



JOANNA SCHLANSKY

Realtor

Elite Realty Experts

For the second consecutive year, Joanna Schlansky has been ranked amongst the industry's top producers and, with over 19 years in real estate, continues to provide award-winning real estate services to clients in Burlington, Bedford, Lexington, Woburn, Billerica and surrounding towns along the hub of routes 95 and 93.

Schlansky focuses on client relationships and crafting a consistently positive real estate experience. Her devotion to her clients is unparalleled. "My clients know that they can trust and depend on me because I genuinely care and strive to always put their interests first", she says. "My goal is to make the entire process, from beginning to end, as smooth and positive an experience as possible."

Whether investors, builders, sellers or buyers, some selling or purchasing a home for the first time, or others in their home for decades and looking to upsize or downsize, she commits to them completely by tailoring her approach to best meet their unique needs. "One size doesn't always fit all", she says, "While sticking to certain fundamentals that years of experience suggest work, it's important to cater to each client's unique circumstances."

Schlansky is a Certified Buyer Representative, a Senior Real Estate Specialist, and a Certified Residential Specialist, the latter a prestigious designation held by only 3 percent of Realtors in the nation.

Currently on track to close 60 transactions this year alone, Schlansky was recently named a Certified Top Producer by Best Agent Today and has been included among the Institute of Real Estate Professionals' 10 Best in Massachusetts for Client Satisfaction since 2016. She is a member of the National Association of Realtors, the Eastern Middlesex Association of Realtors and the Massachusetts Association of Realtors.

Outside of work, Schlansky volunteers her time for local charities and volunteers with People Helping People and the local food pantry.