

## USA Annual Income Statistics 2022

Active Consultant Status*	% of Consultants at this status	12-MONTH INCOME (U.S. DOLLARS)			Months Active at Nikken		
		HIGH	LOW	AVERAGE	HIGH	LOW	AVERAGE
<b>SPONSORING LEVELS</b>							
Executive	30.8%	1,475.43	5.00	75.60	363	1	175
Direct	13.5%	78.15	5.00	16.56	341	6	76
<b>LEADERSHIP DEVELOPMENT LEVELS</b>							
Royal Diamond	0.6%	487,819.22	64.08	80,107.66	392	59	321
Diamond	1.4%	103,347.39	22.88	10,129.00	390	52	291
Platinum	5.6%	28,049.09	13.20	1,434.97	389	21	287
Gold	7.2%	16,130.15	8.82	619.58	386	8	276
Silver	40.9%	30,732.51	6.56	320.47	386	5	239

## Canada Annual Income Statistics 2022

The typical Nikken Consultant earned \$140.41 in 2022.							
Active Consultant Status*	% of Consultants at this status	12-MONTH INCOME (U.S. DOLLARS)			Months Active at Nikken		
		HIGH	LOW	AVERAGE	HIGH	LOW	AVERAGE
<b>SPONSORING LEVELS</b>							
Executive	30.8%	911.00	5.00	78.25	355	1	162
Direct	15.0%	59.99	5.00	16.52	285	6	49
<b>LEADERSHIP DEVELOPMENT LEVELS</b>							
Royal Diamond	0.6%	482,599.25	1,402.69	146,468.69	373	195	268
Diamond	1.1%	13,071.96	51.96	2,926.98	348	262	311
Platinum	5.3%	19,254.72	44.64	1,284.51	369	38	273
Gold	6.4%	1,935.32	25.90	343.53	359	16	248
Silver	40.6%	7,312.74	14.36	326.45	355	6	230

The incomes stated included all overrides and leadership, and Lifestyle bonuses earned during the time period of January 2022 to December 2022. Incomes from retail and pack bonuses have been excluded.

To be conservative, for the purpose of these statistics, the highest active status achieved during this 12-month period determined the sponsoring levels and leadership development levels. If a Consultant achieved the Silver status for one month during this 12-month period, his/her income statistics are included in the Silver level status.

The information in this flyer is not necessarily representative of what any individual Consultant will earn with these Annual Income Statistics. Any representation or guarantee of specific earnings would be misleading. Success with Nikken takes hard work, diligence, perseverance, and leadership and depends on how effectively Nikken Consultants exercise those qualities.

### Nikken's Leadership Lifestyle Incentive Programs

In addition to its rewarding compensation plan, Nikken offers a generous incentive program to all Gold Consultants and above. It can help pay for your home or be used to help finance other dreams or lifestyle aspirations, such as education and travel. Since its inception in 1992, this program has paid over \$41.8 million to qualified Nikken Consultants.

\*All Nikken Consultants are independent contractors, not employees or representatives of Nikken, Inc. and/or Nihon Kenko Zoushin Kenkyukai, Canada Corp.

