

# DR MARTY MEDICAL

## OR

# DR ELISE URGENT



### CLIENT CHARACTERISTICS

- Hospital, Urgent Care, Surgical Center, Medical Practice Group
- Bills \$2 Million or more from top 3 insurers combined
- Have an existing relationship - client / friend / both

### PRIMARY SERVICES, SAVINGS, COMMISSIONS

SERVICE	SAVINGS	TOTAL COMMISSIONS	LG COMMISSIONS
Underpayment Audit	Average 22%	\$90K for every 1 million returned	4.5% of Recovered \$
Cost Segregation	\$74K per \$1 million 7.4%	\$1,100 per \$1 million	\$550 per \$1 million
WOTC Hiring Credits	\$900-\$9,600 per qualified hire Yr 1	\$135 for every 10 @ 50% qualification	\$68 / Yr per 10 hires @ 50% qualification

### EXAMPLE

Dr. Elise is managing 5 urgent care facilities and has a total staff of approximately 100 employees. There has been \$12 million in investments in the facilities in the last 4 years and the centers bill approximately \$20 million to their top 3 insurance carriers annually

**Total LG Commission Year 1 = \$142,280**