



NEW

FAMILY FIRST LIFE

MANAGER LEVELS



\$20,000,000 IP A MONTH

MUST MAINTAIN \$3,000,000 IP OUTSIDE OF YOUR TOP LEG



\$15,000,000 IP A MONTH

MUST MAINTAIN \$2,000,000 IP OUTSIDE OF YOUR TOP LEG



\$10,000,000 IP A MONTH

MUST MAINTAIN \$1,750,000 IP OUTSIDE OF YOUR TOP LEG



MANAGER LEVELS ARE OBTAINED BY TOTAL HIERARCHY IP VOLUME



\$7,000,000 IP A MONTH



MUST MAINTAIN \$3,000,000 IP OUTSIDE OF YOUR TOP LEG AND \$2,500,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$6,000,000 IP A MONTH



MUST MAINTAIN \$2,500,000 IP OUTSIDE OF YOUR TOP LEG AND \$2,000,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$5,000,000 IP A MONTH



MUST MAINTAIN \$2,000,000 IP OUTSIDE OF YOUR TOP LEG AND \$1,500,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$4,000,000 IP A MONTH



MUST MAINTAIN \$1,500,000 IP OUTSIDE OF YOUR TOP LEG AND \$1,000,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$3,000,000 IP A MONTH



MUST MAINTAIN \$1,000,000 IP OUTSIDE OF YOUR TOP LEG AND \$500,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$2,000,000 IP A MONTH



MUST MAINTAIN \$500,000 IP OUTSIDE OF YOUR TOP LEG AND \$300,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$1,000,000 IP A MONTH



MUST MAINTAIN \$350,000 IP OUTSIDE OF YOUR TOP LEG AND \$150,000 IP OUTSIDE OF YOUR TOP TWO LEGS



MANAGER LEVELS

MANAGER LEVELS
ARE OBTAINED BY
TOTAL HIERARCHY
IP VOLUME

EBM

SBM

BM

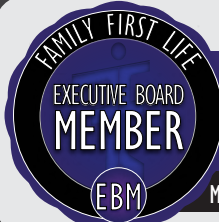
EVP

SVP

VP

SSM

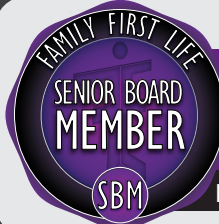
SM



\$3,000,000 IP A MONTH



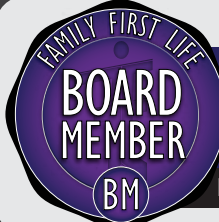
MUST MAINTAIN \$1,000,000 IP OUTSIDE OF YOUR TOP LEG AND \$500,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$2,000,000 IP A MONTH



MUST MAINTAIN \$500,000 IP OUTSIDE OF YOUR TOP LEG AND \$300,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$1,000,000 IP A MONTH



MUST MAINTAIN \$350,000 IP OUTSIDE OF YOUR TOP LEG AND \$150,000 IP OUTSIDE OF YOUR TOP TWO LEGS



\$500,000 IP A MONTH



MUST MAINTAIN \$200,000 IP OUTSIDE OF YOUR TOP LEG



\$300,000 IP A MONTH



MUST MAINTAIN \$100,000 IP OUTSIDE OF YOUR TOP LEG



\$150,000 IP A MONTH



MUST MAINTAIN \$50,000 IP OUTSIDE OF YOUR TOP LEG



\$100,000 IP A MONTH



\$50,000 Max Personal Production credit at SSM and Above

At SSM FFL will create a logo for your agency based on the name and design of your choice



\$50,000 IP A MONTH



\$25,000 Max Personal Production credit at the SM level only