



*Residential, Farm and Ranch*

## Biography – Benjamin Delgado

Born in El Paso, Texas in 1963, Ben grew up the third of four children whose father shared his passion for aviation and his spirit of entrepreneurship with him. His parents instilled in him discipline, religion, family, respect for others, freedom of adventure, a love for country and Texas.

Since an early age, Ben showed an interest in playing and working hard. In his formative years, he was driven to success while playing baseball as a first-string pitcher, bowling (winning numerous trophy's and tournaments), and tennis in playing doubles and singles for his local high school team – the Ysleta Indians. He started working early in his teens knocking on doors selling backyard flower and vegetable seeds; all while saving money to purchase a motorcycle. This later led to employment as a newspaper carrier all before high school. In high school, Ben worked for a local grocery market chain and was later nominated by his peers as Vice-President for Ysleta's Distributive Education Clubs of America or DECA Chapter during his senior year.

Shortly after graduating from Ysleta High School in 1981, Ben earned his single-engine pilot's license and also passed Texas' Real Estate Agent exam. He continued his education, graduating from The University of Texas at El Paso in 1989, with a bachelor's degree in Business Administration; the first in his family's generation. During this time, among working in real estate and construction, he and his father co-founded and operated a Mobile Vehicle Lubrication and Washing Company (*C.D.'s Mobile Lube & Power Wash, Inc.*), until he was accepted into the Federal Bureau of Investigation (FBI); graduating as a Special Agent in 1991. Since graduating, Ben has been assigned to Laredo, San Antonio, and El Paso, Texas. He rose through the ranks, and having his father's passion for aviation, he became Pilot-in-Command for the FBI and Aviation Coordinator for the El Paso Division; a position held by less than fifty (50) Special Agents out of 14,000 at the time. In 2005, while continuing to work full-time, Ben graduated from The University of Texas at San Antonio's Executive MBA program. A program that highlights team building, international studies and travel, along with business planning and development that focuses on people and their communities

In fulfilling his *Life's Dream*, Ben has succeeded in becoming an FBI Special Agent with 23 years of investigative experience; all while amassing over 18 years in aviation piloting and flight operations as an FBI Aviation Coordinator and Safety Officer. Ben ultimately retired from the FBI in 2014 and is residing in San Antonio with his wife of 30 plus years.

Ben has now chosen to leave this profession to pursue his *Life's Calling* - helping others. In particular, helping others achieve their dream of "*The American Dream*" – Home Ownership. From the *first-time buyer* to the building of one's *Dream Home*, Ben wants to share and be part of the joy that comes with home ownership and to bear the weight during the trials and tribulations one



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experiences in purchasing or selling the largest investment one would ever attempt. In addition, he has acquired a designation as a “*Seniors Real Estate Specialist (SRES®)*”; dedicated to serving the real estate needs of *Older Adult* consumers. He is also knowledgeable in *Farm and Ranch* and the complexities associated with land ownership from *Wildlife* to *Agricultural* use throughout this great state of Texas; to include aligning himself with Estate Attorneys to *Thought Leaders* in the industry.

In summary, not only has Ben completed the Texas requirements of becoming a real estate licensee... achieving an Executive MBA from UTSA, but he also continues in advance real estate training to include Farm and Ranch and has completed advance studies in real estate acquiring both a *Graduate Realtor® Institute* and *SRES®* designation. As he continues to expand his territorial horizons and in addition to selling and buying real estate in-and-around San Antonio, Comal, Kerrville and/or Kerr County, he has successfully assisted his clients in buying and selling hundreds of acres of hunting property in Sonora, Texas to include a 160-acre lake front property east of Dallas in Franklin County.

In the past, Ben has learned how to *Care* for flight crews during his commitment in the safe operation of aircrafts and personnel in-and-around an unpredictable aviation environment; making sure his associates come home safely. He now wants to use those same skills and higher education to make certain that individuals have a safe, reliable, and enjoyable home they can be proud of coming home to. All and all, you will find that Ben possess an overall set of skills ideally suited for a *Life in Texas Real Estate* and he hopes you will allow him the opportunity to Professionally assist you and your family in any and all of their real estate ventures.

Ben is currently a member of the San Antonio and Four Rivers Association of Realtors® with membership in The Texas Alliance of Land Brokers. We are happy to have him as part of our group.



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