**Overage Script**

**Relative/Associate**

(Outbound Call)

Hi **[Name]**, my name is **[Your Name]** calling from **[COF** Our Organization is responsible for people who are likely owed a significant amount of money by the government. Is this **[First name, Last name]**?

**[If no:** is **[he/she]** available? **[OR:]**

**[If yes: proceed with script]**

Do you know a person named **[First name, Last name]**?

**[Name],** the reason for my call is, our organization did a recent audit of several government agency and department records and we discovered there’s potentially a lot of money that may be owed to **[Claimant’s name].**

Unfortunately, **[Claimant’s name]** probably doesn’t even know that this money is even there --or how to get it…

Well, the problem is… if **[Claimant’s name]** doesn’t claim the money soon, **[his/her]** risks losing it to the government forever… That’s why it’s really important that I speak with **[Claimant’s name]** as soon as possible.

Do you know how to reach **[Claimant’s name]**?

**IF YES:**

Now, I realized you don’t know me at all, which is why I am not going to ask you to give me **[Claimant’s name]**’s telephone number or any other contact information.

All I am going to ask is please do **[Claimant’s name]** a HUGE favor and have them call me back? Here’s my contact information.

It’s important I talk with **[Claimant’s name]** soon, so we can start the process right away before he/she loses the money.

Will you reach out to **[Claimant’s name]** as soon as we hang up/right away/today for me?

Thank you… I am sure **[Claimant’s name]** will find a way to thank you for helping **[him/her]** recover **[his/her]** money.