



AGENT SPOTLIGHT

MEET JAIME TURVEY...

Dacula, GA

Since coming on board with Your Home Sold Guaranteed Realty about 7 years ago, Jaime's income has increased between **50-100% with each passing year.**



Overview

Before dominating in Real Estate, Jaime went to school for energy healing to work as a Craniosacral therapist and emotional release reflexologist - giving sessions around the world. Though rewarding, she wanted something with more structure. She began working in real estate under her families brokerage before transitioning to YHSGR.

Jaime passionately supports Operation Underground Railroad (ourrescue.org), whose sole mission is to rescue and rehabilitate women and children from human and sex trafficking worldwide. "This is my focus and PASSION because there has never been a time where slavery existed on such a grand scale as now - in the history of the world, including when it was legal. Children are innocent and have a God given right to be protected and saved from the evil in this world. When I became a mother was when supporting this amazing charity became my life's work."

Game Changer Systems: "Todd engraining in us the importance of collecting our fee. At this point - I don't have clients debating me on my fee of 7.5% on listings with \$997 fee or buyer side with 4.5% and \$997 fee. Its not a want, its a need. I need that fee to be able to provide the top tier level of service that I provide to all of my clients, in any and every price point. I am able to articulate that through all of the materials in the system so well, that there is nothing to question when its time to sign." "#2, the OPEN HOUSE SYSTEM. I typically sell my own listings (45-55% of the time), not only that, I can generate 5-6 other sales from it and I cause such a racket in the neighborhood that I pick up other listings (which call me when they are ready to sell - whether thats soon or a couple years later). That's a huge impact from just one system! So all that in just 2 hours on a Sunday. Is it a "sacrifice"? To spend my Sundays like this?? No, of course not! Its a Blessing. While other agents in my marketplace are thinking about getting a job for Uber eats bc they aren't selling any homes, I am picking up their market share."

Current Statistics: Jaime has 4 pending sales and another 3 under contract.

Jaime is continuing to grow her business and team in Metro Atlanta and continues to serve families, women, and children rescued by O.U.R through her team's massive donations and outreach.

Keep up the AMAZING work you do Jaime!!!

JAIME'S ADVICE FOR NEW AGENTS:

"Get out of your head! You already know you aren't doing it "right", otherwise you wouldn't be here. Put your ego aside and listen, observe and take notes of who has the life that you want - and stalk them. Do what they do and say. Its not a time to freestyle it. Its like baking a cake. Once you change the measurements or formula - it doesn't work the same. Make it easy for yourself; copy, and implement. Its really that simple - but so many people can't grasp it. They think they have a better way or easier way or cheaper way. If you think its expensive to do the system the way its meant to be done, you should see how expensive it is to try to do real estate on your own, the average, "normal" agent style. You will be looking for a job soon. Don't do that! You are at YHSGR for a reason. Go ALL IN. This is your wake up call!!"