

As we step into 2025, we're excited for all the good things ahead. At 1 Source, we're proud to serve our neighbors with honesty, faith, and a heart for helping people find their perfect place. Whether <u>buying</u>, <u>selling</u>, or dreaming, we'd be honored to walk alongside you this year and create a path that MOVES you on YOUR timeline. Let's make 2025 a year to remember—<u>give us a call!</u>

## FEATURED LISTINGS

### 13 WINDSOR POINT, CROSSVILLE, TN

3 bedrooms | 2.5 bathrooms | 2,050 sq. ft. Price: \$575,000

# 3551 TOLBERT DR, COOKEVILLE TN 38506-5599

3 bedrooms | 2.5 bathrooms | 2,050 sq. ft. Price: \$575,000

### 13 WESSEX COURT, CROSSVILLE, TN

3 bedrooms | 2 bathrooms Deck of luxurious Brazilian teak tiles Price: \$425,000







# SUCCESS STORIES AND TESTIMONIALS

#### Karen Wehrfritz

"Victoria and Danielle were so accommodating and helpful on our long journey to find a home in Tennessee. Responsive and professional and answered all our questions. I would highly recommend them."

#### Charol Tuggle

"Victoria is amazing! I can't say enough about her dedication and amazing work. She helped turn our dreams into reality and doesn't stop. Just adore her."

#### Abbie Peters

"Victoria has been incredible. She's worked diligently to get my house sold and helped me find a new home. 10/10."



Your stories of success and trust inspire us every day—thank you for letting 1 Source Team be part of your journey!



## WHAT'S YOUR HOME WORTH?

Curious about your home's value? Use our free home valuation tool to see how much your home is worth in today's market. <u>Find Out Here</u>





### TIPS FOR BUYERS

- Get Pre-Approved: Secure your financing before you start house hunting to streamline the buying process.
- Know Your Must-Haves: Make a list of your non-negotiable features to help narrow down your search.
- Think Long-Term: Consider future needs, such as school districts and potential resale value.

## TIPS FOR SELLERS

- Stage your home to showcase its best features and attract buyers.
- Collaborate with a real estate agent to set a competitive price based on market trends.
- Market aggressively using high-quality photos, virtual tours, and social media for wider reach.

# NEW TECHNOLOGY, NEW WEBSITE

Streamlined platforms that make finding your dream home quicker and easier





- Declutter and Organize: Start the year fresh by decluttering and organizing your living space.
- Energy Efficiency: Consider upgrading to energy-efficient appliances and fixtures to reduce your utility bills.
- Home Maintenance: Schedule regular maintenance to keep your home in top condition and prevent costly repairs.

## MARKET TRENDS

Home Prices: Experts forecast a moderate increase of 0.5% to 4.4%, with an average estimate of about 2.5%.

Mortgage Rates: Anticipated to stabilize around 6%, making financing more accessible and attracting more buyers.

#### Lawrence Yun

"We expect a notable increase in home sales, with a projected 9% rise in 2025 and 13% in 2026"

#### Mike Miedler, CEO of Century 21 Real Estate

"Homebuyers are increasingly focused on community and connectivity, driving demand for homes in family-friendly neighborhoods".

# **EXPERT OPINIONS**

Ready to make 2025 the year you find your dream home or sell your current one? Contact us today at 1 Source Team Realty to get started. Whether you're buying, selling, or just exploring your options, we're here to help every step of the way.





We sincerely thank you for being a valued community member and look forward to working with you on your real estate goals in 2025. Wishing you a Happy New Year!





Warm regards, Victoria Carmack Owner, 1 Source Team