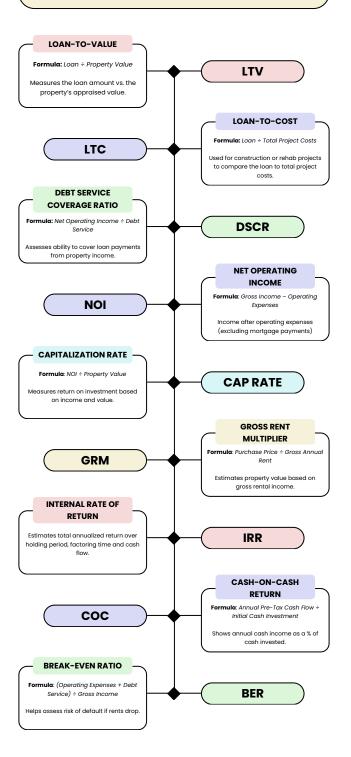
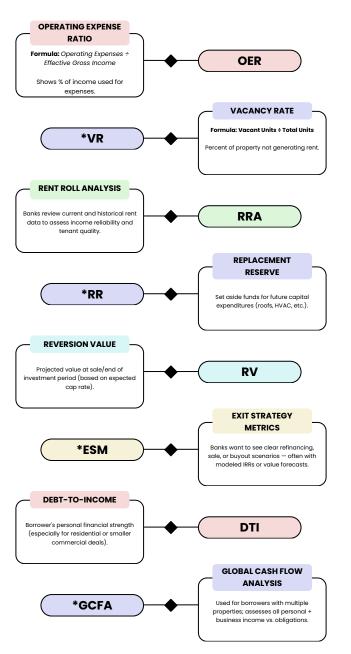
## **BE THE BANK**

## 17 KEY REAL ESTATE METRICS BANKS USE





\*we might have come with abbreviations ourselves so we could follow the same style. Do not use these abbreviations in your conversations with lenders.

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