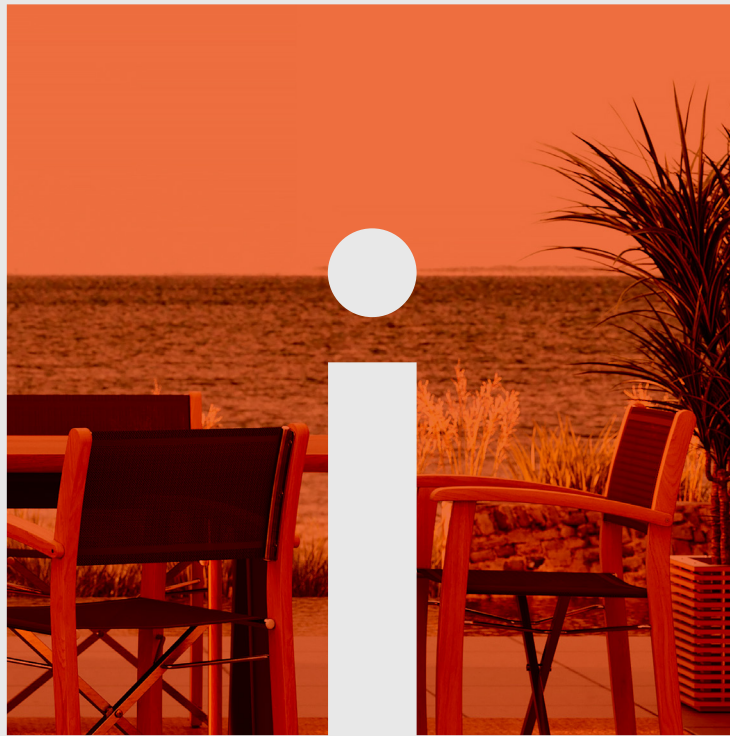


# Company Profile



**Vertically Integrated OEM / ODM  
Furniture Manufacturer**



# THE GROUP





WHO WE ARE

# Indospace Group

Indospace Group is a global company that is specialized in manufacturing & supplying furniture to on and offline retailers & distributors across the globe. We are based in Indonesia and our headquarters, showroom, production sites and distribution center are located in Central Java, Indonesia.

We are a vertically integrated furniture supply chain group for global retailers with the main purpose of accelerating furniture supply chain to increase efficiency, productivity and speed to market.

## Our Lifestyle Products

We offer inspired living through high-quality products, exclusive designs, and timeless style – all powered by digital design and visualization tools that provide seamless shopping.

## Our Warehouse and Fulfillment Center

Our warehouse and fulfillment center in Central Java, Indonesia is equipped with stocked products that are ready to be shipped. The buyer can simply place an order on our B2B Portal by choosing different styles of products with No required MOQ.



## The Group's Numbers

**1500+**

Employees

**2,500,000**

Square feet production capacity

**92%**

Exported production volume

**2000+**

Capacity to export containers annually

**25**

Industry experience in furniture manufacturing

**3**

Brands

**3**

Production sites across Centra Java, Indonesia

**20**

New complete collections every year



# Our Purpose

Our business purpose is to uphold the principles of Maqasid Shariah by delivering ethical and sustainable solutions that promote the well-being of individuals and society. We aim to be a trusted and socially responsible business that contributes to the betterment of individuals, communities, and the wider society. We will continuously evaluate and improve our practices to ensure that we fulfill our purpose while creating a positive impact on all aspects of human life guided by the values of justice, compassion, and integrity.



# Vision

To be the leading furniture company delivering exceptional quality and innovative designs while promoting the well-being and harmony of individuals and society. We aspire to be recognized as a trusted furniture brand that integrates Islamic values into every aspect of our business. Our vision is to accelerate digital transformation in the supply chain to increase data transparency, efficiency, productivity, and speed to market. By pursuing excellence and innovation, we strive to be a catalyst for positive change and a leader in the furniture industry

# Our Company History

We can look back on impressive milestones in our company history.

2003

A group of friends found Triconville, they shared the same vision and passion to change the concept that outdoor furniture could be made better.

- Debuted the first outdoor teak collection.
- Enlarged the product range to stainless steel and wicker.
- Started to export their furniture on a small scale.
- Expanded export to European regions.

2004

- Open the 2nd manufacturing plant in Demak, specializing in metal in Indonesia.
- Adding CNC laser-cut machine and automated powder-coating machine.
- New outdoor collections that are all a clear commitment to innovation and versatile designs.
- Integrated Inventory, logistics and warehouse management to our ERP systems to function efficiently.

2013

- Add more CNC laser-cut machines.
- Build a new showroom in Jepara.
- Create an integrated style indoors & outdoors.
- Added CNC woodworking.
- Introducing Triconville B2B Portal for speedy order processing, downloadable digital assets, and product-rich information pages.
- Introduced “Dezign District” showroom locally in Indonesia.

2017

- Rebranded the company into Indospace Group.
- Introduced Indospace B2B division to our dealers.
- Updated “Indospace B2B” as a platform for our dealers and distributors to improve order proceeding, quickship assortments, and inventory forecasting.
- Added machinery to support wood board/panel manufacturing.

2019

- Reintroducing “Triconville” as a global outdoor furniture brand.
- Open of 3rd manufacturing plant and logistics center in Kudus, Central Java Indonesia.
- By addition of 3rd manufacturing plant we have raised our export capacity to 2000+ containers annually.
- Laying out the foundation to our Indospace Logistics Center to provide support to local manufacturers. Creating a supply chain framework.

2021

- Making a pivot from a manufacturing company to a design company. Reintroducing and redefining Indospace Group.
- Reinvesting into technology, systems, people, and product Dezign Studio to align with the company vision.
- Increasing product assortment of the Indospace Contract/Projects Division to support hospitality Projects through ArchiDistrict.

2023

- Working towards enabling 3 new furniture categories.
- Working towards adding new reputable suppliers to our supply chain infrastructure across Indonesia.
- Introducing the “Hobufa” brand to the Indonesian market.

2024

# We Have High Standard Quality

By obtaining certifications, we aim to build trust among customers, partners, and authorities, which is crucial for establishing a positive reputation with our customers worldwide. Substantial investments in research allow us to offer products with the best value for money, a quality that goes beyond the product itself but instead embraces the entire development process, from concept to production, thanks to teams of engineers, specialist operators, planners, designers, and marketing specialists.



SVLK holds significant importance for us as it ensures that wood products and raw materials sourced and managed from responsible origins align with legal requirements. We would like to let you know that all of our Products are accompanied by V-Legal documentation. Certified with certification number: VLHH-33-12-0087.



FSC is the most trusted sustainable forest management solution in the world. FSC certification is awarded to forests and companies that meet strict environmental, social, and economic standards, supporting responsible forestry and the protection of natural habitats, biodiversity, and local community rights.



Indospace is proud to hold ISO 9001 certification. ISO 9001:2015 establishes a framework for defining and achieving quality policies and objectives in any type of organization. This standard encompasses key elements outlined in Clause 10 of ISO 9001:2015, including normative references, terms and definitions, organizational context, leadership, planning, support, operations, performance evaluation, and improvement.



We have obtained SMETA (Sedex Members Ethical Trade Audit) certification to reinforce our unwavering commitment to ethical business practices and responsible sourcing. SMETA stands as a global benchmark for social auditing, empowering companies to gain comprehensive insights into their operational locations and suppliers, thereby driving a deeper understanding of the working conditions that make up our supply chain.



Indospace has received certification from The National Accreditation Committee (KAN), an Indonesian accreditation authority that follows international standards ISO/IEC 17011. KAN's participation in the Asia Pacific Accreditation Cooperation (APAC), International Accreditation Forum (IAF), and International Laboratory Accreditation Cooperation (ILAC) add to the significance of this recognition. This achievement highlights our commitment to maintaining excellent quality and strengthens our standing in the industry.



WHAT WE DO

# Indospace Manufacturing

3 production plants located across Central Java, Indonesia covering a total surface area of 250,000m<sup>2</sup> or 2,500,000ft<sup>2</sup> with highly automated lean production units, with 1500+ employees and growing. All production units are equipped with extensive CNC machinery & methods to build quality furniture products. The production flow here is developed vertically to automated technological systems that connect products to their production lines.

## Warehouse

Indospace Smart warehouse infrastructure includes a stocked warehouse over a capacity of 80,000 m<sup>2</sup> or 800,000 ft<sup>2</sup> with collections of Indospace product lines that are always packed and ready to be exported. Our warehouse management system uses barcoding and is linked to the cloud Enterprise Resource Planning (ERP) system to make it more agile, scalable and have 100% data visibility and accuracy. Our warehouses are equipped with multiple loading bays, to increase the shipping speed.



## The Fusion Of Modern Technology With Traditional Craftsmanship

Our Manufacturing plant holds extensive CNC machinery & methods to build quality furniture, equipped with machinery like CNC woodworking, in-house extrusion profile works, CNC Laser cutting, Automated Powder Coating, Owens, and many more, which guarantee the desired high level of quality.



WHAT WE DO

# Indospace Supply Chain

Navigate through the competitive landscape by optimizing your supply chain. We adopt advanced methods & strategies by creating a vertical supply chain and collaborating with local manufacturers.

## Supply Chain Division

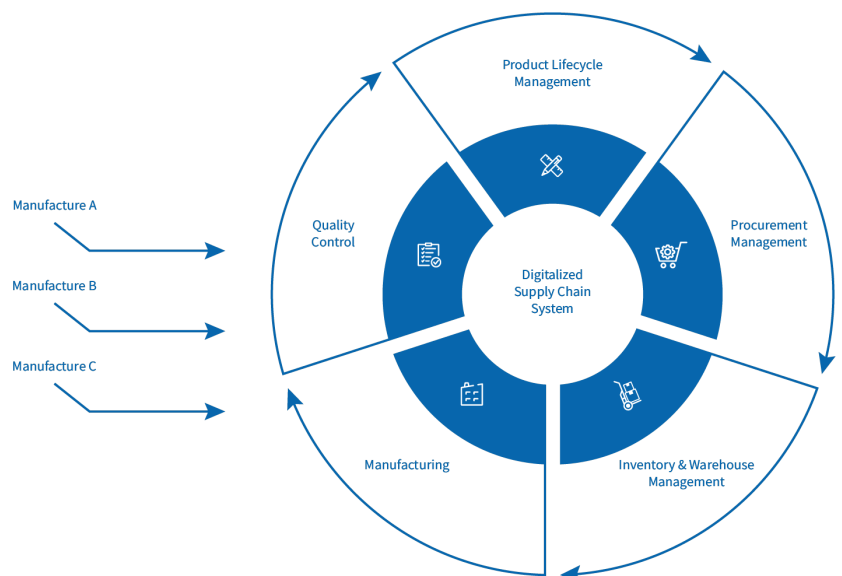
In the fast-developing world, we are constantly growing and pushed to enter a new era of the digital economy. We are creating a supply chain infrastructure that will support SMEs through digitization with production operations and financial management. This will ensure the flow, improve efficiency, and lead to a more resilient and well-organized system.

## Furniture Supply Chain for SME's in Indonesia

We actively partner with small and medium-sized furniture manufacturers (SMEs) to create the ultimate source that caters to the information needs of professionals. Through our platform, we aim to provide an ease of doing business. Your next project is in capable hands.

## Transforming Furniture Industry Through Integration of Digital Supply Chain

Our objective is to move forward in both process and technology. We decided to simplify engagement and streamline end-to-end transactions where people and professionals could find information and data in one-stop resource loaded with inspiration.







# Sustainability

We strongly believe that technology and sustainability go hand-in-hand. In our quest for a cleaner world, we are continuously putting our efforts towards building a sustainable supply chain using innovative tech solutions. Our team and partner manufacturers & suppliers are encouraged to take every step possible to diminish the impact on the environment. By choosing Indospace, you make an active choice towards saving the planet.

## Honest Material

Wood from sustainable forestry with long-lasting character. Traceable leather and upholstery fabrics, free of substances which might be harmful for humans and environment, completely recyclable & sustainable. All done to prolong the life of your furniture by many years.



## Legally Sourced Wood

Our commitment to environment is reflected by the Legally Sourced Wood CoC (Chain of Custody) certification of our distribution centers. Everyday, Legally Sourced Wood works towards the care of our forests and those who rely on them: by protecting plant and animal species, ensuring Indigenous Peoples' rights, requiring forest workers' safety, and much more.



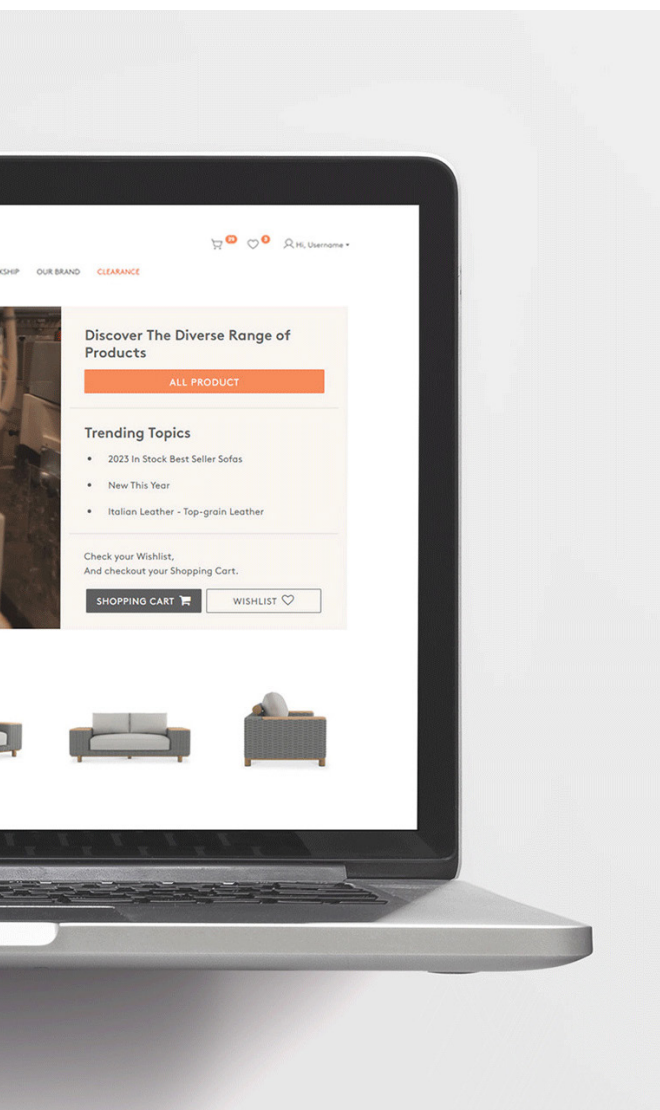
# OUR BUSINESS UNITS



# Indospace B2B Division

1

Efficiency and optimization is our main goal. With our own warehouse infrastructure in Central Java and warehouse management system, Indospace supports the retailer's request instantly. We aim to provide global retailers with the opportunity of having various products on their shelves without having the burden of stocking



## Access to Indospace B2B Portal

The Indospace Business Area is your gateway to the marketing material, order management and information needed to grow your business with us: pictures, catalogues, videos as well as news and technical specifications.

### Personalize Products

Shop products in stock, with customization and personalize your items with many finishes and fabrics options. We stock 50+ fabrics that you can choose from. All will be ready in 2-3 weeks lead time.

# The Largest Indonesian Vertical Integrated B2B Supplier of Furniture and Home Goods

The team is passionately committed to delivering the highest standards of customer service and serve as the largest furniture supply chain company for international buyers in the home and living industry. We keep an inventory of high-quality furniture products, exclusive designs, and timeless styles.



## One Stop Total Furniture Supplier

200k+

Items delivered

5k+

Total SKU's and growing

3k+

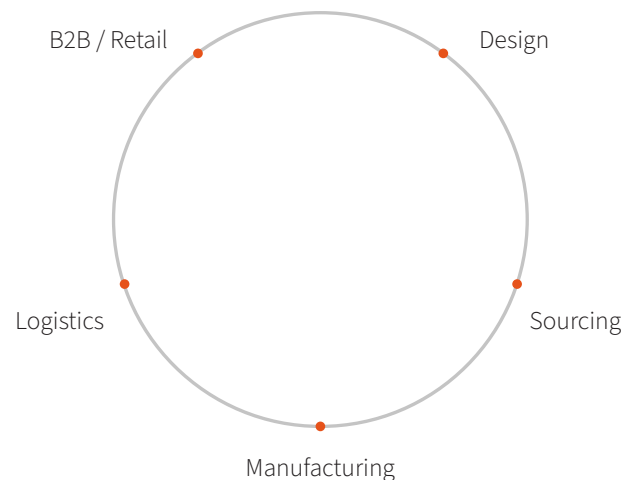
Active buyers

2.5M ft<sup>2</sup>

Vertically Integrated Manufacturing Space

## Vertically Integrated Supply Chain

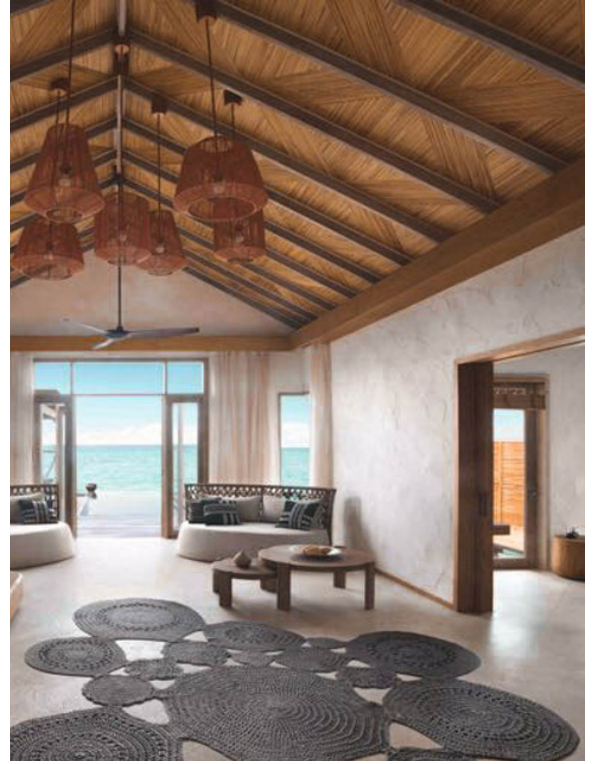
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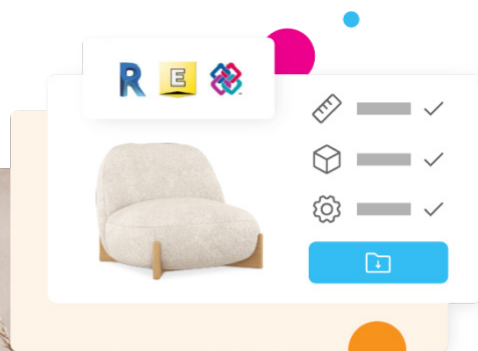
# Indospace 2 Contract Division

Indospace Group is constantly investing in the structure of the Contract Division, increasingly providing high-quality solutions with the customers, from luxury villas, resorts, to urban living, and creating long-term partnerships. These partnerships include many famous contract and design brands worldwide, all based on efficient order processing and timely delivery. We manage over 10 production lines with precision scheduling via ERPs, ensuring punctual order fulfillment. High-quality standards are rigorously maintained at every stage of production, supported by the efficiency of CNC machines, powder-coating processes, and other advanced equipment.



The Contract Division specifically manage orders in every phase, from product development, upholstery, assembly packing and logistics solutions. All activities are perfectly integrated to guarantee the realization of projects in line with the quality, so you can skip the lengthy development process and immediately access a curated selection of products.

**archidistrict**



**Your one-stop  
platform for  
coordinated decor  
fit-out solutions.**

## Archidistrict | Philosophy

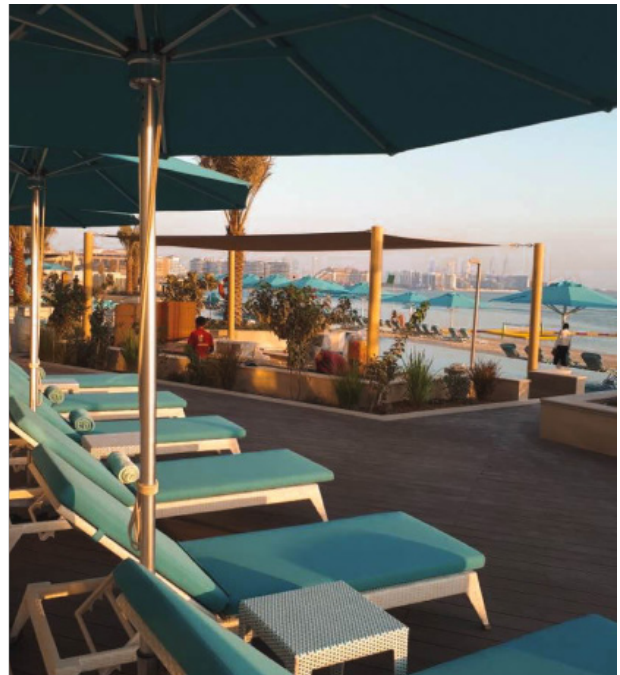
With our extensive experience and constantly evolving expertise specialized in the furniture and furnishing sector, we provide full service from sourcing to delivery. Our flexibility and dedication allow us to closely cater to your requirements. Our state-of-the-art platform can handle any project, regardless of size or style, and attention to detail is our specialty. Explore our vast portfolios with exclusive designs.

# Who Qualifies for Indospace Design Network?

- Design Firms
- Set Designers
- Home Stagers
- Architects
- Interior Designer
- Builders & Developers
- Product Designers

## The Project

Over the years, Archidistrict has carried out hundreds of projects in different sectors all over the world: from hospitality to residential design. We provide a one stop shop for clients requiring a coordinated decor fit out solution. Our designs are tailored to meet particular requests and we offer all of the necessary support to ensure the success of the project.





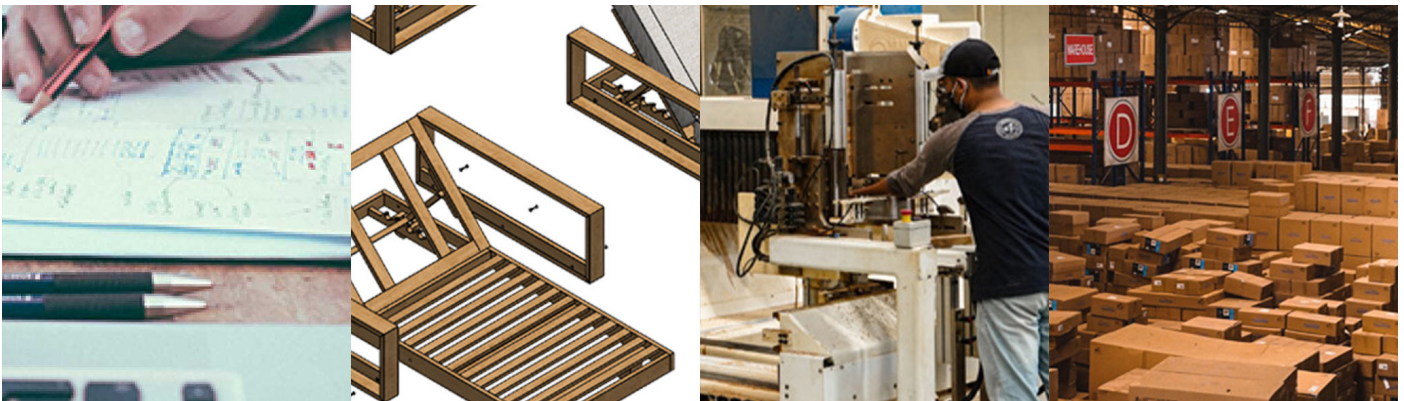
# Indospace OEM Division

3

Our OEM and private label services are built on a foundation of production capabilities and engineering expertise. We manage over 10 production lines with precision scheduling via ERPs, ensuring punctual order fulfillment. High-quality standards are rigorously maintained at every stage of production, supported by the efficiency of CNC machines, powder-coating processes, and other advanced equipment.



## How We Approach



### Discovery 1/4

OEM service offers various benefits such as cost-efficiency, scalability, and flexibility. With dedicated manufacturing experts at your side, you can streamline the production, reduce costs, and focus on marketing and branding.

### Manufacturing 3/4

Indospace Manufacturing provides worldwide support with a strong emphasis on real-time communication, scalability through a dedicated production line for OEM products, and the delivery of high-quality goods to enhance efficiency and reduce lead times..

### Product Development 2/4

This phase involves process iteration to build the final product. The product goes through design, engineering, material selection, prototype, and quality control to evaluate the durability and features of the product, ensuring that your products meet the highest quality standards.

### Logistic Support 4/4

We provide essential logistic support by storing large volumes of your finished goods in our warehouse, ensuring long-term demand fulfillment. Additionally, we offer custom packaging and logo design tailored to your preferences..



# Indospace Retail Division

4

We want to offer versatile quality furniture with attention to detail that adapts to the market's different needs, thanks to modular and intersecting brands and divisions that create a variety of solutions in terms of style and budget.



## Dezign District



## Your destination for unparalleled luxury and designer furniture.

Dezign District began the journey with an urge to create a beautiful piece of furniture with the finest quality. We take pride in curating luxury designs, trends, materials, standing out through our commitment to seamlessly fuse functionality and aesthetics with world-class material quality and craftsmanship. Our design portfolio has taken us around the world by developing an exceptional experience designing for top resorts, hotels and luxurious residential properties. We've collaborated with designers bringing their crafts into life, adding an extra layer of distinction to our curated selection. Whether consumers or designers, we value relationships above all else.



We believe our success is derived from uplifting collaboration. Our passion and urge to create beautiful homes always keeps us on edge to give our customers the best they deserve. Dezign District is opening an opportunity to all designers worldwide to join our creative environment that encourages and develops talent. Calling on all designers worldwide to embrace the opportunity and contribute your unique perspectives as we redefine luxury living together.

# OUR BRANDS





OUR FAMILY BRANDS

# Triconville™

Triconville caters to various lifestyles with the design-led collection and home accessories, from relaxation-ready outdoor loungers to resort-worthy sectionals and many more. We collaborate with product designers to bring their best designs to our customers that deliver quality, usability and longevity for all seasons. Choosing the best from their designs and combining it with world-class material quality and craftsmanship to create a new lifestyle that brings people together in style and comfort.





# HOBUFA

At Hobufa Living, we're not just a furniture brand we're a community of people who believe that great design should be accessible to everyone. Our range is designed to cater to distinctive tastes and lifestyle, and we're looking for potential partnership with you. We dream to expand our network of store owners and representatives so we are looking for ambitious franchise partners to join our family. world, one beautiful and sustainable piece of furniture at a time.




**Together, we furnish  
life's best moments.**

# **INDOSPACE GROUP**



 Address

No. 6, Bukit Panorama Street, Tembalang, Semarang, Central Java, Indonesia

 Email

[info@indospacegroup.com](mailto:info@indospacegroup.com)

 Call Center

+62 851 8668 8857

 Website

[www.indospacegroup.com](http://www.indospacegroup.com)