

THE READING LIST

The following are the books on the reading lists of the PharmaVOICE 100.

Please visit accessfyi.com to order books from Amazon.com. (Note: Books are listed in alpha order by author's last name.)

NON-FICTION

- Memo to the President: How We Can Restore America's Reputation and Leadership · Madeleine Albright
- Making it all Work: Winning at the Game of Work and the Business of Life · David Allen
- Who Goes First?: The Story of Self-Experimentation in Medicine Lawrence K. Altman
- It's Not About the Bike: My Journey Back to Life Lance Armstrong and Sally Jenkins
- Illusions: The Adventures of A Reluctant Messiah Richard Bach The Perfect Mile: Three Athletes, One Goal, and Less Than Four Minutes
- to Achieve It · Neal Bascomb Snake Oil Science: The Truth about Complementary and Alternative Medicine • R. Barker Bausell
- Selling the Invisible · Harry Beckwith
- Flight of the Buffalo: Soaring to Excellence, Learning to Let Employees Lead · James A. Belasco, Ralph C. Stayer
- The Mission, the Men, and Me: Lessons from a Former Delta Force **Commander** • Pete Blaber
- The Servant Leader · Ken Blanchard and Phil Hodges
- Execution: The Discipline of Getting Things Done Larry Bossidy and Ram Charan
- Virus of the Mind: The New Science of the Meme Richard Brodie First, Break All the Rules: What The World's Greatest Managers Do Differently · Marcus Buckingham and Curt Coffman
- The Big Switch: Rewiring the World, from Edison to Google Nicholas Carr
- Keeping Faith: Memoirs of a President Jimmy Carter
- Internet Marketing: Strategy, Implementation and Practice Dave Chaff
- The Family Nurse · Lydia Maria Child
- The Innovator's Prescription: A Disruptive Solution for Health Care Clayton M. Christensen, Jerome H. Grossman, Jason Hwang House of Cards: A Tale of Hubris and Wretched Excess on Wall Street • William D. Cohan
- Good to Great: Why Some Companies Make the Leap...and Others Don't Iim Collins
- How the Mighty Fall: And Why Some Companies Never Give In Jim Collins
- Younger Next Year: Live Strong, Fit, and Sexy—Until You're 80 and Beyond · Chris Crowley and Henry S. Lodge
- Flow · Mihaly Csikszentmihalyi
- The Case Against Israel's Enemies Alan Dershowitz
- Guns, Germs, and Steel: The Fates of Human Societies Jared Diamond Embracing Defeat: Japan in the Wake of World War II • John W. Dower Comrade J: The Untold Secrets of Russia's Master Spy in America After
- the End of the Cold War · Pete Earley Emotions Revealed: Recognizing Faces and Feelings to Improve Communication and Emotional Life • Paul Ekman
- Thank God It's Monday!: How to Create a Workplace You and Your Customers Love • Roxanne Emmerich
- The Story of Clif Bar, Inc.: A Journey Toward Sustaining Your Business,
- Brand, People, Community, and the Planet Gary Erickson Civil War: Army vs. Navy, A Year Inside College Football's Purest Rivalry Iohn Feinstein
- The Ascent of Money: A Financial History of the World Niall Ferguson The Thirteen American Arguments: Enduring Debates That Define and Inspire Our Country · Howard Fineman
- 1864: Lincoln at the Gates of History · Charles Bracelen Flood The Rise of the Creative Class: And How It's Transforming Work,
- Leisure, Community, and Everyday Life Richard Florida Rain: What a Paperboy Learned about Business Jeffrey J. Fox Always Looking Up: The Adventures of an Incurable Optimist Michael
- J. Fox From Jesus to Christ: The Origins of the New Testament Images of
- Christ · Paula Fredriksen Total Leadership: Be a Better Leader, Have a Richer Life · Stewart D. Friedman
- World is Flat: A Brief History of the Twenty-first Century Thomas L. Friedman
- Scipio Africanus: Rome's Greatest General Richard A. Gabriel Mirrors: Stories of Almost Everyone · Eduardo Galeano
- Ernie Davis, the Elmira Express: The Story of a Heisman Trophy Winner, • Robert C. Gallagher
- Buddha or Bust · Perry Garfinkel
- The Barefoot Contessa Cookbook Ina Garten
- How to Think like Leonardo Da Vinci: Seven Steps to Genius Every Day Michael J. Gelb

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Blink: The Power of Thinking without Thinking • Malcolm Gladwell Outliers: The Story of Success · Malcolm Gladwell

- The Tipping Point: How Little Things Can Make a Big Difference Malcolm Gladwell
- Tribes: We Need You to Lead Us · Seth Godin
- The Carrot Principle: How the Best Managers Use Recognition to Engage Their People, Retain Talent, and Accelerate Performance • Adrian Gostick and Chester Elton
- The Photographer: Into War-Torn Afghanistan with Doctors Without Borders · Emmanuel Guibert
- Welcome to Biotech Nation · Moira A. Gunn
- Letters of a Civil War Nurse: Cornelia Hancock, 1863-1865 · Cornelia Hancock
- The End of Faith: Religion, Terror, and the Future of Reason Sam Harris
- God Is Not Great: How Religion Poisons Everything Christopher Hitchens
- History of the Supreme Court · Peter Irons
- The Authentic Leader: It's About Presence, Not Position David Irvine and Jim Reger
- Wisdom of Teams: Creating the High-Performance Organization Jon R. Katzenbach and Douglas K. Smith
- Reward Systems: Does Yours Measure Up? · Steve Kerr
- Blue Ocean Strategy: How to Create Uncontested Market Space and Make Competition Irrelevant · W. Chan Kim, Renee Mauborgne, and Renee Mauborgne
- A Sense of Urgency · John Kotter
- Shadow Divers: The True Adventure of Two Americans Who Risked Everything to Solve One of the Last Mysteries of World War II · Robert Kurson
- President Ronald Reagan's Initial Actions Project Arthur B. Laffer The Art of Happiness: A Handbook for Living Dalai Lama and Howard C. Cutler
- Remember Every Name Every Time: Corporate America's Memory Master Reveals His Secrets · Mark Lasswell
- This Is Your Brain on Music: The Science of a Human Obsession Daniel I. Levitin
- Home Game: An Accidental Guide to Fatherhood Michael Lewis The Power of Full Engagement: Managing Energy, Not Time, Is the Key to High Performance and Personal Renewal · Jim Loehr and Tony
- Schwart Heroic Living: Discover Your Purpose and Change the World • Chris
- Lowner When All Hell Breaks Loose: Stuff You Need to Survive When Disaster Strikes · Cody Lundin and Russ Miller
- Lone Survivor: The Eyewitness Account of Operation Redwing and the Lost Heroes of SEAL Team 10 · Marcus Luttrell
- Long Walk to Freedom: The Autobiography of Nelson Mandela Nelson Mandela
- West with the Night Beryl Markham
- The Lakota Way: Stories and Lessons for Living: Native American
- Wisdom on Ethics and Character Joseph M. Marshall III Developing the Leader Within You John C. Maxwell
- Developing the Leaders Around You John C. Maxwell Brave Companions: Portraits in History David G. McCullough Born to Run: A Hidden Tribe, Superathletes, and the Greatest Race the
- World Has Never Seen · Christopher McDougall
- The Breakthrough Company: How Everyday Companies Become Extraordinary Performers · Keith R. McFarland
- Primal Leadership: Realizing the Power of Emotional Intelligence Annie McKee, Daniel Goleman and Richard Boyatzi
- Brain Rules: 12 Principles for Surviving and Thriving at Work, Home, and School · John Medina
- Strong Fathers, Strong Daughters: 10 Secrets Every Father Should Know · Meg Meeker
- Master Your Metabolism Jillian Michaels
- Everyday Enlightenment: The Twelve Gateways to Personal Growth Dan Millman
- Hug Your Customers: The Proven Way to Personalize Sales and Achieve
- Astounding Results · Jack Mitchell Up in the Old Hotel and Other Stories · Joseph Mitchell
- Crossing the Chasm: Marketing and Selling Disruptive Products to
- Mainstream Customers · Geoffrey A. Moore Dreams from My Father: A Story of Race and Inheritance · Barack Oham
- Instant Turnaround: Getting People Excited about Coming to Work and Working Hard · Harry Paul and Ross Reck
- A Bed of Red Flowers: In Search of My Afghanistan Nelofer Pazira

PharmaVOICE

- Microtrends: The Small Forces Behind Tomorrow's Big Changes Mark Penn
- A Passion for Excellence: The Leadership Difference Tom Peters and Nancy Austin

No Limits: The Will to Succeed · Michael Phelps and Alan Abrahamso

- Redefining Health Care: Creating Value-Based Competition on Results · Michael E. Porter and Elizabeth Olmsted Teisberg
- History in a Glass: Sixty Years of Wine Writing from Gourmet Ruth Reichl
- A Champion's Mind: Lessons from a Life in Tennis · Pete Sampras, Peter Bodo, and Mark Deakins
- The Snowball: Warren Buffett and the Business of Life Alice Schroeder The Genie in the Bottle: 67 All-New Commentaries on the Fascinating Chemistry of Everyday Life · Joe Schwarcz
- House of Mondavi: The Rise and Fall of an American Wine Dynasty Julia Flynn Siler
- Data Modeling Essentials · Graeme Simsion and Graham Witt
- It's Not What You Sell, It's What You Stand For: Why Every Extraordinary Business Is Driven by Purpose • Roy M. Spence, Jr.
- The Great Game of Business Jack Stack

Tapscott and Anthony D. Williams

Sandra Anne Taylor

Hiring The Best • Nick White

First Family · David Baldacci

Thank You For Smoking · Christopher

The Broken Window · Jeffery Deaver

The Pillars of the Earth · Ken Follett

Playing For Pizza · John Grisham

The Sign • Raymond Khoury Why Are We in Vietnam? • Norman

Rhett Butler's People · Donald

McCaig Promise Not to Tell • Jennifer

The Road • Cormac McCarthy

The English Patient • Michael

The 6th Target · James Patterson

Handle with Care · Jodi Picoult

My Sister's Keeper · Jodi Picoult

Nineteen Minutes · Jodi Picoult

The Fountainhead • Ayn Rand

The Lord of the Rings • J. R. R.

The Story Edgar Sawtelle · David

The Shack · William P. Young

Catcher in the Rye • J. D. Salinger

The Guernsey Literary and Potato Peel

Pie Society · Mary Ann Shaffer and

Atlas Shrugged • Ayn Rand

Annie Barrows

Lincoln · Gore Vidal

Tolkien

Wroblewski

Daniyal Mueenuddin

In Other Rooms, Other Wonders •

The Appeal · John Grisham

On the Road · Jack Kerouac

Wooden · John Wooden

Kaplan Thaler

FICTION

Buckley

Mailer

McMahon

Ondaat

The Iliad · Homer

- The Social Transformation of American Medicine: The Rise of a Sovereign Profession and the Making of a Vast Industry • Paul Starr Wicked Plants: The Weed That Killed Lincoln's Mother and Other **Botanical Atrocities** • Amy Stewart
- Play: How It Shapes the Brain, Opens the Imagination, and Invigorates the Soul · Stuart Brown Stuart and Christopher Vaughan
- The No Asshole Rule: Building a Civilized Workplace and Surviving One That Isn't • Robert I. Sutton
- Fooled by Randomness: The Hidden Role of Chance in Life and in the Markets · Nassim Nicholas Taleb Wikinomics: How Mass Collaboration Changes Everything • Don

Quantum Success: The Astounding Science of Wealth and Happiness •

The Power of Small: Why Little Things Make All the Difference • Linda

The Power of Now: A Guide to Spiritual Enlightenment • Eckbart Tolle

The Nine: Inside the Secret World of the Supreme Court • Jeffrey Toobin

The Art of Possibility: Transforming Professional and Personal Life •

FAVORITE AUTHORS

Richard Bach

John Berendt

James M. Cain

Orson Scott Card

Raymond Chandler

Michael Crichton

Dan Brown

Tom Clancy

Harlan Coben

Vince Flynn

Jeffrey Fox

lan Fleming

Seth Godin

John Gardner

John Grisham

Napoleon Hill

David Kilcullen

Robert Ludlum

Og Mandino

Walter Mosley

Chuck Palahniuk

James Patterson

James Peterson

Arturo Perez-Reverte

Nassim Nicholas Taleb

Carlos Ruiz Zafón

Jodi Picoult

Zig Ziglar

Jeff Jarvis

Dashiell Hammett

Thich Nhat Hanh

Janet Evanovich

Frederick Forsyth

Perfectly Imperfect: A Life in Progress · Lee Woodruff

Rosamund Stone Zander and Benjamin Zander

Journey to Self-Realization · Paramahansa Yogananada

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