



Coming **ATTRACTIONS**

THE 4TH ANNUAL **OUTSOURCING** in **Clinical Trials East Coast**, March 19-20, 2013, will address several key areas, including achieving highest efficiency by forming and maintaining a stable relationship with partners, overcoming difficulties in site management, and successfully challenging the economic hurdles of the industry.

Session topics include: building a stable relationship with CROs to guarantee efficiency and quality deliverables; understanding cloud-based e-clinical suite solutions and the future impact on the contracting process; maximizing data accuracy to ensure patient safety and satisfy regulatory scrutiny; clarifying to what extent site selection and maintenance impacts drug approval rates; overcoming key hurdles to speedy patient recruitment to enhance the number and quality of trials; overcoming site management issues by implementing effective and efficient oversight mechanisms; and achieving affordable service excellence through state-of-the-art negotiation skills.

Rounding out the conference are speaker-hosted roundtables and workshops.

For more information, visit arena-international.com/octeast/.

MAR 18 March 18-21
Medical and Scientific Communications 2013 Annual Forum
The Sheraton Wild Horse Pass Resort & Spa, Chandler, Ariz.
Drug Information Association, diahome.org

MAR 19 March 19-20
FDA Boot Camp
Doubletree Suites Times Square, New York
PharmaVOICE subscribers receive a 10% discount; register using keycode PV 200.
American Conference Institute, americanconference.com

MAR 19 March 19-20
Outsourcing in Clinical Trials East Coast
Loews Philadelphia Hotel, Philadelphia
PharmaVOICE is exhibiting at this event.
Arena International Events Group, arena-international.com

MAR 20 March 20-21
Late Phase Drug Development World Americas
Hyatt Regency Hotel, Boston
Health Network Communications, healthnetwork-communications.com

MAR 20 March 20-22
4th Collaborative Site-Sponsor Partnerships
Loews Philadelphia Hotel, Philadelphia
PharmaVOICE is attending this event.
ExL Pharma, crownclinical.com

MAR 20 March 20-22
Fraud and Abuse in the Sale and Marketing of Drugs
One UN New York, New York
PharmaVOICE subscribers receive a 10% discount; register using keycode PV 200.
American Conference Institute, americanconference.com

MAR 20 March 20-21
Pharma Labeling Compliance Conference
Boston
PharmaVOICE subscribers receive \$200 off registration fee; mention PharmaVOICE to Robin Yegelwel at robiny@marcusevansch.com.
Marcus Evans, marcusevansch.com

APR 4 April 4-5
3rd Annual Pharmaceutical Sales Training and Development Conference
Atlanta
Q1 Productions, q1productions.com

APR 8 April 8-10
10th Annual World Health Care Congress (WHCC)
Gaylord National Resort & Convention Center on the Potomac, National Harbor, Md.
World Congress, worldhealthcarecongress.com

APR 9 April 9-11
Bio-IT World Conference & Expo '13
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, bio-itworldexpo.com

APR 9 April 9-11
World Orphan Drug Congress USA
The Mandarin Oriental Hotel, Washington, D.C.
Terrapinn.terrapinn.com

APR 13 April 13-16
ACRP 2013 Global Conference & Exhibition
Orange County Convention Center, Orlando, Fla.
PharmaVOICE is exhibiting at this event.
Association of Clinical Research Professionals, acrp2013.org

APR 16 April 16-19
TEDMED
The John F. Kennedy Center for the Performing Arts, Washington, D.C.
TEDMED, tedmed.com

APR 21 April 21-24
Partnerships in Clinical Trials
The Marriott World Center, Orlando, Fla.
PharmaVOICE is exhibiting at this event.
Institute for International Research, clinicaltrialpartnerships.com

APR 22 April 22-25
2013 BIO International Convention
McCormick Place, Chicago
PharmaVOICE is attending this event.
Biotechnology Industry Organization, convention.bio.org

APR 29 April 29-May 1
9th Annual Meeting of ISMP
Hyatt Regency Baltimore on the Inner Harbor, Baltimore
International Society for Medical Publication Professionals (ISMP), ismpp.org

MAY 9 May 9
2013 Woman of the Year Luncheon
Hilton New York, New York
PharmaVOICE is attending this event.
Healthcare Businesswomen's Association, hbanet.org

Conference dates and locations are subject to change. For a complete listing of industry events, visit pharmavoices.com. To submit information about a conference, email feedback@pharmavoices.com.



USE YOUR QR CODE READER
OR GO TO
bit.ly/PV0313-Calendar





Organised by
ARENA
INTERNATIONAL EVENTS GROUP

**Book
your place now
quoting reference
MKKF-PV to avoid
missing out!**

This year, the event will include a Pre-Conference Workshop on the on the 18th March on the subject of:

Formulating a convincing bidding plan and mastering relationship management techniques to enable you to build stable partnerships.

4th annual Outsourcing in Clinical Trials East Coast

19-20 March 2013, Philadelphia, USA

Revitalizing your outsourcing strategy to strengthen the business case for outsourcing in clinical trials

Arena International's 4th annual Outsourcing in Clinical Trials East Coast conference has established itself as the key event for clinical outsourcing professionals from New York, New Jersey, Pennsylvania, Maryland and surrounding states. In parallel to industry trends in this region, OCT East Coast is arranged to meet the balance of the audience, offering separate streams for content specifically applicable to big, and separately, small to mid-size companies.

The set up of this conference ensures attendees experience undiluted content, and come away from the event having gained maximum value in terms of practical take-home information. With the audience blend, OCT East Coast attendees have the added advantage of meeting a wide range of industry stakeholders, adding to the onsite networking experience.

The 4th Annual Outsourcing in Clinical Trials East Coast conference will help you achieve the highest efficiency by forming and maintaining a stable relationship with your partners. It aims to help you overcome difficulties in site management and successfully challenge the economic hurdles of the industry. Speakers at the event will include:

- **Lynne M. Georgopoulos**, Senior. Vice President Clinical Development, **PhaseBio Pharmaceuticals, Inc.**
- **Solomon Babani**, Vice President, Alliance Management, **Celtic Therapeutics**
- **MaryAnne McCarthy**, Executive Director, Clinical Operations, **Incyte Corporation**
- **Dr Robert Petit**, Vice President, Clinical Operations and Medical Affairs, **Advaxis**
- **Dr Joseph Pastore**, Vice President, Product Development, **Juventas Therapeutics**
- **Peter Aurup**, Vice President, Head Global Clinical Trial Operations, **Merck**

www.arena-international.com/octeast

For more information please contact:
Stephanie Parretti, Head of Pharmaceutical & Energy Portfolio
E: events@arena-international.com

The Calendar

- MAR 17** March 17-20
7th Annual Clinical Billing & Research Compliance
Hyatt Regency Louisville, Louisville, Ky.
ExL Pharma,
<http://www.exlpharma.com/events/7th-clinical-billing-research-compliance>
- MAR 18** March 18-19
Controlled Release
Cophorne Tara Hotel, London
SMi Group, <http://www.smi-online.co.uk/goto/controlledrelease37.asp>
- MAR 18** March 18-19
Effective QbD (Quality by Design): A Second Generation Approach
Amsterdam
The Center for Professional Advancement,
<http://www.cfpa.com/201303182525-18a/2525/f/2525/0/CourseSearch.aspx>
- MAR 18** March 18-19
Bio/Pharmaceutical Sample Management
Hyatt Regency Princeton, Princeton, N.J.
CBI, <http://www.cbinet.com/sample>
- MAR 18** March 18-19
Suspensions and Emulsions in Pharmaceuticals and Food
Burlingame, Calif.
The Center for Professional Advancement,
<http://www.cfpa.com/201303180274-11a/274/d/274/0/CourseSearch.aspx>
- MAR 18** March 18-20
14th Annual Immunogenicity for Biotherapeutics
Baltimore Marriott Inner Harbor at Camden Yards, Baltimore
Institute for International Research,
<http://www.immunogenicityevent.com>
- MAR 18** March 18-20
DNA-Seq: Advancing Clinical Applications
Hilton San Diego Resort, San Diego
Cambridge Healthtech Institute, <http://www.xgen-congress.com/DNA-Seq>
- MAR 18** March 18-20
Genomic Data Analysis: Sequencing's Strategic Step
Hilton San Diego Resort, San Diego
Cambridge Healthtech Institute, <http://www.xgen-congress.com/SequencingDataStorage>
- MAR 18** March 18-20
RNA-Seq: Differential Expression in Depth
Hilton San Diego Resort, San Diego
Cambridge Healthtech Institute, <http://www.xgen-congress.com/RNA-Seq>

[congress.com/RNA-Seq](http://www.xgen-congress.com/RNA-Seq)

- MAR 18** March 18-20
Scale-Up and Post Approval Changes Guidelines (SUPAC & API Changes)
New Brunswick, N.J.
The Center for Professional Advancement,
<http://www.cfpa.com/201303181948-11a/1948/d/1948/0/CourseSearch.aspx>
- MAR 18** March 18-20
X-Gen Congress & Expo
Hilton San Diego Resort, San Diego
Cambridge Healthtech Institute, <http://www.xgen-congress.com>
- MAR 19** March 19
Webinar: Multichannel and Mobile Strategy for Pharma 2013
Kakushin Group,
<http://kakushingroup.com/pharma/multichannel-and-mobile-strategy-for-pharma-2013%21e43>
- MAR 19** March 19-20
2nd Monoclonal Antibodies Summit & Trade Exhibition: Advances in Diagnostic & Therapeutic Antibody Development
Thistle Euston Hotel, London
Appel Consulting Ltd,
http://www.appelconsulting.co.uk/events.php?pro_p_id=182
- MAR 19** March 19-20
3rd Annual Pharma Packaging & Labeling Forum
Eurostars Berlin, Berlin
Fleming Europe,
<http://pharma.flemingeurope.com/pharma-packaging-labeling>
- MAR 19** March 19-20
Drug Discovery Innovations
Maritim proArte Hotel, Berlin
Informa Life Sciences,
<http://www.informa-ls.com/ddi>
- MAR 19** March 19-20
Root Cause Investigation for CAPA
Amsterdam
The Center for Professional Advancement,
<http://www.cfpa.com/201303192089-18a/2089/f/2089/0/CourseSearch.aspx>
- MAR 19** March 19-21
eyeforpharma Barcelona 2013
Centre Convencions Internacional Barcelona, Barcelona, Spain
eyeforpharma,
<http://www.eyeforpharma.com/barcelona/index.php>

- MAR 19** March 19-21
REGEN 2013: Clinical Trials & Reimbursement
Revere Hotel Boston Common, Boston
Hanson Wade, <http://www.regen-clinical.com>
- MAR 19** March 19-22
Pharma Forum 2013 -- 9th Annual Forum for Meeting Managers -- Presented by CBI and Medical Meetings magazine
Orlando World Center Marriott, Orlando, Fla.
CBI, <http://www.pharmameetingplanners.com>
- MAR 19** March 19-22
Pharma Pricing & Market Access Outlook Europe
The Royal Horseguards Hotel, London
Health Network Communications,
<http://www.healthnetworkcommunications.com/conference/pharma-pricing-market-access/>
- MAR 20** March 20-21
7th Annual Paediatric Clinical Trials
Cophorne Tara Hotel, London
SMi Group, <http://www.smi-online.co.uk/goto/paediatric-trials13.asp>
- MAR 20** March 20-21
Enhancing and Defining Analytical Testing using QbD (Quality by Design)
Amsterdam
The Center for Professional Advancement,
<http://www.cfpa.com/201303202526-18a/2526/f/2526/0/CourseSearch.aspx>
- MAR 20** March 20-21
Pharmaceutical Technology Transfer
New Brunswick, N.J.
The Center for Professional Advancement,
<http://www.cfpa.com/201303202095-11a/2095/d/2095/0/CourseSearch.aspx>
- MAR 20** March 20-22
2nd Annual C.R.O.W.N Summit
Loews Philadelphia Hotel, Philadelphia
ExL Pharma, <http://www.crownclinical.com/>
- MAR 20** March 20-22
2nd Inflammatory & Immunological Biomarkers
Hilton San Francisco Financial District, San Francisco
GTC, http://www.gtcbio.com/component/conference/?file=home&cn=2nd+Inflammatory+&Immunological_Biomarkers=&cid=98
- MAR 20** March 20-22
2nd Neurological Biomarkers
Hilton San Francisco Financial Dis-

The Creators of the Medicaid Drug Rebate Program Summit Bring You...

GROSS-TO[→]NET

ACCOUNTING FORUM

FOR PHARMACEUTICAL MANUFACTURERS

June 17-18, 2013 | Hyatt Harbor Side | Boston, MA

**OPTIMIZE ACCURACY AND ACCOUNTABILITY OVER THE ENTIRE PHARMACEUTICAL GTN
PROCESS THROUGH INTERNAL GOVERNMENT AND COMMERCIAL DEPARTMENTAL COLLABORATION**



**Commercial Contracts and
Managed Care**

William Berry
Head, Financial Decisions Support
SANOFI-AVENTIS



**Case Study: Budgeting, Planning,
Accounting & Financial Controls**

Thomas Reilly
Executive Director, Finance
NOVARTIS



**Impact of Government Pricing
and Contracting**

Jennifer Norton
Sr. Pricing & Contract
Administration-Managed Markets
VERTEX PHARMACEUTICALS



**Small/Mid-Sized Pharma Perspective
for GTN Calculations**

Paul Troiano
Sr Director, Commercial Finance
OPTIMER PHARMACEUTICALS

Accruals • Wholesaler Returns • New Product Launches • Managed Care • Chargebacks • Medicaid Liability

Minimize Calculation Variances Impacting Your Bottom Line

EXTRA VALUE! In-depth Coverage in Key Areas:

CHARGEBACKS 101—Retain revenue by understanding
the complexities of the chargeback process

- Learn how chargebacks hit and when
- Discuss how to account for them in accruals and reserves
- Reconcile disputes and denials

FORECASTING FOR MEDICAID—Mitigate uncertainty by
anticipating changing state and MCO processes

- Understand the impact of the AMP rule on accruals and GTN
- Overcome the challenge of delays and backlog in state invoices
- Streamline and update your process platform for all new data

- Anticipate accounting changes from healthcare reform in 2013 to minimize loss of valuable preparation time
- Facilitate an inter-department collaboration for a comprehensive approach to your calculations
- Develop a system of checks and balances for accounting and reporting to ensure accuracy across the board
- Benchmark GTN processes, systems and methodology best practices to determine your company's strengths and weaknesses

Register by 3/22 to save **\$400 off** the standard registration rate!
Use priority code **XP1811PVMAR**.

www.GrosstoNetForum.com

The Calendar

trict, San Francisco

GTC, <http://www.gtcbio.com/component/conference/?file=home&cn=2nd+Neurological+Biomarkers&cid=99>

MAR

20

March 20-22

4th Digital Engagement & Social Media in Clinical Trials

Loews Philadelphia Hotel, Philadelphia

ExL Pharma, <http://www.crownclinical.com/4th-digital-engagement-social-media-in-clinical-trials/>

MAR

20

March 20-22

6th Lean Sigma for Life Science R&D

Loews Philadelphia Hotel, Philadelphia

ExL Pharma, <http://www.crownclinical.com/6th-lean-sigma-for-life-science-rd/>

MAR

20

March 20-22

6th Oncology Biomarkers

Hilton San Francisco Financial District, San Francisco

GTC, http://www.gtcbio.com/index.php?option=com_conference&file=home&cn=6th%20Oncology%20Biomarkers&cid=64

MAR

20

March 20-22

7th Forecasting & Optimizing the Clinical Supply Chain

Loews Philadelphia Hotel, Philadelphia

ExL Pharma, <http://www.crownclinical.com/7th-forecasting-optimizing-the-clinical-supply-chain/>

MAR

20

March 20-22

9th Annual Clinical Alliances in Emerging Regions

Loews Philadelphia Hotel, Philadelphia

ExL Pharma, <http://www.crownclinical.com/9th-clinical-alliances-in-emerging-regions/>

MAR

20

March 20-22

Biomarker Summit 2013

Hilton San Francisco Financial District, San Francisco

GTC, http://www.gtcbio.com/index.php?option=com_conference&file=home&cn=Biomarker%20Summit%202013&cid=62

MAR

20

March 20-22

IVT's 4th Annual Validation Week EU

Copenhagen Marriott Hotel, Copenhagen

CBI, <http://www.cbnet.com/valweekeu>

MAR

21

March 21-22

5th Ocular Diseases & Drug Development

Hilton San Francisco Financial District, San

Francisco

GTC, http://www.gtcbio.com/component/conference/?file=home&cn=5th+Ocular+Diseases+Drug_Development=&cid=23&utm_source=3rdparty&utm_medium=eventlisting&utm_campaign=ocular13

MAR

21

March 21-22

NGS for Drugs, Patients and Clinical Trials

Hilton San Diego Resort, San Diego

Cambridge Healthtech Institute, <http://www.healthtech.com/ngs-drug-development/>

MAR

26

March 26-28

PRO & eCOA Congress

Hotel Monaco, Baltimore

PHT, http://programs.phtcorp.com/2013_PRO_ePRO_Congress_Baltimore.html

MAR

27

March 27-29

World of Pre-Filled Syringes & Injectable Devices Americas 2013 Summit

Hilton Boston Downtown, Boston

Paradigm Global Events, <http://www.paradimglobalevents.com/?event=world-of-prefilled-syringes-and-injectable-devices-americas>

MAR

28

March 28

Webinar: Forced Degradation Studies/ Biologics Stability Programs for Biopharmaceuticals

ComplianceOnline, http://www.complianceonline.com/ecommerce/control/trainingFocus/~product_id=701748?channel=Pharmavoice

APR

3

April 3-4

Canadian Pharma Market Research Conference

Sheraton Toronto Airport Hotel & Conference Centre, Toronto

Pharma Market Research Conference, <http://pharmamarketresearchconference.com/>

APR

4

April 4-5

2nd Annual Cancer Immunotherapy Conference

The Washington Post Conference Center, Washington, D.C.

Arrowhead Publishers and Conferences, <http://www.cancerimmunotherapyconference.com>

APR

4

April 4-5

Patient Centricity Canada

Radisson Admiral Harbourfront, Toronto

eyeforpharma,

<http://www.eyeforpharma.com/patientcanada/>

APR

8

April 8-9

Adaptive Designs in Clinical Trials

Copthorne Tara Hotel, London

SMi Group, <http://www.smi-online.co.uk/goto/adaptivedesigns2.asp>

APR

8

April 8-9

Coordinated Patient Care, Engagement and Empowerment

Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.medicalinformaticsworld.com/hit_content.aspx?id=117907

APR

8

April 8-9

Medical Informatics World Conference 2013

Seaport World Trade Center, Boston

Cambridge Healthtech Institute, <http://www.medicalinformaticsworld.com/>

APR

8

April 8-9

Population Health Management, Segmentation and Stratification

Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.medicalinformaticsworld.com/hit_content.aspx?id=117914

APR

8

April 8-9

Preparation, Packaging and Labeling of Clinical Trial Materials

New Brunswick

The Center for Professional Advancement, <http://www.cfpa.com/20130408085-8-18a/858/f/858/0/CourseSearch.aspx>

APR

8

April 8-9

Provider-Payer-Pharma Cross-Industry Data Collaboration

Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.medicalinformaticsworld.com/hit_content.aspx?id=117905

APR

8

April 8-9

The Essentials of U.S. Drug Labeling and Advertising Laws

Burlingame, Calif.

The Center for Professional Advancement, <http://www.cfpa.com/201304082496-11a/2496/d/2496/0/CourseSearch.aspx>

APR

8

April 8-11

Granulation, Tableting and Capsule Technology

Amsterdam

The Center for Professional Advancement, <http://www.cfpa.com/2013040805-41-11a/541/d/541/0/CourseSearch.aspx>

**REGISTER &
SAVE 25% OFF**
the standard registration rate
Use code: **XP1812VOICE**

2ND ANNUAL
**FUTURE OF
COMPANION DIAGNOSTICS
COMMERCIALIZATION SUMMIT**

Develop Companion Diagnostic Partnerships that Propel Market Success and Payer Reimbursement

May 22-23, 2013 • Hyatt Regency Boston • Boston, MA

Join us for a more intense educational focus on the successful uptake and reimbursement of these products than any other conference on the market, featuring expert input from both drug developers, diagnostics companies, designers of federal reimbursement codes, private payers and the hospital community.



Health Plan
Case Study

Susan Durham
**STERLING
HEALTHPLANS**



Diagnostics
Case Study

Dan Snyder
MOLECULARMD



Pharma
Case Study

Kathleen Claessens
ROCHE



Pharma
Perspective

Prakash Purohit
IPSEN



Diagnostics
Perspective

Ron Mazumder
**JANSSEN
DIAGNOSTICS**

**Gain valuable
unprecedented insight
from industry experts
that will enable you to:**

**Advance your Companion
Diagnostic Portfolio**

Learn the Keys to Market Access

**EVENT
EXCLUSIVE**

**Hear Directly from Payers
on Reimbursement Criteria**

**Download the brochure and register at
www.rxdxcommercialsymmit.com**

Two Events for the Price of One!

Co-located with the:
MEDICAL DEVICE
**PRICING, REIMBURSEMENT &
MARKET ACCESS FORUM**

The Calendar

- APR 9** April 9-10
3rd Annual Pharmaceutical Logistics & Cold Chain 2013
Vienna
Fleming Europe,
<http://pharma.flemingeurope.com/pharma-logistics-cool-chain>
-
- APR 9** April 9-11
Bioinformatics
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, <http://www.bio-it-worldexpo.com/Bioinformatics/>
-
- APR 9** April 9-11
Cancer Informatics
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, <http://www.bio-it-worldexpo.com/Cancer-Informatics/>
-
- APR 9** April 9-11
Clinical Omics
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, <http://www.bio-it-worldexpo.com/Clinical-Omics/>
-
- APR 9** April 9-11
Cloud Computing
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, <http://www.bio-it-worldexpo.com/Cloud-Computing-Boston/>
-
- APR 9** April 9-11
Collaborations and Open Access Innovations
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, <http://www.bio-it-worldexpo.com/Open-Source-Solutions/>
-
- APR 9** April 9-11
Data Visualization and Exploration Tools
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, <http://www.bio-it-worldexpo.com/Data-Visualization/>
-
- APR 9** April 9-11
Drug Discovery Informatics
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, <http://www.bio-it-worldexpo.com/Drug-Discovery-Informatics/>
-
- APR 9** April 9-11
eClinical Trials Solutions
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, <http://www.bio-it-worldexpo.com/eClinical-Solutions/>
-
- APR 9** April 9-11
IT Infrastructure – Hardware
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, <http://www.bio-it-worldexpo.com/IT-Infrastructure-Hardware/>

- APR 9** April 9-11
Next-Gen Sequencing Informatics
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, <http://www.bio-it-worldexpo.com/Next-Gen-Sequencing-Informatics/>
-
- APR 9** April 9-11
Software Development
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, <http://www.bio-it-worldexpo.com/IT-Infrastructure-Software/>
-
- APR 9** April 9-11
Systems Pharmacology
Seaport World Trade Center, Boston
Cambridge Healthtech Institute, <http://www.bio-it-worldexpo.com/Systems-Pharmacology/>
-
- APR 10** April 10-11
Sample Prep and Target Enrichment in Molecular Diagnostics
Hilton Boston Back Bay, Boston
Cambridge Healthtech Institute,
<http://www.healthtech.com/Sample-Prep-Target-Enrichment/>
-
- APR 10** April 10-12
16th Annual Controlled Substances, PDMA and State Conference
Gaylord National Resort & Convention Center, National Harbor, Md.
BuzzeoPDMA, A Cegedim Company, http://den-drite.com/page/16th_pdma/index.html
-
- APR 10** April 10-12
4th Proactive GCP Compliance
Washington Plaza Hotel, Washington, D.C.
ExL Pharma, <http://www.exlpharma.com/event-home/3320>
-
- APR 10** April 10-12
Good Laboratory Practices (GLP)
Amsterdam Marriott Hotel, Amsterdam
The Center for Professional Advancement,
<http://www.cfpa.com/201304100545-18a/545/f/545/0/CourseSearch.aspx>
-
- APR 11** April 11-12
Integrating Digital PCR
Hilton Boston Back Bay, Boston
Cambridge Healthtech Institute,
<http://www.healthtech.com/Integrating-Digital-PCR/>
-
- APR 11** April 11-12
Molecular Pattern Recognition Receptors
Seaport World Trade Center, Boston
Cambridge Healthtech Institute,
<http://www.healthtech.com/tlr/>

- APR 12** April 12
Webinar: Conventional Food Claims and Labeling
ComplianceOnline,
http://www.complianceonline.com/ecommerce/control/trainingFocus/~product_id=702695?channel=Pharmavoice
-
- APR 13** April 13-18
Genetics & Genomics of Global Health and Sustainability
The Sands Expo and Convention Center, Marina Bay Sands, Singapore
HGM 2013 and 21st International Congress of Genetics,
<http://www.hgm2013-icg.org/>
-
- APR 15** April 15
Antiviral Drug Discovery
Hilton San Diego Resort & Spa, San Diego
Cambridge Healthtech Institute,
<http://www.drugdiscoverychemistry.com/Antiviral-Drug-Discovery/>
-
- APR 15** April 15
Property Based Drug Design
Hilton San Diego Resort & Spa, San Diego
Cambridge Healthtech Institute,
<http://www.drugdiscoverychemistry.com/Property-Based-DrugDesign/>
-
- APR 15** April 15-16
9th Annual Asthma & COPD
Copthorne Tara Hotel, London
SMi Group,
<http://www.smi-online.co.uk/goto/asthma-copd23.asp>
-
- APR 15** April 15-16
Documentation Management and Control
Burlingame, Calif.
The Center for Professional Advancement,
<http://www.cfpa.com/20130415186-6-11a/1866/d/1866/0/CourseSearch.aspx>
-
- APR 15** April 15-16
Global QA/QC for Biopharmaceuticals, Vaccines and Other Biologics
Burlingame, Calif.
The Center for Professional Advancement,
<http://www.cfpa.com/2013041525-35-11a/2535/d/2535/0/CourseSearch.aspx>
-
- APR 15** April 15-16
Transdermal Drug Delivery
New Brunswick, N.J.
The Center for Professional Advancement,
<http://www.cfpa.com/20130415139-0-11a/1390/d/1390/0/CourseSearch.aspx>

Biopharmaceutical Strategic Product Planning & Forecasting Forum

May 9-10, 2013

Hyatt Penn's Landing • Philadelphia, PA

Register and

SAVE 25% off
the standard registration
rate. Use priority code:
XP1817PVOICE

Join us in May to gain valuable insight from experts
on new product planning, commercialization of in-line products,
and licensing and business development.

Hear case studies examining strategies that drive accurate
market results from the following companies:

AGILE

Translates therapeutic products into
commercially viable assets for successful
biotech funding and acquisition

ALLERGAN

Identifies key external environmental factors

ENDO

Details an integrated CI system that delivers
actionable intelligence for brand definition in
marketplace

JAZZ PHARMACEUTICALS

Addresses challenge of limited data in niche
disease markets by adapting forecasting
methods

MERCK

Fosters integration of cross-departmental
information to align business objectives

SANOFI-AVENTIS

Optimizes forecasts for broad array of external
licensing and acquisition prospects to target
novel and unique opportunities

Download the brochure to see the speaker line-up at
www.pharmaplanningforecasting.com

The Calendar

APR 15 April 15-17
2013 PDA Annual Meeting
The Peabody Orlando, Orlando, Fla.
 PDA, <http://pdaannualmeeting.org/>

APR 15 April 15-17
Using ICH Guidelines to Re-enforce Your GMP Compliance
Amsterdam
 The Center for Professional Advancement,
<http://www.cfpa.com/201304152531-18a/2531/f/2531/0/CourseSearch.aspx>

APR 16 April 16-17
3rd CMO Quality Oversight & Risk Management
Hyatt Regency Boston, Boston
 ExL Pharma, <http://www.exlpharma.com/CMO>

APR 16 April 16-17
Anti-Inflammatories: Small Molecule Approaches
Hilton San Diego Resort & Spa, San Diego
 Cambridge Healthtech Institute,
<http://www.drugdiscoverychemistry.com/Anti-Inflammatories/>

APR 16 April 16-17
Constrained Peptides and Macrocyclics Drug Discovery
Hilton San Diego Resort & Spa, San Diego
 Cambridge Healthtech Institute,
<http://www.drugdiscoverychemistry.com/Constrained-Peptide-Therapeutics/>

APR 16 April 16-17
Fragment-Based Drug Discovery
Hilton San Diego Resort & Spa, San Diego
 Cambridge Healthtech Institute,
<http://www.drugdiscoverychemistry.com/Fragment-Based-Drug-Discovery/>

APR 16 April 16-18
12th Measuring and Optimizing MSL Practices
Hyatt Regency Philadelphia at Penn's Landing, Philadelphia
 ExL Pharma, <http://exl-mass.com/12th-measuring-and-optimizing-msl-practices/>

APR 16 April 16-18
17th Investigator-Initiated Trials Conference
Hyatt Regency Philadelphia at Penn's Landing, Philadelphia
 ExL Pharma,
<http://exl-mass.com/17th-investigator-initiated-trials-conference/>

APR 16 April 16-18
4th Medical Affairs Executive Forum

Hyatt Regency Philadelphia at Penn's Landing, Philadelphia
 ExL Pharma, <http://exl-mass.com/4th-medical-affairs-executive-forum/>

APR 16 April 16-18
Biologics World Korea
Hyatt Regency Incheon, Seoul, South Korea
 IMAPAC Pte Ltd,
<http://www.imapac.com/index.php?page=BiologicsWorldKorea2013>

APR 16 April 16-18
Drug Discovery Chemistry
Hilton San Diego Resort & Spa, San Diego
 Cambridge Healthtech Institute,
<http://www.drugdiscoverychemistry.com/>

APR 16 April 16-18
Specialty Pharma Association's 2013 Annual Conference
Orlando World Center Marriott, Orlando, Fla.
 Specialty Pharma Association, <http://specialty-pharma.org/content.asp?id=314739>

APR 16 April 16-18
World Vaccine Congress & Expo
Gaylord National Hotel & Convention Center, Washington, D.C.
 Terrapinn, http://www.terrapinn.com/2013/world-vaccine-congress-washington/?pk_campaign=OPs&pk_kwd=PVE2908

APR 17 April 17-18
2013 PDA Human Factors and Human Error Reduction Workshop
The Peabody Orlando, Orlando, Fla.
 PDA, <http://www.pda.org/humanfactors2013>

APR 17 April 17-18
3rd Annual Biopharma and VacTech China 2013
Shanghai
 JFPS Group, <http://www.biopharma-china.com>

APR 17 April 17-18
9th Annual BioProcess and Exhibition
Swissôtel Düsseldorf/Neuss, Düsseldorf, Germany
 Informa Life Sciences,
<http://www.informa-ls.com/CQ3489PV>

APR 17 April 17-18
Characterization of Proteins for Development and Approval of Protein Pharmaceuticals and Vaccines
New Brunswick, N.J.
 The Center for Professional Advancement,

<http://www.cfpa.com/201304172536-11a/2536/d/2536/0/CourseSearch.aspx>

APR 17 April 17-18
GPCR-Based Drug Design
Hilton San Diego Resort & Spa, San Diego
 Cambridge Healthtech Institute,
<http://www.drugdiscoverychemistry.com/GPCR-Drug-Design/>

APR 17 April 17-18
Kinase Inhibitor Chemistry
Hilton San Diego Resort & Spa, San Diego
 Cambridge Healthtech Institute,
<http://www.drugdiscoverychemistry.com/Kinase-Inhibitor-Chemistry/>

APR 17 April 17-18
Packaging of Pharmaceuticals
Amsterdam
 The Center for Professional Advancement,
<http://www.cfpa.com/201304170042-18a/42/f/42/0/CourseSearch.aspx>

APR 17 April 17-18
Pharmaceutical Portfolio & Lifecycle Management
Copthorne Tara Hotel, London
 SMi Group,
<http://www.smi-online.co.uk/goto/pharma-portfolio3.asp>

APR 17 April 17-18
Preparing for and Surviving an FDA Inspection
Burlingame, Calif.
 The Center for Professional Advancement,
<http://www.cfpa.com/20130417018-7-11a/187/d/187/0/CourseSearch.aspx>

APR 17 April 17-18
Protein-Protein Interactions
Hilton San Diego Resort & Spa, San Diego
 Cambridge Healthtech Institute,
<http://www.drugdiscoverychemistry.com/Protein-Protein-Interactions/>

APR 18 April 18-19
6th Annual SEE & CIS Clinical Trials Forum
Zagreb, Croatia
 Fleming Europe,
<http://pharma.flemingeurope.com/ceecis-clinical-trials>

APR 18 April 18-19
International AMNOG Summit 2013
Hotel Palace Berlin, Berlin
 eyeforpharma,
<http://www.eyeforpharma.com/amnog/>

Optimizing Pre-Clinical Drug Safety

Generating Effective Predictive Toxicology & ADME Testing to Advance Drug Candidates through the Pre-Clinical Stage

May 21-22, 2013
Boston, MA

[More Registration Details. Click Here!](#)

Attending This Premier **marcus evans** Conference Will Enable You to:

- **Explore** non-clinical strategies to support clinical development of novel oncology therapeutics with **Merrimack Pharmaceuticals**
- **Investigate** On target and Off target profiling to recognize toxicities with **Pfizer**
- **Identify** In-vitro assays during pre-clinical research to improve toxicity study design with **Millennium**
- **Analyze** predictive toxicology and the impact it has on the toxicology studies with **Constellation Pharmaceuticals**
- **Utilize** computational toxicology applications in characterization of mechanisms of toxicity with **Celgene**

Click Here:



Who Should Attend:

marcus evans invites Vice Presidents, Heads, Directors, Principal Scientists and Scientists with responsibilities in:

- Toxicology
- Exploratory Toxicology
- Investigative Toxicology
- Regulatory Toxicology
- Pre-Clinical Safety
- Pre-Clinical Safety Assessment

Silver Sponsor:

Battelle
The Business of Innovation



EFFECTIVE predictive toxicology from non-clinical, in-vitro and in-vivo studies to **INCREASE** drug development."

With more drugs getting pulled from the market, pre-clinical toxicology testing becomes increasingly more important to research and utilize in creating new treatments.



Confirmed Speakers Include:

Sean Ottinger, Ph.D., DABT
Head of Toxicology, Drug Safety Evaluation
Millennium: The Takeda Oncology Company

Gvido Cebers, M.D., Ph.D.
Director, Toxicology
AstraZeneca Neuroscience

Gina Pastino, Ph.D., DABT
Associate Director, Clinical Pharmacology
Frontier Product Creation Unit
Eisai Product Creation Systems

Mitch Friedman, Ph.D., DABT
Director of Toxicology
Nonclinical Safety Evaluation
Takeda Global R&D Center, Inc.

Tony Arulanandam, D.V.M., Ph.D
Associate Director Toxicology
Regeneron Pharmaceuticals

Brandon D. Jeffy, Ph.D., DABT
Principal Scientist
Exploratory Toxicology
Celgene

Bruce E. LeRoy, D.V.M., Ph.D, DIPL ACVP
Investigative Pathologist
AbbVie

Kenneth J. Olivier Jr.
Senior Director of Toxicology
Merrimack Pharmaceuticals

Anja J. Stauber, Ph.D., DABT
Director, Non-Clinical Safety Assessment
Eli Lilly and Company

Paul Vancutsem, D.V.M., Ph.D.
Senior Director of Toxicology and DMPK
Constellation Pharmaceuticals

Shirley Louise-May
Principal Scientist
Pfizer

Andrew Winkley
Associate Director
Vertex Pharmaceuticals

Eric Tien, Ph.D., DABT
Senior Scientist, Discovery Toxicology
Amgen

The Calendar

APR 21 April 21-24
The 2013 Global Clinical Supplies Group Conference
 Hyatt Regency Tamaya Resort & Spa, Santa Ana Pueblo, N.M.
 Global Clinical Supplies Group,
<http://mygcs.com/conference/attendee-registration/>

APR 22 April 22-23
CMC Writing and Submission Strategies: A Global Regulatory Approach
 Amsterdam
 The Center for Professional Advancement,
<http://www.cfpa.com/20130422198-9-18a/1989/f/1989/0/CourseSearch.aspx>

APR 22 April 22-23
Digital Pharma Canada
 Toronto Marriott Bloor Yorkville Hotel, Toronto
 ExL Pharma,
<http://digitalpharmaseries.com/canada/index.php>

APR 22 April 22-24
Mixing of Liquids and Complex Materials
 New Brunswick, N.J.
 The Center for Professional Advancement,
<http://www.cfpa.com/20130429168-1-11a/1681/d/1681/0/CourseSearch.aspx>

APR 23 April 23-24
Cell Based Assays: Cell Based Assays: Scientific Innovations & Market Analysis
 Thistle Euston Hotel, London
 Appel Consulting,
http://www.appelconsulting.co.uk/events.php?product_id=185

APR 23 April 23-25
INTERPHEX
 Jacob K. Javits Convention Center, New York
 Reed Exhibitions, <http://www.interphex.com/PharmaVOICE>

APR 24 April 24-25
World Drug Safety Congress Americas
 Boston
 Health Network Communications, <http://www.terrapinn.com/conference/world-drug-safety-us/>

APR 24 April 24-26
9th Annual Pediatric Clinical Trials Conference
 Philadelphia

PharmaVOICE subscribers receive \$200 discount; mention "PharmaVOICE" to michelew@marcusevansch.com.
 Marcus Evans,
http://www.marcusevans-conferences-northamerica.com/Peds2013_PV

APR 24 April 24-26
Analytical Methods Validation for FDA Compliance
 Burlingame, Calif.
 The Center for Professional Advancement,
<http://www.cfpa.com/20130424188-7-11a/1887/d/1887/0/CourseSearch.aspx>

APR 24 April 24-26
CPhI Japan 2013
 Big Sight Exhibition Center, Tokyo
 UBM Live, <http://www.cphijapan.com>

APR 24 April 24-26
ShareFEST 2013
 Loews Philadelphia Hotel, Philadelphia
 NextDocs, <http://www.sharefestconference.com>

APR 25 April 25-26
Biosimilar Medicines: 11th EGA International Symposium
 The Tower Hotel, London
 European Generic medicines Association,
<http://www.gpaconferences.com/bios.htm>

APR 25 April 25-26
Computer System Validation - Reduce Costs and Avoid 483s
 Las Vegas
 ComplianceOnline,
http://www.complianceonline.com/ecommerce/control/seminar?product_id=80005SEM&channel=pharmavoice

APR 29 April 29-30
10th Stem Cell Summit
 Hyatt Regency, Boston

GTC,
http://www.gtcbio.com/component/conference/?file=home&cn=Stem+Cell+Summit+2013&cid=22&utm_source=3rdparty&utm_medium=eventlisting&utm_campaign=stem-cell13

APR 29 April 29-30
3rd Diabetes Partnering and Deal Making Conference
 Hyatt Regency, Boston
 GTC,
<http://www.gtcbio.com/component/conference/?file=home&cn=3rd+Diabetes+Partnering+and+Deal+Making&cid=117>

APR 29 April 29-30
3rd Diabetes Summit
 Hyatt Regency, Boston
 GTC,
<http://www.gtcbio.com/component/conference/?file=home&cn=Diabetes+Summit+2013&cid=115>

APR 29 April 29-30
6th Diabetes Drug Discovery and Development
 Hyatt Regency, Boston
 GTC, <http://www.gtcbio.com/component/conference/?file=home&cn=6th+Diabetes+Drug+Discovery+and+Development=&cid=116>

APR 29 April 29-30
Antibodies for Cancer Therapy
 Seaport World Trade Center, Boston
 Cambridge Healthtech Institute, <http://www.pegsummit.com/cancer-antibodies>

APR 29 April 29-30
Antibody and Protein Engineering
 Seaport World Trade Center, Boston
 Cambridge Healthtech Institute, <http://www.pegsummit.com/Antibody-Engineering-Partnering>

APR 29 April 29-30
Characterization of Biotherapeutics
 Seaport World Trade Center, Boston
 Cambridge Healthtech Institute, <http://www.pegsummit.com/biotherapeutics-characterization>

APR 29 April 29-30
Clinical Trial Billing Compliance Boot Camp
 Hard Rock Hotel San Diego, San Diego
 ExL Pharma,
<http://www.exlpharma.com/events/clinical-billing-boot-camp-san-diego>

APR 29 April 29-30
Difficult to Express Proteins
 Seaport World Trade Center, Boston
 Cambridge Healthtech Institute, <http://www.pegsummit.com/difficult-to-express-proteins>

APR 29 April 29-30
Immunogenicity for Regulatory Success
 Seaport World Trade Center, Boston
 Cambridge Healthtech Institute, <http://www.pegsummit.com/immunogenicity>

APR 29 April 29-30
Phage and Yeast Display of Antibodies and Recombinant Proteins
 Seaport World Trade Center, Boston

Cambridge Healthtech Institute,
<http://www.pegsummit.com/phage-display>

APR 29 April 29-30
Stem Cell Commercialization & Partnering Conference
Hyatt Regency, Boston
 GTC,
http://www.gtcbio.com/component/conference/?file=home&cn=Stem+Cell+Commercialization+&Partnering_Conference=&cid=72&utm_source=3rdparty&utm_medium=eventlisting&utm_campaign=stemcellpartnering13

APR 29 April 29-30
Stem Cell Research & Regenerative Medicine Conference
Hyatt Regency, Boston
 GTC,
http://www.gtcbio.com/component/conference/?file=home&cn=Stem+Cell+Research+&Regenerative_Medicine=&cid=71&utm_source=3rdparty&utm_medium=eventlisting&utm_campaign=stemcellresearch13

APR 29 April 29-May 1
2nd Digital Marketing for Medical Devices West
Hard Rock Hotel San Diego, San Diego
 ExL Pharma,
<http://www.exlpharma.com/events/2nd-digital-marketing-medical-devices-west>

APR 29 April 29-May 1
Conducting Effective Quality Audits New Brunswick, N.J.
 The Center for Professional Advancement,
<http://www.cfpa.com/201304291681-11a/1681/d/1681/0/CourseSearch.aspx>

APR 29 April 29-May 3
PEGS: The Essential Protein Engineering Summit
Seaport World Trade Center, Boston
 Cambridge Healthtech Institute, <http://www.pegsummit.com/>

APR 30 April 30
Requirements for Launching New Products: USA and Internationally Philadelphia
 Biopractice,
<http://www.biopractice.com/events/eventpay.php>

APR 30 April 30-May 1
Drug Delivery & Formulation Americas Summit
Manchester Grand Hyatt, San Diego
 World Trade Group,
<http://www.ddfsummit.com>

APR 30 April 30-May 1
Reducing Legal Risks in the Sales and Marketing of Medical Devices
InterContinental Chicago Magnificent Mile, Chicago
 American Conference Institute, <http://www.americanconference.com/2013/819/reducing-legal-risks-in-the-sales-and-marketing-of-medical-devices>

APR 30 April 30-May 2
Tumor Imaging in Cancer Drug Development: Make better predictions, drive translation & maximize clinical outcomes
Sheraton Hotel, Boston
 Hanson Wade, <http://www.tumor-imaging.com>

MAY 1 May 1-2
Advancing Bispecific Antibodies to the Clinic for Oncology
Seaport World Trade Center, Boston
 Cambridge Healthtech Institute, <http://www.pegsummit.com/Bispecific-Antibodies-For-Oncology>

MAY 1 May 1-2
Biophysical Analysis of Biotherapeutics
Seaport World Trade Center, Boston
 Cambridge Healthtech Institute, <http://www.pegsummit.com/Analysis-of-Biotherapeutics>

MAY 1 May 1-2
Engineering Antibodies
Seaport World Trade Center, Boston
 Cambridge Healthtech Institute,
<http://www.pegsummit.com/engineering-antibodies>

MAY 1 May 1-2
Immunogenicity Prediction & Mitigation
Seaport World Trade Center, Boston
 Cambridge Healthtech Institute,
<http://www.pegsummit.com/Immunogenicity-Mitigation>

MAY 1 May 1-2
Optimizing Protein Expression
Seaport World Trade Center, Boston
 Cambridge Healthtech Institute,
<http://www.pegsummit.com/protein-expression>

MAY 1 May 1-2
Purifying Antibodies & Recombinant Proteins
Seaport World Trade Center, Boston
 Cambridge Healthtech Institute,
<http://www.pegsummit.com/purifying-antibodies>

MAY 2 May 2-3
3rd Annual International Diabetes Summit
Habtoor Grand Resort & Spa, Dubai, UAE
 Fleming Gulf Conferences,
<http://www.fleminggulf.com/conferenceview/3rd-Annual-International-Diabetes-Summit-/390>

MAY 2 May 2-3
Antibody Drug Conjugates
Seaport World Trade Center, Boston
 Cambridge Healthtech Institute,
<http://www.pegsummit.com/antibody-drug-conjugates>

MAY 2 May 2-3
Engineering Bispecific Antibodies
Seaport World Trade Center, Boston
 Cambridge Healthtech Institute,
<http://www.pegsummit.com/bispecific-antibodies>

MAY 2 May 2-3
High-Throughput Protein Expression
Seaport World Trade Center, Boston
 Cambridge Healthtech Institute, <http://www.pegsummit.com/High-Throughput-Protein-Expression>

MAY 2 May 2-3
PK/PD of Antibody-Derived Molecules
Seaport World Trade Center, Boston
 Cambridge Healthtech Institute, <http://www.pegsummit.com/PKPD-of-Antibody-Derived-Molecules>

MAY 2 May 2-3
Protein Aggregation and Stability in Biopharmaceuticals
Seaport World Trade Center, Boston
 Cambridge Healthtech Institute,
<http://www.pegsummit.com/protein-aggregation-and-stability>

MAY 5 May 5-8
MAGI's Clinical Trials Research Conference East
Westin Copley Place, Boston
 MAGI, <http://www.magiworld.org>

MAY 5 May 5-8
PMSA 2013 Annual Conference
Hyatt Regency Coconut Point Resort and Spa, Bonita Springs, Fla.
 PMSA, <http://www.pmsa.net>

MAY 6 May 6
Translating Natural Products into Drugs for Alzheimer's and Neurodegenerative Disease
The New York Academy of Sciences, New York
 Alzheimer's Drug Discovery Foundation and The

The Calendar

New York Academy of Sciences,
<http://www.nyas.org/Events/Detail.aspx?cid=ea49e1d1-dae6-4f93-a7b9-14ac0c32f12e>

MAY 6 May 6-7
10th Forum on Patient Reported Outcomes (PRO)
DoubleTree by Hilton Hotel Center City, Philadelphia
 CBI, <http://www.cbinet.com/pro>

MAY 6 May 6-7
Cancer Tissue Diagnostics
Loews Philadelphia Hotel, Philadelphia
 Cambridge Healthtech Institute,
<http://www.biomarkerworldcongress.com/Cancer-Tissue-Diagnostics/>

MAY 6 May 6-7
Clinical Assay Development
Loews Philadelphia Hotel, Philadelphia
 Cambridge Healthtech Institute,
<http://www.biomarkerworldcongress.com/Clinical-Assay-Development/>

MAY 6 May 6-7
Executive Summit: Companion Diagnostics
Loews Philadelphia Hotel, Philadelphia
 Cambridge Healthtech Institute,
<http://www.biomarkerworldcongress.com/Companion-Diagnostics-Summit/>

MAY 6 May 6-7
Translational Biomarkers in Drug Development
Loews Philadelphia Hotel, Philadelphia
 Cambridge Healthtech Institute,
<http://www.biomarkerworldcongress.com/Translational-Biomarkers/>

MAY 6 May 6-8
Biomarker & Diagnostics World Congress 2013
Loews Philadelphia Hotel, Philadelphia
 Cambridge Healthtech Institute,
<http://www.biomarkerworldcongress.com/>

MAY 6 May 6-8
Strategic Alliance Management Congress
Loews Philadelphia Hotel, Philadelphia
 Cambridge Healthtech Institute,
<http://www.healthtech.com/Strategic-Alliance-Management-Congress/>

MAY 7 May 7-8
Biomarkers for Patient Selection
Loews Philadelphia Hotel, Philadelphia
 Cambridge Healthtech Institute,
<http://www.biomarkerworldcongress.com/Biomarkers-Patient-Selection/>

MAY 7 May 7-8
Cancer Drug Resistance
Loews Philadelphia Hotel, Philadelphia
 Cambridge Healthtech Institute,
<http://www.biomarkerworldcongress.com/Cancer-Drug-Resistance/>

MAY 7 May 7-8
Exosomes and Microvesicles as Biomarkers and Diagnostics
Loews Philadelphia Hotel, Philadelphia
 Cambridge Healthtech Institute,
<http://www.biomarkerworldcongress.com/Exosomes/>

MAY 7 May 7-9
Extractables & Leachables USA 2013
Omni Providence, Providence, R.I.
 Smithers Rapra,
<http://www.eandl-conference.com/extractables-and-leachables-usa.aspx>

MAY 7 May 7-10
2013 Armada Specialty Pharmacy Summit
The Wynn Hotel, Las Vegas
 Armada Health Care,
<http://www.armadasummit.com>

MAY 8 May 8-9
Oncology Market Access & Marketing Summit 2013
Hyatt Harborside, Boston
 eyeforpharma, <http://www.eyeforpharma.com/oncologyusa>

MAY 8 May 8-10
3rd Epigenetics in Drug Discovery
Hyatt Regency, Boston
 GTC, http://www.gtcbio.com/component/conference/?file=home&cn=3rd+Epigenetics+in+Drug+Discovery&cid=82&utm_source=3Epigenetics&utm_medium=EventListing&utm_campaign=3epig

MAY 8 May 8-10
6th Imaging in Drug Discovery & Development
Hyatt Regency, Boston
 GTC,

http://www.gtcbio.com/imaging?utm_source=pharmavoice&utm_medium=cpc&utm_campaign=6thimagingindddd

MAY 8 May 8-10
BIOtech 2013 Japan
Tokyo Big Sight, Tokyo
 Reed Exhibitions Japan,
<http://www.bio-t.jp/en/>

MAY 8 May 8-10
Drug Discovery Summit
Hyatt Regency, Boston
 GTC,
http://www.gtcbio.com/component/conference/?file=home&cn=Drug+Discovery+Summit&cid=87&utm_source=drugdiscovery%2B&utm_medium=EventListing&utm_content=drugdiscovery%2B&utm_campaign=drugdiscovery%2B

MAY 8 May 8-10
Evolution Summit 2013
The Ritz-Carlton, Palm Beach, Fla.
 Marcus Evans,
<http://www.evolutionsummit.com>

MAY 8 May 8-10
Orphan Drugs Research and Commercialization Conference
Hyatt Regency, Boston
 GTC,
http://www.gtcbio.com/component/conference/?file=home&cn=Orphan+Drugs+Research+and+Commercialization&cid=114&utm_source=ConfWebsite&utm_medium=Posting&utm_campaign=OrphanPost

MAY 8 May 8-10
PharmaMarketing Summit 2013
The Ritz-Carlton, Palm Beach, Fla.
 Marcus Evans,
<http://www.pharmamarketingsummit.com>

MAY 9 May 9
Italian ePharma Day 2013 - Letting Your Strategy Drive Your Technology Decisions
Hotel Melià, Milan
 EasyB,
http://www.epharmaday.org/epharmaday2013/index_eng_2013.html

MAY 9 May 9-10
Biopharmaceutical Strategic Product Planning & Forecasting Forum
Hyatt Regency Philadelphia at Penn's Landing, Philadelphia
 Institute for International Research,
<http://www.iirusa.com/planning/index.xml>

MAY 9 May 9-10
Sample Prep 2013
San Diego Hilton & Resort, San Diego
 Knowledge Foundation,
http://www.knowledgefoundation.com/view-events.php?event_id=291&act=evt

MAY 13 May 13-14
Generics and Patent Strategies 2013
Copthorne Tara Hotel, London
 SMi Group,
<http://www.smi-online.co.uk/goto/pharma-generics4.asp>

MAY 14 May 14
Biotech & Pharma IP Collaborations
Munich
 C5, <http://www.c5-online.com/2013/577/biotech-pharma-ip-collaborations>

MAY 14 May 14-15
2013 PDA/FDA Container Closure Components and Systems Workshop
Hyatt Regency Bethesda, Bethesda, Md.
 PDA, <http://www.pda.org/containerclosure2013>

MAY 14 May 14-15
FCPA and Anti-Corruption for the Life Sciences Industry
New York
 American Conference Institute,
<http://www.americanconference.com/2013/824/fcpa-and-anti-corruption-for-the-life-sciences-industry>

MAY 14 May 14-15
8th Annual Pharma HR Forum - Talent Forward 2013
Amsterdam
 Fleming Europe,
<http://humanresources.flemingeurope.com/pharma-hr>

MAY 14 May 14-16
Social Media for Pharma
Princeton, N.J.
 Advanced Learning Institute,
<http://www.aliconferences.com/>

MAY 15 May 15-16
2013 PDA/FDA Glass Packaging Conference
Hyatt Regency Bethesda, Bethesda, Md.
 PDA,
<http://www.pda.org/glass2013>

MAY 15 May 15-16
Financial Planning & Analysis for Pharma & Biotech
Philadelphia
 IE Group,
<http://finance.theiegroup.com/fpa-pharma>

MAY 15 May 15-16
Freedom to Operate
Munich
 C5, <http://www.c5-online.com/2013/552/freedom-to-operate>

MAY 16 May 16-17
Thought Leader Engagement, the Role of Medical Affairs and Medical Science Liaisons in the Era of Healthcare Reform
Hyatt at the Bellevue, Philadelphia
 World Congress,
<http://www.worldcongress.com/events/PB13002/>

MAY 19 May 19-21
iiBIG and CenterWatch's Inaugural Forum on Optimizing Clinical Research Performance
Boston Marriott Copley Place, Boston
 iiBIG, <http://www.iibig.com/CRSpring>

MAY 20 May 20-21
2013 PDA/FDA Process Validation Workshop
Hyatt Regency Bethesda, Bethesda, Md.
 PDA, <http://www.pda.org/processval2013>

MAY 20 May 20-21
ADC Summit
Copthorne Tara Hotel, London
 SMi Group, <http://www.smi-online.co.uk/goto/adc-summit4.asp>

MAY 20 May 20-21
Pain Therapeutics
Copthorne Tara Hotel, London
 SMi Group,
<http://www.smi-online.co.uk/goto/2013pain-therapeutics8.asp>

MAY 20 May 20-21
US-China Pharma
Joseph B. Martin Conference Center at Harvard Medical School, Boston
 Cypin Production,
<http://www.chinarndpartnership.com>

MAY 21 May 21-22
2nd Pricing & Reimbursement: Pharmaceutical and Medical Device Pricing & Reimbursement a Global Perspective
Thistle Euston Hotel, London

Appel Consulting,
http://www.appelconsulting.co.uk/events.php?product_id=179

MAY 21 May 21-22
BIG FOUR
New York
 American Conference Institute, <http://www.americanconference.com/2013/821/big-four>

MAY 21 May 21-23
2nd Pharma Legal Affairs Asia 2013
Grand Hyatt Shanghai, Shanghai
 IBC Asia, <http://www.pharmalegalasia.com>

MAY 21 May 21-23
World Stem Cells Regenerative Medicine Congress 2013
Victoria Park Plaza, London
 Terrapinn, http://www.terrapinn.com/2013/stem-cells/?pk_campaign=OPs&pk_kwd=PVL2908

MAY 22 May 22-23
BioForum 2013 - Central European Forum of Biotechnology and Innovative BioEconomy
Corinthia Hotel, Budapest
 Bio-Tech Consulting, <http://www.cebioforum.com>

MAY 22 May 22-23
Future of Companion Diagnostics Commercialization Summit
Hyatt Regency Boston, Boston
 Institute for International Research,
<http://www.iirusa.com/diagnostics/home.xml>

MAY 22 May 22-23
Medical Device Pricing, Reimbursement and Market Access Forum
Hyatt Regency Boston, Boston
 Institute for International Research,
<http://www.iirusa.com/meddevicereimbursement/home.xml>

MAY 24 May 24
Webinar: Food and Dietary Supplement Goods Manufacturing Practices
 ComplianceOnline, http://www.complianceonline.com/ecommerce/control/trainingFocus/~product_id=702696?channel=Pharmavoice

MAY 27 May 27-28
Pharmaceutical Networking Meeting PharmaVenue
Hotel Sheraton Madrid Mirasierra, Madrid, Spain
 PharmaVenue,
<http://www.pharmavenue.com>

The Calendar

MAY
28

May 28

**German ePharma Day 2013 -
Letting Your Strategy Drive Your
Technology Decisions**

Frankfurt

EasyB, http://www.epharmaday.org/epharmaday2013/index_ger_2013.html**MAY**
28

May 28-29

Antibody Engineering Asia
**Marina Bay Sands Resort,
Singapore**Cambridge Healthtech Institute,
http://www.triconferenceasia.com/mma_content.aspx?id=120720**MAY**
28

May 28-29

IT Infrastructure and the Cloud
**Marina Bay Sands Resort,
Singapore**Cambridge Healthtech Institute,
http://www.bio-itworldasia.com/Bio-It_Asia_Content.aspx?id=107626**MAY**
28

May 28-30

**Targeting Cancer Drug Resistance:
Developing Better Therapies
Through Understanding and Targeting
Resistance Mechanisms**Hilton Chicago/Magnificent Mile Suites,
Chicago

Hanson Wade,

<http://www.cancer-drugresistance.com>**MAY**
28

May 28-31

Bio-IT World Asia Conference 2013
**Marina Bay Sands Resort,
Singapore**Cambridge Healthtech Institute,
<http://www.bio-itworldasia.com/>**MAY**
28

May 28-31

Molecular Medicine Tri-Con Asia
**Marina Bay Sands Resort,
Singapore**Cambridge Healthtech Institute,
<http://www.triconferenceasia.com/>**MAY**
29

May 29-30

**Clinical Data Management and
eClinical Trials**

Marina Bay Sands Resort, Singapore

Cambridge Healthtech Institute,
http://www.triconferenceasia.com/mma_content.aspx?id=122046**MAY**
29

May 29-30

NGS Applications
**Marina Bay Sands Resort,
Singapore**Cambridge Healthtech Institute,
http://www.bio-itworldasia.com/Bio-It_Asia_Content.aspx?id=107623[tent.aspx?id=107623](http://www.bio-itworldasia.com/Bio-It_Asia_Content.aspx?id=107623)**MAY**
29

May 29-31

**BioConference Live - Clinical
Diagnostics**

PharmaVOICE is exhibiting at this event.

BioConference Live,
<http://www.bioconferencelive.com>**MAY**
30

May 30-31

**Bioinformatics and Cancer
Genomics**

Marina Bay Sands Resort, Singapore

Cambridge Healthtech Institute,
http://www.bio-itworldasia.com/Bio-It_Asia_Content.aspx?id=107624**MAY**
30

May 30-31

**Molecular Diagnostics &
Companion Diagnostics for Drug
Discovery**

Marina Bay Sands Resort, Singapore

Cambridge Healthtech Institute,
http://www.triconferenceasia.com/mma_content.aspx?id=122047

Conference dates and locations are subject to change. For a complete listing of industry events, visit pharmavoice.com. To submit information about a conference, email feedback@pharmavoice.com.

Hard-copy and PDF Reprints

Reprints are a great way to showcase your press.

Hard-copy Reprints

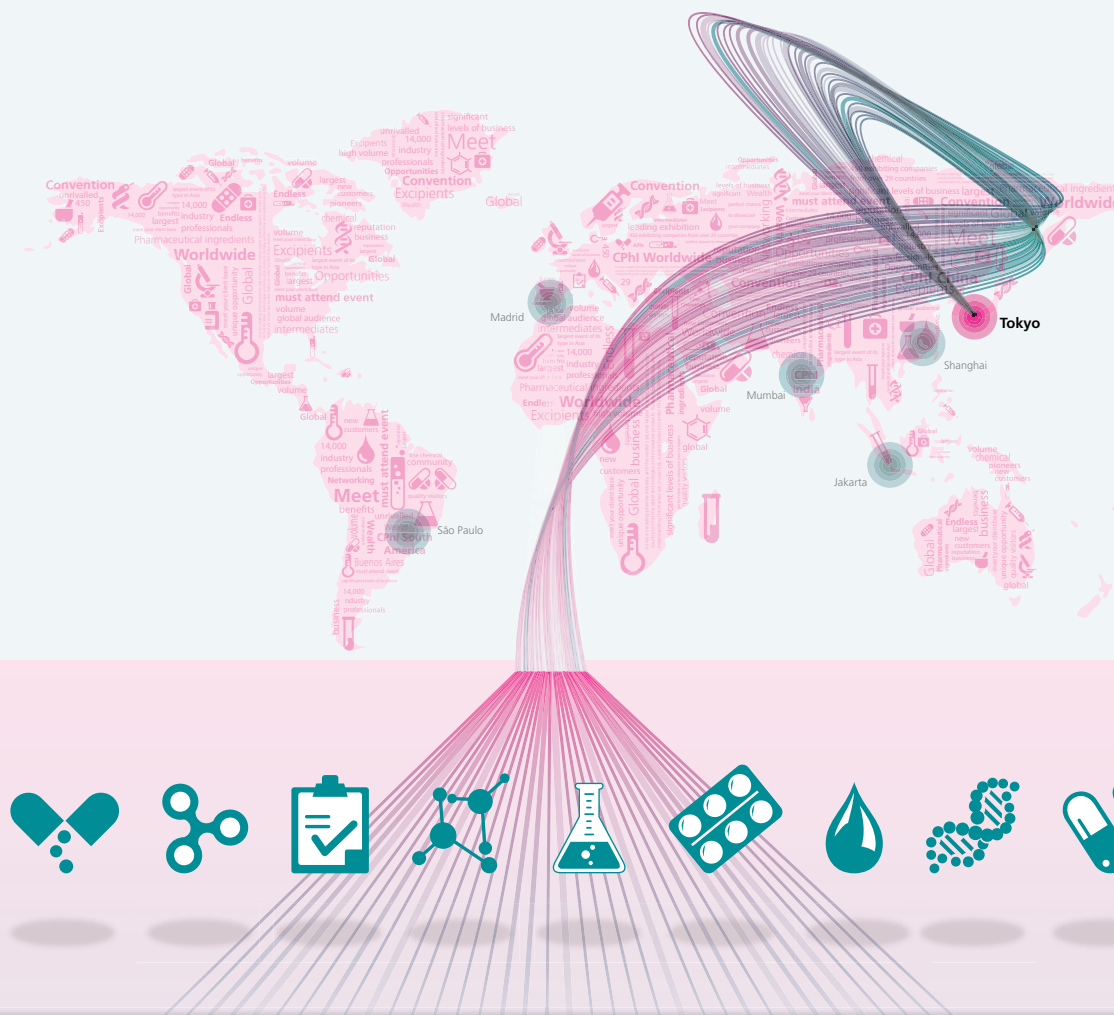
Customized printed reproductions of your article. You can add your company logo or advertisement to increase its marketing value.

Eprints

Electronic version of a Reprint. Great for posting on your website or for e-mailing. Formatted as a pdf.

**Call 215-321-8656 or e-mail
mwalsh@pharmavoice.com to
discuss your reprint needs with Marah Walsh.**





Your direct route into Asia's largest pharma market

The ideal networking platform for Japan's pharma market

Japanese pharma is at a turning point.

It's already the world's second-largest pharma market. But now a powerful mix of domestic growth, increasing globalization and favourable legislation is opening up a huge range of new opportunities.

If you want to be part of the success story, you can't afford to miss CPhI in 2013.

CPhI Japan - brings together more than 450 exhibitors from over 29 countries. A total of 14,000 executives and decision makers from all over the globe come together for three days of lead generation, networking and industry research.

There's even more value from four co-located shows (P-MEC for machinery, ICSE for services, BioPh for biopharma and Pharmatec for packaging), plus dozens of seminars and conferences covering key industry topics.

Register online today for free entrance at www.cphijapan.com

Organised by

Register now at
www.cphijapan.com

Co-located with

