

Testimonials

"I can't thank your team enough for their great support in the sale of my Fairfield home during a very unusual time in the real estate marketplace. During the sales process, we went through 3 Fed interest rate hikes (!) which proved to be challenging from a home pricing perspective. Despite these issues in the market, both Michelle and Pam always provided a positive outlook, solutions to move the process forward and were always available to communicate with me (even during their free time). I highly recommend this team to any future person looking to put their home on the market and actually now consider both of them to be my friends." ~ Seller

"Michelle has been a godsend in an otherwise crazy market. She's gone above and beyond your typical realtor by explaining each neighborhood, the pros and cons of each house we saw and gave us tours of the area. I would say she is far more than a realtor but a personal tour guide and welcome committee to Fairfield. She helped us get our dream home and beyond that has been a helping hand in getting us settled. Consider yourself lucky if you get her to represent you. She's the best!" ~ Buyer

"Michelle Hennessey has been a dream to work with as my partner in the sale of my house. I am grateful to have had her by my side every step of the way, for her impeccable ethics, her peerless integrity, her tireless energy and willingness to go the extra mile to make sure she has done her absolute best in helping me navigate as a seller. I am pleased to give her the highest recommendation, unequivocally. I would completely trust her to be my guide in the purchase of my next house, as well." ~ Seller

"Michelle both sold our home and helped us purchase our new home. We did both at the same time and thanks to her we closed on two houses on the same day. Not for the faint of heart, but she made it manageable and managed through the stressful moments with a thoughtful, calm approach. Michelle is deeply committed to her clients- she even took our dog for us for showings!" ~ Seller & Buyer

"Michelle was the best agent I have worked with. We started off looking for a rental and ended up finding the perfect home to buy. Michelle expertly handled a difficult negotiation getting me the price I wanted and an exhaustive list of repairs made by the seller prior to closing. Michelle took the lead on ensuring that the repairs were made to my satisfaction and getting the deal closed on a tight timeline. Michelle was always very responsive even on weekends and evenings. She is a highly skilled negotiator and a pleasure to work with. As a corporate lawyer obsessed with results and customer service, I am often dissatisfied with service providers that I engage but I was beyond satisfied working with Michelle. and could not recommend her more highly." ~ Buyer

"My family worked with Michelle first when we rented our home last summer just before the pandemic real estate craze, then in buying the home 6 months later at the height of the suburban real estate wars. Michelle is extremely knowledgeable about the area, very connected to the community and a skilled navigator in this heightened market. So much about brokering a deal comes down to relationships and trust, and I am grateful we worked with her. Michelle is a rock star in her field and anyone would be lucky to have her as their agent! ~ Buyer

Over \$2.75 Billion in Sales

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We would HIGHLY recommend Michelle to any looking to find their next home. Michelle was wonderful throughout our entire house hunting process, from our initial phone consultation to the day we received the keys to our new house. Michelle was given the challenge of finding us a gem within our moderate budget. She learned our likes and dislikes very quickly and did an amazing job showing us homes that had all the elements on our priority list. She was so patient with us through our 5 months and 40+ house viewings together... when even we didn't know what we were looking for... she stayed focused and reassuring. Michelle went above and beyond on MANY occasions for us, whether it was making last minute schedule adjustments for us, adding last minute property viewings, being with us through every step of the process once we DID find our house, or cleaning up her car when our toddler got car sick while viewing homes. :(She even baked our little girl pumpkin bread for one of our visits. Michelle was our realtor, but she quickly became our friend and we recently had her, and her sweetheart of a daughter, over to our house for a "playdate" and to show her how happy we are in this house that we've made a home... thanks to her. She is simply the best." ~ Buyer

"As first time homebuyers, Michelle made my husband and me feel comfortable and confident. She matched us with an excellent neighborhood by paying close attention to our needs and goals. Michelle is personable and respectful, and never overbearing. She never pushed for a house that didn't meet our needs, and in fact, she did a wonderful job weeding through houses that didn't match our criteria. I highly recommend Michelle to anyone looking for an agent in the area." ~ Buyer

"Michelle nailed it with our new home! She was able to hear what I was looking for and show me several options. She anticipated my needs with transportation, schools, utilities and so much more. I felt very "taken care of" from beginning to end of the process. If you have the opportunity to work with Michelle, you won't be sorry!" ~ Buyer

"Michelle is wonderful to work with. She knows the Fairfield area very well and also knows houses. She can spot things about a house that you wouldn't necessarily see. She pays attention to every detail and follows through from dealing with the sellers, attorneys and addressing various hiccups that always arise. She understood what we wanted and addressed all of our concerns in a quick, professional and thorough manner. We highly recommend Michelle Hennessy! ~ Buyer

Michelle was a dream realtor to have on our side during the process of buying our first home. She specializes in relocation (we moved from NYC) and is super knowledgeable of Fairfield, CT and surrounding towns. We ended up finding a home much quicker than expected, and she graciously guided us through the process, was always on call to answer our (many) questions and took time to help us understand and feel comfortable. She advocated for us and made sure we were protected, even in a seller's market. You can tell people love to work with Michelle, she is warm, thoughtful and knowledgeable; she also connected us with a fantastic mortgage lender team and lawyer. What seemed like a daunting process ended up being so much easier and smooth than we could have imagined. Thank you for everything Michelle!" ~ Buyer

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“Michelle is an absolute pleasure to work with. Professional, responsive, and patient. In addition to helping us find our new home she referred us to reliable and trustworthy contractors that helped us take a fixer upper and make it our own (we wouldn't have been able to do this on our own). Our transaction was complicated and she helped us moved the needle. Without her our deal wouldn't have gotten done. She aced it!” ~ Buyer

“Michelle is a consummate professional. Not only did she help our family to secure a rental in 2015 in a very competitive rental market she helped me to find and buy my dream house in 2017. Michelle will always go the extra mile to help her clients and in my case, she went well above and beyond! Thank you, Michelle, for finding me the home of my dreams!” ~ Buyer

“Michelle is amazing! So helpful, knowledgeable, understanding and kind. Made a big move from the city to a suburban life and she was with me and my family figuring it all out, giving us great suggestions as to where and what would work! Michelle helped my family find our dream home!!! Without her we would have been lost!!!” ~ Buyer

“Michelle Hennessey came highly recommended by a colleague and we could not have been happier with our experience! From start to finish Michelle was professional, informative, responsive and most importantly, very patient! Michelle consistently went above and beyond - helping us to get quotes for major repairs and calming our nerves when the process got bumpy. We are very happy in our new home and neighborhood and highly recommend Michelle Hennessey to anyone buying or selling in Fairfield!” ~ Buyer

“I could not have asked for a better realtor than Michelle Hennessey. After trying to contact another listing agent for the same property multiple times I was redirected to Michelle and from that point on I was given the best service I could have asked for! Michelle was quick to respond to questions big or small always with an excellent and accurate answer. She made the process of renting or buying such a breeze and I felt very taken care of in her hands. She was able to explain every bit of paperwork to me to where I was very comfortable. I would highly recommend Michelle Hennessey for a realtor who ensures an easy and smooth home buying process!” ~ Buyer

“Michelle nailed it with our new home! She was able to hear what I was looking for and show me several options. She anticipated my needs with transportation, schools, utilities and so much more. I felt very “taken care of” from beginning to end of the process. If you have the opportunity to work with Michelle, you won't be sorry!” ~ Buyer

“We purchased our home long distance and Michelle went above and beyond to help us. It was a drawn out and complicated purchase and she handled it fantastically.” ~ Buyer

“This was such a crazy year and you helped make this transition for our family as simple as possible. We want to thank you for always going above and beyond from start to finish throughout this whole process. Thank you, thank you, thank you. Plus, we LOVE our new home and look forward to new adventures in Fairfield.” ~ Buyer

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