



# AGENT SPOTLIGHT

## MEET DAN ODOM...

Brooks, GA

**"I often make more money in one month than I previously made in a whole year in real estate prior to joining YHSGR."**



### Overview / About Dan

Dan has been a life long friend of Todd Walters. Before becoming a full time real estate agent, Dan was a Real Estate Appraiser! Outside of real estate, he enjoys traveling with his family to diverse destinations - from the beach to the beautiful mountains in the west. Dan also enjoys taking his daughter hunting or fishing, and bringing along his 2 yr old black lab. "My family consists of myself, my wife Leslie, my daughter Sarabeth (currently a freshman at Georgia College and State University in Milledgeville, GA), three dogs and two cats! Never a dull moments around our house!"

**Supporting Charity:** "I support Children's Healthcare of Atlanta. CHOA is dear to my heart because I have personally witnessed the impact of the exceptional care that they provide to children of some of my relatives, children of friends and also some of my daughters friends through the years. Many of these instances of care have been life saving! The services that CHOA provide are made possible by sponsorships and donations so I am happy to contribute and proud to support them"

**Game Changer Systems:** "The Referral Marketing System. A large portion of my business comes from utilizing this system. Reaching out to friends, family and past clients through this system is a powerful tool for steady business and income."

**Getting Results:** "I often make more money in **one month** than I previously made in a **whole year** in real estate prior to joining YHSGR."

### DAN'S ENCOURAGEMENT TO NEW AGENTS:

Lean into the system and really focus on the aspects of the system that you really enjoy. By just utilizing several of the many systems available can make dramatic increases in your income and thus be life changing.

**Keep Up The Great Work Dan!!**

