

49th Anniversary of Petrokimia Gresik  
**POSITIVE WORK PERFORMANCE & DOWNSTREAMING PRODUCT  
A REAL CONTRIBUTION OF PETROKIMIA GRESIK FOR INDONESIA**

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Commemorating its 49th anniversary, Petrokimia Gresik is an Agroindustry Solutions company and member of the Pupuk Indonesia holding company committed in continuing to make a real contribution to Indonesia. One of the efforts is through improving performance and accelerating product downstream programs through the construction of new factories.

President Director of Petrokimia Gresik, Dwi Satriyo Annurogo, stated that the threat of a food crisis due to the Covid-19 pandemic has become a stimulus for the domestic fertilizer and food industry, especially Petrokimia Gresik to strengthen the domestic agricultural production sector as a support for national food security. Evidently, agriculture has become one of the sectors that grew positively during the Covid-19 pandemic.

The growth of the agricultural sector is also in line with the company's performance improvement, where in 2020, Petrokimia Gresik managed to record a positive performance with a profit of Rp1.42 trillion (audited) or 118 percent of the 2020 RKAP target.

"Petrokimia Gresik's positive performance in 2020 is a manifestation of the company's real contribution in supporting the government to strengthen the national economy amidst of the Covid-19 pandemic," said Dwi Satriyo.

Not only in the domestic market, the global supply shock also provides an opportunity for Petrokimia Gresik to expand its market and boost exports. It is proven that during 2020, Petrokimia Gresik's export sales reached 494 thousand tons, an increase of 25 percent from export sales in 2019. Even Petrokimia Gresik was able to control the market share of NPS fertilizer in India by 35 percent.

"This proves that Petrokimia Gresik is able to turn challenges into opportunities," said Dwi Satriyo.

Furthermore, Dwi Satriyo revealed that for 49 years of existence, Petrokimia Gresik has made a real contribution to the advancement of fertilization technology in Indonesia. Among them were pioneers of phosphate-based fertilizers in the 1980s, pioneers of based NPK fertilizers chemical reaction in 2000, and pioneers of organic fertilizers in 2005.

"The year 2021 is also a new milestone for Petrokimia Gresik, where we have taken a series of strategic steps to increase competitiveness as well as contribute to strengthening the national economy," said Dwi Satriyo.

One that has been realized this year is the construction of the Green Surfactant plant with a capacity of 600 kilolitres (kL) that utilizes  $SO_3$  gas from the sulfuric acid plant as raw material. Green Surfactant is the first local surfactant product in Indonesia that can be used to increase the production of old oil fields through EOR technology (Enhanced Oil Recovery).

"This is an important breakthrough for the oil and gas industry in Indonesia," he said.

Furthermore, Petrokimia Gresik will build a Soda Ash factory with a capacity of 300 thousand tons. Soda Ash is a raw material for products that people need daily, such as detergents,

glass and their derivatives, to toothpaste. However, the current domestic demand for Soda Ash is still met through imports.

Soda Ash is a strategy to increase the added value of by-products. This factory will utilize CO<sub>2</sub> which is a by-product from the Ammonia Factory.

Meanwhile, the by-product of Soda Ash in the form of Ammonium Chloride (NH<sub>4</sub>Cl) can be used as raw material for NPK, thereby reducing the need for ZA imports as raw material for NPK.

Not only that, this year Petrokimia Gresik also managed to get a permit to exclude gypsum from the B3 Waste category by the Ministry of Environment and Forestry, so that its utilization can be carried out massively, not only within the company's internal scope, but also to support other industries that require gypsum.

"In the future, business development by optimizing existing potential will be focused on product downstreaming to strengthen Petrokimia Gresik's position as a-based company related diversified industry so that it continues to grow and be sustainable," said Dwi Satriyo.

According to him, this is in line with the theme "**GREAT For Indonesia: Growth, Excellence, And Worthwhile**" which is being carried out in this 49th anniversary, which is also the company's commitment and determination to continue to grow, excel and provide sustainable benefits.

"Thus, Petrokimia Gresik's contribution to Indonesia is not only in terms of supporting national food security and realizing sustainable agriculture. But also strengthening other industries which lead to strengthening the national economy," said Dwi Satriyo.

PT Petrokimia Gresik

**Yusuf Wibisono**  
Corporate Secretary

For further information contact:  
Corporate Secretary: Yusuf Wibisono  
Office: (031) 3981811  
Ext 2218  
Email: [wibisono@petrokimia-gresik.com](mailto:wibisono@petrokimia-gresik.com)  
[yusufwibie@gmail.com](mailto:yusufwibie@gmail.com)