



**AGC**  
**NEW HAMPSHIRE**  
THE CONSTRUCTION ASSOCIATION

**ASSOCIATED GENERAL  
CONTRACTORS OF NEW HAMPSHIRE**

# **ANNUAL REPORT**

## **2024**

### **ASSOCIATION MISSION**

The Associated General Contractors of New Hampshire, Inc. will encourage membership of responsible and honorable members for the greater power of combined efforts to achieve the goals of the organization. The organization, acting as an authoritative body, will work through its membership to promote better relations with the public and other organizations to achieve the goals set forth by its membership and encourage sound business practice for the construction industry.

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# MESSAGE FROM PRESIDENT

“

As we embark on another year of innovation and growth within the contracting industry, I was honored to serve as your President and to champion the incredible work each of you contributes to our community and beyond. I'm proud of our continued efforts to strengthen our industry and I congratulate all our companies on another successful year.

As members of AGC of NH, we are leaders in our state's construction industry, as such we must give regular attention to the issues that affect us the most. I encourage you all to continue being active in the association by serving on committees, attending our seminars and events, and reading our timely and informative news and updates.

It was a pleasure to serve as your 2024 President, and I am confident that your incoming President, Karen Prince, will continue to lead and strengthen the association's positive impact on our industry. To the membership, thank you for your hard work over the past year and for supporting the association. None of our accomplishments would be possible without your dedication and hard work.

Have a safe and happy holiday season,

**Matt Connors**

Gemini Electric, Inc.  
2024 AGC of NH President



# 2024 BOARD DIRECTORS



**Matthew Connors**  
Gemini Electric, Inc.  
President



**Karen Prince**  
R.M. Piper, Inc.  
Senior Vice President



**Andrew Martino**  
Harvey Construction Corp  
Vice President



**Michael Ferrari**  
Evroks Corporation  
Treasurer



**Matthew Blaisdell**  
Gallagher  
VP of Associates



**Tim Reid**  
Hutter Construction Corp  
Building Director



**John Kelly**  
PC Construction  
Building Director



**Pat L'Heureux**  
Severino Trucking  
Highway Director



**Amy Charbonneau**  
Continental Paving  
Highway Director



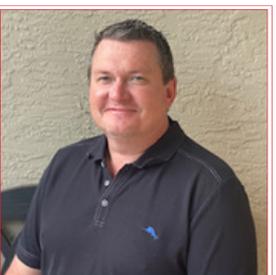
**Greg Gorman**  
Pike Industries  
Highway Director



**Ryan Hazelton**  
Anderson Equipment  
Associate Director



**Seth Pasakarnis**  
Hinckley Allen  
Associate Director



**Adam Towne**  
DBU Construction  
Associate Director



**Natasha Michelson**  
Hutter Construction  
Ex-Officio



**Arthur Rose**  
A.W. Rose Construction  
Ex-Officio



**Ryan Audley**  
R.S. Audley, Inc.  
Ex-Officio



# MESSAGE FROM EXECUTIVE

“

In July, I was honored and humbled to step into the role of Executive Vice President at AGC of NH. This an exciting and transformative time for our industry and association. I want to take a moment to express my deepest gratitude for the warm welcome many of you have extended me in the past few months. Your kindness, support, and enthusiasm have made this transition incredibly smooth and uplifting. I also want to express my heartfelt gratitude to Gary Abbott for his unwavering dedication, vision, and leadership. Under his guidance, AGC has achieved remarkable milestones and built a strong foundation for future success. Gary’s contributions will always be remembered and cherished.



I am deeply committed to this organization’s mission, vision, and values. In my past roles, I was proud to have had a hand in helping the building and highway construction industry rise to where they are today, and I am inspired and motivated to lead AGC of NH in fulfilling our mission into the future.

2025 is likely going to be another challenging year for all of us on the legislative and regulatory front. The good news is that we --AGC of NH—and our members continue to rise to the challenges and advocate for the construction industry.

Our future success relies on us continuing to show up for each other. Your membership is one important way to show your support for our advocacy and our member benefits – and to access the AGC resources, networking, and other opportunities our members enjoy.

Thank you for your support and for being an integral part of our association. Your contributions are invaluable, and I am confident that together, we will continue to reach new heights. I am always happy to hear your questions, ideas, and feedback.

**Alex Koutroubas**

AGC of NH, Executive Vice  
President



# AGC OF NH MEMBERS

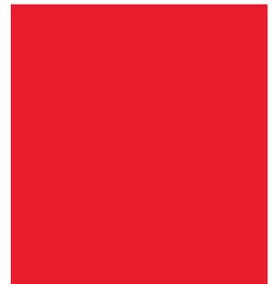
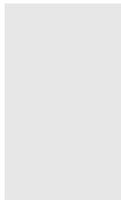


- 3M Transportation Safety Division
- A.B. Excavating Inc.
- A.W. Rose Construction
- Able Crane Service, Inc.
- Acadia Insurance Company
- Accura Construction Corp
- ADA Traffic Control, Ltd.
- All States Construction, LLC
- Alta Equipment Company
- Alvin J. Coleman & Son, Inc.
- Anderson Equipment Company
- Andrews Construction Company, Inc.
- Baker Newman & Noyes
- Bangor Savings Bank
- Beaugard Equipment
- Beck & Bellucci, Inc.
- Bernstein Shur, P.A.
- Blaktop, Inc.
- BMP Consultants, LLC
- Brox Industries, Inc.
- Busby Construction Co., Inc.
- Callahan Construction Managers
- Carrigg Commercial Builders, LLC
- Carroll Concrete
- CGI Business Solutions
- Chadwick-BaRoss, Inc.
- Concrete Systems, Inc.
- Construction Summary of NH/ME/VT, Inc.
- Continental Paving, Inc.
- Contractors Risk Management
- ConvenientMD
- Cross Insurance Group
- CWS Fence & Guardrail
- D.R. Key Corporation
- DBU Construction, Inc.
- Denron Hall
- Devine Millimet Attorneys at Law
- Doucet Survey, LLC
- E.D. Swett, Inc.
- E.J. Prescott, Inc.
- East Coast Signals, Inc.
- EnviroVantage
- Evroks Corporation
- Gallagher
- Garrity Asphalt Reclaiming
- Gemini Electric, Inc.
- Gove Environmental Services, Inc.
- GZA GeoEnvironmental
- Harvey Construction Corporation
- Hinckley, Allen & Snyder LLP
- Hutter Construction Corporation





- Ingram Construction Corporation
- Irving Oil
- JAS Industries, LLC - DBA: Accurate Air
- L & D Safety Marking Corporation
- Leighton A. White, Inc.
- Maine Drilling & Blasting
- Manchester Sand & Gravel
- Marcou Construction Co., Inc.
- Merrimack Sheet Metal, Inc.
- Metro Walls
- Michie Concrete Products, LLC
- Milton CAT
- Nathan Wechsler & Company, P.A.
- New England Barricade, Sign & Safety, LLC
- Nicom Coatings, LLC
- Normandeau Associates
- Northeast Traffic Control Services, Inc.
- Novel Iron Works, Inc.
- Optiline Enterprises, LLC
- Optisure Risk Partners
- PC Construction Company
- Pike Industries, Inc.
- PROCON LLC
- Project Flagging, Inc.
- R.E. Prescott Co., Inc
- R.M. Piper, Inc.
- R.S. Audley Inc
- Redimix Companies Inc.
- RESPEC
- RPF Environmental, Inc.
- S. W. Cole Engineering Inc.
- S.U.R. Construction West, Inc.
- S.U.R. Construction, Inc.
- Sargent Corporation
- Severino Trucking Company, Inc.
- Shea Concrete Products, Inc.
- Swenson Granite Company, LLC
- Tenna
- Terracalc
- TFMoran, Inc.
- The H L Turner Group Inc.
- T-Quip Sales & Rentals, Inc.
- Tradesource, Inc.
- Travelers
- United Construction & Forestry
- Verdantas, LLC
- VHB- Vanasse Hangen Brustlin, Inc.
- Warrenstreet Architects, Inc.
- Weaver Brothers Construction Company, Inc.
- White Cap
- Winterset, Inc.
- Worksafe Traffic Control Industries



# LEGISLATIVE EFFORTS



The report below highlights the bills that Associated General Contractors of NH (AGC) has been active with that are important to the construction industry.

These bills are just a sampling of the sixty bills the association has been following this session.

## 01. Building Bills

- HB 1059
- SB 437
- SB 373
- HB 546
- SB 342
- HB 1687
- HB 1641

## 02. HR Bills

- HB 1178
- HB 1668
- HB 1522
- SB 436

## 03. Environment Bills

- HB 1170
- HB 1477

## 04. Highway Bills

- HB 2024
- HB 398



# **BILLS BUILDING**

**HB 1059** Relative to the state building code.  
Sponsored by Representative Carol McGuire. **(Passed)**

This bill updates the definition of the state building code to include the 2021 versions of International Building Codes and amendments approved by the state Building Code Review Board. This bill does not change the International Energy code from the 2018 version. AGC supports this recommendation as more stringent energy codes should be an option of each building owner and not mandated by the state or municipality. There was some support to add in the energy code, but it failed.

This legislation has passed the full House on March 28th and then the Senate on May 22nd with an amendment to change the date to include all amendments to the code done by the Building Code Review Board. The full House concurred with the Senate version on May 30th by a vote of 319-43.



**SB 437** Relative to local authority to amend the state building code.  
Sponsored by Senator Sharon Carson. **(Passed)**

This bill requires all local ordinances amending the state building code to comply with the procedures in law for review and approval of additional local regulations to the state building code established in RSA 155-A. The Senate amended the language to not allow municipalities to adopt entire building codes that would conflict with current state standards and amendments.

This bill has passed the full Senate and moved on to the House with a hearing in April. AGC supported this bill as it attempts to reduce the number of future municipal code conflicts and limits municipalities from adopting new codes not approved by the state. This does not limit any property owner from going beyond the code but limits the municipality to require it. The committee and full House agreed to passing the legislation as proposed by the Senate on May 30th by a voice vote.

**SB 373** Relative to the state building code.  
Sponsored by Senator Kevin Avard. **(Passed)**

This bill updates the state building code including the International Energy Conservation Code to the 2021 version. The bill was amended in the Senate and removed all code updates and only requires buildings or dwelling units to be tested for air leakage and sets a maximum air leakage rate regarding residential construction.

Originally the AGC opposed this bill because it included adopting the International Energy Conservation Code of 2021. The amendment removed all codes including the Energy code but amends some specific requirements that the NH Home Builders requested. The Senate passed the bill as amended on April 11th.

The full House on May 23rd passed the legislation as it came over from the Senate. A non-germane amendment was proposed but was rejected by the full House.

**HB 546** Relative to the state school building aid program.  
Sponsored by Representative Rick Ladd. **(Study)**

This bill requires a minimum of \$50,000,000 per fiscal year to be transferred to the school building aid fund, in addition to any debt service payments, for school building aid grants.

The AGC has supported this bill, over many years, to set a minimum funding level per year for school building aid to be budgeted by statute. This legislation has passed the full House by a vote of 182-178 after being pulled from the table on March 28th. This bill now goes on to the Senate.

On May 2nd the full Senate passed the legislation on a voice vote and referred it to Senate Finance where they recommended Interim Study. This recommendation passed the full Senate on May 23rd by a voice vote.

**SB 342** Relative to the state school building aid program.  
Sponsored by Senator Tim Lang. **(ITL)**



This bill increases school building aid grants and sets an amount that schools shall receive, which will go from a minimum of \$30M in 2025 increasing by \$5M each year until it reaches \$80M.

The AGC has supported bills to increase the funding level per year for school building aid. The full Senate voted on April 4th, Ought to Pass with amendment on a voice vote. Then Senator Sharon Carson moved to Table the legislation. The Senate failed to remove this bill from the table before the cross over deadline there for the legislation failed.



**HB 1687** Relative to disposal of hazardous waste from state and local construction projects.  
Sponsored by Representative John Cloutier. (ITL)



This bill provides that state construction contracts include a requirement that hazardous waste be separated from construction and demolition debris at the construction site, prior to transport to a recycling facility. This bill originally didn't define hazardous waste or how the contractor must comply with hazardous waste regulations. The House committee amended the bill to reference existing construction debris and hazardous waste statutes but did not mandate any new on-site practices for contractors.

This bill has passed the House on February 20th and went to the Senate in which Gary Abbott of AGC testified before the Senate Committee that this bill only mandates the state put specific language in state contracts reminding contractors of laws that are already required. The committee recommended Inexpedient to Legislate which the full Senate agreed by a voice vote on May 15th.

**HB 1641** Relative to requiring large parking lots to have a solar power canopy.  
Sponsored by Representative Rebecca McWilliams. (ITL)

This bill requires that large parking facilities, whether existing or new, utilize photovoltaic solar canopies over at least 50 percent of the open asphalt surface. AGC signed up in opposition of this bill. It was clear at the hearing that not enough research had been done by the sponsor as to the reason for such a requirement and who would be paying for these business modifications.

On January 24th, the Municipal Committee voted Inexpedient to Legislate 18-1. The full House on February 8th agreed to Inexpedient to Legislate on a voice vote.



# BILLS HR

**HB 1178** Relative to an employee's unused earned time.  
Sponsored by Representative Michael Cahill. **(Study)**

This bill originally required an employer that employs 15 or more employees and offers paid earned time to pay an employee for unused earned time.

These same employers must also:

- Inform employees in writing of any policy regarding accrual or use of unused earned time and any limits on accrual or use. In the absence of an accrual system, earned time shall be paid on a prorated basis.
- Provide a means through which earned time requests and approvals are processed.
- Provide employees with an accounting of their earned time used and time remaining.

This legislation passed the full house on February 22nd by a vote of 199 to 179. The bill was then sent to House Finance where they recommended Interim Study after two amendments were proposed but both failed the committee. The full House amended the bill with language AGC of NH opposed but the bill passed the full House by a vote of 198-183 on April 11th.

In the Senate AGC supported the legislation if they would adopt a amendment proposed by Representative Will Infantine that had previously been proposed in the House Finance Committee that removed that this would apply to layoffs. The Senate Committee recommended Interim Study and the full Senate passed this recommendation by a voice vote on May 15th.

**HB 1668** Relative to establishing a 4-day work week.  
Sponsored by Representative Ellen Read. **(ITL)**



This bill mandates a regular work week of 32 hours in four 8-hour days and that any work over 8 hours in one workday and any work over 32 hours in any one workweek and the first 8 hours worked on the seventh day of work in any one workweek shall be compensated at the rate of no less than 1-1/2 times the regular rate of pay. It also would mandate that any work over 12 hours in one day, or any work over 8 hours on any seventh day of the workweek, shall be compensated at the rate of no less than twice the regular rate of pay.

As proposed, the bill would also mandate that employers shall not reduce an employee's regular rate of pay as a result of the reduced hourly workweek requirement from 40 hours to 32 hours. The AGC opposed this proposal as it would raise many difficulties for the construction industry. The full House voted Inexpedient to Legislate on February 2nd by a voice vote.



**HB 1522** Relative to weekly benefit amounts for unemployment compensation.  
Sponsored by Representative Mark MacKenzie. **(Failed)**

This bill updates the weekly benefit amount for total unemployment and the maximum total amount of benefits payable during any benefit year.

As proposed, the bill would:

- Increase the maximum weekly benefit amount and the maximum benefit amount corresponding to an individual's annual earnings, thus increasing the State Unemployment Compensation benefit entitlement.
- Add two new annual earnings increments for annual earnings not less than \$13,000 and not less than \$14,000.
- Add 19 new annual earnings increments to the existing table.

AGC of NH would like to see the employer impact but recognizes that the weekly benefit hasn't been raised since 2007. The full House voted on February 22nd to lay this on the Table. The House failed to remove this bill from the Table before cross-over there for failed. There was an attempt to add this language at the end of the session to a Senate bill but was ruled out of order by the Speaker of the House.



**SB 436** Relative to maximum benefits payable in unemployment compensation.  
Sponsored by Senator Rebecca Perkins Kwoka. **(ITL)**

This bill establishes the minimum (not less than 33% of the most recent statewide average weekly wage) and maximum (not more than 150% of statewide average weekly wage) amounts of weekly benefits based upon the statewide average weekly wage and national cost of living adjustments.

At the public hearing held on January 4th, Gary Abbott testified in opposition to this bill as it would raise unemployment weekly benefits from a range of 480% to over 1000%. Gary stated that he was concerned about hurting employers with higher premiums. He further stated that the bill was creating an entirely new system, and believed fixing the current tables would be an easier solution. Gary also acknowledged that it is time for the state to consider a change to the replacement wage since it hadn't been changed since 2007, but the impact on employers should be looked at.

On April 4th, the full Senate voted Inexpedient to Legislate by a vote of 13-10.

# BILLS ENVIRONMENT

**HB 1170** Relative to requiring public benefit and community impact assessments from the NH Department of Environmental Services. Sponsored by Representative Wendy Thomas. **(Study)**



This bill requires the NH Department of Environmental Services to conduct public benefit and community impact assessments when the Department considers any permit or project to ensure that human values, safety, and concerns receive proper consideration during planning and project development.

AGC opposed this bill as we believe it would substantially slow down future construction permitting. The full House voted for Interim Study on March 7th.

**HB 1477** Relative to requiring environmental surety bonds for businesses that pose a significant risk to the state's natural resources. Sponsored by Representative Kelley Potenza. **(ITL)**

This legislation would have required the NH Department of Environmental Services to access environmental risk for every proposed project in the state and ask for a surety bond to cover any significant risk to the state's natural resources.

Gary Abbott of AGC testified on January 10th in opposition to this bill as the industry already has adequate bonding requirements for construction projects and this bill would require a new environmental bond. On January 24th, the Resources Committee voted Inexpedient to Legislate by a vote of 19-0. The full House concurred in February.



# BILLS HIGHWAY

**HB 2024** Relative to the State 10-Year Transportation Improvement Plan. Sponsored by Mark McConkey. **(Passed)**

Every two years, the NH Department of Transportation updates the State 10-Year Transportation Plan and has public hearings through the state through the Executive Council, and then is presented to the Governor. The legislature then takes up those recommendations of our transportation priorities and makes adjustments. The House Public Works Committee has recommended an amendment which includes moving Continental Blvd state maintenance to the local municipality, since there are no longer tolls on that exit.



The AGC supports a well-planned transportation plan. The full House voted Ought to Pass with the committee amendment by a voice vote on March 28th. The Senate did not like the removing the State from maintaining Continental Blvd. They amended the bill removing that change which passed the Senate on May 23rd. The House disagreed and recommended a Committee of Conference to see if the two sides could come to a compromise. The Conference Committee agreed to an amendment to transfer Continental Blvd to the municipality in 2029. The recommendation passed each legislative body on June 13th.

**HB 398** Relative to appropriating additional funds to the NH Department of Transportation for municipal bridge projects. Sponsored by Senator Denise Ricciardi. **(Study)**



The Senate Committee discussed funding local bridges with excess funds but were unsure if those funds would be available at the end of this session. They discussed reviewing their options at the end of the session and could make the funding available by adding it to the 10-Year Transportation legislation, House Bill 2024.

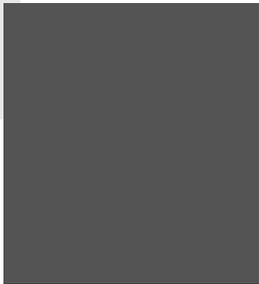
AGC supports continued funding for NH municipalities infrastructure as the legislature has done in the past. The full Senate voted Interim Study on February 2nd by a voice vote.

# ASSOCIATION **ACTIVITIES**

## **CELEBRATING SUCCESS TOGETHER**

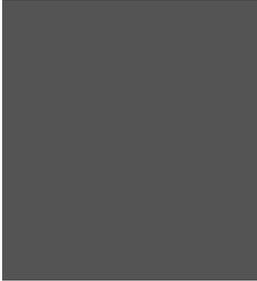
In 2024, AGC of NH hosted several notable events that highlighted our commitment to community and industry engagement. On August 20, we held our annual Golf Tournament at Candia Woods, one of our most popular social events. With nearly 90 golfers on 21 teams, the day was filled with camaraderie, competition, and celebration, culminating in an awards luncheon. Congratulations to our Company Challenge Trophy winners, Pike Industries and Brox Industries, and to A.W. Rose Construction and The Rowley Agency for their top finishes.

On November 15, we proudly sponsored and exhibited at the NH Bring Back the Trades event at NH Technical Institute in Concord. This event, featuring Mike Rowe from "Dirty Jobs," attracted over 4,000 attendees and 80 vendors, emphasizing the importance of trades jobs and supporting our member companies. Additionally, throughout the year, we held numerous Board of Directors meetings and hosted luncheons to further our mission and support our members.



**AGC OF NH COMMITTEE  
& BOARD MEETINGS**





# AGC OF NH ANNUAL GOLF TOURNAMENT



# BRING BACK THE TRADES WITH MIKE ROWE & TRADEPALOOZA



# SAFETY AWARD WINNERS

## SAFETY EXCELLENCE ACHIEVED

The Associated General Contractors of NH is proud to announce that seven member firms successfully achieved a zero-incident rate in 2023.

The National Safety Awards (NASA) program compares companies' safety records with companies of similar size and type across the country. The awards are based on the lowest incident rate and the highest number of work hours. Each year, AGC of NH asks members to submit this data to be eligible for the award. Those firms that don't win awards receive a valuable report of how they compared to other firms.

AGC of NH is pleased to announce the winners for 2023:

- **Brox Industries, Inc**
- **D.R. Key Corp** – Also recognized for this achievement in 2022, 2021 and 2017
- **E.D. Swett, Inc** – Also recognized for this achievement in 2022
- **EnviroVantage**
- **Harvey Construction Corporation** – Also recognized for this achievement in 2022, 2021, 2020, 2019, 2018 and 2017
- **Hutter Construction Corporation** – Also recognized for this achievement in 2022, 2021, 2020 and 2018
- **R.M. Piper, Inc** – Also recognized for this achievement in 2022 and 2021



# COMMITTEES **AT WORK**

## **ACTIVE AGC OF NH COMMITTEES**

AGC of NH committees are a crucial part of the Association's lobbying efforts. Member driven, the committees make decisions on which bills to support, oppose, and monitor as well as offer their expertise in topic specific areas.

The **Building Committee** is comprised mainly of the Association's building GC members, as well as industry affiliates and subcontractors. Their focus is on legislation that will affect vertical construction in NH including, but not limited to, building code revisions, energy efficiency, public works requirements, construction methods, and contract documents. They also meet with agency leaders and potential owners on current issues.

The **Environment Committee** works on environmental laws, rules, and regulations that affect the commercial construction industry. It is a mix of highway contractors, aggregate suppliers, environmental consultants, and legal consultants. In addition to working on legislation, they also work closely with DES on rule changes.

The **Legislative Committee** is the first stop in the Association's legislative process. Committee members review all bills that may have an impact on the construction industry, and recommend the appropriate action for AGC to take.

The **Highway Committee** was formed in 2012 in response to the growing highway issues such as funding, construction methods, new technology and more. Highway general contractors and subcontractors participate on this committee.

The **Highway Specification Committee** works directly with the New Hampshire Department of Transportation to review specification changes. Highway general contractors and suppliers participate on this committee.

The **Asphalt and Concrete Committees** (QC-QA) work in partnership between AGC of NH and the Department of Transportation. The committee reviews asphalt paving and concrete quality assurance specifications.

The **Safety Committee** continually searches for new ways to enhance safety in the work place. Through a variety of roundtable discussions and forums, the group will be dedicated to monitoring local, state and federal legislation and regulations.

The **Human Resources Committee** focuses on issues such as workers' compensation, health insurance, employer/employee rights, and more are becoming a more important part of any business. This committee works on legislation that will affect the employee/employer relationship of a business. Several of the Association's GC members, suppliers, and industry affiliates have representation on this committee.





## Engage With Us

Thank you for taking the time to review our annual report. We value your support and engagement with AGC of NH. If you have any questions, need further information, or wish to get involved, please don't hesitate to reach out to us.

We look forward to continuing our work together to advance the construction industry in New Hampshire.

# STAY CONNECTED



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