

Willie J. Howard

Willie Howard grew up in Jacksonville, Texas. He received a bachelor's degree in accounting from the University of Houston and an associate's degree in electronic data processing from Tyler Junior College.

He began his career in Houston after college with AT&T/SBC Communications. He had a wide range of increasing responsibilities and promotions starting as an accounting supervisor and ending up in St. Louis, Missouri as an area manager-information services responsible for researching and consulting for information technology directors who need to understand industry trends and directions.

In June 1996, Mr. Howard joined Edward Jones and moved back to Houston to open a branch office in the Galleria area where he built a dynamic investment services practice. In June 2011, Mr. Howard became an independent financial consultant with Investacorp and started his firm, **Howard Investment Services**.

As an independent Financial Consultant, Mr. Howard is well-positioned to provide serious investors with service and guidance. He is a highly trained investment professional who builds long-term relationships with his clients, helps them establish financial strategies, and helps them select investments to address their personal goals.

As part of an independent financial services firm, Mr. Howard has ready access to a wealth of resources. He can offer a comprehensive range of financial services including stocks, bonds, mutual funds, annuities, unit trusts, insurance, tax-exempt investments, alternative investments for accredited investors, IRA rollovers, retirement, estate and trust services, financial planning service, college planning, professional portfolio management through Securities America Advisors, Inc., and online services.

In addition to his career responsibilities, he has been highly visible in outside community activities. Just to name a few, he is currently active as:

- President of Fred Douglass Community Development Corporation
- Past President of Fred Douglass Alumni Association
- Past President of the Christian Entrepreneurial Organization (CEO) of Windsor Village United Methodist Church

Mr. Howard is married with four children and four grandchildren. He now enjoys personal computing. Before he became seasoned (and a few injuries), he enjoyed basketball, softball, and volleyball.