



**ANOTHER PPC SUCCESS STORY** 

# **ONLINE UNIVERSITY COURSES**

GEO-TARGETING: UK AND ASIA

### **HIGHLIGHTS**

#### **METRICS**

- We have been flexible with our approach, and have successfully run campaigns in this account targeted to multiple countries/regions: UK, Qatar, Hongkong, UAE, etc.
- The spend is likely to increase substantially as the client brings on more courses and we can continue to grow the account.

#### **RESULTS**

We have outperformed the goal in at least five or seven months of management.

Prior to our management, **CPA** was £116.43, well underperforming the goal.

We have **achieved a CPA as low as £60.08**, which is almost 20% better than goal.



## **PERFORMANCE DATA**



GOAL: £75.00 CPA	
MONTH	СРА
June	£116.43
July (First Full Month)	£80.53
August	£67.21
September	£60.08
October (Incorrect Tracking)	£14.72
November	£71.42
December	£61.72
January	£73.75

PPC performance is based on a variety of elements and can vary significantly based on geographic targeting, competitive landscape and other factors. Results are never guaranteed.

## **COMMENTS**



For more information, please visit <a href="www.OnlineSalesConsultancy.com">www.OnlineSalesConsultancy.com</a>.