

# The Value of an entegra Partnership

## ■ Why entegra?

1. Cost Savings
2. Supplier & Distributor Partnerships
3. Customized Support
4. Flexible Purchasing Programs
5. Market Data & Trends

## ■ How to Sign Up:

1. Fill out the registration form
2. Indicate which suppliers you would like to use
3. Suppliers will be notified
4. Member account numbers will be assigned
5. Savings and rebates will be sent automatically

**Average cost savings of 1% on Total Purchases & 4 - 6% on Rebated Spend!**

## ■ Distributor Partners



## ■ Supplier Partners



...and many more

## ■ Beyond Prime Program

In addition to our distributor program, our "Beyond Prime" program further strengthens your bottom line. Entegra's Beyond Prime program offers cost savings, plus specialized products and services, giving you access to contracted programs that will cover all your needs.

## ■ Beyond Prime Partners



...and many more

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# BEYOND



# PRIME



# PROGRAMS

**Entegra's Beyond Prime Programs**  
**Offer Cost Savings Plus Specialized Products and Services**

*Our contracted programs will cover your needs from Linens to Smallwares to  
Facility Management Solutions.*



# PRODUCTS & SERVICES

		SERVICE REGION	ENTEGRA PRICING	REBATE APPLICABLE	FOOD AND BEVERAGE	HOUSEKEEPING	FACILITIES	OFFICE SUPPLIES	ENVIRONMENTAL SERVICE
Ace Bakery	Fresh Bread	Greater Toronto	No	Yes	✓				
Action Lighting, Ltd.	Lighting Supplier	Canada	List less 24%-40%	Yes		✓	✓		
Adaria Vending Services	Dairy, Fluid Milk, Cream, Cheese, Butter, Margarine	Canada	Yes	Yes	✓				
Agropour Cooperative, Natrel Division	Dairy, Fluid Milk, Cream, Cheese, Butter, Margarine	Canada	Yes	Yes	✓				
Aladdin Temp-Rite	Temp Rite Containers	Canada	Yes	Yes	✓				
Alsco	Linen Services	Canada	Yes	Yes		✓			
Bamford Produce Co., Ltd.	Fresh Fruits and Vegetables	Greater Toronto	Yes	Yes	✓				
Canadian Linen	Linen (service)	Canada	Yes	Yes		✓			
Chef Works	Uniforms	Canada	No	Yes		✓			
Cintas Corporation	Uniforms	Canada	Yes	Yes		✓			
(Direct Uniforms) Cintas Corporation (Document Management/Shred It)	Document Destruction and Storage	Canada	\$37 off-site	Yes	✓				
Cintas Corporation (Floor Care)	Floor - Tile & Carpet Cleaning & Bathroom Cleaning	Canada	No	Yes		✓	✓		
Circles and Squares	Fresh Bakery and Prepared sandwiches	Greater Toronto	Yes	Yes	✓				
Coca-Cola Beverages*	Carbonated and Non-Carbonated Beverages	Canada	Yes	Yes	✓				
Crane National Vendors	Equipment: Vending Machines	Canada	List less 5-28% (depending on model)	No			✓		
Ecolab Institutional	Equipment: Vending Machines	Canada	List less 5-28% (depending on model)	No			✓		
Ecolab Pest Control Direct	Pest Control Services	Canada	List less 5-15%	Yes		✓			✓
Filta Environmental Canada	Fryer Service and Recycling of Used Cooking Oil	Ontario & Alberta	No	Yes	✓				✓
Fresh Point	Fresh Produce and select Dairy Products	British Columbia	No	Yes	✓				
Fresh Start Foods Canada Ltd	Equipment, Kitchen Repairs	Canada	Yes	Yes	✓				
Grainger	Health & Safety & other Supplies	Canada	10%-20 savings	Yes		✓	✓		✓
Grand & Toy	Office Supplies	Canada	Yes	Yes				✓	
Green Shift Inc.	Biodegradable Cups, Containers	Canada	No	Yes	✓				
Heritage Food Service Canada	Equipment, Kitchen Repairs	Canada	Yes	Yes	✓				
Higgins Event Rentals	Party Rentals (Everything for Your Event... from Top to Bottom)	Regional	List less 17%	Yes	✓	✓			
Home Depot Pro (D/B/A Sexauer)	MRO & General Plumbing Supplies	Canada	No	Yes			✓		
Hubert	Smallwares, Tablewares, Supplies and PPE	Canada	No	Select Vendors Only	✓				

\*Bag in the Box products for fountain drinks may also be purchased through Prime where available.

# PRODUCTS & SERVICES

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iCheck Inc.	Contracted Handy Man/ Skilled Tradesmen, Electricians	Canada	Preferred hourly rate by province	No			✓		✓
Imprint Plus	Reusable Name Badges	Canada	List less 60% (average)	Yes				✓	
Jack Links (LSI Enterprises Canada)	Convenience Food: Jerky, Beef Sticks	Canada	No	Yes	✓				
Kone Inc.	Elevator installation, maintenance and service		Request quote	No			✓		
NAAK	Cricket Powder and Protein Bars	Canada	Yes	No	✓				
Nacecare Solutions	Janitorial Floor Equipment (Vacuum) and Cleaning Equipment	Canada	List less 20% on vacuum equipment	Yes		✓	✓		
Naylor Building Partnerships	HVAC/Mechanical Services	Ontario	Preferred hourly rates	Yes			✓		
NFSTP FoodSafetyMarket.ca	Food Safety Training Solutions	Canada	20% off online training enrollment 15% off on-day	No	✓				
Parts Town Canada	Paint	Canada	Yes	Yes			✓		
Pepsi Beverages*	Carbonated and Non-Carbonated Beverages	Canada	No	No	✓				
Perfect Clean (UMF)	Cleaning and Sanitizing Solutions	Canada	Entegra special pricing	No		✓	✓		✓
Purolator Inc.	Courier	Canada	List less up to 30%	No				✓	
Red Bull	Energy Drinks	Canada	No	Yes	✓				
Rentokil Inc.	Pest Control Services	Canada	Project specific pricing	No	✓				
RR Donnelley	Translation Services	Canada	Yes	No				✓	
Russell Hendrix Hotel & Restaurant	Kitchen Equipment and Smallwares	Canada	Price savings specific on products/quote	Select Vendors	✓	✓	✓		✓
Sherwin Williams Company	Paint	Canada	Yes	Yes			✓		
Shoes for Crews	Safety Shoes/Non-Slip Shoes	Canada	List less 10%	No	✓	✓			
Tennant	Industrial Floor Cleaning	Canada	No	Yes			✓		
The Badge Company	Name badges	Canada	List less up to 48%	Yes				✓	
ThyssenKrupp Elevator	Elevator Maintenance/ Repairs	Canada	List less 12% on labour	Yes			✓		
Top Shelf Hospitality Ltd.	Promotional Merchandise	Canada	Yes	Yes	✓				
TPS (Summit) Marketing	Promotional Merchandise	Canada	Yes	Yes	✓				
Transperfect	Translation Services	Canada	List less 20-30%	No				✓	
Trillium Interim Staffing, Inc.	Temp Labour Services	Canada	Yes	Yes	✓				
Trillium Supply Solutions, Inc.	LLinen, Supplies, PPE	Canada	Yes	Yes		✓			
Triple J Contracing, Inc.	Snow Removal, Landscaping, Janitorial, Garbage Disposal etc.	Canada	Pricing based on scope of work	No			✓		

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# PRODUCTS & SERVICES

		SERVICE REGION	ENTEGRA PRICING	REBATE APPLICABLE	FOOD AND BEVERAGE	HOUSEKEEPING	FACILITIES	ADMIN	ENVIRONMENTAL SERVICE
<b>Tyco Integrated Fire &amp; Security</b>	Fire extinguishers and other fire system support & maintenance: <ul style="list-style-type: none"> <li>• Fire Alarm/Detection Systems Management &amp; CCTV</li> <li>• Access Control/Security</li> <li>• Engineered Sound &amp; Communication Systems</li> <li>• Fire Protection (Sprinkler Systems)</li> <li>• Special Hazard Systems (FM200, Ansul, etc.)</li> <li>• Portable Extinguisher and Emergency Lights</li> <li>• Nurse Call Systems</li> </ul>	Canada	Semi annual inspections first system \$198-00 additional systems \$170 additional cylinders \$100 <ul style="list-style-type: none"> <li>• 35% discount off standard Simplex Grinnell list price</li> <li>• Products and equipment other than that of SimplexGrinnell will be offered at 10% mark up for overhead and 10% mark up for profit</li> <li>• Sprinkler installation will be SimplexGrinnell cost plus 18% margin</li> </ul>	Yes			✓		
<b>Veritiv Corporation (Unisource Canada Inc.)</b>	Janitorial Supplies Distribution	Canada	Yes	Select Vendors Only	✓	✓			✓
<b>Visual Graphic Systems (VGS)</b>	Signage	Canada	List less 15%	Yes	✓				
<b>Waste Management</b>	Waste/Recycling Pickup Services	Canada	No	Yes					✓
<b>Weston Foods (Canada) Inc.</b>	Fresh Bread	Canada	List less 15%	Yes	✓				

## National Accounts Contact Details

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