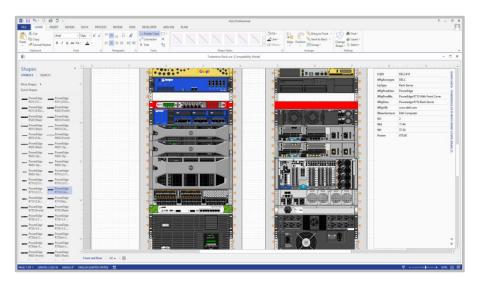
#### VISIO STENCILS DEVICE LIBRARY

### For Hardware Manufacturers

Are you a hardware manufacturer looking for professional-grade Microsoft® Visio® Stencils of your products? We've got the solution for you!



# True-to-Life Hardware Equipment Stencils

Visio Stencils Device Library stencils are true-tolife replicas of hardware equipment that come with embedded data such as manufacturer information, product information, and dimensions.

## Offer Your Product Stencils On Your Website

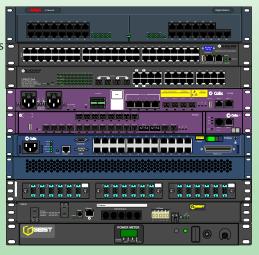
Enhance the value and demand for your products by offering Visio Stencils on your website.

WE WORK WITH THE LARGEST
HARDWARE MANUFACTURERS IN THE INDUSTRY



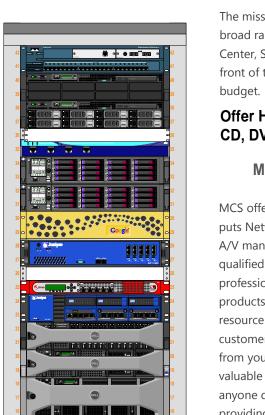
# The Value of NetZoom's Visio Stencils Device Library

- Visio Stencils are high quality vector graphics that can be scaled to any size without losing clarity.
- Predefined connection points on each power and data port, enables port-to port connectivity and allows wiring diagrams and connection guides to be created easily.
- Embedded data makes it easy to identify port types and display information about your products within Visio.
- Manufacturers can review the stencils before they are made available to the public, ensuring that all images and data match their products exactly.
- Stencils of your products are then available to a large, qualified group of Data Center and Network professionals who create diagrams during the data center design and planning phase.



#### **Increase Your Visibility!**

These programs are designed specifically to meet the needs of Hardware Manufacturers of Network, Data Center, Security, and Audio/Video Hardware.



### Join our Hardware Manufacturer Program

The mission of our Hardware Manufacturer Partnership Programs is to deliver a broad range of innovative, value-added solutions and services to help Network, Data Center, Security, and Audio/Video hardware manufacturers put their products in front of their target audience. We have programs to meet just about every need and budget. Whatever you need and whatever you choose, we create value for you.

Offer High-Quality Visio Stencils of your products on your website, CD, DVD, or flash drive with NetZoom's MCS and CSP programs.

#### Manufacturer Certified Stencils (MCS)

MCS offers an end-to-end service that puts Network, Data Center, Security, and A/V manufacturers in touch with a qualified audience. We create professional-grade Visio Stencils of your products, which you can offer as a free resource to clients and prospective customers around the world, directly from your corporate website. We capture valuable contact information from anyone downloading these stencils, providing you instant, qualified leads.

#### **Customizable Shapes**

We will create Visio Stencils to meet your company's other needs, including equipment stencils, logical icons and even 3D shape views.

#### **Custom Stencil Program (CSP)**

CSP is a world-class service we provide for IT, Data Center, Security and A/V manufacturers that need to provide professional-grade Visio Stencils of their products both internally and externally to customers, partners and resellers. CSP gives you flexible ownership rights to use our stencils on your corporate website, on a CD, DVD, flash drive, in tradeshow materials, technical manuals, catalogs or other sales, marketing and technical collateral.

#### **Professional Quality**

Our Visio Stencils set the industry standard: they are vibrantly colored to look exactly like their real life counterparts, have clearly defined slots and ports, and are created as fully scalable vector graphics.



Partner

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