# Difficult Conversations

## Types of conflicts

- Providing feedback in supervision
- Disagreement between colleagues
- Conflict between ethics and the organization
- Managing day to day conflicts
- Frustrated clients

- Value: Importance of Human Relationships
  Ethical Principle: Social workers recognize the central importance of human relationships.
- Social workers understand that relationships between and among people are an important vehicle for change. Social workers engage people as partners in the helping process. Social workers seek to strengthen relationships among people in a purposeful effort to promote, restore, maintain, and enhance the wellbeing of individuals, families, social groups, organizations, and communities.
- Value: Integrity Ethical Principle: Social workers behave in a trustworthy manner.

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  Ethical Principle: Social workers behave in a trustworthy manner.
- Social workers are continually aware of the profession's mission, values, ethical principles, and ethical standards and practice in a manner consistent with them. Social workers should take measures to care for themselves professionally and personally. Social workers act honestly and responsibly and promote ethical practices on the part of the organizations with which they are affiliated.

- 2. Social Workers' Ethical Responsibilities to Colleagues
- NASW Code of Ethics: Ethical Standards
- 2.01 Respect
- (a) Social workers should treat colleagues with respect and should represent accurately and fairly the qualifications, views, and obligations of colleagues.
- (b) Social workers should avoid unwarranted negative criticism of colleagues in verbal, written, and electronic communications with clients or with other professionals. Unwarranted negative criticism may include demeaning comments that refer to colleagues' level of competence or to individuals' attributes such as race, ethnicity, national origin, color, sex, sexual orientation, gender identity or expression, age, marital status, political belief, religion, immigration status, and mental or physical ability.
- (c) Social workers should cooperate with social work colleagues and with colleagues of other professions when such cooperation serves the well-being of clients.

#### 2.04 Disputes Involving Colleagues

- (a) Social workers should not take advantage of a dispute between a colleague and an employer to obtain a position or otherwise advance the social workers' own interests.
- (b) Social workers should not exploit clients in disputes with colleagues or engage clients in any inappropriate discussion of conflicts between social workers and their colleagues.

#### Conflict Styles

- Know your conflict style
- There is default style and styles you adapt in different situations
- You can adapt your style and learn

#### Conflict Styles

- Competing
- Collaborating
- Compromising
- Avoiding
- Accommodating



Take quiz picturing your interactions at work

Instructions are on the screen

Do you know what makes you reactive?

- Words?
- Situations?
- Particular Conflict?
- Person?
- Diagnosis?



- Prepped yourself to be ready for your reaction
- Prepped ready for defensiveness
- Take it to the balcony

## When to take the next steps

Have I had a one-on-one conversation with the person and communicated my feelings and/or concerns? (Specifically and they are understood)

How is this conflict going to impact others? What ethical issue (if any) is involved).

Is it my responsibility to report the issue?

Have I put myself in the other persons situation?

Have I truly heard their concerns?

How do you know you are good to go and in the green zone?



Yellow! What should you watch for?



What is the red zone?



## Client agenda

## Supervision agenda

### Empathy

- You can feel and communicate that your understand their frustration.
- You want to convey this to another person
- Examples of statements
  - "I can see how important this is to you."
  - "I understand this can be frustrating."
  - "I know this process can be confusing."
  - "I'm sorry to see that you're in this situation."
  - "I'd like to help you if I can."
  - "Let's see if we can solve this together."

### Attention

- People are frustrated and reaching out and want your attention.
- Examples of statements
  - I will listen as carefully as I can."
  - "I will pay attention to your concerns."
  - "Tell me what's going on."
  - "Tell me more!"
- Examples of non-verbal attention
  - Have good "eye contact" (keeping your eyes focused on the person)
  - Nod your head up and down to show that you are attentive to their concerns
  - Lean in to pay closer attention
  - Put your hand near them, such as on the table beside them
- DO NOT PHYSICALLY TOUCH A PERSON



- Anyone has a quality you can respect and it helps to communicate it to them.
- Examples
  - "I can see that you are a hard worker."
  - "I respect your commitment to solving this problem."
  - "I respect your efforts on this."
  - "I respect your success at accomplishing \_\_\_\_\_."
  - "You have important skills that we need here."



- Do not lie/don't promise what you cannot deliver
- You do not have to listen forever
- Don't agree or disagree
- Do not defend
- Do not take it personally

There are extreme high risks time that you may have to change some of these, but this is when you are past being able to prevent a dangerous situation.

## Reboot the Brain

- Emotional reflection
  - Remain calm
  - Label the emotion
  - Use You statements
  - Keep it simple

EXAMPLE: You are angry/You are frustrated/You are disrespected