Introduction:

"Hello, is this [Claimant's Name]? I'm calling from (COMPANY NAME). Please confirm if you're the account owner or decision maker; if not, I'll disconnect. Also, if you've already received funds, please let me know.

Building Rapport:

"Smile, dial, and let's make this conversation valuable!"

Recovery Process Details:

"Our fee is within the state cap for recoveries. You only pay us if we successfully retrieve the owed funds. The state directly sends the money, and we invoice you after, ensuring zero out-of-pocket costs for you. Can my team begin working on your file with your permission?"

Verification and Confirmation:

"Let me confirm your file details for accuracy. If everything checks out and we can release the funds on your behalf, would that be important to you?"

Positive Response:

"If yes, I'll explain our notary process and tentatively schedule an appointment."