

**AGENT SPOTLIGHT** 

## **MEET MORGAN WALTERS...**

Hoschton, GA

"My Business income has dramatically increased every year since I started selling real estate with Your Home Sold Guaranteed Realty."



#### Overview

After a college career playing Softball at the University of Missouri, Morgan immediately got her Real Estate License. She began working as an ISA for Keller Williams, but quickly found that there was no structure or system to set up agents for success. Once she joined YHSGR, her career took off right away.

**Supporting Charity:** "I support tunnels to towers, I fully believe in giving back to those who gave everything for our everyday freedoms we so often take for granted."

**Game Changer Systems:** "#1 game changer hands down is the guaranteed sale program. 80% of my business comes utilizing the guaranteed sale program."

**Good News:** "#1 game changer hands down is the guaranteed sale program. 80% of my business comes utilizing the guaranteed sale program."

#### **Getting to Know Morgan:**

Morgan loves Karaoke, her dog Winsor, The GA Bulldogs & the Braves! She is the oldest daughter of Todd Walters. She loves to travel, especially to the beach. Her favorite travel destination is a tiny island in the Bahamas called Abaco.

### **Morgan's Statistics:**

- Morgan has sold 19 homes in 2024 so far
- Recruited 2 agents to YHSGR
- Currently has 4 Pending Sales, 8 Active Listings!
- Since beginning her real estate career in 2021, Morgan. has sold over 100 homes!
- Morgan had a Quantum Leap month in April of 2022, pulling in \$100k in commissions.

# MORGAN'S ADVICE FOR NEW AGENTS:

"For any new agents, if you'll commit to showing up to the trainings, making it a point to not let a week go by without implementing something to move you forward, it's impossible to fail.

Maintain a Vision of where you want your future self to be, and do something every day to move you closer to that goal. DO NOT give up - the system really does work."



Keep up the Awesome work, Morgan!!

