

(YoY : %)			CY 2025							CY 2026						Full Year
			Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	1H	Jan.	Feb.	Mar.	Apr.	May	Jun.	
TRIAL	Comp. Stores	Sales	101.4	98.3	99.8	101.7	105.5	99.8	101.0	105.6	102.1	100.3	102.8		102.6	101.7
		Customer Traffic	97.5	94.6	95.6	97.8	100.0	97.6	97.1	100.1	99.6	98.7	98.4		99.2	97.9
		Average Spending	104.1	103.9	104.5	104.1	105.5	102.3	104.0	105.5	102.5	101.6	104.6		103.5	103.8
	All Stores	Sales	111.9	108.1	109.1	110.1	113.7	107.7	110.0	113.4	109.3	107.1	110.0		109.8	109.9
		Store Opening	5	1	1	1	5	5	18	0	4	2	3		9	27
		Store Closure	0	0	1	0	1	1	3	0	0	1	3		4	7
		Store Count	357	358	358	359	363	367	367	367	371	372	372		372	372
SEIYU	All Stores	Store Opening	0	0	0	0	1	0	1	0	0	0	0		0	1
		Store Closure	0	0	1	0	1	0	2	0	1	0	0		1	3
		Format conversion (SEIYU to TRIAL SEIYU)	0	0	0	0	1	0	1	0	1	0	1		2	3
		Store Count	245	245	244	244	244	244	244	244	244	243	243	243		243

(Weather, Events)

Western Japan experienced limited sunshine during the month, with particularly high precipitation along the Pacific coast. The number of holidays was unchanged YoY.

April marked the start of Q4 FY6/2026. SSS growth reached 101.7% for the first 10 months through April, outperforming the full-year plan of 100.6% and continues to trend strongly.

(Business at TRIAL stores)

Food: Grocery - beer sales grew significantly YoY, as April 2025 had been negatively impacted by a rebound from last-minute demand in March ahead of beer price hikes.

Daily - eggs and savory breads as well as the newly launched PB sweet bread with triple textures: "Crunchy! Fluffy! Crispy! Croquant" attracted customers. Kiwifruit, avocado, cut watermelon, and citrus fruits remained solid. On the other hand, cabbage and asparagus were sluggish, reflecting factors such as declines in market prices. Salmon fillet, PB "shrimp cocktail," pork slices, chicken breast and thigh, beef slices led the sales .

Ready meals - signature items such as "Pork Cutlet Bowl" and "Fish and Seaweed Bento," as well as in-store baked bread such as "Table Roll" and "Petit Croissant," drove sales growth.

Non-food: kitchen consumables such as plastic wrap, aluminum foil, kitchen garbage bags, as well as decorative stickers and fishing gear contributed to sales. PB apparel items such as T-shirts and casual shirts also performed well.

(Store Opening, Closure, Format Conversion, Renovation)

•Opening : 3 MEGA Center : Hamakita (Shizuoka) Super Center : Himeji Shigo (Hyogo), Fukaya Kawamoto (Saitama)

•Closure : 3 smart : Togane Gumyo (Chiba), Edogawadai (Chiba), Kita-Koshigaya (Saitama) •Format Conversion : 1 TRIAL SEIYU : Futamatagawa (Kanagawa) •Renovation : 2

*YoY sales growth are preliminary figures based on POS data. They may differ from book closing figures.

*Weather in Fukuoka is shown on the comment where many TRIAL stores are located.

*Product categories are as follows. Grocery: Processed food like snacks. Daily: Eggs and dairies. Fresh: Fruit, Meat, Fish and Ready meals. Living: Household essentials such as daily consumables.

Hardware: Durables - such as home electronics. Apparel: Innerwear, outerwear.

*We plan to begin disclosing SEIYU's YoY sales growth data for both all stores and comp. stores starting with the July 2026 figures (FY2027 figures).