# **Coming ATTRACTIONS**

n May 2014, the **HEALTHCARE BUSINESSWOMEN'S ASSOCIATION** is celebrating the 25th anniversary of its prestigious Woman of the Year (WOTY) award. The HBA is proud to announce that three visionary women across the healthcare spectrum will honored at this event: Shideh Sedgh Bina, a founding partner of Insigniam; Annalisa Jenkins, executive VP and head of global research and development for Merck Serono; Patricia Maryland, DrPH, president of healthcare operations and chief operating officer of Ascension Health. These remarkable leaders, as well as the Honorable Mentor, STAR volunteer, almost 100 Rising Stars, and new this year, 25 HBA Luminaries, will be honored at the HBA's refashioned and inspiring luncheon program.

2014 marks a year of celebration for the HBA — the 25th anniversary of WOTY and 35th anniversary of HBA, as the industry's premiere organization committed to the advancement of women in healthcare worldwide.

For more information and to register, visit hbanet.com.

MAR March 17-18

7th Annual Medicare Marketing and Sales Summit

Marriott Plaza San Antonio, San Antonio,

**PharmaVOICE subscribers receive a 10%** registration discount; Mention PMP107 during registration to enjoy this offer.

Financial Research Associates, healthcare-conferences.com

MAR

March 18-19

**3rd Partnering with Accountable Care Organizations** 

Inn at Penn, a Hilton Hotel, **Philadelphia** 

ExL Pharma, exlpharma.com

MAR

March 19-20

**2nd Annual Pharma Labeling Compliance Conference** 

Hilton Boston Back Bay, Boston PharmaVOICE subscribers receive \$200 off

registration fee; mention "PharmaVOICE" to Robin Yegelwel.

Marcus Evans,

marcusevans-conferences-northamerican.com

MAR March 19-20

**BioConference Live** — Neuroscience

PharmaVOICE is exhibiting at this event.

BioConference Live, bioconferencelive.com

MAR

March 23-26

Pharma Forum 2014 — 10th **Annual** 

**Pharmaceutical Meeting Management** 

**Orlando World Center Marriott,** 

Orlando, Fla.

CBI, cbinet.com

MAR

March 25-26

**Oncology USA Summit 2014** Hotel Marlowe, Cambridge, Mass.

eyeforpharma, eyeforpharma.com

MAR

March 30-April 2

**Partnerships in Clinical Trials** The Mirage Hotel and Casino, Las Vegas

PharmaVOICE is exhibiting at this event.

Institute for International Research, clinicaltrialpartnerships.com

MAR

March 31-April 2

**Collaborative Agreements and Acquisitions** 

The Carlton Hotel, New York

American Conference Institute, americanconference.com

APR

**10th Annual Meeting of ISMPP Hyatt Regency Crystal City,** 

Arlington, Va.

International Society for Medical Publication Professionals (ISMPP), ismpp.org

APR

April 9-11

**Diabetes Centers of Excellence:** For Hospitals & Health Systems

**Boston** 

**PharmaVOICE subscribers receive a 30%** discount; contact Jessie Mahne with keycode DCE13 or use keycode DCE1 when registering online.

Active Communications International, wplgroup.com

April 10-11 **APR** 

**Compliant Advertising and Promotion of Healthcare** 

**Products Conference** 

Alexandria, Va.

Q1 Productions, q1 productions.com

APR April 15-16

eyeforpharma Philadelphia 2014 Sheraton Downtown Philadelphia,

eyeforpharma, eyeforpharma.com

APR April 23-24

**Big Data in Healthcare Revere Boston Common, Boston** 

Hanson Wade, bigdata-healthcare.com

APR

April 23-25

**Drug Discovery Chemistry** Hilton San Diego Resort & Spa, San Diego

Cambridge Healthtech Institute, drugdiscoverychemistry.com

MAY

May 1

2014 HBA Woman of the Year event Hilton New York, New York

PharmaVOICE is attending this event.

Healthcare Businesswomen's Association, hbanet.org

MAY

May 1-2

**ACO and Industry: The Collaboration Continues** 

Sofitel Philadelphia, Philadelphia PharmaVOICE subscribers receive a 10% discount; register using keycode VOICE10.

CMR Institute, acocollaboration.org

MAY

May 13-14

**Outsourcing in Clinical Trials East Coast 2014** 

Sheraton Philadelphia Downtown Hotel, Philadelphia

PharmaVOICE is exhibiting at this event.

Arena International Events Group, arena-international.com

Conference dates and locations are subject to change. For a complete listing of industry events, visit pharmavoice.com. To submit information about a conference, e-mail feedback@pharmavoice.com.



**USE YOUR QR CODE READER** OR GO TO bit.ly/PV0314-Calendar



# **PARTNERSHIPS**

Where Key Stakeholders Collaborate to Drive Clinical Trial Success

# **Cross Industry Catalysts**

**Gather to Turn Data into Insights, Influence Change and Accelerate Your Speed to Market** 





**Adrian Otte** Vice President, Global Development Operations, **Amgen** 



Roni Zeiger, MD Former Chief Health Strategist, Google; Practicing Urgent Care Physician; **CEO. Smart Patients** 



Coleen Glessner Vice President, Head of Clinical Trial Process & Quality, **Pfizer** 



**Kenneth Getz** Director of Sponsored Research Programs, Center for the Study of Drug Development, **Tufts University School** of Medicine



**Amrit Ray** Chief Medical Officer, Janssen Pharmaceutical Companies. Johnson & Johnson

# PLUS! Introducing partneringONE®.

It's the state-of-the-art one-to-one partnering platform and it can only be found at Partnerships 2014.

## **Target New Business with Decision Makers**

With partneringONE®, scour thousands of attendees from across the entire clinical trials operations and outsourcing ecosystem to find new potential partners and meet companies that fit your criteria for strategic alliances.

partnering ONE | a product of EBD GROUP

MAR

March 16-19

**Patient Safety & Quality Congress Middle East** 

The Sofitel Abu Dhabi Corniche, Abu Dhabi, UAE

PharmaVOICE subscribers receive a 10% discount; register quoting code PHAR-MAVOICE.

i2i Events Group, http://www.patientsafetymiddleeast.com/

MAR

March 17-18

**5th Annual National Disability Summit 2014** 

Rydges Melbourne, Melbourne, Australia

Informa Australia, http://atnd.it/5297-0

MAR March 17-18

microRNA as Biomarkers and **Diagnostics** 

**Omni Parker House, Boston** 

Cambridge Healthtech Institute, http://www.healthtech.com/microRNA/

MAR

March 17-19

10th Life Sciences Accounting and **Reporting Congress** 

Hyatt Regency Penn's Landing, **Philadelphia** 

CBI,http://www.cbinet.com/conference/pc14139? cid=BAMMpc14139PV

MAR

March 17-19

**Applied Project Management Fundamentals** 

The Heldrich Hotel, New Brunswick, N.J.

The Center for Professional Advancement, http://www.cfpa.com/201403172529-10a/2529/d/courseSummary.aspx

MAR March 18-19

**Drug Discovery Innovations** Hotel Palace Berlin, Berlin

Informa Life Sciences, http://atnd.it/5080-0

MAR

March 18-19

**Forced Degradation** for Pharmaceuticals

The Barbican, London

Informa Life Sciences,

http://www.informa-ls.com/forceddeg

MAR

March 18-19

**Introduction to Pharmacokinetics** for the Non-Specialist

Radisson Blu Edwardian Grafton, London Informa Life Sciences, http://atnd.it/1c2bzvm

MAR

March 18-19

**Stability Testing for Pharmaceuticals** 

The Barbican, London

Informa Life Sciences,

http://www.informa-ls.com/stabilitytesting

MAR

March 18-20

eyeforpharma Barcelona 2014 **Centre Convencions Internacional** 

Barcelona, Barcelona, Spain

eyeforpharma,

http://www.eyeforpharma.com/barcelona/

MAR

March 18-20

**INTERPHEX** 

Jacob K. Javits Convention Center,

**New York** 

Reed Exhibitions, http://www.interphex.com

MAR March 18-21

**3rd Annual Hospital Efficiency and Quality Asia Summit 2014** 

Swiss-Garden Hotel & Residences, Kuala Lumpur, Malaysia

International Quality & Productivity Center (IQPC), http://atnd.it/1aXjSLQ

MAR

March 19

The Patient Adherence Seminar with Prof. John Weinman & Jeremy **Sayers** 

**Sheraton Brussels Airport Hotel, Brussels** 

C.E.L.forpharma,

http://www.celforpharma.com/pharma-management/training/pharma-patient-adherence-seminar.html

MAR

March 19-20

**9th Annual Summit on Biosimilars Doubletree by Hilton, Philadelphia** 

CBI,

http://www.cbinet.com/conference/pc14014?cid =BAMMpc14014PV

MAR March 19-20

**Compliance Monitoring Programs Doubletree by Hilton Philadelphia** Center City, Philadelphia

http://www.cbinet.com/conference/pc14107?cid =BAMMpc14107PV

MAR

March 19-20

**Investigator-Initiated and Spon**sored Research (IISR)

**Doubletree by Hilton Philadelphia Center** City, Philadelphia

CBI,

http://www.cbinet.com/conference/pc14147?cid =BAMMpc14147PV

MAR

March 19-20

**Targeting Mitochondrial Dysfunc**tion & Toxicity

**Omni Parker House, Boston** 

Cambridge Healthtech Institute, http://www.healthtech.com/Mitochondrial-Targeting/

MAR

March 19-20

The Commercialisation and Application of Enzymes in Biotechnology

**Charing Cross Hotel, London** 

Informa Life Sciences, http://atnd.it/1eCdDyF

MAR

March 19-21

**3rd Cool Chain Supply Systems and** Solutions 2014

**Sheraton Brussels Airport Hotel, Brussels** 

3rd Cool Chain Supply Systems and Solutions 2014, http://www.cold-gdp.com

MAR

March 19-21

3rd Inflammatory & Immunological **Biomarkers** 

Hyatt Regency Mission Bay San Diego, San

GTC, http://www.gtcbio.com/conference/inflammatory-and-immunological-biomarkers-overview

March 19-21 MAR

**3rd Neurological Biomarkers Hyatt Regency Mission Bay San** Diego, San Diego

GTC, http://www.gtcbio.com/conference/neurological-biomarkers-overview

**MAR** March 19-21

**7th Oncology Biomarkers Hyatt Regency Mission Bay San** 

Diego, San Diego

GTC, http://www.gtcbio.com/conference/oncology-biomarkers-overview

MAR

March 19-21

**Biomarker Summit 2014 Hyatt Regency Mission Bay San** 

Diego, San Diego

GTC, http://www.gtcbio.com/conference/biomarker-summit-overview

MAR

March 20-21

**6th Ocular Diseases Drug Discovery** 20 **Hyatt Regency Mission Bay San** Diego, San Diego

GTC, http://www.gtcbio.com/component/conference/?file=home&cn=5th+Ocular+Diseases+&Dr ug\_Development=&cid=23&utm\_source=3rdparty&utm\_medium=eventlisting&utm\_campaign=ocular13

MAR

March 20-21

**Computer System Validation Holiday Inn Mumbai International** 

Airport, Mumbai, India UBM India, http://bit.ly/1fjeHWJ

MAR

March 20-21

**Filing Variations** Kempinski Hotel Bristol, Berlin PTI Global, http://atnd.it/5529-0

MAR March 20-21

20

**Precision Medicine and Companion Diagnostics** 

Doubletree by Hilton Washington D.C., Washington D.C.

CBI,

http://www.cbinet.com/conference/fc14016?cid= BAMMfc14016PV

MAR

March 24-25

**Adaptive Designs in Clinical Trials** Holiday Inn Regents Park, London

SMi Group, http://atnd.it/4905-0

MAR

March 24-25

Annual Product Reviews for the **Pharmaceutical and Related Indus-**

#### tries

The Heldrich Hotel, New Brunswick, N.J.

The Center for Professional Advancement, http://www.cfpa.com/201403241998-11a/1998/d/courseSummary.aspx

MAR

March 24-25

**Circulating Biomarkers** 

Wyndham Boston Beacon Hill,

#### **Boston**

SELECTBIO, http://selectbiosciences.com/conferences/index.aspx?conf=CB2014

MAR

March 24-25

**Enhancing and Defining Analytical Testing Using QbD** 

#### (Quality by Design)

#### New Brunswick, N.J.

The Center for Professional Advancement, http://www.cfpa.com/201403242526-11a/2526/d/courseSummary.aspx

MAR

March 24-25

**Pharmaceutical and Medical Device Legal & Compliance Forum** 

#### Alexandria, Va.

Q1 Productions,

http://www.q1productions.com/conferencepost/pharmaceutical-device-legal-forum

MAR

March 24-25

**Post-Translational Modifications Hyatt Regency Baltimore, Baltimore** 

Cambridge Healthtech Institute, http://www.biotherapeuticsanalytical summit.com/Post-Translational-Modifications/

MAR

March 24-26

**Medical Device Patents** Intercontinental Chicago,

#### Chicago

American Conference Institute, http://www.americanconference.com/2014/898/medical-devicepatents

MAR

March 24-26

**World Vaccine Congress Washing-**24 ton 2014

Marriott Wardman Park, Washington D.C.

Terrapinn, http://www.terrapinn.com/conference/world-vaccine-congress-washington/

MAR

March 24-28

**Biotherapeutics Analytical Summit Hyatt Regency Baltimore,** 

#### **Baltimore**

Cambridge Healthtech Institute, http://www.biotherapeuticsanalyticalsummit.com/

MAR

March 25

**Managing IP's US Patent Reform Forum** 

#### The Willard InterContinental Hotel, Washington, D.C.

Managing IP.

http://www.managingip.com/stub.aspx?stubid=2 3923

MAR

March 25-26

**3rd Annual Electronic Medication Management Conference 2014** 

Sydney Harbour Marriott, Sydney, Australia

Informa Australia, http://atnd.it/5294-0

MAR

March 25-26

4th Annual Pharmaceutical **Sales Training and Development** 

#### Conference

#### **Atlanta**

Q1 Productions,

http://www.q1productions.com/conferencepost/pharmaceutical-sales-training-developmentconference

MAR

March 25-26

4th European Healthcare PR & **Communications Summit** 

Hilton London Kensington, London

ExL Pharma, http://www.exlpharma.com/EuroPR

MAR

March 25-26

**Analytical Characterization for Biotherapeutics** 

#### **Hyatt Regency Baltimore, Baltimore**

Cambridge Healthtech Institute, http://www.biotherapeuticsanalytical summit.com/AnalyticalCharacterization/

MAR

March 25-27

**Australian Healthcare Week 2014** Australian Technology Park,

Sydney, Australia

IQPC Australia, http://atnd.it/HV03J5

MAR

March 26-27

**BIOMEDevice Boston Medtech** 

**Boston Convention & Exhibition Center,** 

#### **Boston**

UBM Canon, http://atnd.it/5482-0

MAR

March 26-27

e-Rx and HER

Hyatt at the Bellevue, Philadelphia

http://www.cbinet.com/conference/pc14028?cid =BAMMpc14028PV

MAR March 26-27

**Nanomedicine** 

**Edinburgh Conference Centre** Heriot-Watt University, Edinburgh, Scot-

SELECTBIO, http://selectbiosciences.com/conferences/index.aspx?conf=NMUK2014

MAR

March 26-27

**Pharmaceutical Risk Management Tools: Getting the** 

**Most Out of ICH Q9** 

New Brunswick, N.J.

The Center for Professional Advancement, http://www.cfpa.com/201403262158-11a/2158/d/courseSummary.aspx

MAR

March 26-27

**The Strategic Digital Pharma Marketing Course** 

**Sheraton Brussels Airport Hotel, Brussels** C.E.L.forpharma,

http://www.celforpharma.com/pharma-management/training/pharma-digital-marketingcourse.html

MAR

March 27

Webinar: Pharma Market Access & **Regulatory Affairs in Russia and CIS** 

Kakushin Group, http://pharma.kakushinwebinars.com/market-access-russiacis?utm\_source=mp\_pharmavoice&utm\_ medium=listing&utm\_campaign=pharmavoice

MAR

March 27-28

**Comparability and Developability Hyatt Regency Baltimore, Baltimore** 

Cambridge Healthtech Institute, http://www.biotherapeuticsanalytical summit.com/Comparability

MAR March 27-28

**Developing and Maintaining an Ef**fective Complaint System

New Brunswick, N.J.

The Center for Professional Advancement, http://www.cfpa.com/201403271834-11a/1834/d/courseSummary.aspx

MAR

March 27-28

The 4th Nextgen China 2014 Shanghai

CPhI Conferences,

http://www.nextgenchina.com/Download.aspx?id=6&lang=enus&source=pharmavoice

MAR

March 27-28

**World Vaccine Manufacturers China** Summit 2014

Parkyard Hotel, Shanghai

GEC Group, http://www.wvmcs.com/

MAR

March 28

**DIA/EFPIA Info Day on ICH NH Danube City Hotel, Vienna** 

DIA/EFPIA, http://www.diahome.org/en-GB/Meetings-and-Training/Find-Meetings-and-Training/Meeting-Details.aspx? roductID=3048386&EventType=Meeting

MAR March 31-April 1

**Discovery Summit 2014** 

Grande Real Villa Itália Hotel & Spa,

Cascais, Lisbon

Marcus Evans,

http://www.marcusevans-conferencesnorthamerican.com/Discovery\_Asset\_Media

MAR March 31-April 1

**Paediatric Clinical Trials 2014 Kensington Close Hotel, London** 

SMi Group, http://atnd.it/1cDsDYc

MAR

March 31-April 1

**Pre-Filled Syringes Americas** Renaissance Woodbridge Hotel, Iselin, N.J.

SMi Group,

http://www.smi-online.co.uk/2014pfs-usa21.asp

MAR

March 31-April 1

**Preparing for and Surviving an FDA** Inspection

Burlingame, Calif.

The Center for Professional Advancement, http://www.cfpa.com/201403310187-11a/187/d/courseSummary.aspx

MAR

March 31-April 4

**NASP Specialty Pharmacy 2014 EXPO: Poster Session** 

- Collaborative Healthcare Models

**University of South Florida: Center for** Advanced Medical Learning and Simulation, Tampa, Fla.

National Association of Specialty Pharmacy, http://meetings.nasprx.org/

APR

April 1

**Containment of Highly Potent APIs** Holiday Inn, Bloomsbury, London

SMi Group, http://atnd.it/6080-0

APR

April 1-2

4th Annual Regulatory Information Management

Radisson Blu Berlin, Berlin

Informa Life Sciences,

http://www.informa-ls.com/CQ5226PVCL

**APR** 

April 1-2

**Analytical Characterization and Stability** 

Shanghai Marriott Pudong East, Shanghai Cambridge Healthtech Institute,

http://www.pegsummitchina.com/Analytical-Characterization/

APR

April 1-2

**Pharma BusDev & Licensing of Marketed Pharmaceuticals - with David Scott** 

**Sheraton Brussels Airport Hotel, Brussels** C.E.L.forpharma,

http://www.celforpharma.com/pharma-management/training/pharma-licensing-marketed-pharmaceuticals-course.html

**APR** 

April 1-2

**Protein & Antibody Engineering** Shanghai Marriott Pudong East,

Shanghai

Cambridge Healthtech Institute, http://www.pegsummitchina.com/Protein-Antibody-Engineering/

APR

April 1-3

**PEGS CHINA - Protein & Antibody Engineering and Development** Summit

Shanghai Marriott Pudong East, Shanghai Cambridge Healthtech Institute,

http://www.pegsummitchina.com/

APR April 1-3

April 1-3

Pharmaconex 2014

**Cairo International Convention & Exhibition Center (CICC), Cairo** 

Arab African Conferences & Exhibitions, http://pharmaconex.net

APR

**Specialty Pharma Association's Annual Conference** 

Orlando World Center Marriott, Orlando, Fla.

Specialty Pharma Association, http://www.specialtypharma.org

APR

April 2-3

**Asthma and COPD Marriott Regents Park Hotel,** 

London

SMi Group Ltd, http://atnd.it/ledCm6

APR

April 2-3

**Bioprocess International European Summit** 

Clarion Congress Hotel Prague, Prague

Informa Life Sciences, http://atnd.it/1a9wfOr

APR 2

April 2-3

**Optimizing Protein Expression** Shanghai Marriott Pudong East,

Shanghai

Cambridge Healthtech Institute, http://www.pegsummitchina.com/Protein-Expression-China/

APR April 2-3

**Quality, Scalability and CMC Strategies** 

Shanghai Marriott Pudong East, Shanghai

Cambridge Healthtech Institute, http://www.pegsummitchina.com/Cmc-Manufacturing-Strategies/

APR

April 3-4

2nd Annual Biosimilars & **Biobetters Congress** 

**Novotel London West Hotel, London** 

Oxford Global,

http://www.biosimilars-congress.com

APR

April 3-4

**7th Annual Proteins & Antibodies** Congress

Novotel London West Hotel, London

Oxford Global, http://www.proteins-congress.com

APR

April 3-4

**Biosimilar Medicines 12th EGA International Conference** coordinated by the European Biosimilars

Group, a Sector Group of the EGA

The Tower Hotel, London

European Generic Medicines Association (EGA), http://www.gpaconferences.com/bios.htm

APR

April 3-4

**Peptides Congress 2014 Novotel London West Hotel, London** 

Oxford Global,

http://www.peptides-congress.com

**APR** 

April 3-4

**The Pharma Business Development Course: An Overview Course - with Martin Austin** 

**Sheraton Brussels Airport Hotel, Brussels** C.E.L.forpharma,

http://www.celforpharma.com/pharma-management/training/pharma-business-developmentcourse.html

APR April 7

Bench and Bedside: Insights from Case Studies: how biomarker R&D and biosample collection can successfully work together

Holiday Inn, Bloomsbury, London SMi Group, http://atnd.it/5825-0

**APR** April 7-8

**Biosimilars & Biobetters USA** Renaissance Woodbridge Hotel,

Iselin, N.J.

SMi Group, http://www.smionline.co.uk/2014biosimilars\_usa12.asp

APR April 7-8

**Food, Nutrition and Agriculture Genomics Congress** 

Royal Garden Hotel Kensington, London Oxford Global, http://www.ngsgenomics-congress.com

APR April 7-10

2014 PDA Annual Meeting & **Bioburden and Biofilm Workshop** 

JW Marriott San Antonio Hill Country Resort & Spa, San Antonio, Texas

PDA, http://pdaannualmeeting.org

APR

April 7-11

**Pharma Executive Mini-MBA** Radisson Blu Edwardian Grafton,

London

PTI Global, http://atnd.it/5790-0

APR

April 8

**CNS Orphan Diseases** - The Alternative Route in CNS

Holiday Inn, Bloomsbury, London

SMi Group, http://atnd.it/5828-0

APR April 8

Regulatory challenges & opportunities in antibiotic drug development & registration

Holiday Inn, Bloomsbury, London SMi Group, http://atnd.it/5849-0

APR

April 8-9

4th Annual Global Transparency **Reporting Congress** 

Hilton London Paddington, London

http://www.cbinet.com/conference/pc14105?cid =BAMMpc14105PV

APR April 8-9

**Clinical Evaluations and Investigations for Medical Devices** 

Hilton Dublin, Dublin

Informa Life Sciences,

http://www.informa-ls.com/CQ7113PVBRO

APR April 8-9

**R&D Open Innovation and Portfolio Optimization** 

Doubletree by Hilton Philadelphia Center City, Philadelphia

http://www.cbinet.com/conference/pc14064?cid =BAMMpc14064PV

APR April 8-9

**Risk-Based Approaches to Clinical** 

**Charing Cross Hotel, London** 

Informa Life Sciences,

http://www.informa-ls.com/CQ4181PharmaVoice

APR

April 8-9

**The 11th Annual Clinical Trial Performance Metrics** 

**Charing Cross Hotel, London** 

Informa Life Sciences,

http://www.informa-ls.com/CQ4182PHARMAV

APR

April 8-9

VacChina 2014 - 4th Annual **Vaccine Development Summit** 

Renaissance Beijing Capital Hotel, Beijing

http://vacchina2014.shinemediaworld.com/

APR

April 9

**Device Design for Pharma Directors** and Product Managers

Holiday Inn, Bloomsbury, London SMi Group, http://atnd.it/5852-0

APR April 9

**GCP - Principles and Rationale** Holiday Inn, Bloomsbury, London

SMi Group, http://atnd.it/5831-0

APR

April 9-10

14th Advanced Forum on Reducing Legal Risks in the Sales &

**Marketing of Medical Devices** 

InterContinental Chicago Magnificent Mile,

American Conference Institute, http://www.americanconference.com/2014/837/reducing-legalrisks-in-the-sale--marketing-of-medical-devices

APR

April 9-10

**CMC Analytical, Comparability and Stability Studies for Biotechnology** and Biosimilar Products

Radisson Blu Edwardian Grafton, London PTI Global, http://atnd.it/5912-0

APR

April 9-10

**The 21st International Conference** on Registration of Agrochemicals

Hotel le Plaza Brussels, Brussels

Informa Life Sciences, http://atnd.it/5081-0

APR

April 9-11

CPhl Japan 2014 **Big Sight Exhibition Centre, Tokyo** 

UBM Live, http://www.cphi.com/en/japan/home

APR

April 10-11

**Clinical Study Teamwork: Building Effective Partnerships** 

- Essential Training and Shared **Experiences and Insights from Sponsors, CROs, IRBs and More** 

Embassy Suites, Raleigh Durham/RTP, Cary,

iiBIG, http://www.iibig.com/ClinicalStudy

APR 10

April 10-11 **Flow Chemistry Congress** 

**Revere Hotel Boston, Boston** 

SELECTBIO,

http://selectbiosciences.com/conferences/index.a spx?conf=FCC2014

APR April 11-13

**Physician Educational Workshop Hampton Hilton Inn & Suites** 

- Country Club Plaza, Kansas City, Mo.

The Great Plains Laboratory, Inc.,

http://www.greatplainslaboratory.com/home/en g/kc\_training.asp

APR

**Practical Aspects in Statistical Signal Detection** 

Holiday Inn, Bloomsbury, London

SMi Group, http://atnd.it/5823-0

**APR** April 15-17

V International Medical Forum: **Medicine innovations** 

- the Nation's health

Exhibition Center KyivExpoPlaza, Kyiv, Ukraine

NAMS of Ukraine, NAS of Ukraine, LMT Company, http://www.medforum.in.ua

APR 16

April 16

**Webinar: 2nd Annual Interactive Response Technologies for Clinical** 

Trials

Kakushin Group,

http://pharma.kakushinwebinars.com/irt-clinicaltrials?utm\_source=mp\_pharmavoice&utm\_medi um=listing&utm\_campaign=pharmavoice

APR

April 16-17

The 4th Annual Biopharma China Congress 2014

Shanghai

JFPS Group, http://www.biopharma-china.com/

**APR** April 21-22

**Clinical Translation of Stem Cells JW Marriott Desert Springs Resort &** Spa, Palm Desert, Calif.

SELECTBIO, http://selectbiosciences.com/conferences/index.aspx?conf=CTSC2014

APR April 22

**China Pharmaceutical Regulatory Law Boot Camp** 

**New York** 

American Conference Institute, http://www.americanconference.com/2014/662/china-pharmaceutical-regulatory-law-boot-camp

APR

April 22-23

**SFE and Commercial Excellence in Pharma Industry 2014** 

Shanghai

JFPS Group, http://www.jfpsgroup.com.cn/sfe/

**APR** 

April 22-24

**Biologics World Korea 2014 Novotel Ambassador Gangnam,** 

Seoul, Korea

IMAPAC Pte Ltd.

http://www.imapac.com/index.php?page=BiologicsWorldKorea2014

APR

April 23-24

**Anti-Inflammatories: Small Mole**cule Approaches

Hilton San Diego Resort & Spa, San Diego Cambridge Healthtech Institute,

http://www.drugdiscoverychemistry.com/Anti-Inflammatories/

APR April 23-24

**Epigenetic Inhibitor Discovery** Hilton San Diego Resort & Spa, San

Diego

Cambridge Healthtech Institute,

http://www.drugdiscoverychemistry.com/Epigenetic-Inhibitor-Discovery/

**APR** 

April 23-24

**Protein-Protein Interactions** Hilton San Diego Resort & Spa,

San Diego

Cambridge Healthtech Institute,

http://www.drugdiscoverychemistry.com/Protein-Protein-Interactions/

APR

April 23-24

The 3rd Global Clinical Trials **Outsourcing Summit** 

Seoul, South Korea

Global Engage, http://www.clinical-trialsevents.com/globaloutsourcing.html

APR April 23-25

4th Diabetes Partnering and **Deal-Making Conference** 

Hyatt Regency Cambridge, Cambridge, Mass.

GTC Conferences, http://www.gtcbio.com/conference/diabetes-partnering-and-deal-makingoverview?utm\_source=diabetespdl&utm\_mediu m=website&utm\_campaign=diabetespdl

**APR** 

April 23-25

**5th Annual West Coast Forum on Sunshine and Aggregate Spend** 

Hyatt Regency La Jolla, San Diego

http://www.cbinet.com/conference/pc14256?cid =BAMMpc14256PV

APR April 23-25

7th Diabetes Drug Discovery and **Development Conference** 

Hyatt Regency Cambridge, Cambridge, Mass.

GTC, http://www.gtcbio.com/conference/ diabetes-drug-discovery-and-developmentoverview?utm\_source=post+conference&utm\_m edium=website&utm\_campaign=diabetesdd

APR

April 23-25

**Diabetes Summit 2014 Hyatt Regency Cambridge,** Cambridge, Mass.

GTC, http://www.gtcbio.com/conference/diabetes-summit-overview?utm source=diabetessummit&utm\_medium=website&utm\_campaign=diabetessummit

APR April 23-25

Stem Cell Commercialization & **Partnering Conference** 

Hyatt Regency Cambridge, Cambridge,

GTC, http://www.gtcbio.com/conference/stemcell-commercialization-and-partnering-overview

APR

April 23-25

Stem Cell Research & Regenerative **Medicine Conference** 

Hyatt Regency Cambridge, Cambridge, Mass.

GTC, http://www.gtcbio.com/conference/stemcell-research-and-regenerative-medicineoverview

**APR** 

April 23-25

**Stem Cell Summit 2014 Hyatt Regency Cambridge,** 

Cambridge, Mass.

GTC, http://www.gtcbio.com/conference/stemcell-summit-overview

APR

April 23-25

World Orphan Drug Congress USA

Grand Hyatt Washington, Washington, D.C. Terrapinn, http://bit.ly/1c7pz6T

**APR** 

April 24-25

**China: Regulatory Affairs for Pharmaceuticals** 

Radisson Blu Edwardian Grafton, London PTI Global, http://atnd.it/6060-0

**APR** 24

April 24-25

**Fragment-Based Drug Discovery** Hilton San Diego Resort & Spa, San Diego

Cambridge Healthtech Institute, http://www.drugdiscoverychemistry.com/Fragment-Based-Drug-Discovery/

**APR** 

April 24-25

Kinase Inhibitor Chemistry Hilton San Diego Resort & Spa,

San Diego

Cambridge Healthtech Institute, http://www.drugdiscoverychemistry.com/Kinase-Inhibitor-Chemistry/

APR April 24-25

**Macrocyclics and Constrained Peptides Drug Discovery** 

Hilton San Diego Resort & Spa, San Diego

Cambridge Healthtech Institute,

http://www.drugdiscoverychemistry.com/Constrained-Peptide-Therapeutics/

APR

April 24-25

**Pharmaceutical Multi-Channel Marketing Strategy Conference** 

Philadelphia

Q1 Productions,

http://www.q1productions.com/conferencepost/pharmamarketing

APR April 26-29

**ACRP 2014 Global Conference &** 26 **Exhibition** 

Henry B. Gonzalez Convention Center, San **Antonio** 

Association of Clinical Research Professionals, http://www.acrp2014.org/

**APR** 

April 27-30

**Human Genome Meeting 2014 International Conference Centre** Geneva, Geneva

Mci Group, http://atnd.it/6078-1

APR

April 28-29

**Coordinated Patient Care, Engagement and Empowerment** 

Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.med-

icalinformaticsworld.com/Patient-Care/

**APR** 

April 28-29

**FCPA & Anti-Corruption for the Life Sciences Industry** 

#### DoubleTree Suites by Hilton Times Square, New York

American Conference Institute, http://www.americanconference.com/2014/829/fcpa--anti-corruption-for-the-life-sciences-industry

APR

April 28-29

**Information Security and Privacy in** Healthcare

#### Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.medicalinformaticsworld.com/Information-Security-Privacy/

APR

April 28-29

**Life Sciences Advisory Board Strategy and Efficiency Summit** 

#### Hilton San Francisco Financial District, San Francisco

CBI,

http://www.cbinet.com/conference/pc14125?cid =BAMMpc14125PV

APR

April 28-29

**Medical Informatics World** Conference

#### Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.medicalinformaticsworld.com/

APR

April 28-29

**Paragraph IV Disputes** 

The Conrad New York, New York

American Conference Institute, http://www.americanconference.com/2014/896/paragraph-iv-disputes-nyc

APR

April 28-29

**Population Health Management** and Quality Improvement

#### Seaport World Trade Center, Boston

Cambridge Healthtech Institute,

http://www.medicalinformaticsworld.com/Population-Health-Management/

**APR** 

April 28-29

Provider-Payer-Pharma Cross-Industry Data Collaboration

#### Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.medicalinformaticsworld.com/Data-Collaboration/

APR

April 28-29

**Real World Data Europe Grange Tower Bridge Hotel, London** 

eveforpharma,

http://www.eyeforpharma.com/real-world-data/

APR

April 28-29

The Microbiome/Microbiota R&D and Business Collaboration Forum

London

Global Engage,

http://www.globalengage.co.uk/microbiota.html

**APR** 

April 28-30

**ISPE Europe Annual Conference** 

#### **Sheraton Frankfurt Airport Hotel & Conference Centre, Frankfurt**

ISPE, http://www.ispe.org/2014-europe-annualconference

APR April 29-30

**Canadian Pharma Market Research** Conference

#### **Sheraton Toronto Airport Hotel &** Conference Centre, Toronto

Pharma Market Research Conference, http://pharmamarketresearchconference.com/

APR

April 29-30

**Genomics Research 2014 29 South San Francisco Conference** 

#### Center, San Francisco

SELECTBIO, http://selectbiosciences.com/conferences/index.aspx?conf=GR2014

**APR** 

April 29-30

**Medical Education & Research Grants Breakthrough Summit** 

#### Hilton San Francisco Financial District, San Francisco

http://www.cbinet.com/conference/pc14137?cid =BAMMpc14137PV

APR

April 29-30

#### **Rx Drug Pricing Boot Camp Hotel Nikko, San Francisco**

American Conference Institute, http://www.americanconference.com/2014/841/rx-drug-pricingboot-camp

APR

April 29-30

**Translational CNS Summit 2014 Revere Hotel Boston Common,** 

#### **Boston**

Hanson Wade, http://translational-cns.com/

**APR** 

April 29-30

#### **Webinar: Pharma KAM Training: Southeast Asia**

Kakushin Group, http://pharma.kakushinwebinars.com/sfe-training?utm\_source=mp\_pharmavoice&utm\_medium=listing&utm\_campaign=pharmavoice

APR

April 29-May 1

**Bioinformatics** 

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.bioitworldexpo.com/Bioinformatics/

**APR** April 29-May 1

**Bio-IT World Conference & Expo '14** Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.bioitworldexpo.com

APR

April 29-May 1

**Cancer Informatics** 

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.bioitworldexpo.com/Cancer-Informatics/

APR

April 29-May 1

**Clinical Genomics** 

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.bioitworldexpo.com/Clinical-Omics/

APR

April 29-May 1

Cloud Computing

Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.bioitworldexpo.com/Cloud-Computing-Boston/

**APR** 

April 29-May 1

**Collaborations and Open Access In**novations

#### Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.bioitworldexpo.com/Open-Source-Solutions/

**APR** 

April 29-May 1

Data Security

**Seaport World Trade Center, Boston** Cambridge Healthtech Institute, http://www.bioitworldexpo.com/Data-Security/

**APR** 

April 29-May 1

**Data Visualization and Exploration** 

#### **Seaport World Trade Center, Boston**

Cambridge Healthtech Institute, http://www.bioitworldexpo.com/Data-Visualization/

APR

April 29-May 1

**eClinical Trials Solutions** 

**Seaport World Trade Center, Boston** Cambridge Healthtech Institute, http://www.bioitworldexpo.com/eClinical-Solutions/

**APR** 

April 29-May 1

**IT Infrastructure - Hardware** Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.bioitworldexpo.com/IT-Infrastructure-Hardware/

APR

April 29-May 1

**Next-Gen Sequencing Informatics Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.bio-

itworldexpo.com/Next-Gen-Sequencing-Informatics/

**APR** 

April 29-May 1

**Pharmaceutical R&D Informatics Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute,

http://www.bio-itworldexpo.com/Drug-Discovery-Informatics/

APR

April 29-May 1

**Software Development** 

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.bio-itworldexpo.com/IT-Infrastructure-Software/

APR

April 29-May 1

**Systems Pharmacology** 

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute,

http://www.bio-itworldexpo.com/Systems-Pharmacology/

APR 30 April 30

**Webinar: Compliance and Trans**parency in Pharma

Kakushin Group,

http://pharma.kakushinwebinars.com/compliance-transparency?utm\_source=mp\_pharmavoice&utm medium=listing&utm campaign=pharmavoice

**APR** 

April 30-May 1

30

**Clinical Biomarker Assay Develop-**

Loews Philadelphia Hotel, Philadelphia Cambridge Healthtech Institute, http://www.biomarkerworldcongress.com/Clinical-Assay-Devel-

opment/

APR April 30-May 1

**Executive Summit: Companion Di**agnostics

Loews Philadelphia Hotel, Philadelphia

Cambridge Healthtech Institute, http://www.biomarkerworldcongress.com/Companion-Diagnostics-Summit/

**APR** 

April 30-May 1

**Translational Biomarkers in Drug Development** 

Loews Philadelphia Hotel, Philadelphia

Cambridge Healthtech Institute, http://www.biomarkerworldcongress.com/Translational-Biomarkers/

APR

April 30-May 2

**Biomarker & Diagnostics World Con**gress 2014

Loews Philadelphia Hotel, Philadelphia

Cambridge Healthtech Institute, http://www.biomarkerworldcongress.com/

MAY

May 1-2

**Biomarkers for Patient Selection** Loews Philadelphia Hotel,

**Philadelphia** 

Cambridge Healthtech Institute, http://www.biomarkerworldcongress.com/Biomarkers-Patient-Selection/

MAY

May 1-2

**Drug Delivery and Formulation Americas Summit 2014** 

Manchester Grand Hyatt, San Diego

WTG Events, http://www.ddfsummit.com

MAY

May 1-2

**Mutation Analysis for Clinical Biomarkers and Diagnostics** 

Loews Philadelphia Hotel, Philadelphia

Cambridge Healthtech Institute, http://www.biomarkerworldcongress.com/Biomarkers-Mutation/

MAY

May 4-7

**MAGI's Clinical Research Conference - 2014 East** 

Loews Philadelphia Hotel, Philadelphia

MAGI, http://magiworld.org/

MAY

May 5-6

**Antibodies for Cancer Therapy Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.pegsummit.com/Cancer-Antibodies/

MAY

May 5-6

**Biologics for Autoimmune Diseases Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.pegsummit.com/Biologics-for-Autoimmune/

MAY

May 5-6

**Characterization of Biotherapeutics** Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.pegsummit.com/Biotherapeutics-Characterization/

MAY

May 5-6

**Chief Medical Officer Summit East** 

The Conference Forum, http://theconferenceforum.org/conferences/chief-medical-officer-summit/overview/

MAY

May 5-6

**Difficult to Express Proteins** 

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.pegsummit.com/Difficult-to-Express-Proteins/

MAY

May 5-6

Formulation Strategies for Improved Delivery of Biologics

Seaport World Trade Center, Boston Cambridge Healthtech Institute,

http://www.healthtech.com/Formulation-Improved-Biologics/

MAY

May 5-6

**Phage and Yeast Display of Antibodies and Recombinant Proteins** 

**Tools for Molecular Evolution** 

Seaport World Trade Center, Boston

Cambridge Healthtech Institute,

http://www.pegsummit.com/Phage-Display/

MAY

May 5-6

**PK/PD of Multi-Domain Proteins** 

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute,

http://www.pegsummit.com/PKPD-of-Antibody-Derived-Molecules/

MAY

May 5-6

**Scaling Up and Down Strategies for Protein Production** 

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.pegsummit.com/Bioprocessing-Antibodies/

MAY

May 5-7

**Biologics Formulation and Delivery Summit** 

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute,

http://www.healthtech.com/Biologics-Delivery/

MAY

May 5-7

**Strategic Alliance Management** Congress

Loews Philadelphia Hotel, Philadelphia

Cambridge Healthtech Institute, http://www.healthtech.com/Strategic-Alliance-Management-Congress/

**MAY** May 5-9

**PEGS: the essential protein** engineering summit

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.pegsummit.com

MAY

May 6-7

**New Technologies for Biologics Delivery and Targeting Conference** 

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute,

http://www.healthtech.com/Technologies-for-Biologics/

MAY

May 6-7

**PRO/COA Summit** 

- Patient Reported Outcomes and

**Clinical Outcome Assessment Philadelphia** 

http://www.cbinet.com/conference/pc14141?cid =BAMMpc14141PV

MAY

May 6-8

**Compound and Sample** Management

#### Copthorne Tara, London

International Quality & Productivity Center (IQPC), http://atnd.it/5462-2

MAY

May 6-9



**Europe Drug Discovery Summit** Kempinski Hotel Bristol Berlin,

#### Berlin

GTC, http://www.gtcbio.com/conference/eddsoverview

MAY

May 7-8

**ADC Development and** Manufacturing

#### Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.pegsummit.com/ADC-Development/

MAY

May 7-8

**Adoptive T Cell Therapy** 

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.pegsummit.com/TCellTherapy/

MAY

May 7-8

**Advancing Bispecific Antibodies to** the Clinic for Oncology

#### Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.pegsummit.com/Bispecific-Antibodies-For-Oncology/

MAY

May 7-8

**Biophysical Analysis of Biothera-**

#### Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.pegsummit.com/Analysis-of-Biotherapeutics/

MAY

May 7-8

**Budget Management for Clinical Trials** 

Radisson Blu Edwardian Grafton, London

PTI Global, http://atnd.it/6072-0

MAY

May 7-8

#### **Engineering Antibodies Seaport World Trade Center, Boston**

Cambridge Healthtech Institute, http://www.pegsummit.com/Engineering-Antibodies/

MAY

May 7-8

**Global Biobanking Summit 2014 Copthorne Tara, London** 

International Quality & Productivity Center (IQPC), http://atnd.it/5924-0

MAY

May 7-8

Immunogenicity for Regulatory

Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.pegsummit.com/Immunogenicity/

MAY

May 7-8

Optimizing Protein Expression **Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.pegsummit.com/Protein-Expression/

MAY

May 7-9

2014 Extractables and Leachables

#### Sheraton Hotel, Silver Spring, Md.

Smithers Rapra,

http://www.eandl-conference.com

MAY

May 8-9

2nd Annual Pharma Manufacturing Excellence

#### Westin Mumbai, Mumbai, India

Marcus Evans, http://www.marcusevans-conferences-indian.com/marcusevans-conferencesevent-details.asp?EventID=20963&SectorID=31#.UqfX4NIW3uo

MAY

Mav 8-9

3rd Annual Pharmaceutical Regulatory Writing and Submissions Con-

#### ference

#### Alexandria, Va.

Q1 Productions,

http://www.q1productions.com/conferencepost/r egulatorywriting

MAY

May 8-9

**Antibody-Drug Conjugates Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.pegsummit.com/Antibody-Drug-Conjugates/

MAY

May 8-9

**Drug Design & Medicinal Chemistry** 

#### Kempinski Hotel Bristol Berlin, Berlin

GTC, http://www.gtcbio.com/conference/medchem-overview

MAY

May 8-9

**Engineering Bispecific Antibodies Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.pegsummit.com/Bispecific-Antibodies/

MAY

May 8-9

**Higher Level Expression of Enzymes Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.pegsummit.com/Enzyme-Expression/

MAY

May 8-9

**Immunogenicity Prediction and** Mitigation

Seaport World Trade Center, Boston

Cambridge Healthtech Institute, http://www.pegsummit.com/Immunogenicity-Mitigation/

MAY

May 8-9

iPharma 2014

**Crown Plaza Times Square** 

#### Manhattan, New York

http://www.cbinet.com/conference/pc14112?cid =BAMMpc14112PV

MAY

May 8-9

**Peptide Therapeutics** 

**Seaport World Trade Center, Boston** 

Cambridge Healthtech Institute, http://www.pegsummit.com/Peptides-Conference/

MAY

May 8-9

Protein Agregation and Stability in **Biopharmaceuticals** 

#### **Seaport World Trade Center, Boston**

Cambridge Healthtech Institute, http://www.pegsummit.com/Protein-Aggregation-and-Stability/

MAY

May 8-9

**Protein Kinases in Drug Discovery - Europe** 

#### Kempinski Hotel Bristol Berlin, Berlin

GTC, http://www.gtcbio.com/conference/proteinkinases-drug-discovery-europe-overview

MAY

May 12-13

**Big Data in Pharma** Holiday Inn Regents Park, London

SMi Group, http://atnd.it/5503-1

MAY

May 12-13

**Prenatal Molecular Diagnostics** Europe

#### **Lisbon Marriott Hotel, Lisbon**

Cambridge Healthtech Institute,

http://www.healthtech.com/prenatal-diagnosticseurope/

MAY May 12-13

**The Pharma Brand Planning Course** - with Edouard Demeire

#### **Sheraton Brussels Airport Hotel, Brussels** C.E.L.forpharma,

http://www.celforpharma.com/pharma-management/training/pharma-brand-planningcourse.html

MAY

May 12-14

**Pharmacovigilance & Risk Management Strategies** 

#### Washington, D.C.

American Leaders, http://pharma.americanleaders.com/pharmacovigilance-risk-strategies-forum

MAY

May 13-14

**American Chemical Manufacturing** Summit 2014

#### Pittsburgh Marriott City Center, Pittsburgh, Pa.

WTG Events,

http://www.chem-manufacturing.com/

**MAY** May 13-14

**Clinical ObD** Hyatt at the Bellevue, Philadelphia

CBI,

http://www.cbinet.com/conference/pc14003?cid =BAMMpc14003PV

**MAY** May 13-15

**European Lab Automation Exhibition 2014** 

Fira Barcelona - Gran Via Conference Centre, Barcelona, Spain

SELECTBIO, http://selectbiosciences.com/conferences/index.aspx?conf=ELA2014

**MAY** May 14-15

23rd Annual EU Pharmaceutical Law Forum

The Hotel Brussels, Brussels

Informa Life Sciences, http://www.informa-ls.com/CQ5222PVCL

MAY

May 14-15

**Advances in Automation & Robotics** Fira Barcelona - Gran Via Confer-

ence Centre, Barcelona, Spain

SELECTBIO, http://selectbiosciences.com/conferences/index.aspx?conf=AR2014

MAY

May 14-15

**Advances in Cellular Assays & Cell** 

Fira Barcelona - Gran Via Conference Centre, Barcelona, Spain

SELECTBIO, http://selectbiosciences.com/conferences/index.aspx?conf=ELACC2014

**MAY** May 14-15

**Advances in NGS & Big Data** Fira Barcelona - Gran Via

Conference Centre, Barcelona, Spain

SELECTBIO, http://selectbiosciences.com/conferences/index.aspx?conf=NGSBD2014

**MAY** May 14-15

Advances in qPCR & dPCR Fira Barcelona - Gran Via Conference

Centre, Barcelona, Spain

SELECTBIO.

http://selectbiosciences.com/conferences/index.a spx?conf=QPCRDPCR2014

**MAY** May 14-15

Bioavailability /Bioequivalence, **Dissolution and Biowaivers** 

**Continental Zara Hotel, Budapest** 

Informa Life Sciences,

http://www.informa-ls.com/event/babe14

May 14-15 MAY

**Filing Variations** 

**Sheraton Brussels Hotel, Brussels** 

Informa Life Sciences, http://www.informals.com/CQ5228PVCL

MAY

May 14-15

**Finance in Pharma & Healthcare** 

**Philadelphia** 

IE Group,

http://theinnovationenterprise.com/summits/fpapharma-health-philadelphia2014

MAY

May 14-15

**Freedom to Operate** Munich

C5, http://www.c5-online.com/2014/649/freedom-to-operate

MAY

May 14-15

**High Content Analysis** 14

Fira Barcelona - Gran Via

Conference Centre, Barcelona, Spain

SELECTBIO, http://selectbiosciences.com/conferences/index.aspx?conf=HCA2014

MAY

May 15-16

2nd Annual Mobile Engagement of **Healthcare Professionals** 

**Conference** 

Chicago

Q1 Productions,

http://www.q1productions.com/conferencepost/mobile-engagement-of-healthcare-professionals-conference

MAY

May 17-20

**ATA 2014 Baltimore Convention Center,** 

**Baltimore** 

The American Telemedicine Association, http://www.americantelemed.org/ata-2014

**MAY** May 18-21

**PMSA 2014 Annual Conference Hyatt Grand Cypress Resort, Or**lando, Fla.

PMSA, http://www.pmsa.net/welcome.html

MAY May 19-20

2014 PDA Knowledge Management Workshop – Enabler for ICH

Q8 - Q11, QRM and Continued Process Verification

Hyatt Regency Bethesda, Bethesda, Md. PDA, http://www.pda.org/km2014

MAY

May 19-20

**2nd Annual Next Generation Sequencing Data Congress** 

London

Oxford Global, http://www.nextgenerationse-

quencingdata-congress.com

MAY

May 19-20

**5th Annual Discovery Partnerships** 

**Berlin** 

International Quality & Productivity Center (IQPC), http://bit.ly/PharmaVoice\_DigitalMagazine

MAY

May 19-20

**ADC Summit 2014** 

Holiday Inn Regents Park, London

SMi Group, http://www.smi-online.co.uk/pharmaceuticals/uk/conference/adc-summit

MAY

May 19-20

"Big Four" Pharmaceutical Pricing **Boot Camp** 

**New York Marriott Downtown, New York** 

American Conference Institute, http://www.americanconference.com/2014/850/ieoebig-fouriepharmaceutical-pricing-boot-camp

MAY

May 19-20

**Pain Therapeutics** Holiday Inn Regents Park, London

SMi Group, http://atnd.it/5866-0

**MAY** May 19-20

**The Pharma Forecasting Course - with Gary Johnson** 

**Sheraton Brussels Airport Hotel, Brussels** C.E.L.forpharma,

http://www.celforpharma.com/pharma-management/training/pharma-forecasting-course.html

MAY May 19-20

The Precision Medicine Congress **London Heathrow Marriott Hotel,** 

London

Global Engage,

http://www.globalengage.co.uk/precision-medicine.html

MAY

May 19-21

**Camden Yards, Baltimore** 

**Medicaid Managed Care Congress Baltimore Marriott Inner Harbor at** 

Institute for International Research, http://www.iirusa.com/mmcc/home.xml

MAY

May 19-21

Spring PharmAccess Leaders Forum **Paris** 

NextLevel Pharma,

http://springpharmaccess2014.nextlevelpharma.c om/

MAY

May 20-21

2014 PDA Packaging Conference Washington Marriott Wardman Park, Washington, D.C.

PDA, http://www.pda.org/packaging2014

**MAY** May 20-21

#### **FMV of HCP and Investigator Payments**

# Hyatt at the Bellevue, Philadelphia

http://www.cbinet.com/conference/pc14058?cid =BAMMpc14058PV

MAY

May 20-21

**GCP and Quality in Clinical Trials** Pullman Hotel, Cologne, Germany

Informa Life Sciences,

http://www.informa-ls.com/CQ4183PVW

MAY

May 20-21

**Principles of Pharma Market Access** 20

#### in Europe - with Lloyd Morgan and Mark Silvey

#### Hilton Zurich Airport Hotel, Zurich

C.E.L.forpharma,

http://www.celforpharma.com/pharma-management/training/pharma-market-accesscourse.html

MAY

May 20-22

**World Stem Cells and Regenerative Medicine Congress 2014** 

#### ETC Venues, St.Paul's, London

Terrapinn,

http://www.terrapinn.com/conference/stemcells/index.stm?utm\_source=PharmaVOICE&utm \_medium=listing&utm\_campaign=PharmaVOICE

MAY May 21-22

#### **2nd Annual Alternative Pharma Distribution Strategies**

#### Philadelphia

CBI,

http://www.cbinet.com/conference/pc14154?cid =BAMMpc14154PV

MAY

May 21-22

**Biosimilars** 

**Leonardo Royal Hotel Berlin** Alexanderplatz, Berlin

Informa Life Sciences, http://atnd.it/5736-1

MAY

May 21-22

**Formulation and Drug Delivery Westin Boston Waterfront,** 

#### **Boston**

Cambridge Healthtech Institute, http://www.worldpharmacongress.com/Formulation-Drug-Delivery/

MAY

May 21-22

#### **Functional Screens for Drug Safety Testing**

#### **Westin Boston Waterfront, Boston**

Cambridge Healthtech Institute, http://www.worldpharmacongress.com/Drug-Safety-Conference/

MAY

May 21-22

**Imaging in Preclinical and First in Human Clinical Studies in Oncology** 

#### Westin Boston Waterfront, Boston

Cambridge Healthtech Institute,

http://www.worldpharmacongress.com/Molecular-Imaging/

MAY

May 21-22

**Mastering Medicinal Chemistry Westin Boston Waterfront, Boston** 

Cambridge Healthtech Institute, http://www.healthtech.com/Medicinal-Chemistry/

MAY

May 21-22

**PAIN: Novel Drug Targets and Screening Tools** 

#### **Westin Boston Waterfront, Boston**

Cambridge Healthtech Institute,

http://www.worldpharmacongress.com/Targeting-Pain-Conference/

MAY

May 21-22

#### **Structure-Based Drug Design Westin Boston Waterfront, Boston**

Cambridge Healthtech Institute,

http://www.healthtech.com/structure-baseddrug-design/

MAY

May 21-22

**Tumor Models to Guide Targeted Cancer Therapy and Drug** 

#### **Development**

#### Westin Boston Waterfront, Boston

Cambridge Healthtech Institute,

http://www.worldpharmacongress.com/Tumor-Models-Targeted-Therapy/

MAY

May 21-23

#### **World Pharma Congress Westin Boston Waterfront, Boston**

Cambridge Healthtech Institute, http://www.worldpharmacongress.com/

MAY May 22

Webinar: 2nd Annual Mobile and **Multichannel Strategy for Pharma** 

Kakushin Group, http://pharma.kakushinwebinars.com/mobile-multichannel-

strategy?utm\_source=mp\_pharmavoice&utm\_m edium=listing&utm\_campaign=pharmavoice

MAY

May 22-23

**Chemical Biology for Target Valida-**

#### Westin Boston Waterfront, Boston

Cambridge Healthtech Institute, http://www.healthtech.com/Target-Validation/

MAY

May 22-23

**Drug Discovery Summit** Hyatt Regency Cambridge, Cam-

#### bridge, Mass.

GTC, http://www.gtcbio.com/component/conference/?file=home&cn=Drug+Discovery+Summit&cid=87&utm\_source=drugdiscovery%2B&ut m\_medium=EventListing&utm\_content=drugdis covery%2B&utm\_campaign=drugdiscovery%2B

MAY

May 22-23

**Efficient Process Chemistry Westin Boston Waterfront, Boston** 

Cambridge Healthtech Institute,

http://www.worldpharmacongress.com/Process-Chemistry/

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May 22-23

**GPCR Structure, Function and Drug Discovery Conference** 

#### Hyatt Regency Cambridge, Cambridge, Mass.

GTC, http://www.gtcbio.com/conference/ gpcroverview?utm\_source=gpcrposting&utm\_m edium=website&utm\_campaign=gpcr2014

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May 22-23

**Health Economics for** Non-Health-Economists - with Prof.

#### **Dr. Lieven Annemans** Hilton Zurich Airport Hotel, Zurich

C.E.L.forpharma,

http://www.celforpharma.com/pharma-management/training/pharma-health-economicscourse.html

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May 22-23

#### Late Phase Research/Real-World Data

#### Hilton Dublin City, Dublin

http://www.cbinet.com/conference/pc14011?cid =BAMMpc14011PV

MAY

May 22-23

**Metabolomics - Advances & Applications in Human Disease** 

Hyatt Regency Cambridge, Cambridge, Mass.

GTC,

http://www.gtcbio.com/conference/metabolomic s-overview

MAY

May 22-23

**New Tools for Functional Epigenet**ics Screening

#### **Westin Boston Waterfront, Boston**

Cambridge Healthtech Institute,

http://www.worldpharmacongress.com/Functional-Epigenetics-Screening/

MAY

May 22-23

**Novel In Vitro Models of Cancer Westin Boston Waterfront, Boston** 

Cambridge Healthtech Institute, http://www.worldpharmacongress.com/In-VitroModels-Cancer/

MAY

May 22-23

**Property-Based Drug Design Westin Boston Waterfront, Boston** 

Cambridge Healthtech Institute, http://www.healthtech.com/Property-Based-Drug-Design/

**MAY** May 22-23

**Single Cell Analysis Conference Hyatt Regency Cambridge,** 

Cambridge, Mass.

GTC, http://www.gtcbio.com/conference/singlecell-analysis-overview

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May 22-23

**Tumor Models for Preclinical Assessment of Cancer** Immunotherapy

**Westin Boston Waterfront, Boston** 

Cambridge Healthtech Institute,

http://www.worldpharmacongress.com/Tumor-Models-Immunotherapy/

MAY May 26-27

**Networking Conference PharmaVenue** 

Hotel Sheraton Mirasierra, Madrid, Spain

PharmaVenue,

http://www.pharmavenue.com

MAY

May 28-29

**Partnering for Biologic Emerging** Markets

**Amsterdam** 

Phacilitate,

http://www.biologicemergingmarkets.com

May 28-30

**BioConference Live** - Clinical Diagnostics and Research PharmaVOICE is exhibiting at this event.

BioConference Live,

http://engage.vevent.com/rt/bioconferencelive~2014clinicaldiagnostics

MAY

May 28-30

**Medical Devices** - European

**Regulatory and Market Access Trends** 

**Hotel Ambasador, Opatija, Croatia** 

Farmavita Regulanet,

http://www.medical-device.farmavitar.com/en/

Conference dates and locations are subject to change. For a complete listing of industry events, visit pharmavoice.com.To submit information about a conference, e-mail feedback@pharmavoice.com.

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Structuring, Negotiating and Managing Life Sciences

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 Christine White (Invited), Staff Attorney, Northeast Regional Office, U.S. Federal Trade Commission

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BioCryst Pharmaceuticals Inc.

Celgene Corporation

Cold Spring Harbor Laboratory

Cornell Center for Technology Enterprise and Commercialization

Daiichi Sankyo Inc.

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H. Lundbeck A/S

Lexicon Pharmaceuticals Inc.

Medicis Pharmaceuticals Corporation

**Novartis Pharmaceuticals Corporation** 

PASCO Ventures LLC

Pfizer, Inc.

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Red Leaf Bioventures

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- NEGOTIATE agreements that provide entry into key emerging markets
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- AVOID traps that can undermine collaborative efforts and lead to alliance failures
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- MINIMIZE risks through more effective partner selection and due diligence
- STRUCTURE option deals that meet both parties' potential objectives
- RESOLVE hotly contested issues with universities
- DEVELOP appropriate strategies for new technologies
- CRAFT termination clauses that provide for a graceful exit when a partnership
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- OPTIMIZE organizational goals for smaller companies when negotiating with a larger, more experienced entity

Monday, March 31, 2014 | PRE-CONFERENCE WORKSHOP | 9:00am - 12:00 pm

A David and Goliath: Guidance for Smaller Companies on Negotiating with Larger, More Experienced Organizations

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