

2019 Post Show Results



By Informa Markets

Together for a healthier world



Show overview

The 29th **Florida International Medical Expo (FIME)** was back at the Miami Beach Convention Center, June 26-28, 2019. The largest fair for medical device and equipment manufacturers, suppliers and distributors in the Americas welcomed trade professionals from more than 100 countries across the world for the most exciting edition of the show to date!

Overview



139,800 sq. ft.
exhibition space



1,127
exhibitors



48
exhibiting countries



15
country pavilions



93
visiting countries



17,667
attendees



4
conferences



657
conference attendees

Digital audience summary



234,814
website visitors



751,255
page views



118,475
views



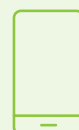
5,402
followers



4,865
followers



610
followers
(New in 2019)



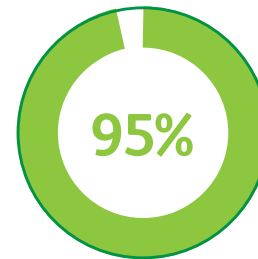
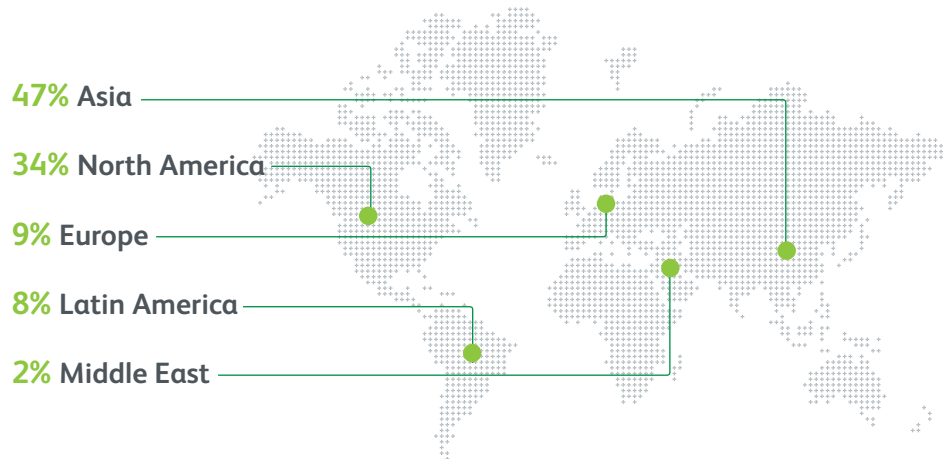
1,492
mobile app visitors

FIME 2019 gallery

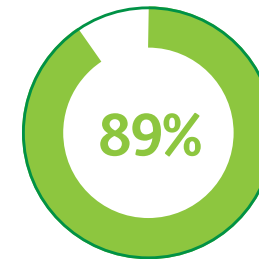


Exhibitor feedback

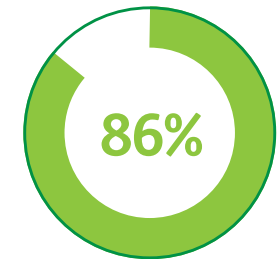
Total value of business generated during:
FIME 2019 **US\$ 152 million***



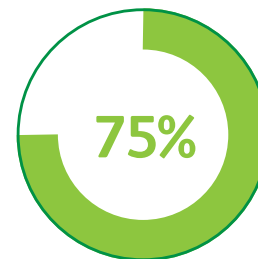
rated FIME as an important platform for their business



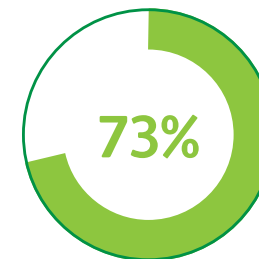
of exhibitors were overall satisfied with FIME 2019



of exhibitors would recommend FIME to a friend/colleague



of 2019 exhibitors have exhibited at FIME before



of exhibitors expressed interest or already signed up to exhibit next year

* GRS Explori Survey, as of June 28, 2019.

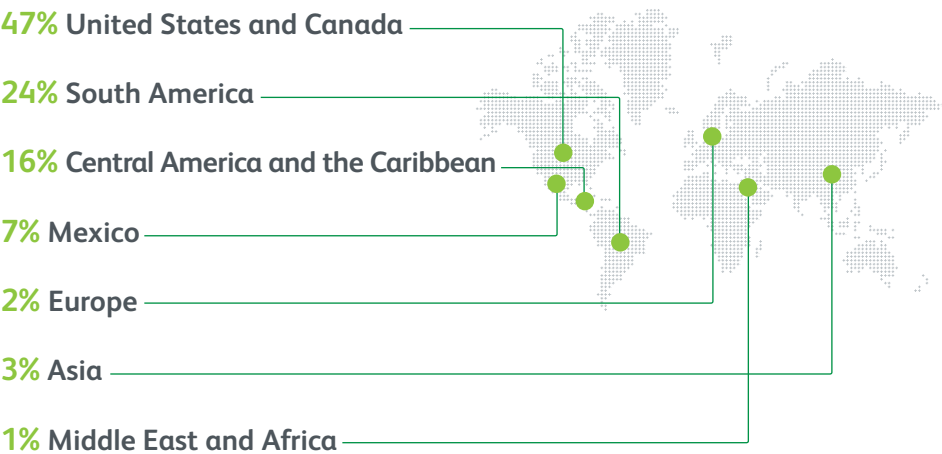
"It is going really great. Obtained many cards and leads from by passers of all whom sparked major interest and intrigue in the backpacks. What an exciting time it has been! Phenomenal show and what an amazing variety of exhibitors from literally all over the world. Thank you again."

BAGOBAGO-USA

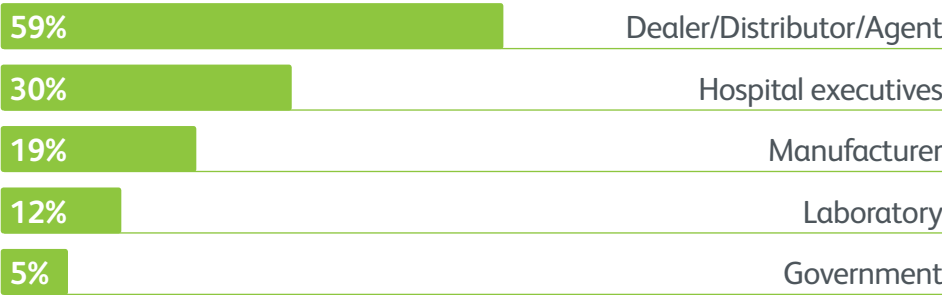


Visitors at a glance

Visitors by region



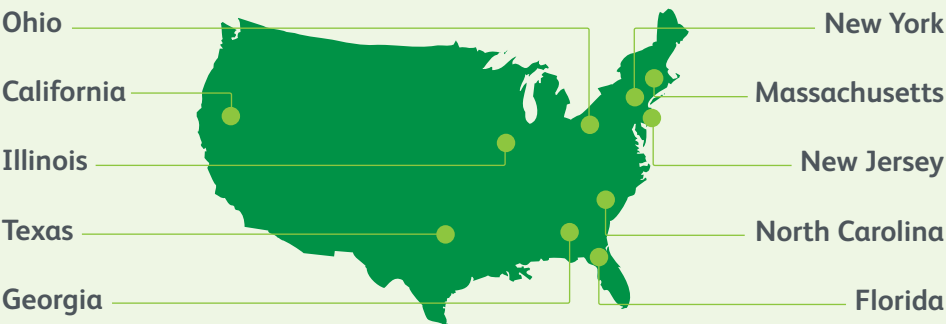
Visitors identified as



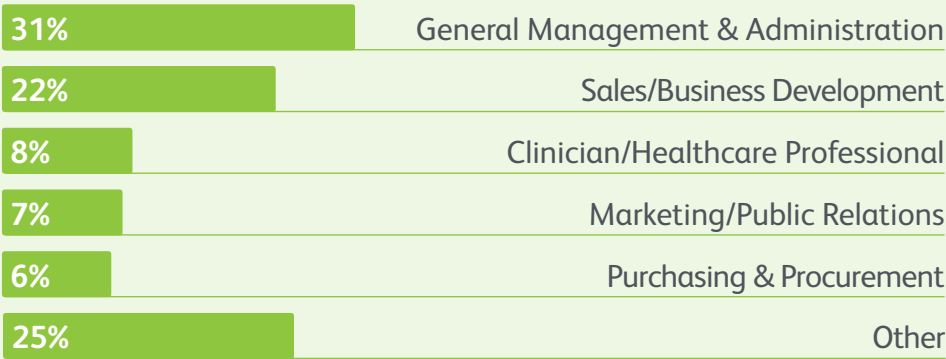
“As a company we were excited to be back at FIME in Miami. The renovations on the convention center were major to say the least. Now a first-rate venue. The positive atmosphere only added to our overall experience. Very pleased.”

Avante Health Solutions

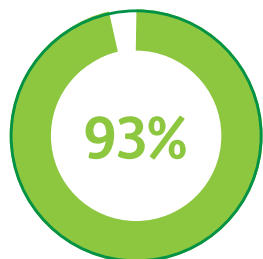
Top states represented



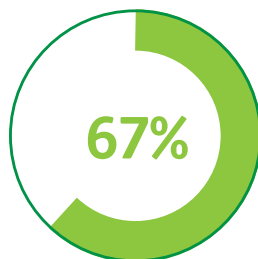
Job function/role



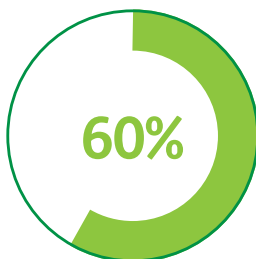
Visitor feedback



are involved in their business' purchasing process



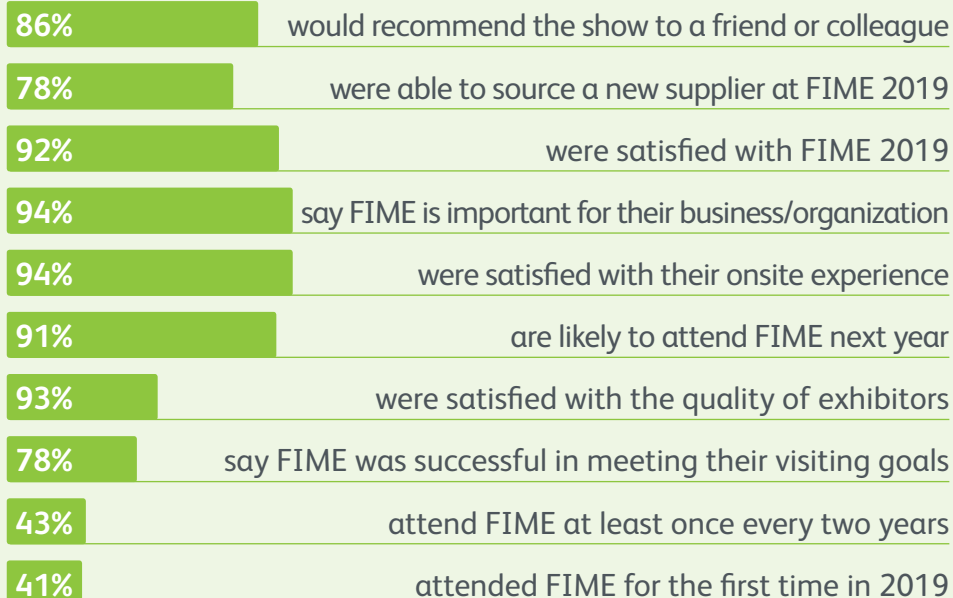
attended at least 2 days of the show



were distributors looking for new products/suppliers



Key statistics



**From visitors surveyed*

"The Brazilian companies closed 37% more business during FIME 2019, compared to the last edition. This year our participation was successful with qualified visitors, composed of good buyers and distributors, able to make significant contributions to the growth of the Brazilian exports in Latin America and USA. We have got a lot of attention for our products at the show. FIME is the best platform for us to showcase our technologies to our customers."

ABIMO

Conference and seminar summary

Job functions

Healthcare Innovation Seminar

- Medical Director/Clinician
- Engineer
- Executive Director/General Manager

Healthcare Supply Chain and Procurement Conference

- Sales/Business Development
- President/CEO/General Manager
- Logistics/Purchasing

Medical Devices International Trade Seminar

- President/CEO
- Sales/Business Development
- Regulatory Affairs

Sterilization and Decontamination Conference

- Sterile Processing Technician/Supervisor
- Clinician
- Business Development

"First of all, I want to thank you very much for the great job that you did together with your team to organize the FIME 2019...Triderma had a great success and we had more than 100 visitors coming to our booth. Our business continues to grow and many of the distributors we are getting are part of the FIME success we had."

Triderma

Speakers and delegates represented



FIME and All For Venezuela partnership

FIME was honored to work hand in hand with All For Venezuela to support the Venezuelan people who are undergoing a humanitarian crisis at this time. With the help of our visitors and exhibitors, much-needed relief and hope was provided in the form of medical supplies, equipment, medicine, first aid supplies and disposables, as well as financial donations to help with costs associated with transporting these items directly to Venezuela.






All For Venezuela fue invitado a participar en "FIME", Florida International Medical Expo en el Miami Beach Convention Center.

Esta es la feria comercial de dispositivos médicos mas grande del hemisferio, que cuenta con la participación de miles de profesionales médicos de toda Latinoamérica.

Tendremos la oportunidad de interactuar y crear conciencia sobre la grave crisis humanitaria, especialmente en el sector médico, buscando el mayor apoyo posible y recogiendo donaciones para ayudar a aliviar la escasez de medicina, suministros médicos y otras necesidades en Venezuela.

Los invitamos a traer sus donaciones de suministros médicos, medicinas y dinero del 26 al 28 de junio. Pueden donar cuntas, cremas antibióticas, medicina para el estómago y la fiebre, etc.; También recuerden medicina pediátrica de todo tipo.



Estaremos ubicados cerca de la entrada del WEST LOBBY en el Miami Beach Convention Center (entrada libre)
1901 Convention Center Dr., Miami Beach FL 33139

Time: Jul 10, 2019 09:01 AM CDT
Call sign: WLTV (Univision)
Market: Miami, FL DMA: 16
Genre: Talk Variety
Est. Audience: 489,924
Program type: Network

Florida Business Daily

Latest in medical technology expected to draw thousands to Florida International Medical Expo

TECHNOLOGY

By Karen Kilde | May 29, 2019



International Medical Expo

The latest in medical technology is only part of what awaits the thousands of visitors expected at next month's 2019 virtual Florida International Medical Expo (FIME) in Miami Beach, the event's manager said in an interview Thursday with the *Florida Business Daily*.

The expo June 24-28 at the Miami Beach Convention Center will attract attendees from around the world, FIME Exhibition Manager Gai Alipo said in the interview.

"At FIME International Medical Expo, not only do attendees learn about new medical technology, they also participate in conferences that explore or present health care industry issues such as supply chain management, health care innovation, medical device trade, and clinical issues," Alipo said. "Many from Latin America also attend the show to source and discuss equipment. We provide a platform for industry professionals to learn, connect and trade."

The diverse topics and networking opportunities is part of what makes the expo so attractive and why the event continues to grow, Alipo said.

"FIME strives to continue excelling in facilitating partnerships between key organizations and involves influential trade decision makers from across North, South, Central America and the Caribbean, who

Florida Trend

The Issues, People and Ideas that Define Florida Business

Cool new health wearables do everything from killing head lice to curing incontinence

| 7/2/2019

From a small light-up pad that makes your bruise fade faster to a strip of gel that minimizes scars, new innovations to improve your health needs are on their way.

Inventors, manufacturers and health professionals from around the world descended on Miami Beach last week to make deals and show off the newest and coolest products that tackle everything from diabetes to incontinence to fall prevention and mouth care. The Florida International Medical Expo (FIME) is the largest its kind in the Americas with 1,200 exhibitors from more than 40 countries displaying their healthcare innovations.

The most excitement involved wearable devices that connect to apps and monitor various body functions in adults and children.

[Read more at the South Florida Sun-Sentinel.](#)

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Media highlights



COMUNICACIÓN Y TECNOLOGÍA

FIME 2019 en Miami. La salud avanza sin límites

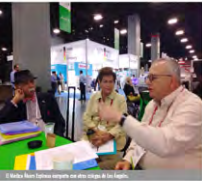
El Jefe de prensa

Facebook Twitter LinkedIn

Dijo Espinosa que la gran muestra de productos tecnológicos, deja ver un futuro promisorio para atender las exigencias de la salud con el control por parte de estos nuevos actores.

La muestra no solo contó con equipos de alta tecnología, sino con sencillos aparatos en la forma de muñequitos como el colesterol o los triglicéridos, los cuales ya se pueden realizar en casa. Y los equipos de vanguardia ocuparon gran parte de la exhibición, porque ahora los materiales son más modernos y pueden reemplazar cualquier hueso que se rompa en el organismo.

De igual manera los glucómetros ocuparon un lugar especial en la muestra, siendo ahora más modernos y pequeños, casi como el tamaño de un reloj, al igual que los tensiómetros, los cuales ahora tienen electrónicos y son más pequeños y reducidos en su tamaño. Muchos con un pequeño pinchazo y la ayuda de un delgado sensor ya arrojan el resultado de azúcar del paciente. Pero además conectados con el celular orientan al paciente en cuanto a la dieta que deben seguir.



Por Martha Díaz

Más de 1500 representantes de diferentes compañías médicas del mundo, se dieron cita en la ciudad de Miami del 27 al 30 de junio, para participar en la muestra más grande de equipos médicos y quirúrgicos de América Latina, que cada año se realiza en la Florida.

Durante varios días, Miami se convirtió en el centro de innovación y tecnología médica, un momento en donde médicos y proveedores de los países latinoamericanos, se dieron cita para llevar estas nuevas tecnologías a sus países de origen.

Esta vez la Exposición Médica Internacional de la Florida, FIME, en su aniversario 25, mostró al mundo las últimas innovaciones logradas por especialistas y fabricantes de dispositivos médicos, vacunas, en biotecnología, avances en el tratamiento de diabetes y enfermedad cardiovascular.

Una de las novedades de la feria fueron los equipos para parapléjicos a manera de robot, los cuales permiten que el paciente pueda caminar y hacer sus terapias con mayor facilidad y menor riesgo.

Este fue la oportunidad más importante para que los participantes conocieran y adquirieran las nuevas tecnologías médicas que hoy están dando un futuro promisorio en la salud.

Esta es el mercado más grande del mundo, siendo la Florida el segundo fabricante de dispositivos médicos más importante del país.





FIME 2019 en Miami. La salud avanza sin límites

admin @ junio 30, 2019 · 12 comentarios de navegación



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Una de las avances importantes que se vio, fue la forma como las pruebas y los test para detectar enfermedades como el Sida o la Hepatitis, ahora demuestran menos tiempo y son más eficaces. Así lo manifestó el médico Gurmeham Gargya de Los Angeles, quien señaló que antes los pacientes tenían que esperar para obtener los resultados varios días y ahora son más rápidos y precisos.

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Casas En Miami Venta

¿Quieres comprar la oportunidad de invertir en la Compra de un Aparto...?

¡Saber más!

Este es el mercado más grande del mundo, siendo la Florida el segundo fabricante de dispositivos médicos más importante del país.

Palcos como China, India Corea y Brasil, trajeron sus modernas tecnologías y las exhibieron, logrando un buen margen de ventas durante el evento.

Avanza Espinosa comparte con médicos de Los Angeles.



Avanza Espinosa comparte con médicos de Los Angeles.



COOL

Cool new wearable devices can do miracles for your health

By JIMMY KROGER, SENIOR EDITOR | SOUTH FLORIDA SUN SENTINEL | JUL 2, 2019 | 10:14 AM

From a small light-up pad that makes your bruise fade faster to a strip of gel that minimizes scars, new innovations to improve your health needs are on their way.

Inventors, manufacturers and health professionals from around the world descended on Miami Beach last week to make deals and show off the newest and coolest products that tackle everything from diabetes to loneliness to fall prevention and much more. The Florida International Medical Expo (FIME) is the largest of its kind in the Americas with 1,500 exhibitors from more than 40 countries displaying their healthcare innovations. Some of the products are in early stages, are unproven or still lack approval to be sold in the United States.

The most excitement involved wearable devices that connect to apps and monitor various body functions in adults and children.



A medical device for in-home treatment

“For the average person, there are going to be a lot more innovative health products to choose from,” said Gil Ajaj, the exhibition manager for FIME. “We are seeing what’s available in other parts of the world that hasn’t made it here yet. There is a lot of focus on convenience and using technology to create products that are new and improved.”

Anyone battling the pesky ticks known as foot, or warts, will be thrilled to learn a laser-guided device has been developed by an Israeli company. Doreen Kneigebush, founder and CEO of Splintz Smartband Technology says the handheld machine will kill lice, scabies and rashes on a full head of hair in 15 minutes using a heating flow system. Kneigebush said the product will be on Amazon or sold retailing at a price of \$499.

Also from Israel, Leon Elson, founder and CEO of Ostone, unveiled an FDA-cleared wearable wristband that connects with an app and monitors pulse rate, skin temperature, blood oxygen saturation, sleep, sleep patterns and



The Ostone wristband sensor monitors heart rate, blood oxygen saturation, sleep, sleep patterns and respiratory rate. It can also tell when the wearer falls or is about to fall. (Mike Stokker / South Florida Sun Sentinel)

“Hospital or rehab patients can put on the monitor, get connected and go home,” Elson said, adding that he has five patents on the device that combines artificial intelligence predictive power with wrist-wearable medical technology. “The most important features is that it can track and send alerts in real time.

From the Czech Republic, Pavel Benes of Eton Technologies has created rechargeable blue and yellow light pads that fade bruises. Benes traveled to Miami Beach to court plastic surgeons, sports medical facilities and distributors who might find a use for his products. The blue light, explained Benes, decreases the level of bilirubin and helps yellowish bruises disappear faster. It also can improve acne healing.

The yellow light promotes cell stimulation, reduces swelling from injuries and accelerates food and lymph circulation for faster wound healing, he said.

“It’ll not now, Benes has sold his light pads in Europe, but he said U.S. buyers showed interest in the product that he believes will retail for about \$18.

Medical device companies aim to solve problems

from Asia to Latin America, multiple manufacturers showed off innovations in diabetes care including EFSBio of Taiwan with its Sugarwatch. The smartwatch syncs with a cellphone and measures glucose level along with sleep patterns, calories intake and steps. It also tells time and acts as an alarm clock.

Josephine Yang said her company has been selling the digital Sugarwatches in Germany, Taiwan and the Middle East and Europe and will soon sell it in the United States for about \$390.



he Sugarwatch is a wearable glucose monitor. The digital display for diabetes is an option for a smartwatch. (Mike Stokker / South Florida Sun Sentinel)

Also in the category of wearables, a company from the Netherlands debuted its smart underwear, with the brand name of Carls. The underwear, made by Lifesense Group, has a Bluetooth sensor and app that helps women regain bladder control in a few weeks by tracking leaks, identifying triggers and tailoring an exercise program to strengthen the pelvic floor.

“We are happy to get rid of a stress incontinence for women,” said Paul Winchels, director of business development. “In most cases, within eight weeks they are cured.”

Winchels said he is trying to get FDA approval and have his underwear for sale in the U.S. by early 2020.

A product from Argentina made it clear wearables aren’t only for adults. Biotrend displayed its product for babies: a foot strap that monitors sleep position, temperature, heart rate and pulse. Parents receive all of the information from the digital foot strap onto an app on their smartphones.



Nagano Co. with Agave Technologies demonstrates the CHEM Physiological Data Monitor. The wearable daily monitor can track temperature, pulse and a baby's position. (Mike Stokker / South Florida Sun Sentinel)

For cancer, new devices coming to the market offer relief from some of the side effects of treatment. A New Jersey company displayed its new product, CHEM Mouthpiece, which the founder says has multiple uses. For cancer patients, the silicone ice pack for inside the mouth stays cold for 30 minutes at a time and touches all the mouth surfaces.

“A lot of times chemo drugs cause sores that are so damaging, the patient has to stop cancer treatment,” said Christopher Rowland, while demonstrating the product. “Our founder wanted to find a better alternative to ice chips.” Rowland said the CHEM Mouthpiece spent three years in research and development and also is being marketed to oral surgeons and dentists for relief after mouth surgery or wisdom teeth operations.

Healthcare on the brink of new innovation, tech leaders say

Along with devices to help people feel healthy, vendors displayed all sorts of inventions to help people look good. Lifesil of Brazil unveiled a new type of breast implant as an option to silicone, along with gel sheets to minimize scars and keloids. BioPore Co., a South Korean company, showcased its semi-permanent injectable filler with hyaluronic acid that can be used as a possible alternative to nose surgery, or to erase deep wrinkles.

On a grander scale, manufacturers displayed large innovations such as life-size robotic devices known as gait trainers for patients who can’t walk, in addition to high-tech wheelchairs and hospital beds.

FIME TV



Day one highlights



Prodromus product demo



MADA International interview



Day two highlights

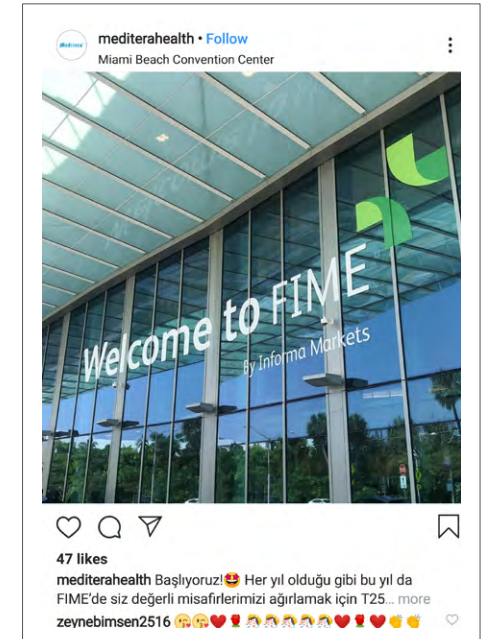
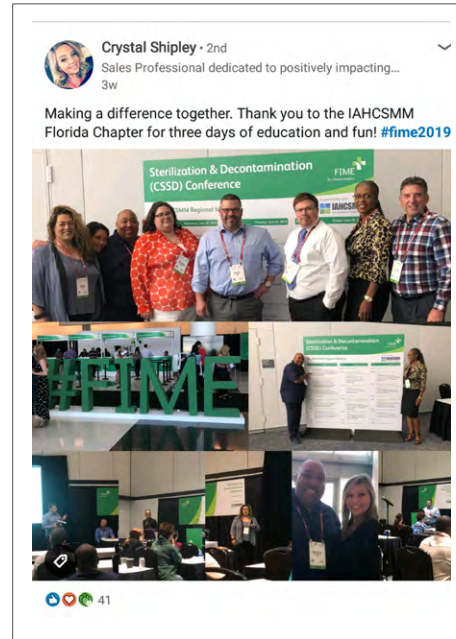
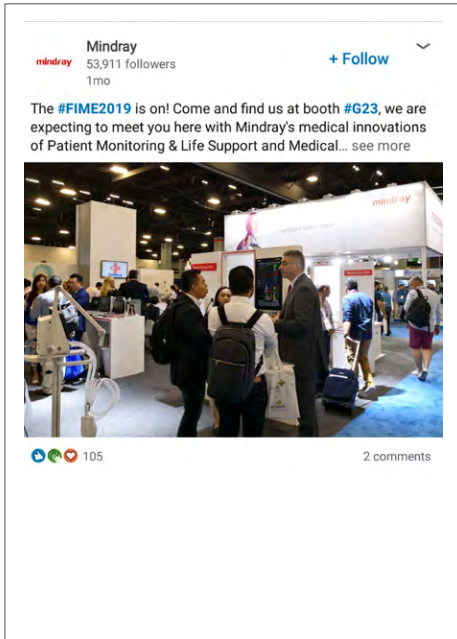
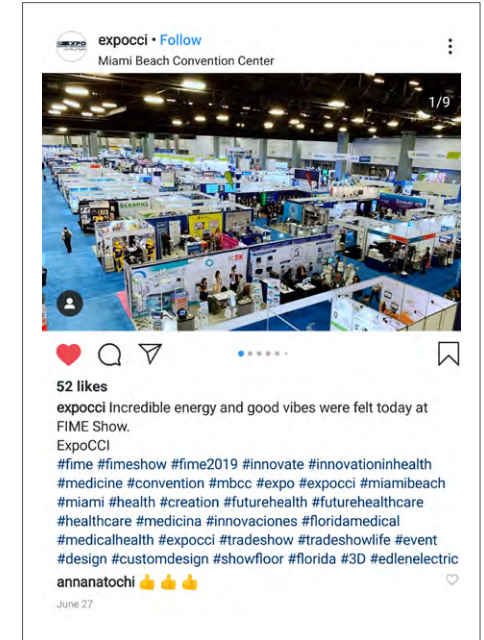
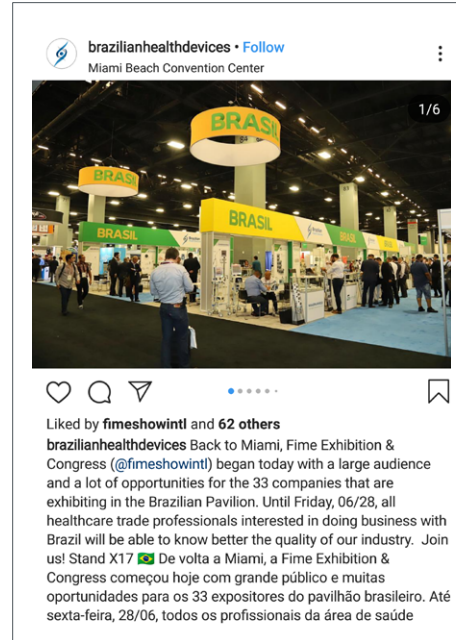
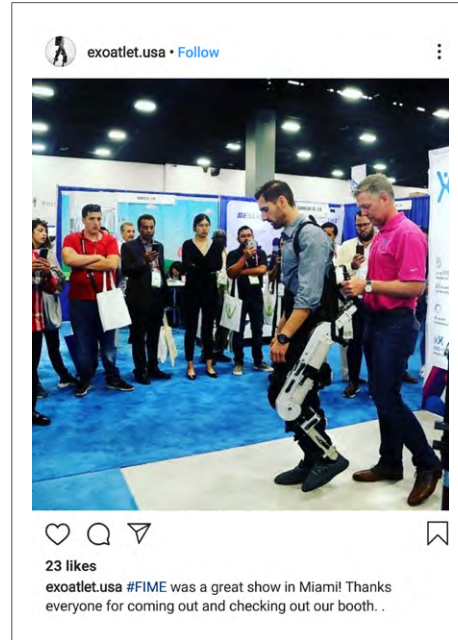


Ampronix interview



TrippNT product demo

#FIME on social



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Start your planning for the 30th anniversary of FIME



By Informa Markets

June 23-25, 2020

Miami Beach Convention Center, Miami Beach, Florida

To reserve your booth, contact:

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