

# Executive Summary



## Loan Details

Financing Request Amount: \_\_\_\_\_

Borrowing Entity Name: \_\_\_\_\_

Address: \_\_\_\_\_

## Principal(s)

Name(s): \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

## Broker(s)

Name(s): \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

## Collateral

Address: \_\_\_\_\_

Description: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

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## If The Collateral Is Already Owned (if applicable)

When Purchased: \_\_\_\_\_

Purchase Price: \_\_\_\_\_

Arms Length? Yes  No

Terms: \_\_\_\_\_

Current Approvals: \_\_\_\_\_

What Has Changed (improvements, approvals, zoning): \_\_\_\_\_

Existing Debt: \_\_\_\_\_

Owed To: \_\_\_\_\_

When Due: \_\_\_\_\_

In Default? Yes  No

## If the Collateral Is Being Purchased (if applicable)

When Contract Entered Into: \_\_\_\_\_

Purchase Price: \_\_\_\_\_

Arms Length? Yes  No

Terms: \_\_\_\_\_

Any Change Since Contract Signed (approvals, zoning, etc.): \_\_\_\_\_

Borrower Cash: \_\_\_\_\_

Other Financing: \_\_\_\_\_

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## Additional Information

Approvals: \_\_\_\_\_

Any appraisals in the last 2 years? If so, by whom: \_\_\_\_\_

As Is Market Value (12 months): \_\_\_\_\_

As Completed Market Value (12 months): \_\_\_\_\_

Development Improvement Plan: \_\_\_\_\_

Repayment Plan: \_\_\_\_\_

Ability to Service Debt: \_\_\_\_\_

Use of Proceeds: \_\_\_\_\_

### If Income Producing

#### Actual

#### Pro Forma

Occupancy: \_\_\_\_\_

Number of Tenants: \_\_\_\_\_

Gross Income: \_\_\_\_\_

Expenses: \_\_\_\_\_

NOI: \_\_\_\_\_

Square Footage: \_\_\_\_\_

Average Rent/Square Feet: \_\_\_\_\_

Percentage of Tenants Expiring within 2 Years: \_\_\_\_\_

Re-leasing Plan: \_\_\_\_\_

### If Loan Proceeds Are Being Used For Improvements

Planned Improvements: \_\_\_\_\_

Cost to Complete: \_\_\_\_\_

Time to Complete: \_\_\_\_\_