TALENT POOL

EXECUTIVE APPOINTMENTS AND PROMOTIONS IN THE HEALTHCARE INDUSTRY

Pharma POOL

Dr. Frank **DEANE** Dr. Dale M. **EDGAR**

Lilly Promotes and Hires

Eli Lilly has promoted Frank Deane, Ph.D., to president, manufacturing, and Dale M. Edgar, Ph.D., has been hired as executive director and chief scientific leader of Lilly's discovery sleep research program.

Eli Lilly, Indianapolis, is developing a growing portfolio of first-in-class and best-inclass pharmaceutical products by applying the latest research from its own worldwide laboratories and from collaborations with eminent scientific organizations.

Before his promotion, Dr. Deane was VP, quality, at Lilly. He remains a member of the company's operations committee and joins the corporate policy and strategy committee.

Dr. Edgar brings more than 25 years experience in the field of sleep research to Lilly's efforts to expand its reach in this disease state.

Dr. Pierre F. **DODION** Ariad Adds to Leadership Team

Ariad Pharmaceuticals, which is engaged in the discovery and development of breakthrough medicines to treat cancer by regulating cell signaling with small molecules, has appointed Pierre F. Dodion, M.D., as senior VP, oncology.

Dr. Dodion leads medical research, medical affairs, clinical operations, drug safety and pharmacovigilance, and biostatistics and outcomes research. He is establishing a medical affairs function to support U.S. marketing of oncology products. Before joining Ariad, Cambridge, Mass., Dr. Dodion was executive director, oncology, at Pfizer.

Dr. Dodion received his M.D. from the Free University of Brussels, Belgium.

Edward **GAJ JR.** Dr. Katherine J. **TURNER**

Nucryst Pharmaceuticals Appoints Staff



Nucryst Pharmaceuticals, Wakefield, Mass., has appointed Edward Gaj Jr. as VP, corporate development. Nucryst develops, manufactures, and commercializes medicines that fight infection and inflammation.

Mr. Gaj is responsible for leading Nucryst's corporate partnering initiatives, strategic planning, corporate communications, and patent portfolio management. Mr. Gaj has held a series of progressively senior positions at Anika Therapeutics, most recently, franchise director, aesthetics.

Mr. Gaj earned a B.S. and M.S. at the Massachusetts College of Pharmacy and is a registered pharmacist.



Katherine J. Turner, Ph.D., has been appointed VP, R&D. Dr. Turner is responsible for guiding the research and development of the company's medical product pipeline. Before her promotion, Dr. Turner was VP, research.

Dr. Dan **ZABROWSKI** Roche Appoints Global Head, Pharma Partnering

Dan Zabrowski, Ph.D., has assumed the position of global head, Roche Pharma Partnering. Dr. Zabrowski oversees Roche's network of strategic alliances with biotech companies and creates new alliances. He was previously global head, pharma development operations. Roche, Nutley, N.J., is a research-oriented healthcare group with core businesses in pharmaceuticals and diagnostics.

Biotech POOL

Kurt **GRAVES** Amit **SACHDEV** Vertex Makes Appointments

Global biotechnology company Vertex has appointed two executives to the company's management team



Kurt Graves joins Vertex in Cambridge, Mass., as executive VP, chief commercial officer and head, strategic development. Mr. Graves is responsible for Vertex's strategic development and commercial functions.

Previously, he was at Novartis and served as the global head of the general medicines business unit and chief marketing officer.

He earned his B.S. in biology from Hillsdale College.



Amit Sachdev joins Vertex as senior VP, public policy and government affairs. Mr. Sachdev is responsible for establishing and managing Vertex's government affairs office in Washington, D.C. He previously served as execu-

tive VP, health, for BIO. Mr. Sachdev received a B.S. in industrial management from Carnegie Mellon University and a J.D. from the Emory University School of Law.

Dr. David **LACEY**

Amgen Names Senior VP, Head of Research

David Lacey, M.D., has been named senior VP, head of research, at Amgen, Thousand Oaks, Calif. Dr. Lacey manages the biotech company's global research organization, encompassing the company's oncology/hematology, inflammation, metabolic disorders, and neuroscience therapeutic areas. Previously, he was interim head of research.

Dr. Lacey obtained a bachelor's in biology and his medical degree from the University of Colorado, graduating with Phi Beta Kappa and Alpha Omega Alpha honors.

BALREAC

Omnicare Clinical Research can give you the world, literally.

Each of our project leaders brings to the table a proven level of experience, and gives you the personal attention you require to generate successful clinical trials wherever the need is in the world. And as a full-service CRO, we have superior people across all disciplines located around the globe in North and South America, Europe, India and the Asia Pacific Rim to support those project leaders. Let our experience and our proactive and collaborative approach to project management make the difference in your next trial.

Reach out and let's talk today.

1-800-290-5766 • Europe: +32 2 247 94 70 www.omnicarecr.com



RSONAL TO

Biopharmaceutical POOL

Dr. Thomas **BARNES**

Gene Logic Promotes VP, Discovery

Gene Logic, Gaithersburg, has promoted Thomas Barnes, Ph.D., to senior VP, discovery, to lead the company's drug repositioning discovery efforts. Gene Logic is transforming into a biopharmaceutical development company through partnerships with pharmaceutical companies.

Dr. Barnes was a cofounder of the drug repositioning venture within Millennium, and has run Gene Logic's drug repositioning operations since the unit's acquisition by the company.

Dr. Barnes obtained his Ph.D. in genetics from the University of Cambridge, U.K.

Daniel D. BURGESS

Mpex Names CEO

Daniel D. Burgess has been named CEO by Mpex Pharmaceuticals, a San Diego-based biopharmaceutical company focused on the discovery and development of antibacterials for the treatment of life-threatening infections. Mr. Burgess joined Mpex from Hollis-Eden where he served as chief operating officer and chief financial officer. Mr. Burgess received his B.A. in economics from Stanford University and an MBA from Harvard Business School.

Paul CARTER

Gilead Announces Senior Management Promotion

Gilead Sciences, Foster City, Calif., a biopharmaceutical company that discovers, develops, and commercializes innovative therapeutics in areas of unmet medical need, has promoted Paul Carter to senior VP, international commercial operations. Formerly, he led the company's European commercial organization, which later also encompassed all commercial markets outside of North America.

Mr. Carter holds a degree in business studies from Ealing School of Business and Management and is a fellow of the United Kingdom's chartered institute of management accountants.

Dr. Steven R. **DEITCHER** Dr. Hana B. **MORAN** Hana Biosciences Appoints

Senior Staff

Biopharmaceutical company Hana Bio-

sciences, South San Francisco, Calif., has appointed Steven R. Deitcher, M.D., as executive VP and chief medical officer.

Dr. Deitcher most recently served as VP, chief medical scientist, at Nuvelo where he was responsible for clinical development and medical affairs.

Dr. Deitcher earned his B.S. and M.D. in the Honors Program in Medical Education at Northwestern University Medical School.

Hana B. Moran, Ph.D., has been promoted to VP, regulatory affairs and quality assurance. Dr. Moran has been instrumental in Hana's development since joining the company as a senior director, regulatory affairs and quality assurance.

Dr. Moran earned an M.Sc. in chemical engineering from Slovak Technical University, Bratislava, Slovakia and a Ph.D. in organic chemistry from the Weizmann Institute of Science, Rehovoth, Israel.

Dr. Carol G. GALLAGHER

Anadys Promotes Senior Manager

Anadys, San Diego, a biopharmaceutical company committed to the discovery, development, and commercialization of novel medicines for the treatment of hepatitis and cancer, has promoted Carol G. Gallagher Pharm.D., to senior VP of corporate development and commercial affairs. Dr. Gallagher's leadership and strategic thinking facilitates Anadys' role in viral diseases and oncology. Previously, Dr. Gallagher was VP, corporate development and commercial affairs.

Dr. Gallagher holds a doctor of pharmacy from the University of Kentucky.

Dr. Laura **KRAGIE** Emisphere Appoints VP

Emisphere Technologies has appointed Laura Kragie, M.D., as VP, clinical development and chief medical officer. Dr. Kragie was previously president and chief scientific officer of Kragie BioMedWorks, a strategic regulatory consulting group. Emisphere, Tarrytown, N.Y., is a biopharmaceutical company pioneering the oral delivery of otherwise injectable drugs.

Dr. Kragie received her B.S. in biology, psychology, and biochemistry from the University of Illinois, and her M.D. from the University of Iowa.

Dr. J. Scott **MOHRLAND** Erimos Names President and CEO

J. Scott Mohrland, Ph.D., has been named president and CEO at Erimos Pharmaceuti-

cals, Raleigh, N.C., a biopharmaceutical company focused primarily on the discovery, development, and commercialization of small molecule therapeutics to treat cancer.

He has more than 26 years of experience in the global pharmaceutical industry. Before joining Erimos, Dr. Mohrland served as executive VP for GMP.

Dr. Mohrland holds a bachelor's degree in chemistry and received his Ph.D. in pharmacology from Washington State University.

Dr. Shi Chung **NG** CytRx Names Senior VP, R&D



CytRx, Los Angeles, has named Shi Chung Ng, Ph.D., senior VP, R&D. Dr. Ng is based in CytRx's San Diego-based R&D facility.

Before joining CytRx, Dr. Ng was VP, molecular oncology, at Ligand, a drug discovery and development company.

Dr. Ng received his Ph.D. in biochemistry from Purdue University.

Howard H. **PIEN**

Medarex Selects Industry Veteran as President, CEO

Biopharma company Medarex, Princeton, N.J., has appointed Howard H. Pien as president and CEO. Medarex focuses on the discovery, development, and potential commercialization of fully human antibody-based therapeutics to treat life-threatening and debilitating diseases, including cancer, inflammation, autoimmune disorders, and infectious diseases.

Mr. Pien's 20 years of industry experience and knowledge of the biopharmaceutical industry encompasses general management, finance, commercial and manufacturing operations, deal-making, and partnerships. He was most recently president and CEO of Chiron until it was acquired by Novartis.

Mr. Pien earned a B.S. from the Massachusetts Institute of Technology and an MBA from Carnegie-Mellon University.

Timothy P. WALBERT IDM Names President and CEO

Timothy P. Walbert, 40, has been named president and CEO of IDM Pharma, Irvine, Calif., which focuses on the development of innovative products that activate the immune system to treat cancer. Mr. Walbert joins IDM from NeoPharm, where he was executive VP, commercial operations. He earned a bachelor of arts in business from Muhlenberg College.

Dr. John **YATES**

Array BioPharma Appoints CMO

John Yates, M.B., Ch.B., M.D., has been appointed chief medical officer at Array Bio-Pharma, Boulder, Colo., which focuses on targeted small-molecule drugs to treat lifethreatening and debilitating diseases. Dr. Yates has 17 years of pharmaceutical business experience at Merck and Takeda where he was involved in simultaneous development of more than 25 compounds.

Dr. Yates received his M.B., Ch.B., and M.D. from Sheffield University Medical School, in Sheffield, U.K.

Specialty **POOL**

Susan C. **BACSO** William P. **ZADINSKI** EKR Expands Management Team

EKR Therapeutics, a specialty pharmaceutical company focused on prescription products for cancer patients, has appointed Susan C. Bacso as VP, operations and supply.

Before joining EKR, Cedar Knolls, N.J., Ms. Bacso was a senior operations executive for ESP Equity Partners. She received a B.S. in chemical engineering from Northeastern University and also holds a B.S. in physical geography, environmental science, from McGill University.

The company also has appointed William P. Zadinski as national sales director. Before joining EKR, Mr. Zadinski served as regional manager for OSI Pharmaceuticals. Mr. Zadinski is a graduate of Yale University, where he received a B.A. in political science.

Sherlene **BAGLEY** Marcus **GIROLAMO** J. R. **LOCEY** Healthpoint Promotes



Healthpoint, Fort Worth, Texas, part of DFB Branded Pharmaceuticals, has promoted Sherlene Bagley to director of portfolio development. Ms. Bagley is responsible for developing product life cycle and strategic business plans to optimize the commercial potential of new and existing pharmaceuticals, biologics, and medical devices. She was most recently strategic product director for the portfolio development group. She graduated from the University of Texas at Arlington.

Marcus Girolamo has

been promoted to direc-

tor of marketing. He was

most recently associate

director of brand market-

ing. He graduated from

Texas Tech University

with a BBA in marketing

and received his MBA



from the University of Houston.

J. R. Locey has been promoted to VP, strategic and business development, for Healthpoint. Mr. Locey is responsible for consolidating Healthpoint's business development activities and new product development

efforts into an integrated technology strategy.

Mr. Locey was most recently director of new business development for Healthpoint's tissue management group. He is a graduate of Eastern Illinois University.

Dr. Amale **HAWI**

Penwest Names Senior VP, Pharmaceutical Development

Amale Hawi, Ph.D., has joined specialty pharmaceutical company Penwest, Danbury, Conn., as senior VP, pharmaceutical development. Dr. Hawi is primarily responsible for Penwest's preclinical and CMC drug development strategy, and manages the pharmaceutics and pharmacokinetics groups.

Before joining Penwest, Dr. Hawi, 53, served as president of A. Hawi Consulting.

She has a Ph.D. in organic chemistry from the University of London, Queen Elizabeth College, and both an M.S. and a B.S. in chemistry from the American University of Beirut, Lebanon.

Kurt **LEWIS**

Indevus Selects Industry Veteran

Indevus Pharmaceuticals has appointed Kurt Lewis as senior VP, sales and marketing, drawing on his experience in growing and managing large sales and marketing organizations as it launches several new products. Indevus, Lexington, Mass., is engaged in the acquisition, development, and commercialization of

THE DRUG INFORMATION ASSOCIATION, Horsham, PA Seeks Candidates for Executive Director

The Drug Information Association ("DIA"), a nonprofit professional association of approximately 20,000 members worldwide who are involved in the discovery, development, regulation, surveillance or marketing of pharmaceuticals or related products is seeking exceptional candidates for the position of Executive Director.

Reporting to the Board of Directors and Executive Committee, the Executive Director is responsible for implementing the strategic direction for the organization as determined by the Board. It is critically important that the ED be a leader who is able to act as a catalyst creating energy in the organization and encouraging others to support DIA's agenda. The ED is responsible for managing DIA's day-to-day operations, staff and all budget and fiscal matters.

The ideal candidate will be a creative, innovative leader with the following experience and qualifications: proven managerial, problem-solving and resource generation experience (at least 10 years experience preferred), with preference given to previous experience in the **pharmaceutical industry**; nonprofit association management a plus; **demonstrated strategic capability**, developing and implementing strategic plans, business plans and policies that support an organization's mission and goals; skill working in a **global, multicultural organization**; demonstrated success managing staff from diverse cultures and backgrounds and creating a unified team; **experience leading** and developing collaborative relationships with Boards and other leadership volunteers; a record of success managing organizational change, **delivering on objectives**, setting priorities for staff while adept at balancing internal management with external presence and relationships; skill in communicating passionately, clearly and concisely, both in writing and verbally; and comfortable with both formal and extemporaneous presentations.

Please submit materials or recommendations for confidential consideration to Susan Meade and G. Angela Henry at **DIA@PhillipsOppenheim.com**.

products to treat conditions in urology and endocrinology.

Most recently, Mr. Lewis was the senior VP, sales and marketing, for Astellas Pharma U.S.

Stephen A. ROSS

Cytogen Appoints New Sales and Marketing Leadership

Cytogen has appointed Stephen A. Ross as senior VP, sales and marketing. Cytogen, Princeton, N.J., is a specialty pharmaceutical company dedicated to advancing the treatment and care of patients by building, developing, and commercializing a portfolio of oncology products.

Mr. Ross joins Cytogen from GlaxoSmith-Kline where he served as VP, specialist business units, GSK U.K., and was responsible for sales and marketing of GSK hospital and specialty product portfolios in the United Kingdom.

Mr. Ross received an MBA from the Wharton School of the University of Pennsylvania and a B.A. in economics, magna cum laude, from Brigham Young University.

Peter F. YOUNG

Intranasal Appoints Pharmaceutical Industry Veteran

Intranasal Therapeutics, Montvale, N.J., a specialty pharmaceutical company focused on developing nasally delivered, preservative-free drug products, has appointed Peter F. Young as president and CEO. Mr. Young, who has 25 years of experience in clinical and commercial drug development and management, was previously president and CEO of AlphaVax.

Mr. Young graduated Phi Beta Kappa from Indiana University and holds an MBA from that institution.

Discovery **POOL**

Seth D. GOLDBLUM

BrainCells Names VP, Business Development



BrainCells (BCI), San Diego, has appointed Seth D. Goldblum as VP, business development. BCI applies proprietary neurogenesisbased technology to identify and reposition compounds for the treatment of CNS diseases. Mr. Goldblum, 42, is responsible for evaluating in-licensing and collaboration opportunities for compounds that promote neurogenesis.

Before joining BCI, Mr. Goldblum was head of business development for Senomyx.

He received an MBA from The Kelley School of Business at Indiana University, a master's in chemical engineering from The Ohio State University, and a bachelor's in chemical engineering from the University of California, San Diego.

Emerging **POOL**

Dr. Gregory **BERK** SuperGen Names

Chief Medical Officer



SuperGen has added Gregory Berk, M.D., to its management team as chief medical officer. SuperGen, Dublin, Calif., is dedicated to the discovery, rapid development, and commercialization of therapies for

solid tumors and hematological malignancies.

Dr. Berk, 49, leads SuperGen's international clinical development strategy, operations, and safety divisions to advance the company's oncology drug portfolio toward commercialization. Dr. Berk was most recently senior VP and chief medical officer for Hana Biosciences.

Dr. Berk holds a medical degree from Case Western Reserve University School of Medicine in Cleveland, Ohio.

Peter M. **STRUMPH** CEO of Nile Named



Nile Therapeutics, Berkeley, Calif., a development stage biopharmaceutical company, has appointed Peter M. Strumph as CEO.

Before joining Nile, Mr. Strumph served as the senior VP, operations,

for CVT.

He received his MBA in finance and healthcare management from The Wharton School at the University of Pennsylvania and his B.S. in systems science and engineering from The University of Pennsylvania.

Agency POOL

Andy **BOND** Irene **COYNE** Pete **DANNENFELSER** Michael **HARPISH** Vira **KATOLIK** Mark **LEIGHTON** Josh **VOLUCK** Ari **WEXLER**

Cadient Makes Key New Hires Amid Growth

Interactive marketing agency Cadient, West Conshohocken, Pa., has made several appointments. Andy Bond has been appointed senior director of strategy. Mr. Bond is responsible for providing strategic leadership and direction to Cadient clients. Formerly, he was the director of corporate strategy for Greater Than One and Greater Interactive. Mr. Bond leads Cadient Group's recently established Manhattan office. He earned a MBA from the University of Pennsylvania's Wharton School and a bachelor's in mechanical engineering from the University of Michigan.

Irene Coyne has joined Cadient as marketing strategist. Ms. Coyne determines and defines business requirements for individual projects and assists in the overall development of the interactive strategy. She was previously an account director with Avenue A | Razorfish in Philadelphia.

The appointment of Peter Dannenfelser to VP, strategic innovation, expands the strategic innovation team to drive evolution of pharmaceutical interactive marketing. He was previously the director of new channel development at Novartis Pharmaceuticals. Mr. Dannenfelser earned a bachelor's degree in business administration from Centenary College.

As marketing strategist, Michael Harpish is focused on the overall development of interactive strategies. Previously, he was a management supervisor for Grey Worldwide.

Vira Katolik has been appointed account director. Previously, she was an account manager for Refinery.

Mark Leighton has been appointed account director. He was formerly director of strategic accounts for PointRoll.

Josh Voluck has been hired as marketing strategist. Formerly, he was chief operating officer for American Business Systems.

As account director, Ari Wexler is responsible for providing insight to drive marketing solutions. He was formerly an account director for Avenue-e Health Strategies.

Michelle **BRANDRISS** Rafael HOLGUÍN Mark **THOMPSON**

Palio Communications Adds Staff



Full-spectrum advertising and communications agency Palio Communications, an inVentiv Health company, has made several appointments: Michelle Brandriss as account supervisor, Rafael Holguin as

senior VP/director of design, and Mark Thompson as VP/senior brand planner.

Ms. Brandriss' expertise is in consumer brand development, product launches, client relations, and business growth. She was director of corporate accounts at World Media before joining Palio. Ms. Brandriss holds a bachelor's from the University of the Pacific.



Mr. Holguín has extensive design experience. Before joining Palio, he was VP/design director at Y Brand and GSW Worldwide in New York. He holds a bachelor's degree in fine arts from Parsons School of Design

and an associate's degree in applied science from Altos de Chavón/La Escuela de Diseño.



Mr. Thompson has experience in research, account planning, and strategic positioning in healthcare and other industries. Before Palio, he served as a senior-level brand planner for a number of agencies. He holds a

master's from Manchester University and a bachelor's degree from Bradford University.

Matthew **COMSTOCK** Avenue A | Razorfish Names Staff



Interactive marketing and technology services agency Avenue A | Razorfish, Philadelphia, an operating unit of aQuantive, has named Matthew Comstock as VP of the customer insight group.

Before joining Avenue A | Razorfish, Mr. Comstock was the director of information systems for GSI Commerce. Mr. Comstock has a bachelor's degree from Concord University.

Jennifer **FERNANDEZ** Jennifer LOUIE

Pacific Communications Adds Staff



manager II for the agency's strategic communications division. Pacific Communications, Costa Mesa, Calif., is a full-service healthcare agency.

Pacific Communica-

tions has named Jennifer

Fernandez as program

Before joining Pacific Communications, Ms. Fernandez was an account director for The Scienomics Group.

She holds a B.S. in business administration/marketing from Cal State University, Long Beach.



Jennifer Louie has been appointed account group supervisor for the agency's botox therapeutic account. Ms. Louie is

responsible for leading professional promotions for U.S. marketing and projects for the global

marketing, clinical development, new technologies, and reimbursement groups.

Before joining Pacific Communications, Ms. Louie was an account director for GSW Worldwide. She holds a B.S. in biology from Boston College.

Mark **GOLDSTONE**

President of DDB Worldwide's Healthcare Network Named



DDB Worldwide, New York, a division of the Omnicom Group, has appointed Mark Goldstone president of DDB Healthcare, DDB president, and CEO.

Based in New York, Mr. Goldstone becomes the practice leader for DDB's healthcare offer-

ings around the world. He works with DDB Healthcare practices

in key local and international markets, including Anderson DDB, Ciel et Terre, DDB Remedy, Syncronia, and Tribal DDB.

Previously, Mr. Goldstone led the healthcare practices for Euro RSCG and Interbrand Wood, other Omnicom Group companies.

Joshua **GREENBLATT**

Solara Hires to Expand West Coast Business



Solara, Parsippany, N.J., a CommonHealth business unit created to provide strategic marketing services to improve patient access to pharmaceutical brands competing in managed markets, has hired Joshua Green-

blatt as senior VP, enterprise lead. Mr. Greenblatt manages Solara's West Coast-based biotechnology accounts.

Most recently, Mr. Greenblatt was employed as a consultant at Health Strategies Group, a research and consulting firm where he specialized in reimbursement strategies and strategic consulting for biotechnology and pharmaceutical manufacturers.

Geoff **MORROW**

GSW Worldwide Names Global Integration Leader

Healthcare advertising agency GSW Worldwide, an inVentiv Health company, has promoted Geoff Morrow to director of the global integration team.

Mr. Morrow, based in GSW Worldwide's head office in Columbus, Ohio, has worked as VP, global operations, since joining the agency in 2006. His responsibilities now include managing international operations and leading the seamless execution of strategy across all brands at GSW Worldwide.

Before joining GSW Worldwide, Mr. Morrow was in a marketing leadership role both in Canada and internationally with Eli Lilly.

Alan SCHULMAN

imc2 Hires Creative Director

Alan Schulman has joined imc2 as executive creative director. imc2, Dallas, is an independent digital marketing agency.

Before joining imc2, he was chief creative officer of Brand New World, an agency he cofounded. Mr. Schulman is based in New York and also serves on imc2's senior leadership team.

Dr. Claire C. WANG

MedPoint Names Director, Scientific and Program Services

MedPoint Communications, Evanston, Ill., a provider of communications and e-media services to the biopharmaceutical industry, has



named Claire C. Wang, M.D., as director of scientific and program services

Before joining Med-Point, Dr. Wang served as a scientist for the AMA and director of editorial for AS&K Mercury

Healthcare Communications.

Dr. Wang holds dual bachelor of arts degrees from Johns Hopkins University in Baltimore, Maryland, and received her M.D. from the Northwestern University School of Medicine.

Mike **WEISS**

/alert Marketing Promotes

Mike Weiss has been promoted to VP, sales, at /alert Marketing, Santa Clara, Calif., a division of Jobson Publishing Group Companies. Mr. Weiss is responsible for leading and directing the sales team.

Mr. Weiss has extensive experience in sales, sales training, sales management, market research, and marketing as well as working on the agency side of the business.



Dr. Anthony F. **ABRUZZINI** John K. HOGAN Dr. Linda Patricia

MILLER

Clinsys Hires to Strengthen Service Offering and **Global Therapeutic Strategy**

Therapeutically focused CRO Clinsys Clinical Research has appointed Anthony F. Abruzzini, Ph.D., as VP, global regulatory services, John K. Hogan as project director for CNS, and Linda Patricia Miller, M.D., as chief medical officer.

Before joining Clinsys, Berkeley Heights, N.J., Dr. Abruzzini was senior VP, regulatory services, with INC Research. Dr. Abruzzini holds B.A. and MSE degrees from The John Hopkins University and a Ph.D. in immunology and medical microbiology from the University of Florida.

Mr. Hogan joins Clinsys having recently

been with Sepracor as clinical project manager, CNS. He holds a B.S. in biology from Rutgers University and a master's in project management from Western Carolina University.

Dr. Miller held the positions of director, clinical research, oncology with Eisai and associate director, clinical development, with Organon. She holds an M.D. and MMS degrees from Rutgers Medical School.

Dr. John ANDREWS

Chiltern Appoints Regulatory Affairs Director



CRO Global Chiltern, Berkshire, U.K., has appointed John Andrews, Ph.D., as regulatory director, affairs, Americas. Dr. Andrews joins Chiltern with more than 20 years experience in the phar-

maceutical industry, including executive-level positions in the pharma, biotech, and CRO sectors.

Dr. Andrews is based in Chiltern's Wilmington, N.C., office and is responsible for assisting clients with strategic and tactical decisions for the most advantageous approach to develop drugs, biopharmaceuticals, and devices. He is also responsible for expanding Chiltern's regulatory affairs department into the North and South American continents.

Dr. Andrews earned his M.S. in biochemistry from Purdue University and his Ph.D. in microbiology from the University of North Carolina.

Dr. Joe **AVELLONE** Dr. Barbara TARDIFF

Parexel Appoints Biomedical and Information Sciences Expert



Global bio/pharmaceutical services organization Parexel, Waltham, Mass., has appointed Joe Avellone, M.D., as VP of operations for clinical research services, Americas. Dr. Avellone leads opera-

tional aspects of Parexel's Phase II-IV clinical development programs for clients. Before joining Parexel, Dr. Avellone was the CEO of Veritas Medicine.

Dr. Avellone received his M.D. from the Harvard Medical School, a master's in public administration from the John F. Kennedy School of Government at Harvard University, and a bachelor's degree from Dartmouth College.



data services, including data management, biostatistics, and related applications of informa-

Barbara Tardiff, M.D.,

has been appointed as cor-

porate VP of data sci-

ences. Dr. Tardiff leads

the expansion of Parexel's

tion technology.

Dr. Tardiff joins the organization from Merck, where she was executive director, research information services. Dr. Tardiff holds an M.D. from Yale University, an MBA from Duke University, Fuqua School of Business, an M.S., M. Phil. from Yale University, and a B.S. from Oregon State University.

Dr. Roberto J. BITTON Dr. Lisa **JENKINS** Dr. Ed **RICHARDS**

Kendle Adds Key Appointments

Kendle, Cincinnati, a global full-service CRO, has appointed Roberto J. Bitton, M.D., as project leader, Latin America.

Dr. Bitton provides medical and therapeutic expertise to deliver Phase I-IV clinical development projects for the company's biopharmaceutical customers, with an emphasis on oncology therapeutics.

As a board-certified medical oncologist, Dr. Bitton brings to Kendle more than 20 years of academic, CRO, and pharmaceutical industry experience.

Dr. Bitton earned his medical degree from the University of Buenos Aires, School of Medicine.



Lisa Jenkins, Ph.D., has been appointed senior regulatory consultant.

Dr. Jenkins is responsible for regulatory submission projects, including INDs and NDAs. She comes to Kendle

from Wyeth Pharmaceuticals, where she served as senior manager, worldwide regulatory affairs.

Dr. Jenkins earned her doctorate in experimental psychology from Syracuse University, New York.



Kendle has appointed Ed Richards, Ph.D., as VP, global clinical development, Europe and Africa.

Dr. Richards is responsible for providing strategic oversight and direction for Kendle's

She's solved complex problems for decades

~ Imagine how quickly she can solve your clinical trial challenges today



www.epharmasolutions.com (610) 832-9915

Lisa La Luna, V.P. of Corporate Development 20 Year Industry Veteran, Passionate Problem Solver

Phase II-III operations in Western Europe and Africa.

Dr. Richards earned both his bachelor of science in chemistry and his doctorate in physical chemistry from Imperial College, University of London.

He is based in Kendle's European headquarters in Berkshire, England.

Dr. Nancy Munder **GRAY**

Southern Research Institute Names VP, Corporate Development

Southern Research Institute has appointed Nancy Munder Gray, Ph.D., to VP, corporate development. Southern Research Institute, Birmingham, Ala., is a not-for-profit organization that conducts basic and applied research in the areas of preclinical drug discovery and drug development, advanced engineering, and environmental and energy production.

Most recently, Dr. Gray was a business development consultant at Beijing Med-Pharm

She earned a bachelor of science in chemistry from Bucknell University and a doctoral degree in medicinal chemistry from the University of Illinois Medical Center.

Dr. Todd JOHNSON Dr. James **PUSEY**

MDS Names Senior Staff for Corporate and Global Development



MDS Pharma Services, King of Prussia, Pa., has named Todd Johnson, M.D., senior VP for strategy and corporate development. Dr. Johnson leads efforts to profitable accelerate growth through strategic

partnerships and acquisitions.

MDS Pharma Services is a business unit of MDS and offers a full spectrum of resources to meet the drug discovery and development needs of the pharmaceutical and biotechnology industries.

Before joining MDS, Dr. Johnson led strategic consulting engagements at several major pharmaceutical and biotech firms for McKinsev.

Educated at the University of Pennsylvania in Philadelphia, Dr. Johnson holds an MBA from its Wharton School, an M.D. from its medical school, and a B.A. in neurobiology from its College of Arts and Sciences' honors program.



MDS has appointed Dr. James Pusey as VP and general manager of its global clinical development business, which manages late-stage clinical drug trials.

He leads a business area that is focused on

enhancing client service through its Lean-Sigma and other initiatives to improve process efficiency and support client needs.

Before joining MDS, Dr. Pusey was president and CEO of OrthoLogic.

Educated at London University, he holds bachelor of medicine and bachelor of surgery degrees from the Royal Free Hospital School of Medicine, and an MBA from the London Business School.

Darlene VICKERS

WCC Makes Quality Assurance Appointment



WorldCare Clinical (WCC), Cambridge, Mass., an imaging CRO, has hired Darlene Vickers as director of quality assurance/regulatory affairs. Before joining WCC,

Ms. Vickers was a senior

regulatory operations associate at Bristol-Myers Squibb Medical Imaging. She holds an M.S. in regulatory affairs and health policy from the Massachusetts College of Pharmacy.

Dr. Cheri **WALKER**

Charles River Appoints Corporate Senior VP, Corporate Development

Charles River Laboratories International, Wilmington, Mass., has appointed Cheri Walker, Ph.D., as corporate senior VP, corporate development.

Charles River Laboratories partners with global pharmaceutical and biotechnology companies, government agencies, and leading academic institutions to advance the drug-discovery and development process.

Dr. Walker is responsible for the company's global corporate development function, directing all aspects of its merger, acquisition, and strategic joint-venture activities.

Before joining Charles River, Dr. Walker was VP, mergers and acquisitions, for Qiagen Sciences.

Dr. Walker holds a doctorate in human and molecular genetics from Baylor College of Medicine and a bachelor's in biology from Swarthmore College.

Medical-Education POOL

Karen J. ABBAS Megan **KENNEDY** Robert E. KRISTOFCO Sara **MICHAELS** Dr. Letitia **O'KICKI-ROSEN**

Meniscus Restructures, Expands, Appoints, and Promotes



Karen J. Abbas has joined Meniscus Educational Institute (MEI), West Conshohocken, Pa., as education director, nursing. MEI provides education for healthcare practitioners, focusing on live, print, and Web-

based interactive programs.

Ms. Abbas previously served as an oncology clinical nurse specialist at Vassar Brothers Medical Center.

She received her bachelor's in biology form Calvin College, her master's in biology from the University of Illinois at Urbana-Champaign, and her master's degree in nursing from Pace University.



Megan Kennedy has accepted the position of director, program management services. She is a graduate of Drexel University, with a bachelor's in bioscience and biotechnology and a master's in scientific and technology communications, as well

as certification in project management by Penn State University.



has joined MEI as its president. Previously, Mr. Kristofco served as associate professor and director of the Division of Continuing Medical Education, at the University of Alabama School of

Robert E. Kristofco

Medicine.

Mr. Kristofco received a bachelor of science from St. Francis College in Loretto, and earned a master's in social work from West Virginia University.

Sara Michaels is the chief operating officer of





MEI. She previously served as senior VP, account services and operations, at DVC Healthcare Communications.

Ms. Michaels received a bachelor's in international business from Clemson University and an MBA from Holy Family University.

Letitia O'Kicki-Rosen, M.D., has joined MEI as medical director. Previously, she served as a physician with the City of Philadelphia Department of Public Health.

Dr. O'Kicki-Rosen is a graduate of the Temple University School of Medicine

Mary **ANDERSON**

HLS Promotes

HLS, Parsippany, N.J., the founding CommonHealth medical-education unit, has appointed Mary Anderson to general manager. Ms. Anderson continues to supervise the account management teams and serves on the HLS strategic planning team to maximize client offerings. Previously, she was executive VP, managing director.

Dr. Bruce **BELLANDE**

CME Enterprise Names President

Bruce Bellande, Ph.D., has been named president of CME Enterprise, an ACCMEaccredited provider of continuing medical education. Dr Bellande's focus includes physician self-assessment, curriculum modules, and practice performance improvement designed around specialties and sub-specialties.

Dr. Bellande earned his B.S., M.A., and Ph.D. in healthcare administration at the University of Mississippi.

Dr. Niki **OQUIST**

CME Appoints Senior VP, Medical Affairs



CME, Irvine, Calif., a division of CMPMedica and a provider of fully accredited continuing medical education programs, has appointed Niki Oquist, M.D., senior VP of medical affairs.

Dr. Oquist is responsible for accreditation,

managing content development for all educational offerings, and serving as a professional liaison between CME and advisory boards, medical directors, and other clinicians.

Dr. Oquist is a board-certified pediatrician and before joining CME, he held various management positions with MedImmune.

Vivian **PAGOULATOS**

ProCom Selects Professional Relations VP



ProCom, a Common-Health medical-education unit, has hired Vivian Pagoulatos as senior VP, professional relations, for the group.

Ms. Pagoulatos is responsible for managing and developing a portfo-

lio of accounts and serves as an integral member of the senior leadership team. Most recently, she was employed at Saatchi & Saatchi Healthcare.

Ms. Pagoulatos has an R.Ph. from Rutgers and an MBA from Fairleigh Dickinson.

Rachel **PILOTTI**

Curry Rockefeller Group adds Senior Program Manager



The Curry Rockefeller Group (CRG), Tarrytown, N.Y., a thoughtleader-focused medical education company, has appointed Rachel Pilotti as senior program manager. Ms. Pilotti was most recently with Medical

Education Consultants.

She is a graduate of the Johns Hopkins University, where she earned her bachelor of arts in history.

Philip **SJOSTEDT**

Axis Welcomes New VP of Strategic Direction



Axis Healthcare Communications has appointed Philip Sjostedt as VP, strategic direction. Axis, Yardley, Pa., provides a full spectrum of healthcare communications services to the pharmaceutical, biotechnology, and medical-device industries.

He was previously senior VP, strategic medical marketing with Oxford PharmaGenesis.

Service **POOL**

Harry J. ALBA JR. **Dorland Healthcare Promotes**



Dorland Healthcare Information, an integrated healthcare media company, has promoted Harry J. Alba Jr. to executive VP, sales and marketing. Mr. Alba, 48, was previously executive VP, publishing sales.

Vaughn ANTHONY LaTheena THOMAS D. Anderson Hires and Promotes

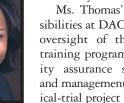


D. Anderson & Company (DAC), a subsidiary of D. L. Anderson International, has named Vaughn Anthony as VP, communications, and LaTheena Thomas as director of training and quality assurance. DAC,

Dallas, is a provider of patient recruitment and retention services for the clinical-trials industry. Mr. Anthony most recently served as senior

director of creative services. He received his BS in broadcasting from the

University of Nebraska. Ms. Thomas' respon-



sibilities at DAC include oversight of the team training programs, quality assurance systems, and management of clinical-trial project teams.

Margaret **BLACKWELL** Larry **GREEN** Dean HOPKINS Shelley SPENCER Matt WEED

Publicis Hires and Promotes

Publicis Selling Solutions, Lawrenceville, N.J., a Publicis Selling Solutions Group and Publicis Healthcare Communications Group company, has announced several new hires and promotions.











Margaret Blackwell has been hired as field recruiter, Publicis Selling Solutions. She has experience in specialty recruiting for health educators, nurses, pharma sales, and sales management.

Larry Green has been promoted to the position of president, Publicis Managed Markets, Account Management Group.

Dean Hopkins has joined the company as senior VP, sales and client support. Mr. Hopkins is responsible for managing sales, training, analytics, incentive compensation, and client services. Before joining Publicis, he was senior director, U.S. commercial business unit at Biovail Pharmaceuticals.

Shelley Spencer has been promoted to the position of president/chief operating officer of Arista Marketing Associates, a Publicis company. Before her promotion, Ms. Spencer served as president/chief operating officer of the Publicis Selling Solutions Group training company, Total Learning Concepts.

Matt Weed has rejoined Publicis Selling Solutions as director, IT. Most recently, he served as associate director of IT applications for Novartis.

Nancy **CONNELLY** PDI Promotes



PDI, Saddle River, N.J., a provider of commercialization services to the biopharmaceutical industry, has promoted Nancy Connelly to senior VP, sales support services. She also serves on the executive committee.

Michelle **LEIBOW** McKesson Specialty Adds to Staff

Michelle Leibow has joined McKesson Spe-



cialty's marketing team as director. McKesson Specialty, Scottsdale, Ariz., a business unit of McKesson, delivers the services that manufacturers, payers, and providers need to ensure pharmaceutical products, coordi-

nated reimbursement, and clinical services are available to patients with complex diseases.

Most recently, Ms. Leibow was the director of strategic marketing at MedMark.

Ms. Leibow earned a bachelor's in communications from Duquesne University.

Mark **SPIERS** Wolters Kluwer Appoints President and CEO

Wolters Kluwer Health, Conshohocken, Pa., has appointed Mark Spiers president and CEO of its healthcare analytics business unit based in Phoenix and Yardley, Pa. Wolters Kluwer Health is a provider of information for professionals and students in medicine, nursing, allied health, pharmacy, and the pharmaceutical industry. Mr. Spiers has more than 25 years of pharmaceutical experience. He is a graduate of Austin College.

Technology POOL

Dr. John **AITKEN**

Octagon Appoints West Coast Director



Octagon Research Solutions, Wayne, Pa., a process-centric solutions provider, has appointed John Aitken, Ph.D., as managing director, West Coast operations. Dr. Aitken is responsible for providing regulatory

support and developing opportunities. Before joining Octagon, Dr. Aitken was senior director, regulatory operations, at Elan.

Dr. Fredric **COHEN**

Pharmaceutical Consultant Joins Fast Track

Fast Track Systems, Conshohocken, Pa., a developer of tools for clinical-trial design col-

laboration and communication, has named Fredric Cohen, M.D., as VP, clinical strategies.

Dr. Cohen is a research-trained physician and a pharmaceutical industry veteran. He has served as president, Pharma Growth Strategies, a specialized management consultant to the life-sciences industries, and will continue to lead PGS while at Fast Track Systems.

Chip **JENNINGS**

Healthcare Industry Veteran Leads etrials Worldwide

Chip Jennings has been named president and CEO at etrials Worldwide, Morrisville, N.C., a provider of e-clinical software and services that optimize clinical-trial management and accelerate time-to-market.

Previously, Mr. Jennings served as senior corporate VP, at SHPS. He has a B.A. and an MBA from Michigan State University.

Michael **SMYTH**

ClinPhone Trial Management Solutions Makes Key Appointment



Clinical technology solutions company Clin-Phone, Princeton, N.J., has named Michael Smyth as VP, product management, in its trial management solutions group. Before joining ClinPhone, Mr. Smyth was head of

global strategic accounts at VivoMetrics.

Wade **WIRTA**

Perceptive Informatics Names VP of IVRS



Perceptive Informatics, Waltham, Mass., the technology subsidiary of Parexel International, has appointed Wade Wirta as VP of its worldwide clinical interactive voice response systems (IVRS) operations.

Before he joined Parexel, Mr. Wirta spent

more than 13 years with Pfizer where, most recently, he was responsible for driving the IT strategy for supply chain products and services across the clinical drug development phases.

Mr. Wirta holds a bachelor's degree in computer science from the University of Maine. ◆

Send your personnel announcements to feedback@pharmavoice.com.

MORE Options. MORE Opportunities. MORE Results.

The Next Generation of Publication Marketing

The PharmaVOICE WebLinx Program

PHARMAVOICE MODERATED • EDUCATION RICH • LIVE • INTERACTIVE • SPONSOR HOSTED

Accelerate your marketing campaign with a program designed to generate qualified leads and measurable results.

- Customize to your target audience establish your expertise
- Leverage the PharmaVOICE brand to deliver interested participants generate qualified leads
- Capitalize on pre- and post-seminar pull-through build sustainable interest
- Use an experienced provider with proven results

For more information about WebLinx Programs, call 609-730-0196 to speak with Lisa Banket, Publisher (Ibanket@pharmavoice.com), or contact Marah Walsh, New Business Development 215-321-8656 (mwalsh@pharmavoice.com)



www.pharmavoice.com/weblinx

The **LAST** Word



Making new medicines is the most complex team sport on earth. It involves a group of people coming together and practicing as an effective team time and time again.

Millennium Pharmaceutical's JOSEPH B. BOLEN, PH.D. Discusses Advancements in Oncology Research

Throughout his career, Joseph Bolen, Ph.D., has been involved in unraveling the mysteries of drug discovery. Now in his positions as Senior VP of Research and Drug Discovery, a role in which he heads all biological research and related functions as well as all drug-discovery functions, and as Chief Scientific Officer of Millennium Pharmaceuticals he is sharing his vast wealth of knowledge and expertise.

t's a very interesting and exciting time in the field of oncology, particularly in the area of drug discovery. For Dr. Bolen and his colleagues and peers in the oncology arena, there is a sense of gratification as the time and effort of worldwide cancer research efforts over the past 25 years are finally starting to yield results.

Dr. Bolen recently chaired IBC's 12th Annual World Congress on Drug, Discovery & Development of Innovative Therapeutics conference in Boston, where he also moderated a panel discussion on the topic "Why is Cancer Drug Discovery so Difficult."

We are honored to have Dr. Bolen provide his insights on this exciting area of research in an exclusive interview with PharmaVOICE.

GENOMIC INFLUENCES

What are the most exciting aspects of drug discovery and research in oncology? BOLEN: The whole era of genomics has had a major impact and we're just starting to see the fruits of this area of research. When I started out, the only tools we had were cancer-causing viruses in animals. We've

MILLENNIUM'S Approach

With the discovery and approval of Velcade, which is indicated for the treatment of patients with multiple myeloma who have received at least one prior therapy, Millennium has helped to pioneer a new, broad field of biology that is being applied to oncology, and that's the field of protein homeostasis. This is the understanding, at the post-translational level, of how cells balance protein levels. One key pathway used by all cells to regulate protein levels is the ubiquitin proteasome pathway or UPP. The last step on this pathway is the proteasome. Proteasomes are enzyme complexes present in all cells that degrade intracellular proteins in a regulated manner in both healthy and cancerous cells. Cancer cells depend on proteins regulated by the UPP for proliferation and survival. Inhibition of the proteasome by Velcade prevents degradation of intracellular proteins, affecting multiple signaling cascades within cells. This disruption of signalling pathways in the cancer cells can lead to cell death and inhibit tumor growth.

progressed a long way. We now have major insights in terms of dissecting and understanding the molecular nature of cancer and the broad complexity of specific cancers.

OVERCOMING BARRIERS

What have been the major stumbling blocks in cancer drug discovery?

BOLEN: With any type of cancer, there is an enormous heterogeneity from patient to patient, even with the same type of cancer. The types of cancers we're routinely evaluating in clinical trials are metastatic cancers that have survived numerous rounds of therapeutic intervention. These are cancer phenotypes that have been selected not only for their internal capability to survive, grow, and induce new blood supplies (through the process known as of angiogenesis), but they are also treatment resistant.

If this is not enough of a challenge, we must cope with one of the hallmarks of cancer — genomic aneuplody, which means that these cells contain not single genomes but rather larger scramble genomes allowing for more rapid stress adaptation. Thus, we have to deal with a massive number of shifts in the disease over the course of time, even in an individual patient and in an individual cancer type, so it's no wonder this is such a complex arena to try to address in the research and discovery phase of drug development.

ADVANCING DRUG DISCOVERY

How have research scientists been able to advance oncology drug discovery?

BOLEN: With the tools that are now available — genomics, proteomics, and other wonderful advancements that have come to be in the past few years — we are more optimistic than ever that we will be able to define the various biochemical pathways that drive the course of the disease. And once this is accomplished, I think that collectively, as an

CAREER Highlights

Joseph Bolen, Ph.D., has been Chief Scientific Officer of Millennium since 2006, having joined the company in 1999 as VP of Oncology. He was promoted to Senior VP of Discovery Research in 2002 and appointed Senior VP of Research and Drug Discovery in 2003. Before joining Millennium, Dr. Bolen was VP of Oncologic Diseases at Hoechst Marion Roussel. Dr. Bolen has served as Chief of the Biochemical Oncology Section of the National Cancer Institute. He received the National Institutes of Health Award for Meritorious Research in 1990 for his key contributions to the discovery of the normal physiologic functions of the src group of protein tyrosine kinase oncogenes as key regulators of the immune system.

industry of drug hunters, we're going to be able to do something about changing the course of cancer treatments and provide effective treatment options for our patients.

Already, this research has resulted in the emergence of many new targeted therapeutics, with the poster child being Gleevec. We're also learning more about how targeted therapeutics can be combined in the clinic to manage specific subtypes of cancer.

Because there are so many new discoveries coming out year after year, I'm more optimistic about the future of cancer drug discovery and development than ever, and I'm a pretty optimistic guy.

CREATING INNOVATIVE MEDICINES

What are your thoughts on innovation in the industry?

BOLEN: I believe the industry forgot what it really takes to make innovative medicines and did not invest appropriately in discovery. It's not that we didn't spend money on technology and instruments, but in the 1990s somebody came up with the idea that drug discovery was an engineering problem, and nothing could be further from the truth. Making new medicines is the most complex team sport on earth. It involves a group of people coming together, practicing as an effective team and engaging in multidimensional problem-solving in real time. The most important thing about drug discovery is the culture of the organization. If drug discovery was only a numbers game — screening many compounds against many targets by one group and following up with passing things along to another group doing another thing passing it along yet again to some other group to do something else, then presumably the largest companies with the most compounds and the most people would win every time, but that's not the case. It is a fine way to build a car but a poor way to craft a potential new medicine. Success in crafting new drugs is about creating a culture of innovation and allowing creativity to take over at the appropriate time.

PharmaVOICE welcomes comments about this article. E-mail us at feedback@pharmavoice.com.

We've Expanded Our Focus

Adding Infectious Disease Capabilities to Our Global Offering

The Trusted Process

PlanActivation™

uickStart^{IM}

ProgramAccelerate

Therapeutic Foresight. Trusted Results.™

We focus our scientific and clinical expertise in the disease areas where the most critical need for new treatment exists. That is why we recently launched our new Infectious Disease practice.

To provide the therapeutic depth our customers have come to expect, INC Research acquired Advanced Biologics, a US-based full service CRO that has been industry-recognized for its expertise in infectious disease research.

Now, with the seamless integration of this highly experienced Infectious Disease practice, INC Research offers full capabilities in all stages and functions associated with the development of anti-infectives. Our global experience spans Phase I-IV pediatric and adult trials, at all levels of complexity, and includes work in the areas of anti-bacterials, anti-virals, anti-fungals and vaccines.

From the very first customer interaction to final data delivery, INC Research promises to bring our renowned therapeutic foresight to the table and to support customers using our tried and true Trusted Process.[™] And now, we will apply this proven methodology in the worldwide fight against infectious disease.

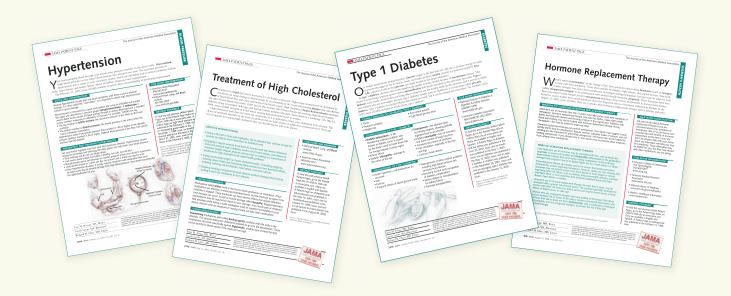
To learn more about how our Trusted Process[™] can be deployed to support your next project, visit us at the ICAAC Meeting in Chicago • September 17-20, 2007 • Booth #829 or go online to www.incresearch.com.



NEW from the American Medical Association

"JAMA Patient Page Pads"

As featured in the pages of JAMA



Now there's a new way to reach your audience – The JAMA Patient Page Pad. This popular editorial column in JAMA has provided patient education since 1998 and is now available for sponsorship in a unique pad format. Each pad provides disease specific information and recommendations and is a valuable tool for physicians to use with their patients.

Reach your physician audience. Educate your patient audience.

For more information contact Susan Carollo, Maureen Reichert or Nancy Souza 973-263-9191.

Trusted for the Last Century . . .

Leading This One.