Pharma OICE

THE FORUM FOR THE INDUSTRY EXECUTIVE

Volume 21 • Number 9

PUBLISHER Lisa Banket
EDITOR Taren Grom

CREATIVE DIRECTOR Marah Walsh

SENIOR EDITORS

Robin Robinson Kim Ribbink

FEATURES EDITOR

Carolyn Gretton

DESIGN ASSOCIATE

Ariel Medel

NATIONAL ACCOUNT MANAGER

Suzanne Besse

NATIONAL ACCOUNT REPRESENTATIVE

Amy Bishop

WEBCAST NETWORK PRODUCER

Daniel Limbach

CIRCULATION ASSISTANT

Kathy Deiuliis

Copyright 2021 by PharmaLinx LLC, Titusville, NJ Printed in the U.S.A. Volume Twenty One, Number Nine

PharmaVOICE (ISSN: 1932961X) is published monthly except joint issues in July/Aug. and Nov/Dec., by PharmaLinx LLC, P.O. Box 327, Titusville, NJ 08560. Periodicals postage paid at Titusville, NJ 08560 and additional mailing offices.

Postmaster: Send address changes to PharmaVOICE, P.O. Box 292345, Kettering, OH 45429-0345.

PharmaVoice Coverage and Distribution:

Domestic subscriptions are available at \$190 for one year (10 issues). Foreign subscriptions: 10 issues US\$360. Contact PharmaVoice at P.O. Box 327, Titusville, NJ 08560. Call us at 609.730.0196 or FAX your order to 609.730.0197.

Contributions: PharmaVOICE is not responsible for unsolietted contributions of any type. Unless otherwise agreed in writing, PharmaVoice retains all rights on material publisted in PharmaVoice for a period of six months after publication and reprint rights after that period expires. E-mail: tgram@pharmavoice.com.

Change of address: Please allow six weeks for a change of address. Send your new address along with your subscription label to PharmaVoice, P.O. Box 292345, Kettering, OH 45429-0345. Call us at 800.607.4410 or FAX your change to 937.890.0221. E-mail: mwalsh@pharmavoice.com.

IMPORTANT NOTICE: The post office will not forward copies of this magazine. PharmaVoice is not responsible for replacing undelivered copies due to lack of or late notification of address change.

Advertising in PharmaVOICE: To advertise in Pharma-VOICE please contact our Advertising Department at P.O. Box 327, Titusville, NJ 08560, or telephone us at 609.730.0196. E-mail: lbanket@pharmavoice.com.

Letters ..

Send your letters to feedback@pharmavoice.com. Please include your name, title, company, and business phone number. Letters chosen for publication may be edited for length and clarity. All submissions become the property of PharmaLinx LLC.





Igniting Innovation

Innovation is a tricky thing to define as it means different things to different people and organizations. For example, Mike Rea, CEO and founder of IDEA Pharma, believes the most important observation is separating invention from innovation. "Innovation is the recognition of an idea and ability to bring it to market, which is the classic definition of innovation: creating value or the return on invention," he says.



For Rob Goodwin, VP of operations at Pfizer, innovation is an iterative process that happens across multiple touch points along a marathon journey. This is the approach he and his team took to bring Pfizer's COVID vaccine to the populations around the world during the global COVID pandemic. Yet, for others like Bruce Hellman, CEO and co-founder of uMoti, innovation is inspired by the people his company serves — patients — and listening to their stories. Stacy

Wu, M.D., VP, head of global clinical research, neurology at Sunovion, credits a company culture built on strong cross-functional collaboration across all stages of the drug development process as well as all levels of the organization. Joe Dustin, head of clinical innovation at Bristol Myers Squibb, quips innovation is an energy field created by all living things. "It surrounds us, it penetrates us, and binds the galaxy together," he says. "Oh? That's the force...same thing."

While on the surface Joe's remark may seem lighthearted, but in fact he is spot on. Innovations, whether they are big leaps leading to breakthrough medicines or small tweaks to processes that lead to a major change in operations, are all around us — we just need to take the time to look and appreciate those who are leaning in to change the status quo. All of these folks, and dozens more, shared their valuable insights on innovation, inspiring leadership, transformation, and more during our annual PharmaVOICE 100 Celebration this year. All of the panels and roundtables from this virtual event are available on our website at www.pharmavoice.com/webinars. We encourage you to take a few minutes when you have a chance to lean in, fuel your soul, and enjoy the conversations.

Another one of our PharmaVOICE 100 community is taking innovation to a whole new level — outer space. Glen de Vries, vice chair, life sciences and healthcare, Dassault Systèmes and co-founder, Medidata, is joining three other astronauts on Blue Origin's next mission. Glen will be part of New Shepard's 18th mission, NS-18, which will lift off on Tuesday, October 12. Glen, who has spent his entire career working to extend people's lives, believes with limited materials and energy on Earth, extending our reach into space and gaining a new perspective can help humanity continue to thrive. "Playing a part in advancing the space industry and one day making those resources and that understanding available to everyone is an incredible opportunity," he says.

Way to go, Glen! We will be watching.

men Afron

ROBIN ROBINSON Senior Editor



While COVID threw a wrench in the usual onboarding practices of agency/client relationships, these

partners were able to build effective, virtual teams through transparency, honesty, and collaboration.

KIM RIBBINK Senior Editor



Life-changing events from COVID to BLM have been a call-to-action for the life-sciences industry

to transform their DE&I initiatives.

CAROLYN GRETTON Features Editor



More clinical trial plans are including external or synthetic control arms that unlock

the full potential of real-world data to evaluate the therapy's comparative effectiveness.

November/December

The November/December 2021 edition of PharmaVOICE will be the last issue of the publication. In this special edition, we will be tapping into our vast community of thought leaders for reflections, predictions for the future, and enhancing connections throughout the ecosystem.

