

# GUS GAS STATION

-OR-

# CATHY CONVENIENCE



## CLIENT CHARACTERISTICS

- Own property and have invested over \$500K between purchase and renovations
- Annual revenue of \$1 million+
- NOT carrying forward losses, net revenue \$150K+
- Fair amount of turnover

## PRIMARY SERVICES, SAVINGS, COMMISSIONS

SERVICE	SAVINGS	TOTAL COMMISSIONS	LG COMMISSIONS
AI Tax Strategy	\$10K to \$100K+	\$3,000 for every \$100K	3% of Savings
Cost Segregation	\$74K per \$1 million 7.4%	\$1,100 per \$1 million	\$550 per \$1 million
WOTC Hiring Credits	\$900-\$9,600 per qualified hire Yr 1	\$135 for every 10 @ 50% qualification	\$68 / Yr per 10 hires @ 50% qualification

## EXAMPLE

Gus hires 10 employees per year including turnover and 50% qualify for WOTC. He has invested \$1,000,000 in purchase and renovation for his station and has not accelerated depreciation. He loves the idea of paying less taxes and his revenue is right at about \$900K.

**Total LG Commission Year 1 = \$3,618**