# experlogix

# Experlogix CPQ

## Portal Edition for Microsoft Dynamics® 365

www.experlogix.com

## The Most Comprehensive CPQ Portal Solution for Microsoft Dynamics 365

Experlogix CPQ - Portal Edition is a guided selling and configuration solution enabling unassisted quotes and orders across sales channels via the web.

### Portal Configurator For Self-Service Buying Of Complex Products and Services

- Shorten quote-to-order cycle times
- Guide customers & partners to valid configurations
- Supports multiple sales channels
- Deploy UI with tailored look for different channels
- Create role/user specific rules & pricing
- Integrates with Dynamics 365 Quotes & Orders
- Enhances pipeline visibility
- Includes anonymous and logged in user functionality, so users can perform some tasks without a password

### Integrated Product and Service Configuration Across Sales Channels

Experlogix CPQ Portal Edition enables companies to expand their sales to the web by providing the power of the Experlogix Configurator within a portal to help customers, channel partners and prospects to configure custom products and services to meet their unique needs.

### Guided Selling Via The Web

Experlogix CPQ Portal Edition users can configure custom products and services that meet their unique needs. Experlogix guides the online user via color-coded displays and pop-up messages. It even makes suggestions and fixes problems - all according to rules that you have defined.

### Deploy a Single Configurator Across All Sales Channels

Experlogix CPQ Portal Edition ensures model consistency across the enterprise by supporting all sales channels from a single, centrally managed system.

### Display Product Images, Links To Brochures

Easily display product images and add links to download product brochures and spec sheets.

### Microsoft Dynamics 365 Integration

Quotes and orders generated by Experlogix Portal Edition create corresponding records in Microsoft Dynamics 365.

"With the Experlogix Portal, our sales staff can now work more strategically and focus on signing up more dealers instead of managing individual orders. It's not often you can honestly say that a software product has done everything you wanted it to do, but I can say that about Experlogix."

Mark Overby
CIO
Nederman

"I have 100% confidence in the Experlogix team and their CPQ solution. They understand the manufacturing industry, they have deep CPQ functionality, and have hundreds of Dynamics customers to prove it."

Steve Hanna
Microsoft US Industry Manufacturing Leader

# Experlogix CPQ - Portal Edition
## for Microsoft Dynamics® 365

Easily navigate large product catalogs.

Instantly review and print selected options.

Launch Experlogix from a CRM opportunity, quote, order or contract.

Solve conflicts with a single click.

+ NEW    🗑 DELETE | ▾    📄 COPY A LINK | ▾    ⇨ CONFIGURE    🗐 COPY    •••

✈ My Quotes ▾

**experlogix**    SERIES: ARTICHAULER    MODEL: A25D4X4

← 💾 💾 💾 SAVE AND CLOSE ✕ CLOSE ↰ RESET 🔍 QUICK VIEW ❓ **FIX ERRORS**

Base
**Engine**
Cab Equipment
**Tires and/or Rims**
Dump Body Equipment
Safety
Service and Maintenance
Electrical
Body
External
**Other**
Trade-In
Warranty
Miscellaneous

## Customize your model

### Base

**⦿ A25D4X4**
Volvo 305 hp high performance, low emission, direct injected electronic controlled, intercooled, turbocharged diesel engine. Fully automatic Volvo planetary transmission, electronically controlled. $200,000.00

| | |
|---|---|
| Price | $200,000.00 |
| Total Price with Options | $206,855.00 |
| Discount | $15,000.00 |
| Effective Discount Percent | 7.25% |
| Total Price After Discount | $191,855.00 |

### Engine

☐ V00030 Extra air cleaner, heavy-duty $25.00
☐ V00031 Electric engine heater (120V or 240V) $700.00
☐ V00032 External emergency engine stop $325.00
☐ V00033 Delayed engine stop $350.00

**Experlogix Configuration Messages -- Webpage Dialog**

#### Items Required

→ Electric engine heater (120V or 240V)
     • Required option for Alaskan orders.

✓ OK

### Cab Equipment

☐ V00002 CD Player $100.00
☐ V00003 Armrest $50.00
☐ V00008 Head Restraint $125.00
☑ V00009 Electrically heated rear-view mirrors $75.00
☐ V00010 Low Profile Cab $780.00
☐ V00011 Air suspended, electrically heated operator's seat $2,500.00
☐ V00012 Instructor's seat with seat belt $1,200.00
☐ V00013 Air conditioning $1,350.00
☐ V00014 Radio installation kit $120.00
☐ V00015 Radio $150.00
☐ V00016 Cable kit for cab heater (120V or 240V) $45.00
☐ V00017 Window tint film $235.00

**Total Price with Options : $206,855.00   Commission: $3,837.10**      Ver. 7.0.0.74

Calculate commissions, taxes, currency conversions, etc.

Get immediate, color-coded feedback after each choice is made.

Flexible discounting options with dynamic feedback.

Write rules that depend on customer specific data stored in CRM/ERP.

**experlogix** ➤

Gold
**Microsoft Partner**
■ Microsoft

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**2019/2020**
**INNER**CIRCLE

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