



ADVANCED BANKCODE

ASSESSMENT

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CONTACT INFORMATION

NAME	BANKCODE		DATE
EMAIL		MOBILE PHONE	

OVERVIEW

The Advanced **BANK**CODE Assessment measures and defines your code of values; it is helpful for anyone who wants to explore their personal values and motivations. You will gain a better understanding about why you make certain choices and how you typically communicate in any given setting.

The goal of completing this 20-question assessment is to determine your actual **BANK**CODE score by following a scientifically validated process to determine your score with more accuracy.

To complete the assessment:

- Complete the 20 questions by rating each statement on a scale of 1 to 5, where 1 is almost never and 5 is always. Keep in mind there is no such thing as a wrong answer!
- Avoid overthinking your answers; take only 5 to 7 minutes to capture your results.
- When you are done, go to the next page and calculate your results by writing each score in the block following the corresponding number.
- Once you have transferred all your scores, add them up to determine the totals.
- The highest total goes into the 1st box, the second highest into the 2nd box, and so on. For example, if my code is A25, N23, K22, and B19, then my **BANK**CODE is: ANKB.
- NOTE: If you have a tie in the results, then it is up to you which order you want to put them in.

This is a powerful assessment tool; once you know your **BANK**CODE score, you will have a better understanding of which values drive your decisions and communication styles.

ADVANCED BANKCODE ASSESSMENT

Take the next 5-7 minutes to quietly and individually complete the following questions.

- 5 = true of you 80 to 100% of the time (almost always)
- 4 = true of you 60 to 79% of the time (often)
- 3 = true of you 40 to 59% of the time (about half)
- 2 = true of you 20 to 39% of the time (sometimes)
- 1 = true of you 0 to 19% of the time (never or rarely)

1 2 3 4 5	1. I look for opportunities to serve and help others.
1 2 3 4 5	2. I embrace risk.
1 2 3 4 5	3. I believe that it is important that rules are enforced.
1 2 3 4 5	4. I highly value competence.
1 2 3 4 5	5. I value predictability in my life.
1 2 3 4 5	6. I make decisions based on good analysis and good data.
1 2 3 4 5	7. I tend to be compassionate and tender to most people.
1 2 3 4 5	8. I need to be the leader.
1 2 3 4 5	9. I find joy in charitable giving.

1	2	3	4	5	10. I prefer having a step-by-step system to follow.
1	2	3	4	5	11. I place great value on expertise.
1	2	3	4	5	12. I like to be the center of attention.
1	2	3	4	5	13. I crave stimulation and excitement.
1	2	3	4	5	14. I highly value intelligence.
1	2	3	4	5	15. I am passionate about supporting the causes that I believe in.
1	2	3	4	5	16. I am disciplined and like to follow protocols, guidelines and timelines.
1	2	3	4	5	17. I crave a lifestyle of fame and fortune.
1	2	3	4	5	18. I value science and the scientific method.
1	2	3	4	5	19. I value stability over change.
1	2	3	4	5	20. It is important for me to make deep connections with other people.

ADVANCED **BANK**CODE ASSESSMENT SCORING GUIDE

- 1. Complete your answers in the score grid below based on the corresponding question. For example, the answer to question 1 belongs in the NURTURING column next to the number 1.
- 2. For each B.A.N.K. Personality Type, add the values in each column for an accurate score out of 25.
- 3. YOUR **BANK**CODE starts with your highest score and ends with your lowest. In case of a tie, you may choose which code to put first.

	BLUEPRINT		ACTION NUF		NURTURING	NG KNOWLEDGE	
3		2		1		4	
5		8		7		6	
10		12		9		11	
16		13		15		14	
19		17		20		18	
B	/25	A	/25	N	/25	K	/25

TOTALS

YOUR BANKCODE

1st 2nd 3rd 4th
HIGH SCORE LOW SCORE

HOW TO INTERPRET YOUR SCORE

25 out of 25 shows a very passionate, intense point of view, while a score under 12 shows a lack of passion or even an aversion towards that code.

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CRACK YOUR PERSONALITY

CODE IN 90 SECONDS

OR LESS

"THE BANKCODE ASSESSMENT™ IS A QUICK, RELIABLE, AND VALID MEASURE OF PERSONALITIES THAT PREDICTS BUYING BEHAVIOR AND INCREASES YOUR PROBABILITY OF CLOSING THE SALE."

- DR. RYAN HOWELL SR. DATA ANALYST | CODEBREAKER ANALYTICS



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