

## Infor ERP VISUAL

➔ Oilfield equipment manufacturer UPCO, Inc. is leveraging Infor ERP VISUAL to double the productivity of its employees and cut its manufacturing lead times and inventory levels in half.



### Be enterprising.

If you're a small- to medium-sized manufacturer, you've grown accustomed to the "can't wait" attitude of your customers. They're demanding high-quality products, delivered more quickly and for a reduced cost. It's a tall order that quite often can't be met without first streamlining your operations with the help of an advanced enterprise resource planning (ERP) solution. But just any ERP solution won't do. You have no time to waste on a complicated software implementation that fails to give you the manufacturing and business-specific features you need. The solution needs to enable rapid conversion of customer demands into manufacturing documents that can drive your production. And, as your business grows, your ERP solution must keep pace and scale to meet your changing requirements.

Whether you're considering your first ERP solution or replacing an existing solution to get new lean manufacturing functionality, the decision you make can dramatically influence your long-term prospects for success and ability to be enterprising.

### Leverage experience.

For more than 4,000 businesses worldwide, that decision has been made. These companies are leveraging Infor™ ERP VISUAL, a comprehensive manufacturing and business-specific solution that addresses all of their front office, back office, manufacturing, engineering, distribution, and business performance needs. Infor ERP VISUAL combines affordability, deep functionality, and ease of use to serve the needs of diverse manufacturing business models,



including engineer-to-order, make-to-order, configure-to-order, make-to-stock, and assembly-to-order. Whether you are a capital equipment manufacturer with challenging ETO requirements or in another type of discrete manufacturing, you can be confident that Infor ERP VISUAL will meet your needs today and in the future. As a world leader in delivering enterprise software for manufacturing companies, Infor has made a long-term commitment to keep Infor ERP VISUAL the solution of choice for small- to medium-sized manufacturers.

### Get business specific.

Infor ERP VISUAL features advanced functionality that delivers an integrated approach to all core manufacturing requirements, including MRP (material requirements planning), advanced planning and scheduling, manufacturing execution, customer relationship management, quality management, and warehouse management. The value of Infor ERP VISUAL extends beyond manufacturing, offering users easy and effective ways to interact with core desktop tools such as the Microsoft® Office suite. With an intuitive, full-color graphic interface and point-and-click capabilities, Infor ERP VISUAL is ideal for companies where users have multiple responsibilities. Infor ERP VISUAL delivers what all discrete manufacturers need—support for their full business lifecycle, from planning to sourcing to making to delivering.

### Plan

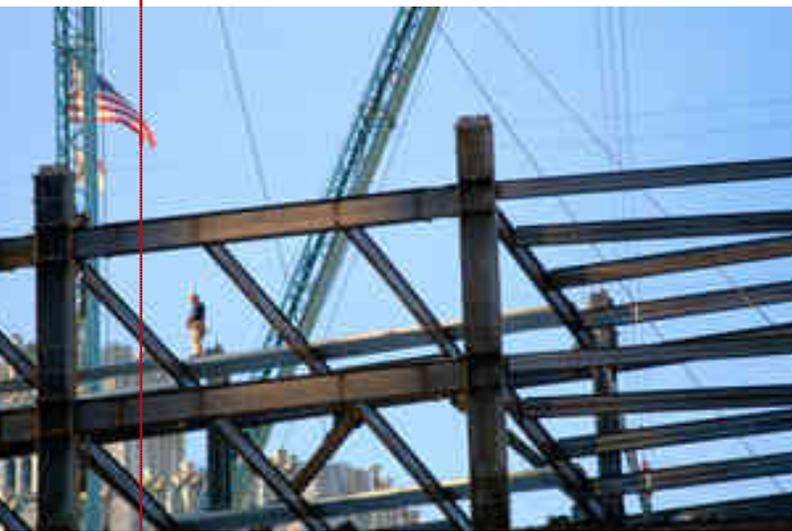
Infor ERP VISUAL's Manufacturing Window® allows users to quickly and accurately assemble a quote. With the Manufacturing Window, you can build an entirely new quote by inserting each component and operation as needed, or you can create "same as except" structures by using similar quotes or engineering masters and modifying them to the customer's specifications. As the quote is being created, costing information is accumulated and the user can quickly include multiple quantity price breaks as part of the quote. This powerful tool enables users to check for material availability for all components in the quote. Once approved by the customer, the quote can easily be converted to a work order with a click of a button.

### Source

The Material Planning Window module allows users to quickly convert demands into materials. The system is designed for quick response, enabling the planner to see the new requirements for a just-created work order without waiting for an MRP generation. With the Material Planning Window, users can view demand as it is created, making it possible to save time and reduce errors because planners are working with the most up-to-date data and can avoid costly purchases to address outdated requirements.

### Make

Infor ERP VISUAL holds a patent for its concurrent scheduling of both resources and materials, thus ensuring that the right resources are available when the materials are available. For companies with a lean manufacturing initiative, the Easy Lean module makes it possible to adopt lean strategies without re-engineering the shop floor. By only requiring a change in thinking regarding scheduling, users can remain focused on building to the specifications in the work order rather than ignoring the work order as some lean solutions mandate. The Easy Lean module is ideal for rapidly changing engineer-to-order environments, which require documentation and instructions provided by a work order and the detailed cost analysis that is included.



### Deliver

Infor ERP VISUAL enables companies to deliver the right products at the right time. The application has advanced functionality that allows users to ship a work order without first doing a receipt into inventory. The shipping transaction can trigger an automated receipt and issue component materials in one easy step. Another advanced function of the Infor ERP VISUAL system is the ability to take an order, build to the requirements, and ship it without ever creating a part number for that unique item. In Infor ERP VISUAL, all important documents are referenced to each other, supporting full tracking and auditability.

### See results now.

Infor ERP VISUAL is a manufacturing-centric solution delivering end-to-end functionality, low cost of ownership, and ease of use to more than 4,000 small- to medium-sized businesses worldwide. It's an ideal solution for an emerging manufacturer looking at ERP for the first time, a business unit in a larger organization that needs specialized functionality, or anything in between.

Infor ERP VISUAL has helped companies like yours achieve results such as:

- Three- to six-month implementations
- 50% reduction in manufacturing lead times
- 50% reduction in work-in-progress inventory levels
- 100% improvement in productivity
- 67% reduction in quoted lead times
- 50% reduction in finished goods inventory
- Return on investment in less than 12 months

 Infor ERP VISUAL has enabled Northern Elastomeric, Inc., a manufacturer of construction products, to increase its on time delivery by close to 100% and reduce quoted lead times by 67%.

### About Infor.

Infor delivers business-specific software to enterprising organizations. With experience built in, Infor's solutions enable businesses of all sizes to be more enterprising and adapt to the rapid changes of a global marketplace. With more than 70,000 customers, Infor is changing what businesses expect from an enterprise software provider. For additional information, visit [www.infor.com](http://www.infor.com).

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