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# Merrewilned M. Nichols Certified Public Accountant

Merrewilned Nichols, an experienced CPA with 17 years of expertise in business and accounting, is committed to helping clients achieve financial success. She excels in saving clients money by analyzing financial systems and developing strategies to overcome business challenges. Her accomplishments include implementing financial systems, internal controls, cost allocation methods, staff training programs, and compliance-focused accounting procedures. With an MBA in Entrepreneurship, she brings a well-rounded understanding of business operations beyond traditional accounting practices.

## Experience

### Your Desired Advisors

*Owner*  
**2020 – Present**

- Delivered outsourced CFO services and financial advisory to businesses across various industries, focusing on financial planning, regulatory compliance, and process improvements to enhance operational efficiency.
- Assisted clients with business structuring, tax optimization, and entity transitions, including creating financial reports, DSCR calculations, and SOPs to ensure compliance and streamline operations.
- Supported startups and nonprofits in securing funding and managing compliance through detailed financial planning, grant tracking, and tailored financial presentations.

### Private Company

*Controller*  
**2014-2021**

- Analyzed business operations, trends, costs, revenues, financial commitments, and obligations to project future revenues and expenses.
- Developed and maintained systems of accounting policies and procedures
- Trained and grew accounting team by 75% in 5 years
- Developed cost allocation plans for vertically integrated companies

### Governmental

*Assistant Comptroller*  
**2011-2014**

- Managed multiple funding sources for governmental entities
- Trained accounting staff and created accounting policies and procedures for compliance audits
- Developed, maintained, and analyzed annual budget
- Successful in receiving zero to minimal findings during financial and compliance audits

## Education

**University of South Florida**  
*Bachelors in Accounting*  
**Completed in 2007**

### Nova Southeastern University

*MBA, Certificate in Entrepreneurship*  
**Completed in 2011**

### Professional

#### Designations/Memberships

*Certified Public Accountant-CPA*  
*Florida Institute of Certified Public Accountants (FICPA)*

## Characteristics

- Observation
- Decision making
- Communication
- Multi-tasking
- Time Management
- Persistent
- Optimistic
- Ambitious
- Creative
- Honest
- Flexible
- Resilient
- Motivated
- Reliable
- Innovative
- Thoughtful
- Open-minded
- Productive
- Ethical
- Prompt
- Purposeful
- Resourceful
- Likable
- Proficient