filters

Fresh filters can improve air quality and show that the home is well-maintained.

Test smoke and CO detectors

Make sure they're working and up to code.

Service major systems if needed

Consider having HVAC, plumbing, or electrical checked if anything is questionable.

EXTERIOR CURB APPEAL

Mow lawn and trim shrubs

Keep landscaping neat and tidy.

Power wash exterior

Clean siding, walkways, driveways, and porches if needed.

Touch up paint or stain

Pay special attention to the front door, shutters, and trim.

Clean windows and gutters

Sparkling windows and clear gutters show pride of ownership.

Add a pop of color

A new welcome mat or some seasonal flowers by the entryway can make a great first impression.

DOCUMENTATION:

Gather key documents

Collect manuals, warranties, repair records, utility info, and HOA documents if applicable.

Decide on showing schedule

Determine how and when the home can be shown – evenings, weekends, or by appointment only?

BONUS: PRE-SHOWING CHECKLIST

DO THESE TASKS 30-60 MINUTES BEFORE EACH SHOWING TO MAKE YOUR HOME SHINE!

- Open all blinds and curtains to let in natural light
- ☐ Turn on all lights, lamps and under-cabinet lighting
- Make all beds and smooth out bedding
- Clear countertops in kitchen and bathrooms
- Empty trash cans and hide away bins
- Wipe down surfaces (especially sinks, mirrors, and kitchen counters)
- □ Close toilet lids
- ☐ Tidy up entry: shoes, jackets, and bags put away
- Add a fresh scent (diffuser, wax warmer, or use a mild air freshener)
- Put away personal items, including pet supplies, toys, and paperwork
- Turn on porch lights (for late afternoon/evening showings)
- Sweep porch or walkway
- Take pets out of the house if possible
- ☐ Vacuum or sweep floors if there's visible pet hair
- Leave the house at least 10 minutes before the showing starts

