



Common Ground Negotiation Services Workshops

Common Ground Negotiation Services offers workshops on a range of critical issues for resolving conflict in work environments and everyday life. Workshops combine current scholarship and research with experiential learning. Using writing exercises, small group dialogue, discussion, written materials, and role plays, the workshops are designed to create a space for inquiry into current dispute resolution theory and practice.

As mediation and Alternative Dispute Resolution (ADR) have been integrated into the legal system and business practices, consumers and employees are frequently asked to agree to a variety of processes that may impact individual or collective legal rights. For professionals who recommend dispute resolution processes or who are responsible for resolving conflicts, understanding the elements of mediation is essential. These workshops are for anyone looking to increase skills in dialogue and negotiation and to gain new perspectives on addressing conflict.

COMMON GROUND NEGOTIATION SERVICES WORKSHOPS

- Applying Ethical Standards of Neutrality and Impartiality (3.5 Hours)
- Confidentiality and the Right To Privacy (3.5 hours)
- Conflict As Opportunity (3.5 hours)
- Custody Mediation: Mothers, Fathers And The Informal State (3.5 hours)
- Defining Mediation Models: A Professional Conundrum (7 hours)
- Questioning Definitions of Sex and Gender (3.5 hours)
- Negotiation Skills for Everyday Life (3.5 hours)
- Recognizing and Overcoming Sex and Gender Bias in Family Mediation (7 hours)
- Re-Framing Reality Testing (3.5 hours)
- Self & Identity: Individuality, Community and The Intersection of Systems of Domination (7 hours)
- Self-Determination: What Is It? How Do We Know When Parties Have It? (3.5 hours)

FEES:

Workshops:

\$ 25 per person/ per workshop hour

Mediation

\$200 per Two-hour Session

Agreement Writing

\$ 75 Per Hour

Group Facilitation

\$150 per hour (over 4 people)

Negotiation Coaching

\$100 per hour

Travel expenses additional

Common Ground Negotiation Services

434-806-4116 ~ cgns@susanoberman.com ~ www.commongroundnegotiation.com

