

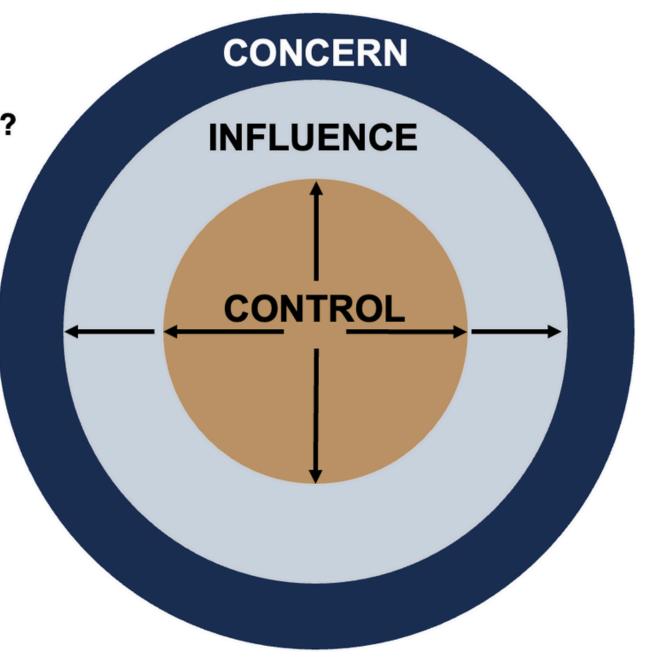


## **ARE YOU AT CAUSE?**

- Expands your circle of control
- · Increases your influence on others
- · Reduces your areas of concern

## YOU MAKE THINGS HAPPEN

- · "I can determine my future"
- · "Look what I can do"
- "I did that"





## **ARE YOU AT EFFECT?**

- · Diminishes your circle of control
- · Increases others influence on you
- · Increases your areas of concern

THINGS HAPPEN TO YOU

- · "Why does everything happen to me?"
- · "There's nothing I can do about my future."
- "Why bother?"

