

**NEW RECORD,
EXPORT 50 THOUSAND TONS OF NPS FERTILIZER IN ONE LOAD**

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Petrokimia Gresik is Agroindustry Solutions Company and holding member of Pupuk Indonesia set a new record for the biggest fertilizers export in one load, which is 50 thousand tons of NPS fertilizer to India a few times ago.

Marketing Director of Petrokimia Gresik, Digna Jatningsih emphasized that this export was done after the company already fulfill the needs of subsidized fertilizers in accordance with government allocation.

"Indonesian farmers don't need to be worry, we still fulfill our responsibility in distributing the subsidized fertilizers which is in accordance with government allocation, and providing non-subsidized fertilizers for the needs which not been allocated in subsidized scheme," said Digna.

Digna explained that this NPS Fertilizers export increased the export sales of Petrokimia Gresik in 2020. Until the first semester of this year, the company had exported 253 thousand tons of fertilizers, consisting of 175 thousand tons of NPS and 78 thousand tons of Urea, to India and Mexico.

"This achievement is 58 percent of the company's export target. This year we are targeting exports of ZK, NPK, NPS and Urea fertilizers to reach 435 thousand tons or increase of 10% from the realization in 2019," she said.

This effort is the form of Petrokimia Gresik's contribution to the growth of national economy, especially the increase of national export to make the trade balance remains a surplus.

"In addition, it is also a contribute to foreign exchange and at the same time encourage the strengthening of the Indonesia Dollar Rupiah exchange rate against the US dollar," said Digna.

The Covid-19 pandemic that is attacking the world today, has an enormous impact on trade and the global economy. However, this did not really disturb the export sales performance of Petrokimia Gresik fertilizers.

"It is an opportunity for us, because the demand from various countries remains high, but the supply is reduced because the fertilizers supplier countries such as China some time ago had to stop export due to the Covid-19 pandemic." said Digna.

Related to this export which involving foreign crew ship, Petrokimia Gresik already implementing the protocol of Covid-19 prevention in all are of Petrokimia Gresik Port.

"The next plan, we will continue to strengthen international market penetration by targeting countries outside Asia," said Digna.

Petrokimia Gresik as Agorindustry Solution Company already has 31 factories with total production capacity reach 8,9 million tons per year. It is dividing into 5 million tons fertilizers and 3,9 million tons non-fertilizers product.

From the 5 million tons fertilizers production capacity, 2.7 million tons are NPK and NPS fertilizers (the largest in Indonesia). From this amount, 2.2 million tons were used to fulfill the allocation of subsidized NPK fertilizers. While the rest is to fulfill the commercial market, both retail and export

"The competitive advantage of Petrokimia Gresik is being able to produce NPK and NPS fertilizers with formulations according to customer needs, so it is highly customized," Digna concluded.

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