

Are you able to align your certs and trailheads with us? Yes, after a trial and there is a strong interest by both of us

Being you are full time, which is no issue and we are a tech startup so not able to offer full time jobs until we scale up, how much time can you commit per week (min and max)? 20-30 hours to start

Are you available more during business hours, etc.? I can have a flexible schedule for the right opportunity.

Are you remote at your current employer? yes

How could you make time for client and internal calls at our Salesforce Consultancy? I can be more flexible with more commitment of hours

What is your percentage of travel at your current employer? 10% as needed

Once again we will try to work with you on this so your full disclosure is appreciated.

Are you willing to sign a non-compete agreement? yes

This allows you to work for whomever you choose as long as you are not working for an Salesforce Consultancy client without Salesforce Consultancy and will ensure you are not taking any Salesforce Consultancy people to other employers/contractors. This is to protect our company clients and assets.

Why are you interested in Salesforce Consultancy? I previewed your website and it seems like the culture and the company direction is a match with my personal philosophy!

What is your motivation and goals? Certifications and to become a Certified Technical Architect

Which role or roles do you feel you are best suited for: SALESFORCE:

Project Manager, Solution Architect, Technical Architect, Developer - I would like to become this but I need some training, Business Analyst,

How many years in SF do you have? 3

How many years in consulting? 10

How many years in industry? 10

How many years have you had as a Project Manager-3, Solution Architect<1, Business Analyst 2, or Developer,<1

Are you more of a freelancer or an entrepreneur? entrepreneur

(Definition: Entrepreneur is all about being creative and taking initiative, coming in early to the company, growing with the company from ground up. A Freelancer is mostly driven by pay and jobs). Money is a means to an end, it is not my entire life

Do you mostly focus on Small – Medium – Enterprise level clients? A Mix of all

How much have you done in Small Business clients for SF? Quite a bit

Have you done any pre-sales/pre-discovery work? How much pre-sales/pre-discovery work? I live in this arena and I love it!

1 out of 10 where are you at with

Sales Cloud, Service Cloud, 9

Community Cloud, 9

CPQ, 5

Marketing Cloud,2

FSL, 10

Nonprofit Cloud, 5

NPSP, 5

Pardot, 2

PD1, 1

etc.? 1 equals low skill/competency and 10 equals high skill/competency.
1 out of 10 where are you at with the following? 1 equals low skill/competency and 10 equals high skill/competency.

* User and stakeholder requirements gathering 9

* Apex and Visualforce coding 2

* SOQL Expertise 1

* Salesforce API (all types) use as necessary for outside integrations 3

* Ability to understand key business requirements and converting them into solution design 10

* User demonstrations and training 10

What is your SF Trailhead level? 82 badges, 59,050 points,

<https://trailblazer.me/id/erayburn>

What ERPs have you migrated/integrated? I have not as of yet

What 3rd party SF AppExchange Apps have you integrated or used?

What middleware have you used before? I am not familiar with Middleware but I have used Demand Tools, Apex Data Loader, and Moover

What industries/verticals do you have experience in? Financial, Cosmetic, E-commerce, various industries

Can you respond to clients and internally within 4 hours during Monday thru Friday EST? Monday thru Thursday until 2pm EST or first thing before 8am EST

What is your personality like? I am a go getter, I am courageous to ask hard lined question to put projects are track, for example when to ask for more hours and take the heat. "The buck stops here!" like FDR stated

How can we help you in your career? I need a nurturing environment that will help me become a Certified Technical Architect.