

# MEETA SHARMA-HOLT

**FOCUS:** To inspire and equip youth's brilliance by bringing about systemic change

## EXPERIENCE

### SHARMA-HOLT CONSULTING, LLC

Founder 2011 -Present

- Develop strategies for growth, scale, and program pivots
- Develop and implement capacity building training
- Develop youth program models (primary expertise in K-12 youth and STEM programs)
- Support fundraising through proposal writing – both foundation and government funding and research

### TECHBRIDGE GIRLS

Vice President, Growth and Strategic Partnerships 7/20- Present

- Expanded program sites from 3 to 21 states
- Develop strategy for STEM and volunteer engagement across 15 states
- Grow partnerships with national nonprofits, school districts, and corporations, and associations
- Establish earned revenue strategy to meet 25% organizational budget

Vice President, Programs and Strategic Partnerships 2017 – 2020

- Managed \$1.6M annual budget
- Developed replicable STEM program model for girls
- Principal Investigator, \$5M National Science Foundation grant
- Established partnerships with Fortune 500 corporations, national nonprofits, and funders
- Led organizational strategic planning and overhaul of staff structure

Executive Director, Washington DC Office 2015 - 2017

- Launched first East Coast operation to serve low-income girls through STEM programs
- Raised funds to support \$400K annual budget
- Led DC-based organizational, communications, and fundraising strategies
- Established Local Advisory Council of cross-sector professionals
- Established all school, corporate volunteer partnerships
- Implemented all DC-based social media and outreach activities

## Skills

- Strategic planning, logic model development
- Outcome-based scale strategy
- Program model development
- K-12 youth development
- Partnerships for scaling
- Innovative youth program development
- Public speaking
- Staff development strategies
- Evaluation and data analysis
- Streamlining systems
- Managing high-impact teams

## Education

COLUMBIA UNIVERSITY  
SCHOOL OF SOCIAL WORK,  
M.S. in Social Work. Major:  
Practice, Programming and  
Supervision

PENNSYLVANIA STATE  
UNIVERSITY  
B.S. in Business  
Administration. Major:  
Marketing



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## THE FISHING SCHOOL, Washington, D.C.

Director of Programs 2011 - 2015

- Established program model and operational structure for multi-site, K-8th afterschool and summer programs focused on academic and social skills development
- Doubled the number of enrollees and partnerships in two years
- Established comprehensive evaluation system for programs
- Managed \$500K budget and funder relationships
- Developed new training system for front-line and managerial staff

## COLLABORATIVE COMMUNICATIONS, Washington, D.C.

Senior Consultant/Director of Knowledge Products 2009 - 2011

- Disseminated research and provided strategic guidance to funders, the military, and national nonprofits
- \$500K client portfolio
- Projects included:
  - Principal writer: Department of Defense Education Activity's education guide for military families, military leaders and school leaders
  - Project lead: The Wallace Foundation's national dissemination of published research studies through speaker panels, webinars, press releases and convenings
  - Project manager: National Charter School Resource through marketing, convenings and online knowledge dissemination

## DC CHILDREN AND YOUTH INVESTMENT TRUST CORP., Washington, DC

Director, Project My Time Initiative 2006 - 2009

- Directed \$8M citywide development of the system of out-of-school time services in the District of Columbia, as part of a national Wallace Foundation initiative
- Managed \$1.3 million in grants to community-based organizations
- Supervised operations of eight DCPS out-of-school time sites, serving over 700 youth annually
- Supervised citywide communications efforts, data gathering, and project evaluation components
- Established advisory group of policymakers, funders, and nonprofits

## Publications

Sharma-Holt, M. *Techbridge Girls Scale-up Lessons Learned*. Afterschool Alliance Blog Series, 2019

Sharma-Holt, M. *Students at the Center: An Education Guide for Military Families, Military Leaders, and School Leaders*. Collaborative Communications Group, 2011

## Additional Experience

AHINSA  
Strategy Development  
Committee

MONTGOMERY COUNTY  
COMMISSION ON CHILD CARE  
Commissioner

DC PUBLIC SCHOOLS  
Out-of-School Time Steering  
Committee Member

BILL AND MELINDA GATES,  
DOUBLE THE NUMBERS  
INITIATIVE in DC  
Steering Committee Member

FAMILY SUPPORT CENTER  
Board Member

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