








	OPENING Monday 20th	DAY 01 Tuesday 21st	DAY 02 Wednesday 22nd
9:00 AM		<div>Welcome</div> <div>Derek Andersen, Founder + CEO Startup Grind</div> <div></div>	<div> Learning: The Most Important Skill For Any Entrepreneur</div> <div></div> <div>Daphne Koller, Co-founder, Coursera</div> <div>Marian Gazdik, Director, Startup Grind Europe</div>
9:15 AM		<div> Intelligent Growth: Finding &amp; Testing Your Marketing Channels</div> <div>Hiten Shah, Co-founder, KISSmetrics</div>	
9:25 AM			<div> Hooked: How to Build Habit-Forming Products</div> <div>Nir Eyal, Author, <i>Hooked: How to Build Habit-Forming Products</i></div>
9:45 AM		<div> Effective Impact Business</div> <div>Leila Janah, Founder + CEO, Sama</div> <div></div>	<div> Startup Pitches</div>
9:55 AM		<div> Startup Pitches</div>	
10:00 AM			
10:10 AM		<div> Unconventional Success: Bootstrapping a Unicorn Outside of Silicon Valley</div> <div>Ryan Smith, Founder + CEO, Qualtrics; Todd Pedersen, CEO, Vivint Smart Home Ryan Sweeney, Partner, Accel</div>	<div> Invent the Future You Want</div> <div>Vinod Khosla, Founder, Khosla Ventures</div> <div>T.D. Lowe, Startup Grind</div> <div></div>
10:30 AM		<div> Morning Break</div>	<div> Morning Break</div>
11:00 AM		<div> Launching Zoom: How to Break into a Monopoly</div> <div>Eric Yuan, Founder + CEO, Zoom Jim Scheinman, Founding Managing Partner, Maven Ventures</div>	<div> Work Sucks (but it shouldn't)</div> <div>Chris O'Neill, CEO, Evernote</div> <div></div>
11:15 AM			<div> State of the Art of Artificial Intelligence: What is Real Today, Will be Tomorrow and Should be in the Future</div> <div>Fei-Fei Li, Chief Scientist of AI/ML, Google Cloud Mike Abbott, General Partner, KPCB</div>
11:20 AM		<div> Scale and Profit: Can Startups "Have It All"?</div> <div>Ryan Holmes, CEO, Hootsuite Hannah Kuchler, San Francisco Correspondent, Financial Times</div>	
11:35 AM			<div> Built for Speed: Evolving from Startup to Blitzscaling</div> <div>Jack Groetzinger, Founder, SeatGreek John Locke, Partner, Accel</div>
11:40 AM		<div> The Content Trap: Why Well-Meaning Strategies Fail in A Digital World</div> <div>Bharat Anand, Professor, Harvard Business School</div>	<div> Startup Pitches</div>
11:55 AM			
12:00 PM		<div> Speed Pitching &amp; Feedback</div> <div>Bing Gordon, General Partner, Chief Product Officer, KPCB; formerly EA</div>	





	OPENING Monday 20th	DAY 01 Tuesday 21st	DAY 02 Wednesday 22nd
12:10 PM		<div><div></div><div><b>Speed Pitching &amp; Feedback</b> Bing Gordon, General Partner, Chief Product Officer, KPCB; formerly EA</div></div>	<div><div></div><div><b>Disrupting Sports Consumption</b> Jason Robins, Co-Founder + CEO, DraftKings Kurt Wagner, Senior Editor, Recode</div></div>
12:30 PM		<div><div></div><div>Lunch</div></div>	<div><div></div><div>Lunch</div></div>
1:00 PM	<div><div>Registration Open</div><div>(1:00 PM - 6:00 PM)</div></div>		
1:45 PM		<div><div></div><div><b>Starting (Up) With Heart</b> <div><div><b>Hamdi Ulukaya</b>, Founder + CEO, Chobani Steve Clemons, Editor-at-Large, The Atlantic</div></div></div></div>	<div><div></div><div><b>Playing the Odds to Rock the Silicon Valley Game</b> <div><div><b>Phil Libin</b>, Managing Director, General Catalyst; Co-founder, Evernote</div></div></div></div>
2:00 PM			<div><div></div><div><b>Startup Pitches</b></div></div>
2:05 PM		<div><div></div><div><b>Startup Pitches</b></div></div>	
2:15 PM			<div><div></div><div><b>World at Play: How to Build a Global Gaming Giant</b> <div><div><b>Holly Liu</b>, Founder, Kabam Michael Gasiorek, Editor in Chief, Startup Grind</div></div></div></div>
2:20 PM		<div><div></div><div><b>Beyond \$1 Billion: How A Startup Can Create Lasting Value</b> Kenneth Lin, Founder + CEO, Credit Karma John Rampton, Senior Contributor, Entrepreneur</div></div>	<div><div></div><div><b>The Next Workforce: Recruiting &amp; Engaging Millennials with Technology</b> Garrett Lord, Co-founder + CEO, Handshake Megan Quinn, General Partner, Spark Capital</div></div>
2:35 PM			
2:40 PM		<div><div></div><div><b>Fintech Is Here To Stay</b> Vladimir Tenev, Co-Founder + Co-CEO, Robinhood Laura Shin, Contributor, Forbes</div></div>	
3:00 PM		<div><div></div><div><b>Building for Builders: Coding the World's New Business Infrastructure</b> <div><div><b>Patrick Collison</b>, Co-founder + CEO, Stripe Derek Andersen, Founder + CEO, Startup Grind</div></div></div></div>	<div><div></div><div><b>Mission Driven: Put Purpose First at Your Startup</b> <div><div><b>Justin Rosenstein</b> Co-founder, Asana</div></div></div></div>
3:15 PM			<div><div></div><div><b>Less is More: The Future is Short Form Entertainment</b> Alex Chung, Co-founder + CEO, Giphy M.G. Siegler, General Partner, Google Ventures</div></div>



	OPENING Monday 20th	DAY 01 Tuesday 21st	DAY 02 Wednesday 22nd
3:30 PM		<div> Afternoon Break</div>	
3:45 PM			
4:00 PM		<div> How to Build a Company That Matters Shernaz Daver, CMO, Udacity; Executive Advisor, GV</div>	<div> Charting a Global Course through User Driven Growth  Noam Bardin, Founder + CEO, Waze Derek Andersen, Founder + CEO, Startup Grind</div>
4:10 PM		<div> Startup Pitches</div>	
4:15 PM			
4:25 PM		<div> The Business of Dating Sean Rad, Founder, Tinder </div>	<div> WhatsApp: Our Road to 1B Users  Jan Koum, Co-Founder + CEO, WhatsApp Alex Fishman, Founder + CEO, Bugsee</div>
4:45 PM			
4:50 PM		<div> The Startup Enterprise: New Era of Innovation  Safra Catz, CEO, Oracle Reggie Bradford, Senior Vice President of Product Development, Oracle</div>	<div>Closing Remarks Derek Andersen, Founder + CEO, Startup Grind</div>
5:00 PM	<div>Opening Night Kickoff + Networking Drinks</div>		
5:15 PM		<div> Culture and Revolution Ben Horowitz, Co-Founding Partner, Andreessen Horowitz </div>	
5:45 PM		<div>Closing Remarks</div>	
6:00 PM	<div>Welcome Remarks Derek Andersen, Founder + CEO, Startup Grind</div>	<div>Evening Events (6:00 PM - 8:00 PM) Redwood City Pub Crawl </div>	
6:15 PM	<div>1-1 with Dave McClure Dave McClure, Founder, 500 Startups</div>		
6:45 PM	<div>1-1 with Michael Seibel Michael Seibel, CEO, Y Combinator</div>		
7:15 PM	<div>1-1 with Mark Pincus Mark Pincus, Founder + Executive Chairman of the Board of Directors, Zynga</div>		
7:45 PM	<div>Derek Andersen, Event Closeout</div>		

# Agenda // Breakout Stages



StartupGRIND  
GLOBAL CONFERENCE

DAY 01   TUESDAY 21 <sup>ST</sup>			
	FOUNDERS STAGE	VC / Q+A STAGE	WORKSHOP STAGE
	San Mateo County History Museum	Fox Forum	Movie Theater
10:00 AM	Limited seating available, sessions will begin promptly at 10:30 AM.	Q+A with Hiten Shah Hiten Shah, Co-founder, KISSmetrics	Limited seating available, sessions will begin promptly at 10:30 AM.
10:30 AM	No Investor, No Problem: Bootstrapping in a \$16 Billion Industry JT Marino + Daehee Park, Co-founders, Tuft & Needle	How to Succeed at Fundraising from Seed to Scale Jeff Richards, Managing Partner, GGV Ventures	How To Make +\$100,000 From a Facebook Group - With No Budget Vincent Dignan, Founder, Magnific
11:00 AM	The Inflection Point in Consumer Genomics Robin Thurston, CEO, Helix; Noah Knauf, General Partner, KPCB	Q+A with Y Combinator Justin Kan, Partner, Y Combinator	How to Build an Early Adopter Community David Spinks, Founder + CEO, CMX
11:30 AM	How to Hire & Manage a World-Class Remote Team Mark Bosma, VP of Sales, Toptal Ted Blosser, Co-Founder, Workramp	What Makes a Great VC Pitch Rebecca Kaden, Partner, Maveron	From Startup to 10: What I Wish I knew from Day One Adam Singolda, Founder + CEO, Taboola Murray Newlands, Contributor, Entrepreneur
12:00 PM	The Do's and Dont's of Investor-CEO Dynamics Doron Reuveni, Co-Founder + CEO, Applause; Olga Lozovskaya, Technology Investor, Goldman Sachs	High Speed Exit: 0 to \$1B in less than 3 years Jim Scheinman, Founding Managing Partner, Maven Ventures	Atoms, Meet Bits: How Technology is Changing Real World Interactions Alexei Agratchev, Co-founder + CEO, RetailNext; Quinn Li, Vice President & Global Head, Qualcomm Ventures
12:30 PM	Startup Court (12:30 AM - 1:30 PM) Watch this year's Startup Program batch pitch for the chance to earn a spot in 500 Startups	Diversity in Tech: Our Generation's Civil Rights Movement Laura Weidman Powers, Co-founder + CEO, Code2040; Megan Rose Dickey, Reporter, TechCrunch	Tomorrow Today: How to Think Exponentially Pascal Finette, Vice President Startup Solutions & Entrepreneurship Chair, Singularity University
1:00 PM		Tech is the New Black Mike Brown, Founder + CEO, Win-Win; Kemar Newell, Founder + CEO, FLIP	Automated Devops and Delivery for the Product Win: How to Structure Your Team's Work Toward Product, not Plumbing Ike DeLorenzo, Director of Product Management, Heroku

# Agenda // Breakout Stages



StartupGRIND  
GLOBAL CONFERENCE

## DAY 01 | TUESDAY 21<sup>ST</sup>

### FOUNDERS STAGE

San Mateo County History Museum

### VC / Q+A STAGE

Fox Forum

### WORKSHOP STAGE

Movie Theater

1:30 PM

#### The Benefits of Growing a Startup Outside of the Valley

Reggie Bradford, Senior Vice President of Product Development, Oracle

#### Q+A with Bing Gordon

Bing Gordon, General Partner, Chief Product Officer, KPCB

#### Build Smart for Mobile: Using App Data for Product Design

Nancy Hua, Co-founder + CEO, Aptimize

2:00 PM

#### Beyond the Ivy: Harvard Business School Reimagines Digital Learning

Patrick Mullane, Executive Director, HBX

#### Lessons from the Front Lines in Digital Health

Christine Lemke, President, Evidation Health;  
Bill Evans, Managing Director, Rock Health

#### From SEO to Virality: Proven Strategies for Growing your Business on Mobile

Mada Seghete, Co-founder, Branch Metrics

2:30 PM

#### The Business of Food and Beverage

Robyn Sue Fisher, Founder, Smitten;  
Marc Manara, Co-founder, FarmHill;  
Jacob Jaber, Co-founder + CEO, Philz Coffee;  
Joel Riddell, Talk Show Host + Executive Producer, Dining Around with Joel Riddell

#### Founder Mental Health: Staying Calm & Clear in the Startup World

Khalid Halim, Coach + Founding Partner, Reboot; Ben Huh, Founder + CEO, Cheezburger;  
YC Research, Y Combinator

#### Successful Launch & Growth Hacking Shortcuts: The Developer Perspective

RJ Jain, Founder + CEO, Price.com;  
Dawoon Kang, Co-founder, Coffee Meets Bagel, Inc.; Karolis Balciunas, VC & Startups Business Development, Google Play

3:00 PM

#### Directing without Dictating: How to Build a Company for the Long Term

Joshua Reeves, Founder + CEO, Gusto;  
Brian Park, Director, Startup Grind Washington D.C.

#### Shark Bait: What Growth Equity Investors are Looking for in Early Stage Companies

Vincent Letteri, Director, Private Equity & TMT Growth, KKR

#### DATA SCIENCE TRACK

presented by 

#### Why, When and How to Hire a Data Scientist for Your Company

Josh Wills, Head of Data Science, Slack

3:30 PM

#### How to Bridge the Startup/Enterprise Divide

Toby Olshanetsky, Co-founder + CEO, proov;  
John Boitnott, Reporter, Entrepreneur.com

#### Q+A with Vladimir Tenev

Vladimir Tenev, Co-Founder + Co-CEO, Robinhood

#### DATA SCIENCE TRACK

#### Leveling Up Data Science Skills & DS at Your Company

Katie Kent, Data Science Product Manager, Galvanize; Otis Anderson, Director of Data Science and Analytics, Clover Health;  
Alexy Khrabrov, Chief Scientist, ai.vision;  
Brian Spiering, Data Science Professor, GalvanizeU-New Haven

4:00 PM

#### Tapping the Dev Community to Turbocharge Your Growth

Brad Brooks, Chief of Marketing, Product and Engineering, DocuSign

#### Overcoming Red Tape

Nima Ghamsari, Co-Founder + CEO, Blend;  
Alex Rampell, General Partner, Andreessen Horowitz

#### DATA SCIENCE TRACK

#### Maximizing Your Product Value With the Right Kind of Data Science

Eli Bressert, Manager of Data Engineering and Analytics, Netflix

4:30 PM

#### 100 Random Hacks to Scale a Startup in 6 Months (Tell All on How to Get Global Press Mentions, Customer Traction and Top Prizes)

Christine Souffrant, Founder, Vendedy; Forbes 30 under 30

#### Mission-Driven Startup: Maximizing Positive Social Impact as an Entrepreneur

Benjamin Todd, Co-Founder + CEO, 80,000 Hours

#### DATA SCIENCE TRACK

#### Behind the Data at Airbnb

Elena Grewal, Interim Leader of Data Science, Airbnb

5:00 PM





DAY 02 | WEDNESDAY 22ND

FOUNDERS STAGE

San Mateo County History Museum

10:00 AM

The Future of Voice and Conversational AI

Keyvan Mohajer, Founder + CEO, Soundhound;  
Jeniece Pettitt, Producer, CNBC

10:30 AM

What's a Digital Product Agency?

S. Owais Ahmad, Co-Founder + President, West Agile Labs;  
Corey Anand, Senior Product Manager, West Agile Labs

11:00 AM

Creating a Scalable Marketplace Through Social Commerce

Manish Chandra, Founder + CEO, Poshmark  
Shilpi Sharma, Co-founder + CEO, Kvantum

11:30 AM

How to Turn Your Community Into a Business and Not Screw it Up

Joel Flory, Co-founder + CEO, VSCO; Cory Weinberg, Reporter, The Information

12:00 PM

Use Humor to Grow Your Audience

Sarah Cooper, Writer + Creator, The Cooper Review

12:30 PM

Startup Court  
(12:30 AM - 1:30 PM)

Watch this year's Startup Program batch pitch for the chance to earn a spot in 500 Startups

1:00 PM

VC / Q+A STAGE

Fox Forum

Q+A with Nir Eyal

Nir Eyal, Author, *Hooked: How to Build Habit-Forming Products*

Immigration, Innovation, & You

Laura Gomez, Founder + CEO, Atipica

Q+A with Vinod Khosla

Vinod Khosla, Founder, Khosla Ventures

The 5 Keys to Hitting Escape Velocity

Ann Miura-Ko, Co-founder, Floodgate

Q+A with Mike Abbott

Mike Abbott, General Partner, KPCB

Corporate Speak: When to Consider a Corporate Accelerator

Bipin Sahni, EVP + Head of R&D, Wells Fargo Innovation Group  
John Boitnott, Reporter, Entrepreneur.com

Integrating Equality into Your Growth

Elodie Dupuy, Principal, Iconiq

WORKSHOP STAGE

Movie Theater

COMEBACK TRACK

If You're Going to Fail, Fail Smart

Howard Love, Author, *The Startup J Curve*

COMEBACK TRACK

Don't Call It a Comeback - Call It Honesty

Jessica Mah, Co-founder + CEO, inDinero  
Joe Famalette, Co-founder + CEO, LiveRaise

COMEBACK TRACK

Don't Fear the Scammer: How to Overcome Startup Fraud

Penny Kim, VP of Marketing, ParkHub  
Michael Coren, Technology + Business Reporter, Quartz

COMEBACK TRACK

Work Sucks Less When You Think Trunk to Tail

Chris O'Neill, CEO, Evernote

Value Added Leadership: How to Make an Immediate and Lasting Impact on your Teams

Mike Coscetta, Head of Global Sales, Square

No One Reads Your Company Blog: How to Beat "Peak Content" & Get ROI

Susan Su, Head of Marketing, Reforge

How to Grow Your Social Following

Everette Taylor, VP of Marketing, Skurt;  
Justin Wu, Founder, Growth.ly;  
John Rampton, Senior Contributor, Entrepreneur

# Agenda // Breakout Stages



DAY 02 | WEDNESDAY 22<sup>ND</sup>

FOUNDERS STAGE

VC / Q+A STAGE

WORKSHOP STAGE

San Mateo County History Museum

Fox Forum

Movie Theater

1:30 PM

Inclusive Leadership: Building Diverse Organizations from Day One

Nicole Sanchez, VP of Social Impact, GitHub;  
Sonja Gittens-Ottley, Diversity + Inclusion Lead, Asana;  
Michele Perras, Head of Strategy and Market Development, Pivotal

How to Raise VC Like a Pro

Clate Mask, Co-Founder + CEO, Infusionsoft

Building a Hardware Startup: From Zero to IPO

Cyril Ebersweiler, Founder, Hax

2:00 PM

Three Things Every Entrepreneur Should Know (and Do) to Ensure a Successful M&A

Paul Levine, President, Trulia  
Brett Wilson, Co-founder + CEO, TubeMogul

Incubating Greatness: What's a Startup Studio, Anyway?

Peter Pham, Co-founder, Science

How AI Will Shape the Future of Work

Dennis Mortensen, Founder + CEO, x.ai  
Caroline O'Donovan, Senior Technology Reporter, BuzzFeed News

2:30 PM

Trailblazing Into a New Industry

Marcelo Camberos, Co-founder + CEO, Ipsy  
Paul Martino, General Partner, Bullpen Capital

Q+A with Phil Libin

Phil Libin, Managing Director, General Catalyst; Co-founder, Evernote

DATA SCIENCE TRACK

presented by galvanize

AI App Engineering: The Unicorn's Guide to Transforming the Enterprise

Kanishk Priyadarshi, AI Innovation Executive, IBM Watson

3:00 PM

Cheat Codes: How to Streamline Your Success

Brian Wong, Co-founder + CEO, Kiip  
Steven Bertoni, Senior Editor, Forbes

Lessons Learned: Traits Every Successful Founder Should Have

Eurie Kim, Partner, Forerunner Ventures

DATA SCIENCE TRACK

The Business Case for Data Science in Government

Ian Kalin, Chief DS, US Department of Commerce

3:30 PM

How I Built a \$2 Billion Company by Thinking Small

Jeff Rodman, Co-Founder + Chief Evangelist, Polycom

Q+A with Asana

Justin Rosenstein, Co-founder, Asana

DATA SCIENCE TRACK

Benefits of Bringing Data Thinking to Your Product Early

Hulya Emir-Farinas, Head of Data Science Team in Americas, Pivotal

4:00 PM

