

**PETROKIMIA GRESIK EXPORT  
203 THOUSAND TONS OF FERTILIZER TO INDIA AND MEXICO**

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Petrokimia Gresik is a company of agroindustry solution and the holding member of Pupuk Indonesia will export 203 thousand tons of fertilizer to India and Mexico over the next month. The exported fertilizer consists of 125 thousand tons of NPS fertilizer and 78 thousand tons of Urea fertilizer.

President Director of Petrokimia Gresik, Rahmad Pribadi explained that 125 thousand tons of NPS fertilizer will be exported to India. While Urea fertilizer, with total 45 thousand tons exported to India and 33 thousand tons to Mexico.

"This is our first time in the history of Petrokimia Gresik exporting fertilizer to Mexico. Before that, we only we play more in the regional markets in Asia such as India, Philippines and Sri Lanka," Rahmad said.

Rahmad conveyed that Pandemic Covid-19 which attack the world right now, it is really affected the trades and global economic. But on the contrary, this did not interfere with the fertilizer export sales performance of Petrokimia Gresik.

"It is become an opportunity, because of the high demand from other country still high, but the supply is decreasing because the country as supplier of fertilizer like China has stoped the export because of Pandemic Covid-19," said Rahmad.

Besides that, Government keeps supporting national industry to do some efforts in strengthening the rupiah exchange rate, one of which is by exporting.

This is in line with the direction of the Minister of Agriculture Syahrul Yasin Limpo. Minister of Agriculture Syahrul encourages the fertilizer industry not only produce subsidized fertilizers, but also other types of fertilizers for the development of commodities that meet the needs of the export market.

Responding to this, Rahmad is optimistic that in 2020 Petrokimia Gresik will set a record of export sales again. The company targets the export of ZK, NPK, NPS, and Urea to be 435 thousand tons, or 10% more than the highest export performance record in the history of Petrokimia Gresik in 2019, which is 392 thousand tons.

"We hope this export can help government in pressing the trade balance deficit," explained Rahmad.

Regarding export fertilizer shipments which involving many foreign ship crews, Rahmad asserted that Petrokimia Gresik has arranged and implemented Covid-19 prevention protocols, including in all Petrokimia Gresik ports.

Petrokimia Gresik routine to check the health of foreign ship crews, unloading supervisor, ship agent, and other personnel who have interaction with ship which lean on the ports of Petrokimia Gresik as an anticipation to the prevention of Covid-19 contagion.

"We have made various efforts to prevent the conatgion of Covid-19 and we sure this outbreak has no effect on the production process, as well as the distribution of subsidized fertilizers or commercial fertilizer sales," said Rahmad

At last, Rahmad guaranteed that this fertilizer export will not interfere the national supply of subsidized fertilizer. From 7.9 million tons of national subsidized fertilizer allocation determined by the Ministry of Agriculture, Petrokimia Gresik has responsible to distribute around 4.1 million tons (the rest will be distributed by other fertilizer producers under Pupuk Indonesia).

While the production capacity of Petrokimia Gresik currently reaches 8.9 million tons per year, consisting of 3.9 million tons of non-fertilizer products and 5 million tons of fertilizer products. Plus 1.5 million tons of organic fertilizer produced through Petroganik Production Partners in various regions.

"So that this is our opportunity to expand the commercial fertilizer market, both export and domestic. It is still very wide open, "concluded Rahmad.

PT Petrokimia Gresik

**Yusuf Wibisono**  
Corporate Secretary

For further information contact:  
Corporate Secretary: Yusuf Wibisono  
Office: (031) 3981811  
Ext 2218  
Mobile: 0811 378 571  
Email: [wibisono@petrokimia-gresik.com](mailto:wibisono@petrokimia-gresik.com)  
[yusufwibie@gmail.com](mailto:yusufwibie@gmail.com)